

APPLE GRAFTS, SEPTEMBER 1, 1910



WASHINGTON NURSERY CO.

6 Million Fruit Trees

475

3 Million Seedlings

ACRE

50,000 Shade Trees

PLANT

THE ABOVE SIGN is in the center of an eighty acre field adjoining Toppenish, which field is set solidly to apple grafts. Adjoining this on the north, also across the Northern Pacific Railway south of it, are other fields totaling 475 acres, all of which constitute our enormous plant for 1910.

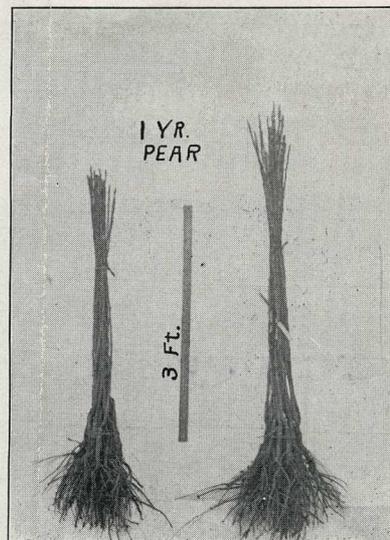
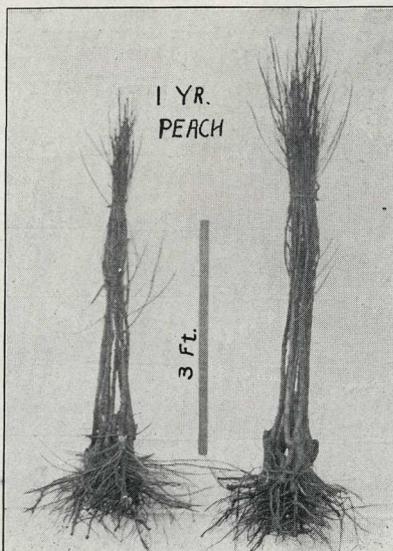
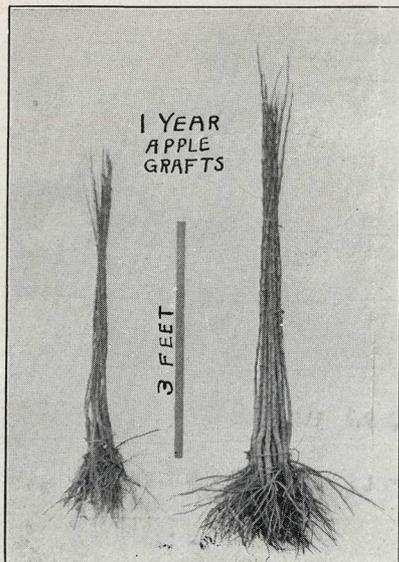
☪ This sign is seen just west of Toppenish from the north windows of all Northern Pacific trains. It tells its own tale and it's true. ☪ We welcome visitors. We have a large fine plant, and we're proud of it. We think we can show you something of interest. ☪ Order, system and good service to our customers are our constant aim. There is nothing we so highly appreciate as a satisfied customer.

Drop us a line stating your wants

Washington Nursery Company

Salesmen Everywhere. More Wanted

Toppenish, Washington



HERE IS THE SORT OF TREES WE SHIPPED

(SEE THE ROOTS)

And here is the kind of testimonials they bring forth:

L. E. Van Horn, Davenport, Washington, October 8, 1909: "The order of apple trees received from you last spring has done excellently. I have from two to three-foot growths, not irrigated."

C. W. Singletery, Kettle Falls, Washington, October 17, 1909: "J. H. Magee was at my place today. He has planted a good many trees, and after looking over my trees said he never saw the equal. Out of all the trees I planted I lost just one tree."

W. H. Reader, Roosevelt, Washington, March 31, 1910: "They were just what I wanted, and I could not have been better satisfied if I had been there and selected them myself."

Frank E. Brown, Council, Idaho, December 30, 1909: "My order of Delicious received were the best I have ever seen. Keep your eyes on Council Valley."

R. A. Hopkins, of the Cassill Investment Company, Spokane, Washington, November 11, 1909: "Your shipment of over 12,000 trees received in fine condition. In all that great number of trees I found but one of doubtful quality, and I think it will grow. I examined every single tree and must congratulate you on the appearance and quality of your trees."

George L. Jennings, Eugene, Oregon, November 14, 1909: "I wish to congratulate you on your stock. It is certainly the finest I ever saw."

S. W. Heppner, Hood River, Oregon, November 19, 1909: "I went over and saw Mr. Snyder, my Lyle customer. You just ought to have heard him give you a boost. I asked him if everything was all satisfactory. 'Why, Sam W. Heppner, don't you know that the Washington Nursery is the best in the United States? Satisfied! I should say I am, and tell your company that I hold them in the highest respect.'"

A. M. Simpson, Renton, Washington, November 26, 1909: "Those were a fine lot of trees you sent me. Customers are well pleased."

Mrs. C. E. Gaylord, Halfway, Oregon, December 1, 1909: "The 100 cherry trees we got from you were fine, and at least a dozen people have asked where we got them."

Charles Gray, Wyeth, Oregon, November 30, 1909: "I never saw finer trees than your trees, and every one praises them that sees them."

J. M. Pinkerton, Wolf Creek, Oregon, January 13, 1909: "The stock was A No. 1, and I consider it the best that has ever entered this little valley."

Dwight S. Anderson, Wapato, Washington, October 22, 1909: "I visited your place several weeks ago, and Mr. McDonald showed me your stock. After examining the trees of practically every nursery in the valley, I have decided to buy of you."

Andrew Snell, Tacoma, Washington, December 13, 1909: "The trees you shipped here were fine trees with splendid roots."

Curtis Long, Plateau, Washington, May 18, 1910: "I feel that I should thank you for the honesty and kind treatment in our little deal. Those thirty-five trees are all doing fine, and will say that I feel very grateful to you people, as you have done more than I expected you to do."

P. Kriedel & Co., Ellensburg, Washington, May 3, 1910: "The shipment of trees received from you arrived here in splendid condition. The quality and grade were such that we desire to recommend your house to all intending purchasers of trees. Trusting that we shall have occasion to renew our pleasant business relations next season."

Mabton Orchards Company, Mabton, Washington, May 8, 1910: "The last order of trees we bought from you for our tracts are doing nicely. Almost all lived, although it was a little late before we got water on the land. The company wishes to thank you for your prompt and courteous treatment and the excellent stock of young trees. Any future business we have is yours."
"C. B. Alexander, Secretary."

S. W. Heppner, Hood River, Oregon, November 5, 1909: "You ought to be here and hear the praise you are getting."

There are many more similar letters in our files.

We might fill "Better Fruit" from cover to cover and not say half as much.

A satisfied customer is our best advertisement. We always try to please—first with the best stock that money can buy or skill produce, and last with a square deal on every issue.

Our stock is grown on the Yakima Indian Reservation on the best of soil. It's new, fertile and free from tree diseases. Our trees are clean, hardy, well rooted, and are fully matured before digging.

Our 1910 plant contains nearly seven million grafted and budded trees, besides all our peach, apple, pear, cherry and other seedlings, vines, shrubbery, ornamental stock, etc.

We have at this date (June 20, 1910) orders already booked for nearly two million fruit trees.

We can serve you this year better than ever.

WASHINGTON NURSERY COMPANY

Agents everywhere—More wanted

TOPPENISH, WASHINGTON