

British Columbia Record
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Record Publishing Company
A newspaper of general circulation, featuring Building, Contracting, Engineering, Industrial, Shipbuilding, Mining, Automobile, Provincial, City and Harbor Improvements.
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OFFICIAL ORGAN.
The British Columbia Record is the official organ of The Architectural Institute of British Columbia, federated with The Royal Architectural Institute of Canada, and The Engineering & Technical Institute of British Columbia, and as such is used by them as the medium through which to make their official announcements to the general public.
By such selection the British Columbia Record is no wise pledged to editorial support of any policy advanced by these societies, but maintains an absolutely independent position on all matters subject to editorial opinion.

PAINTING AS AN ASSET
One of the noticeable results of a return from wartime to peace conditions is a greater interest in paint and painting. This is being evidenced every day and those interested in the merchandising of the decorative idea are selling painting rather than paint. But paint and painting are both particularly vital subjects to all building owners in Vancouver—especially in such a moist climate as this where reliable exterior protection is so necessary.

Of course, building managers, property owners, etc., actually buy cans or barrels of paint or varnish, selection from the great array of colors shown on the average chart, and often buy an old color without definite recommendations for service. And, as

N. G. Foster Limited
WALLPAPERS Paints and Varnishes
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a rule, they purchase at the lowest price—or perhaps some persistent paint advertiser has made a definite mental impression which predisposes the buyer in favor of certain trademark materials. But there is much more to painting than there is to paint.

Paint is merely a means to an end. The end is definite and constructive, and when properly applied saves millions of dollars, eases the nerves, protects the eyes, and generally builds up the health of those who live within the painted walls. Proper finishes, furthermore, preserve wood. Tests have shown that a floor which has been properly varnished from time to time, lasts nearly seven times as long as flooring which has been left unprotected. The same applies to the rim in buildings. Every builder knows how it is if a bit of plaster is chipped out, and it does not receive proper attention. Soon the cracks lengthen and spread, before long a big piece of the plaster falls down, entailing expense which could easily have been avoided.

Verily, that age-old adage "A stitch in time saves nine," applies with all the force possible to painting.
In this connection it has been rumored in city circles that the city council is about to adopt another year of "economy (?)" and allow the city's big bridges over False Creek to go another year without being repainted. This necessary protection to the bridge steelwork was denied them during the war years, but anyone who knows anything at all about construction will

agree that it is very foolish economy indeed to allow these bridges to go still another year without being repainted.

BRADSTREET'S WEEKLY REPORT CANADIAN CITIES.

Toronto—Wholesale trade is fair, retail trade good, manufacturing quiet and collections slow. Retail trade is very active this week in preparation for Easter. There is not much change as far as wholesale dry goods are concerned. Sorting orders are a bit slow, and orders for fall are almost nil. The hide and leather markets continue strong, and dealers report the boot and shoe trade brisk. Groceries are normal, with prices generally firm. Cattle are weak but hogs are at record figures. Farmers are busy on the land, and spring seeding is under way in some districts. The resumption of export flour orders has resulted in a revival in milling.

To be level headed doesn't mean flat-headed.

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A solid, substantial food served in an appetizing flavor.
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No. 1-110 CORDOVA ST. WEST
Canada Food Board No. 10-7661.
No. 2-612 FENDER ST. WEST
Canada Food Board No. 10-7660.

BUILDING NEWS ALONG THE COAST

\$50,000 GARAGE BUILDING WILL BE BUILT AT HOQUIAM
HOQUIAM, Wn. — Work will be started this week on a building for the Whitney Motor Co. to be erected at a cost exceeding \$50,000.

CONSTRUCTION TO START ON BIG \$500,000 PAPER MILL
SALEM, Ore.—Construction work will soon start on Salem's proposed new paper mill, to be the finest in all its appointments ever built. The great paper machine of the new mill will be 200 feet long. The plant will cost \$500,000.

CITY IMPROVEMENTS MAY COST TACOMA \$10,000,000
TACOMA, Wash. (Special)—Claiming that the Tacoma water systems are in grave danger of contamination; that the city needs a complete revision and rebuilding of its sewer system; that an adequate system of garbage collection should be provided, and that there should be much better food and sanitary and plumbing inspection in the city, a committee has made a report to the executive board of the Commercial Club, outlining municipal improvements which if carried out will require probably from \$5,000,000 to \$10,000,000.

The salesman who gives himself away can't sell things.

