36 Toronto St.
Toronto 2, July 20th 1928

Dear Mr Goodie! –

I have your letters of June 10th and July 1st to acknowledge, the former enclosing final statements for the 1927 crop year. I note that copies have been sent to Dorner so he is "au courant" as the experts say. I owe him a letter and must write him.

The question of whether we should pay out an additional $2000 has I take it been effectually settled by this necessity of addition to the packing house.

I note what you say about Directors fees but am not very enthusiastic about getting over the difficulty in this way. The detailed administration a/c shows that there are many ways that we could absorb a lot of outlay in this account and if it were ~~charged~~ paid out on a basis of 50-25 & 25 and charged to administration on various items it would serve the purpose better than by paying directors fees.

Follow up that matter of cheques at bar until you get it settled the way we want it.

Your statements are quite clear and of course you have in addition to these for yourself comparative cost statements of the different operations in order to know how efficient our work is.

We are evidently going to have our largest crop yet this year and I expect you are not afraid of the

production cost which boils it down as usual to the marketing problem and what we are going to get per box. If we could only get this solved we would be all right but there seems to be no way to take hold of it and I cannot tell from what information I get through the Union paper, bulletins & your letters whether the Associated is improving sufficiently to fill the bill.

Recently we have had delicious apples from New Zealand on the table which were excellent.

I think you should be as active as your time will allow in prodding up this selling association to make it produce the best possible results and reduce this enormous spread between producer and consumer. These New Zealand apples sold at the same price in Toronto as our own.

It is doubtful if I can get out this year. Our Guernsey farm is taking every minute of time I can spare from my work in trying to make it go but it surely is an uphill job. I am also trying to plan for a winter sea trip if I can possibly get away but fear cannot make it.

Fred Cleland and wife were up to dinner with us about ten days ago.

I expect from now on you will be busy as usual but keep us posted on progress.

Have been feeling first rate until the last week or so when I have had two slight warnings not to go so hard but expect will be all right.

Best wishes to the family

Yours faithfully

J. E. W. Allister

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