

Jan 20th. 1930.

Dear Mr. McAllister,

At the time I received your letter of the 18th, Dec. I put off answering it until I had some definite information to give you as to prices. Even now we have nothing definite, but the market has held fairly well and the guess as to returns should not be far out of the way.

I am enclosing a cheque for Two Thousand Dollars. This you will notice is dated the 11th, but I found it necessary to hold them up until further payment from the Union.

Up to date the Union have advanced us \$37,145. besides some supplies. We now have cash in the Bank sufficient to pay off out standing accounts. As the cash comes in I will forward cheques to you. The Union have sent out Account sales for the Macs. shipped in the first ten days and it is expected that the final pool will be out in about a weeks time. The first pool averaged us about \$1.65. for the packed box.

I got back from my holiday on Dec. 12th to find everything in order. The gang had been pruning all the time I was away. At the end of Dec. more ground had been covered than usual, but since Jan. 1st. there has been no work done an account of the cold weather. We have had a long spell of close to Zero weather, and still no sign of a break. In Dec. There was a good fall of snow. About Christmas day a lot of it went away, but I think there was enough left on the orchard to protect us from frost injury.

We enjoyed the holiday very much indeed. Had about ten days on the boat and ten days in California, most of the time in the deserts. I did however learn some things about Orange growing and marketing.

The Income Tax man is again after me, going back as far as 1923. and taking up all kinds of questions and wanting a lot of figures that I hardly know how to handle. He is after the Expenses of Directors charged to Administration, and advances to Shareholders, and some of his questions will bring up the Capital charges which were made by the Union and Associated, and by us charged to working cost with the idea of showing them as earnings when we realize on them. During the period under discussion we have had three firms Audit our books. In order to get this business straightened out I am figuring on going down to Vancouver next Monday.

The B.C.F.G.A. convention is to be held in Vancouver next week and I expect to be there to which way the wind is blowing as to this years marketing. There are so many Chain stores and Jobbers coming in to the Valley this Season that Board of Direction will have a hard time holding things down. If there is a large crop of Apples in the Valley it will be difficult to get a reasonable price for them unless there is a big change in our present arrangements.

As to Capital expenditure for this year. I have just purchased