J. Hanbury & Co. LIMITED
EXCAVATING and **GENERAL TEAMING**
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Bayview 1076

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The Electric Shop
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12 Hastings St. E. Sey. 1224

E. CHRYSTAL & COMPANY
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219 Keefer St. Seymour 0551

NEW WORK -- CONTRACTS LET

THE FOLLOWING TABLE SHOWS BUILDINGS COSTING \$5,000 OR OVER, ON WHICH CONSTRUCTION IS UNDER WAY, OR ON WHICH CONTRACTS HAVE BEEN LET BUT CONSTRUCTION NOT YET STARTED.

VANCOUVER			
Character	Cost	Location	Owner
Tuberculosis Clinic	47,130	Pender Street	Rotary Club
Residences	each 4,000	Angus Ave.	Macaulay & Nicolls
Brick Building	10,000	Seymour St.	B. C. Tel. Co.
Powdered Fuel Plant	10,000	Powell St.	B. C. Sugar Refinery
Residence	9,000	Shaughnessy Hgts.	Clarence Wallace
Liquid Air Plant	25,000	5th and Yukon Sts.	L'Air Liquid Society
Residence	37,000	Shaughnessy	Fredrick Perkins
Remodelling bldg.	35,000	202 Water St.	Marstrand Estate
Residence	25,000	1855-16th Ave. W.	J. Forster
Residence	25,000	15th & Hemlock	W. Manson
Residence	25,200	1312 14th Ave. W.	W. J. Read
Residence	25,000	Shaughnessy	Mrs. Alice Brydone-Jack
Brick Bldg.	25,000	865 Richards St.	Coca-Cola Co.
Dwelling	25,200	1312 14th Ave. W.	W. J. Read
Garage	25,000	Granville & Helmcken	Mrs. Drummond
Remodelling	25,000	Et. Gore Ave., Vanc.	Ice & Cold Stor. Co.
Warehouse	25,000	Howe & Pacific	Route Auto Top Co.
Bank Extension	27,000	Ind. Island	Morrison Steel & Wire Co.
Residence	25,000	Hastings & Richards	Standard Bank
Warehouse	25,000	Arbutus Street	Albert E. Hoopson
Residence	25,000	Industrial Island	Albert Kerr Co. Ltd.
Residence	25,000	1100 Block 13th Av. W.	Capt. A. Freeman
Residence	27,000	York & Larch Sts.	Mrs. Macdonald
Gasoline Station	17,000	Dunsmuir & Howe	Imperial Oil Co.
Alterations	25,000	35-37 Hastings St. E.	Wm. Dick Ltd.
Residence	29,500	1155 11th Ave. West	Wm. Metz

Dominion Construction Co., Ltd.
General Contractors
509 Richards St. Seymour 1412

Harrison & Lamond
Industrial Engineers
Seymour 3535 601 Pacific Bldg.

Hodgson, King & Marble
Contractors & Engineers
403 London Bldg. Seymour 6506

G. Kilgren
General Contractor
962 14th Ave. Fairmont 9461

Palmer Bros.
General Contractors
829 Main St. Seymour 4076

Robertson & Partners, Ltd.
Public Works Contractors and Engineers
Seymour 1274 805 Metropolitan Bldg.

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1730 Semlin Drive Highland 374

GRANDVIEW SHEET METAL WORKS, LIMITED
FURNACES, CORNICES, SKYLIGHTS and GENERAL JOBBING
1685 Venables St. Highland 612

BRITISH COLUMBIA GENERAL.

Character	Cost	Location	Owner
42-Mile Extension	300,000	Clinton	P.G.E. Railway
Government Shed	160,000	Victoria	Government
Reconstruction	125,000	North Vancouver	W. Wallace Shipyard
Nitrogen Plant	1,000,000	Lake Bunten	Amer. Nitrogen Products Co.
Concentrator, etc.	1,000,000	Copper Mountain	B. C. Copper Co.
Railroad	1,000,000	Princeton to Copper Mt.	B. C. Copper Co.
Infirmity and Service Bldg.	151,250	Tranquille	B. C. Tuberculosis Society
Mill & Saw Mill	750,000	Beaver Cove	Heaver Core Lumber & Pulp Co.
Protective Works	500,000	Stevenson	Dom. Government
Twelve Cottages	119,000	Squamish	P. G. E. Rwy.
Concentrator	117,000	Howen Island	W. Tipping
Coal Tar Products Plant	100,000	Marpole	The Barrett Co. Ltd.
Bridge	116,000	Fairy Creek	Provincial Government
Dockyards Wharf	62,324	Victoria	Dom. Government
Military Hospital	110,000	Esquimalt	Dom. Gov't
Hydro-Electric Plant	72,000	Squamish	Prov. Government
Washing Plant	116,000	Cassidy, V. I.	Grandy Con. M. & S. Co.
Highway Bridge		Sach's Crossing, V. I.	Prov. Gov't

