April 22nd. 1931.

Dear Sirs :-

I last reported to you March 22nd. And have had Mr. McAllister's letter of the 2nd of April.

I am enclosing a statement of comparative expenditure for the three years 1928-9-30. crops, and the cost per box of wrapped apples excluding the Capital and extraordinary expenditure in each year. These figures are included in previous statements but are interesting for comparison.

We are also sending the Auditors Balance Sheet. You will find that there are some differences in certain details but the totals agree with the figures contained in my statements.

You will notice that $10,000. has been set up as a Dividend. I am not clear as to the meaning of this and writing the Auditor. At the time of the audit it was considered adviseable to leave out the dividends until we decided as to our action in regard to reorganization.

In making up Income tax returns for the 1930 period, which is covered by our Balance sheet of Feb.28th 1930, there will be no dividend shown. As this years Balance sheet will not be reported to the Tax Department until this time next year we can adj adjust the question of the dividend shown on this years statement The Shareholders would not have to report an income from dividends in 1930, but the Tax Department will likely assess on the amount of increase in the Shareholders advances. This was done in my case in 1928, when advances were made and the dividend not declared until Feb. 1929.

The amount owing to the Bank as at March 1st. was $13,000. Today this stands at $9,500, and will likely be further reduced by three or four thousand, or possibly more if the account sales come in soon. Our Cash statemant, sent you March 22nd, shows that if everything were cleaned up and the inventory did not change we would owe the bank about $9588. on March 1st. The Bank has been advised of our position and there seems no doubt about getting necessary credit. If we should run into another year such as last there will surely be trouble. Another bad season will close out a lot of orchards in the Valley.

Accounts payable include $3359. for box shook. This is still unpaid.

Advances to Shareholders have been reduced by the amount of the $10,000. Dividend.

I think that my statements and report cover all other items.

In forming a policy for this years operation it is difficult

to know what to do. The rate of wages will be lower, and no doubt we will manage to cut the amount of labor used. We must however try to keep the orchard from going back, this means cultivation and irrigation. The water conditions are looking bad at the present time and we can not hope to let up very much on the cultivation on this account. Until we are sure that the apple market is going to be very bad we aught to keep up the spraying and thining. The only hope that one has is to produce the largest possible tonnage of high grade fruit at the least possible price, and take chances that the market will pay a price for it.

The orchard is not yet in blossom but the showing looks favorable for a fairly good crop

Yours truly,

James Foldie

To

J.E.McAllister Esq.Toronto,Ont

R.S.Dormer Esq. Newbury?Eng.

COST PER BOX OF WRAPPED APPLES ; WITH TOTAL EXPENDITURE .

	1928 CROP Total 57,290 Wraps 36.356 Total expense.	Box Cost	1929 CROP Total 52.679 Wraps 32,461 Total Expense.	Box Cost	1930 CROP Total 45,682 Wraps 28,331 Total Expense.	Box Cost
Packing Material	9763.30	23.68	10522.72	25.01	7031.13	22.92
Packing house Labor	5359.79	13.29	5367.95	13.42	4463.87	14.25
Shipping & Loading	1603.54	2.46	1323.98	2.54	1156.11	2.70
Picking & Orchard teaming	4995.32	8.72	4843.29	9.19	4181.08	9.15
Overhead	6052.76	10.57	5564.19	10.48	6384.81	14.15
Orchard material & Labor	14361.89	25.06	13063.44	24.79	14169.87	3166
	42136,60	¢ 83.78	40675.57	¢ 85.43	37386.37	¢ 94.83

Extraordinary Expenditure.					
Tractor & Disc.	2030.40	Equipment	1661.26	Orchard boxes	366.95
Engines box trucks Etc	530.74			Equipment	725.28
Buildings	2026.18			Director Exp.	4000.00
Dominion Tax	455.72	Dominion Tax	910.83	Goldie Bonus	86250
Storage	294.000	Bad debts	250.00	Dominion Tax	493.71
Total Expenditure	$ 47473.64		$ 43497.66		$ 43835.31
				Ford Truck Capital Chg.	1125.15
					$ 44960.46