

British Columbia Record (Established 1911) Published every Monday, Wednesday and Friday by the Record Publishing Company

A newspaper of general circulation, featuring Building, Contracting, Engineering, Industrial, Shipbuilding, Mining, Automobile, Provincial, City and Harbor Improvements.

C. H. NELSON, MANAGING EDITOR Office and Plant 563 Homer-Richards Lane, VANCOUVER REAR OF 431 DUNSMUIR STREET PHONE SEYMOUR 7808

Subscription Rates Per Year in Advance \$10.00 Per Month 1.00

OFFICIAL ORGAN. The British Columbia Record is the official organ of the Architectural Institute of British Columbia, federated with The Royal Architectural Institute of Canada, and The Engineering & Technical Institute of British Columbia.

WATCHFUL WAITING WON'T PAY AN INTENDING BULDER. More and more do the indications from recent developments point to the fact that costs in the building and associated trades are not going to drop to pre-war levels.

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progressive and up-to-date methods, which gradually are turning the tide. Contractors and architects, too, are finding that it is possible to save on labor, on materials, on equipment, and to do so not by sacrificing quality, but by eliminating waste.

So don't follow a policy of watchful waiting, a waiting that is sure to bring vain regrets. Jump into the fray now and cut costs by eliminating waste. You can do it. Others are—why not you?

MINING DEVELOPMENT IN THE SLOCAN. Mining development in the Slocan and other Kootenay districts of British Columbia is not lagging despite unfavorable market conditions.

prise, a silver mine at Sandon, B.C., is to be opened up and development is being vigorously pushed on the Noble Five because of its silver, the intention being to take the fullest advantage of the present market.

FOR Busy Business Men A solid, substantial food served in an appetizing flavor. GOOD EATS CAFE No. 1-110 CORDOVA ST. WEST Canada Food Board No. 10-7661

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Most fellows who talk too much forget to "change the needle."

NEW WORK -- CONTRACTS LET

THE FOLLOWING TABLE SHOWS BUILDINGS COSTING \$5,000 OR OVER, ON WHICH CONSTRUCTION IS UNDER WAY, OR ON WHICH CONTRACTS HAVE BEEN LET BUT CONSTRUCTION NOT YET STARTED.

Table with columns: Character, Cost, Location, Owner, Archt., Contr. Lists various construction projects in Vancouver with their respective costs, locations, owners, and contractors.

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CONTRACTS AWARDED BY ORDER IN COUNCIL
The Department of Public Works of Canada announces the following contracts awarded under Orders in Council.
Little Pombina River, Man.—Construction for stop-log dam, pile bridges and canal for diversion of river into Lake Pelican. Contractors: Carter-Halls-Aldinger Co., Ltd., of Winnipeg, at \$17,157.34 (unit prices).

Toronto, Ont.—Construction of laundry building in connection with Military Orthopaedic Hospital. Contractors: Dickie Construction Co., Ltd., of Toronto, at \$18,000.
Kingston (Sydenhm), Ont.—Alterations to buildings for conversion of same into a vocational building. Contractor: W. H. Harvey, of Kingston, at \$10,660. Alterations to building for conversion of same into officers' quarters. Contractors: McKelvey & Birch, Ltd., of Kingston, at \$6,337.

William Head, B. C.—Repairs to wharf at Quarantine Station. Contractor: W. Greenlees, of Vancouver, at \$19,415.40 (approximately—unit prices).

Black River, N.B.—Dredging. Contractor: A. Ramsay Macleod, of Black River, at 24 cents per cubic yard, scow measurement for about 9,000 cubic yards of mud, entailing an approximate expenditure of \$2,160.

We must be able to stand a lot of hard luck and disappointment, the loss of temper from time to time, but if real faith and courage exist and are not permitted to lag, success is positive.—Bottles.

FOREIGN TRADE OPPORTUNITIES
Additional information regarding these inquiries may be obtained from the Secretary of the Board of Trade, Vancouver, or upon application to the Commercial Intelligence Branch of the Department of Trade and Commerce, Ottawa.
Correspondents are requested to quote the number of the "opportunity" when asking for additional information. Request for each opportunity should be on a separate sheet and state opportunity number. The Bureau does not furnish credit ratings or assume responsibility as to the standing of foreign inquiries; the usual precautions should be taken in all cases.

LATEST ENQUIRIES.
The following inquiries are the latest received. For rapid perusal the reader may know at a glance items of interest by noting the class of goods mentioned at the end of each inquiry.
IMPORTANT—Quote the number of the "Opportunity" in your correspondence.

1272. Representation.—A Canadian soldier recently returned from France proposes to take a trip to Japan in July. He would like to arrange with a group of Canadian manufacturers to act as their representative.
1273. Paper, cardboard, etc.—A London firm ask for names of Canadian manufacturers of crepe paper napkins, cardboard, plates and lace paper doyleys.
1274. Hardware.—A London manufacturer's agent is prepared to undertake the representation of Canadian manufacturers of hardware especially brushes, brooms, tinware and enamelware, and other household supplies.
1281. Washboards, cloths pags, pasteboards, etc.—A Liverpool firm is interested in offers of the above.
1282.—Clothes pins, Washboards.—A Liverpool importer is in the market for clothes pins and washboards.