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Kraft Wrapping Paper is now being manufactured in British Columbia. The paper is of excellent, uniform quality and of great tensile strength.
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The veteran painter, tried and proved, the man who does paint well.
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Covers more space at less cost.
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RAILWAY CONTRACTS
LET ON PRAIRIES
WINNIPEG—Contracts for the
construction of 11 branch lines have just
been let by the Canadian Government
Railways aggregating 400 miles of
railroad and involving an ultimate out-
lay of \$10,000,000.

During the past week certificates of
incorporation have been issued by the
Registrar of Joint stock companies in
respect of the undernoted concerns.
Kirk Coal (Victoria), Limited, \$10,
000; Victoria.
Thomas and Julien Fisheries, Limi-
ted, \$50,000; Vancouver.
International Oils, Limited, \$500,000,
Vancouver.
The Robson Decorating Company,
Limited, \$5000 Vancouver.
Ramsay Estates, Limited, \$10,000;
Vancouver.
Peterson & Cowan Elevator Com-
pany, Limited, \$10,000; Vancouver.
Russell Logging Company, Limited,
\$10,000; Vancouver.
Salmon River Trading Company, Limi-
ted, \$40,000; Prince Rupert.
McDonald Jam Company, Limited,
\$100,000; Nelson.
Forty-Nine Mining Company, Limi-
ted, \$1,500,000; Vancouver.
Hendry & Tufts, Limited, \$30,000;
Vancouver.

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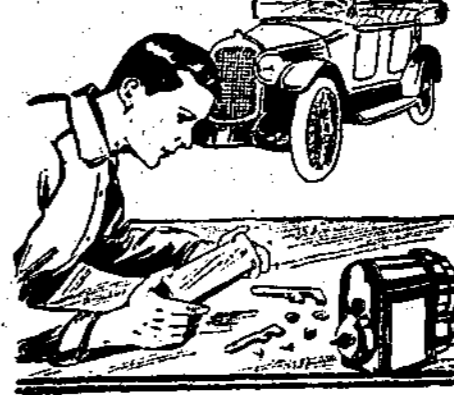
**Seymour Tire & Rubber
Company, Limited**
Sole Dealers and Service
Station for Goodyear S.V.
Truck Tires
851 Pender St. W. Seymour 3053

The lines to be built and the com-
panies awarded the contracts follow:
Manitoba—From Amaranth to Sts.
Rose du Lac, the John Stewart Co.
Saskatchewan —Melfort, northeast-
erly into the Carrot River Valley; a
line from Eston southwest toward the
Saskatchewan River; and a cross-
country line from Melfort to Hum-
boldt, all to the John Stewart Com-
pany. Lines from Peebles to Lamp-
man, to the Canadian Construction
Company, who will also build the
Luke Lake lines. The Swift Current
extension, awarded to Gibbs Brothers.
Alberta — The Olive-St. Paul line
John Stewart Co. The Acacia Valley
line, Grant Smith and Macdonnell,
Ltd. Hanna-Medicine Hat line, Cana-
dian Construction Company. Half of
this latter line was built last year.
The balance will be done this year.

REVIVAL OF STEEL
BUYING LOOKED FOR
On the basis of percentage capacity
unfilled orders of U. S. Steel are
about as low as they have been at any
time since 1901. With bookings close
to the 5,000,000 tons mark, steel man-
ufacturers are looking for a revival of
buying as soon as the steel price muddle
is satisfactorily adjusted. What
proportions this buying movement
will reach no one can correctly fore-
cast, but the general opinion is that
new business in May will greatly ex-
ceed that of the current month.

