Vernon, B. C.

18 Jan. 1909.

Dear Sir,-

At a regular meeting of the Okanagan Farmers Institute held in the Court House, Vernon, Dec. 11th., a motion was passed stating,

"That this Institute buy Rex Spray from A.P.McKenzie in carload lots - sixty barrels comprising a car"

At the meeting I quoted a price of $17.00 per barrel F.O.B.Vernon if a carload were ordered by the members ofthe Institute collectively. I was working on a freight rate forwarded by the C.P.R. to the company, but since that time there has been a change in freight rates making a difference of $2.25 per barrel, hence the price according to proper rates should have been $19.25.

Now I am quoting $19.00 per barrel, and should I be able to get orders for 100 barrels from the Institute, will give a rebate of $1.25 per barrel, as this quantity comes under a different freight rate.

Kindly let me have your order by January 23rd. inst., as I wish to order on that date, as it is very important that spraying begin as soon as the weather will permit.

It was my intention to call on the members of the Institute, but during the cold weather it was impossible to do any driving, so am taking this means of reaching you, and trust you will let me know at your earliest convenience how many barrels you will be requiring.

Yours truly,

A P McKenzie