1283. Household woodenware.—A Liverpool firm are in the market for woodenware.
1284. Broom handles.—A Liverpool firm desire to be brought in touch with Canadian exporters.
1285. Wire nails.—A Liverpool importer inquires for wire nails.
1286. White pine.—A Liverpool firm are in the market for considerable quantities of Canadian white pine.
1287. Doors.—A Liverpool firm are interested in carlot offers of pine doors.
1288. Maple flooring.—A Liverpool firm would like to receive carlot offers of maple flooring.
1289. Broom handles, dowels.—A Liverpool firm are interested in Canadian exportations.
1290. Box shooks.—A Liverpool timber broker wishes a Canadian connection for the distribution of box shooks.
1294. Birch or maple skewers.—A Liverpool importer wishes to receive offers of birch or maple skewers, 4 1/2 inch to 11-inch, in carload lots.
1295. Asbestos fibre.—A Liverpool firm wish to be placed in communication with exporters of asbestos fibre.
1296. Washboards.—A Liverpool firm are interested in washboards.
1297. Clothes pags.—A Liverpool firm desire to hear from Canadian exporters.
1298. Wire nails.—A Liverpool firm wish to get into touch with exporters of wire nails.
1299. Mica.—A Rotterdam commission merchant is desirous of securing an agency for the sale of Canadian mica in Holland.
1302. Boots and shoes.—A manufacturer's agent in Cape Town, South Africa, would like to get into communication with Canadian manufacturers of boots and shoes with a view to development of trade in outh Africa.
1304. Electrical and motor accessories.—A British firm wish to get into communication with Canadian manufacturers of electrical and motor accessories.
1305. Representation.—A New Zealand commission merchants now visiting England would like to get into communication with Canadian manufacturers desirous of representation.

1306. Cedar sticks.—A firm in London, England, require cedar sticks in lots of 100 gross and upwards. One set of samples of the sticks required has been received by the Commercial Intelligence Branch, Department of Trade and Commerce, Ottawa.
1308. Glass.—A distributing business agency in St. John's wishes to be put in communication with a Canadian manufacturer of glass.
1309. Wood-working machinery.—A Government organization in Siberia are desirous of receiving prices and other particulars for machinery for cleaving and sawing wood, such machines to be supplied with saws suitable for logs from 21 to 28 inches and to be worked by oil or gasoline engines.

1311. Stationery, musical instruments, etc.—A firm in Siberia wish to get in touch with Canadian firms in a position to supply the above.
1312. Trade with Siberia.—A Siberian firm with offices in Vladivostok and connections with Western Siberia desirous of getting in touch with Canadian firms who wish to appoint representatives with a view to doing business in Siberia, especially in machinery, implements, and similar lines.
1313. Agencies.—A merchant of the island of Guadeloupe, French West Indies, would like to enter into relations with Canadian firms exporting wheat flour, codfish and beans.

1315. Agencies.—A commission merchant of Paris wishes to act as representative of Canadian manufacturers who can supply tacking, blankets and sheeting, horse-hair cord, chairs, washed and treated wools.

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HEATING—HOT AIR, STEAM AND VENTILATING Balfour, E. A. & Sons, Ltd. Sey. 123 Barr & Anderson. Sey. 6180 C. A. Dunham Co., Ltd. Sey. 8057 Norman Kydd. Sey. 9183	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
HOISTING ENGINES Ritchie Contr. & Sup. Co., Ltd. Sey. 9182	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
INSURANCE Copier, Housnell & Co. Sey. 7320 Winch, R. V. & Co., Ltd. Sey. 279-1944	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
INTERIOR FINISH Evans, Coleman & Evans, Ltd. Sey. 2988 O'Neill, Wm. N. Co., Ltd. Sey. 4795 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
IRON AND STEEL—STRUCTURAL Carr & Sons, Ltd. Sey. 2918 Coughlan, J. & Sons. Sey. 7910 Evans, Coleman & Evans, Ltd. Sey. 2988 S. M. Morris & Co., Ltd. Bay. 1043 O'Neill, Wm. N. Co., Ltd. Sey. 4795 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 T. Watt Iron & Galv. Works. Fair. 971 Westminster Iron Works. West. 53	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
IRON AND STEEL—ORNAMENTAL Artistic Wire & Iron Works. Fair. 2618 Evans, Coleman & Evans, Ltd. Sey. 2988 S. M. Morris & Co., Ltd. Bay. 1043 O'Neill, Wm. N. Co., Ltd. Sey. 4795 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 T. Watt Iron & Galv. Works. Fair. 971 Westminster Iron Works. West. 53	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
IRON AND STEEL—ORNAMENTAL Artistic Wire & Iron Works. Fair. 2618 Evans, Coleman & Evans, Ltd. Sey. 2988 S. M. Morris & Co., Ltd. Bay. 1043 O'Neill, Wm. N. Co., Ltd. Sey. 4795 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 T. Watt Iron & Galv. Works. Fair. 971 Westminster Iron Works. West. 53	ROOFING SHEET METAL (See Corrugated and Roll Roofing Material) The Barrett Co., Limited. Bay. 63 Evans, Coleman & Evans, Ltd. Sey. 2988 Pacific Roofing Co., Ltd. Sey. 1188 Ritchie Contr. & Sup. Co., Ltd. Sey. 9182 Smith, Davidson & Wright, Ltd. Sey. 5563
IRON AND STEEL—ORNAMENTAL Artistic Wire & Iron Works. Fair. 2618 Evans, Coleman	