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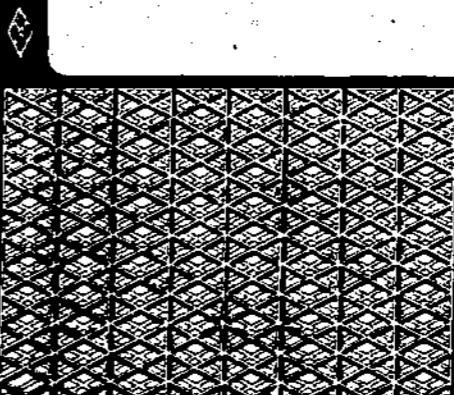


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ness through a long estab-
lished and thoroughly
organized concern.
Ceperley, Rounsefell & Co.
ESTABLISHED IN 1886
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Winch Bldg. Vancouver

OPINIONS.
Building and construction are the
best barometers of the nature and ex-
tent of general business because in
their operations they call upon the
production of every line of industry
for the completion of their activities.
In general, building activity is the
last thing to start going in eras of
prosperity, so logically, if we are to
have another era of much building it
would wait until our era of prosperity
is well on the way.

ARCHITECTS
Members of The Architectural Institute
of British Columbia.
VANCOUVER
Denize, Jas. A., 510 Hastings W. Sey. 8300
Haran & Gillam, 509 Richards. Sey. 8300
Dalton & Eveleigh, 615 Hastings W. Sey. 862
Gardiner, F. G. & Mercer, 718 Granville. Sey. 3672
Henderson, A. E., 419 Hastings W. Sey. 724
Honeyman, & Curtis, 550 Hastings W. Sey. 1621
Kemper, James W., 2575 2nd Ave. W. Bay. 792R
Matheson, Robert M., 302 Richards. Sey. 5828
Palmer, Bernard C., 530 Hastings W. Sey. 3680
Parr & MacKenzie, 725 Granville. Sey. 7811
Sharp & Thompson, 620 Pender W. Sey. 1054
Townley, Fred L., 325 Homer St. Sey. 8013
Twissell, R. P. S., 337 Hastings. Sey. 7925

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Publishers of
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Successful Poultryman
TECHNICAL PRESS LTD.
The Mines Bldg. 426 Homer St.

The revival of building may come
from an entire change in our point of
view. We may realize that the cost
must be considered not an actual but
as a proportional matter and as in re-
lation to our purchasing power rather
than the actual labor and costs. If
salaries and wages maintain their
level and the cost of necessities de-
cline then our ability to build may be
as great as ever.
Meanwhile, the outlook is distinctly
better and the expectation is for an
increase during the next four months,
in the volume of building compared
with the same period last year and for
much greater activity next fall should
business be good—for it all depends
upon that.

**FOREIGN TRADE
OPPORTUNITIES**
Additional information regarding
these inquiries may be obtained from
the Secretary of the Board of Trade,
Vancouver, or upon application to The
Commercial Intelligence Branch of the
Department of Trade and Commerce,
Ottawa.
Correspondents are requested to quote
the number of the "opportunity" when
asking for additional information. Re-
quest for each opportunity should be on
a separate sheet and state opportunity
number. The Bureau does not furnish
credit ratings or assume responsibility
as to the standing of foreign inquiries;
the usual precautions should be taken
in all cases.
LATEST ENQUIRIES.
The following inquiries are the latest
received. For rapid perusal the reader
may know at a glance items of inter-
est by noting the class of goods men-
tioned at the end of each inquiry.
IMPORTANT—Quote the number of
the "Opportunity" in your correspondence.

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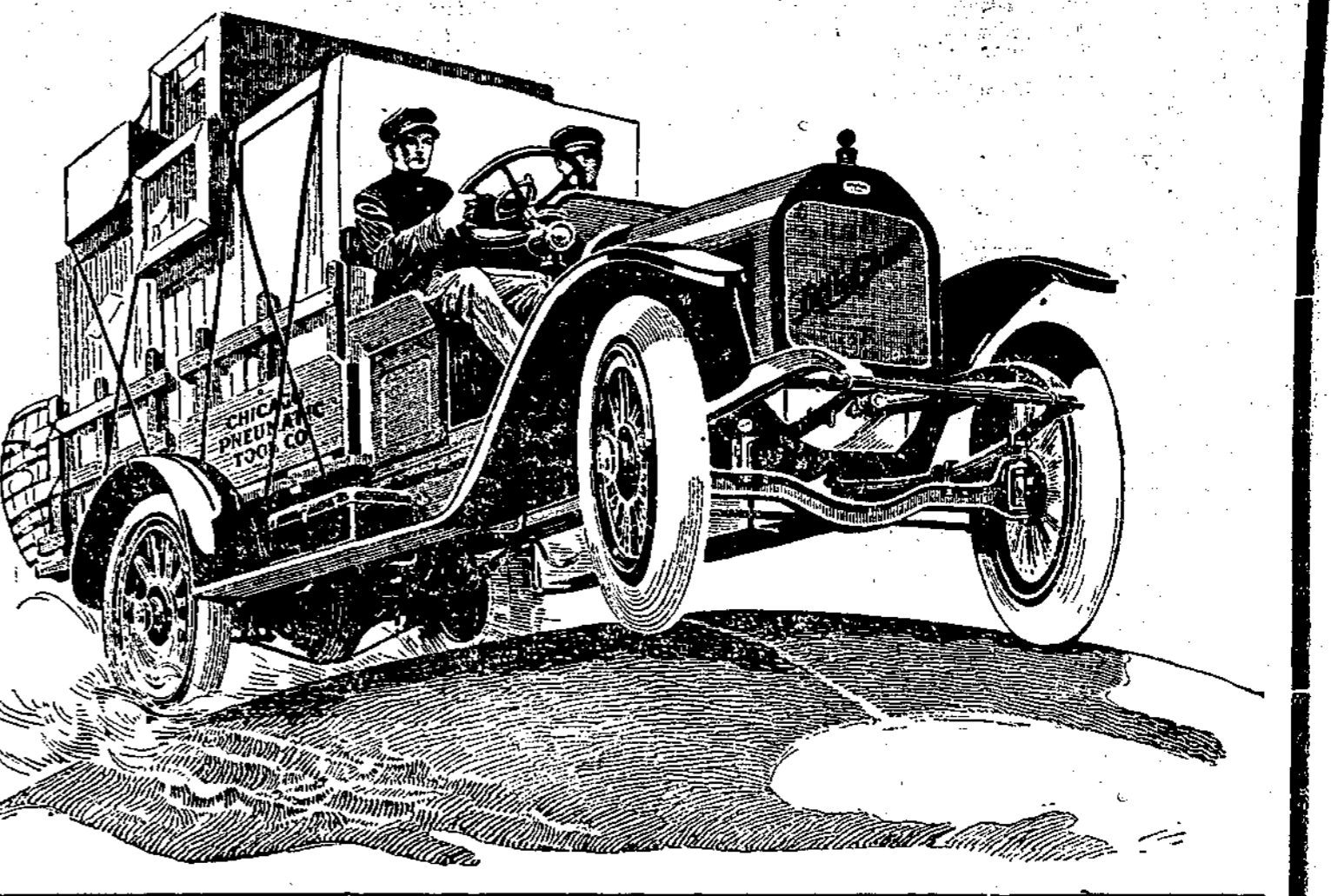
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**ORNAMENTAL IRON
WORKERS, WIRE WORK-
ERS and WEAVERS**
Nothing too Large or too Small
If it's Iron or Wire we make it
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Phone your Inquiries to
FAIRMONT 2794

Items below have been published
in these columns heretofore, but are
carried for ready reference for a few
days pending the publication of later
inquiries.
733. Skewers.—A Manchester firm
is open to import skewers.
734. Washboards.—A Manchester
firm inquires for illustrations and
prices of washboards delivered Man-
chester.
738. Asbestos slates and slabs.—
A firm in the Midlands of England
asks to be placed in communication
with Canadian manufacturers of as-
bestos slates and slabs.
739. Crude Asbestos.—A Belgian
correspondent, at present in England,
wishes to get into touch with Cana-
dian producers of crude asbestos seek-
ing business in Belgium and the
Netherlands.
744. Brushes of all kinds.—A Lon-
don company is desirous of securing
the buying agency for the United
Kingdom of a first-class Canadian
manufacturer of hair, cloth, tooth, and
nail brushes, also household brushes
and brushware of all descriptions.
775. Ready-made doors.—A Shef-
field firm asks for names of Canadian
exporters of ready-made wooden doors.
776. Manufactured goods.—A Lon-
don correspondent is open to take up
agencies for the sale of Canadian man-
ufactured goods, particularly paper,
hardware, metals, wire and other nails
or specialties.
778. Dowels.—A London firm de-
sires to be placed in communication
with reliable manufacturers of dowels
in Canada.
782. Glassware.—A London firm de-
sires the addresses of Canadian man-
ufacturers of table and lamp glassware,
in all of which they are interested.
783. Bent wooden trunk hoops.—A
London company is open to purchase
supplies of bent wooden trunk hoops,
according to specification and other de-
tails on file in the Commercial Intelli-
gence Branch, Department of Trade
and Commerce, Ottawa.

**PACIFIC SHEET METAL
WORKS, Limited**
**SHEET METAL WORK
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Mr. Business Man
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Garages and Repair Work
We specialize in small
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