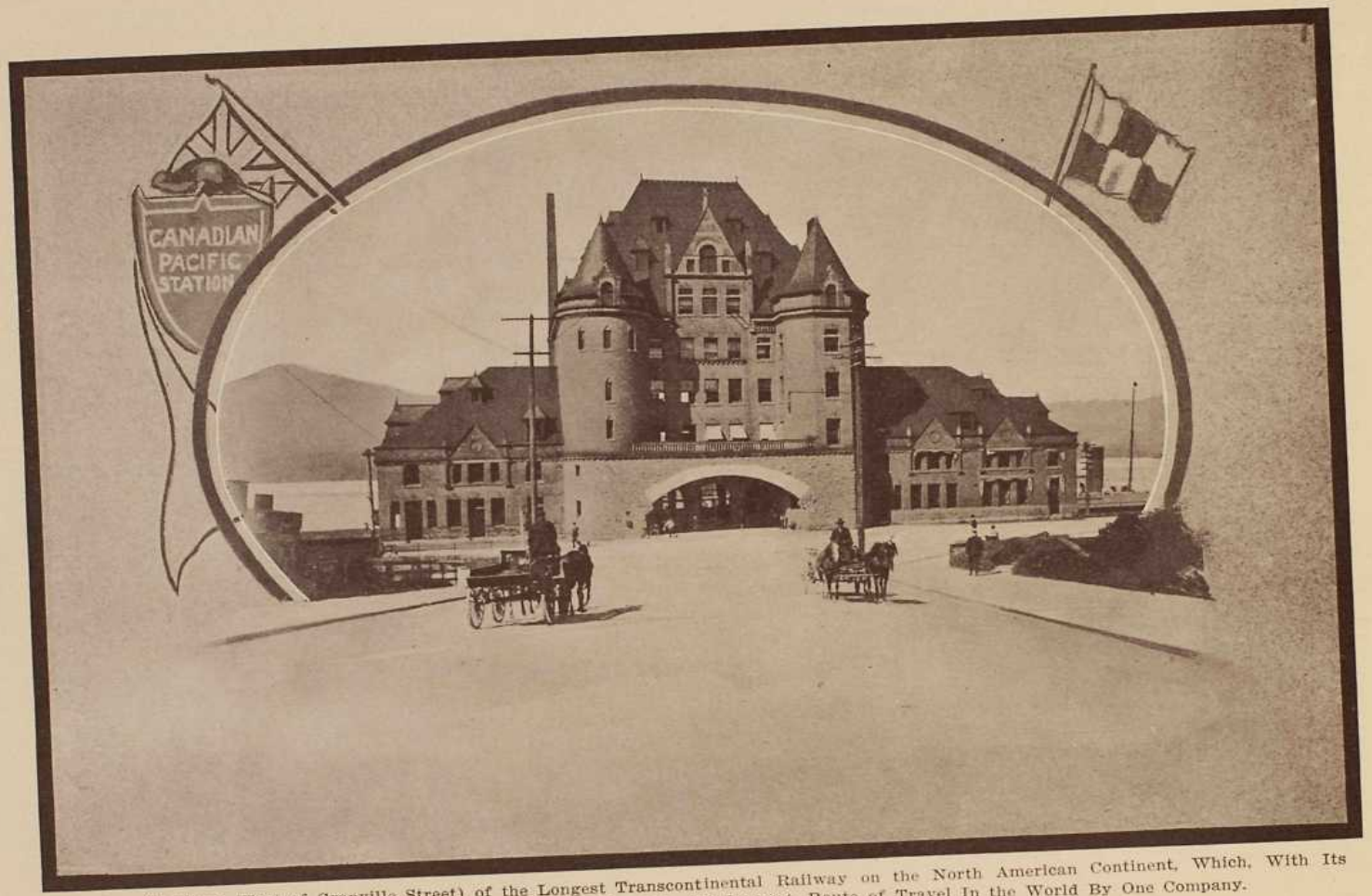
Greater Vancouver Illustrated

1

about 1911



Western Terminus (Foot of Granville Street) of the Longest Transcontinental Railway on the North American Continent, Which, With Its Atlantic and Pacific "Empress" Line of Steamships, Provides the Longest Route of Travel In the World By One Company.

GREATER VANCOUVER

ILLUSTRATED

CANADA'S MOST PROGRESSIVE TWENTIETH CENTURY METROPOLIS

¶ A Glance at Her History. A Review of Her Commerce. A Description of Her Business Enterprises, with Illustrations of Her Public and Commercial Buildings, Her Beautiful Residences, Hotels, Residence and Business Streets, Parks and Points of Interest in and about the City

DOMINION ILLUSTRATING COMPANY
COMPILERS, ILLUSTRATORS, PUBLISHERS
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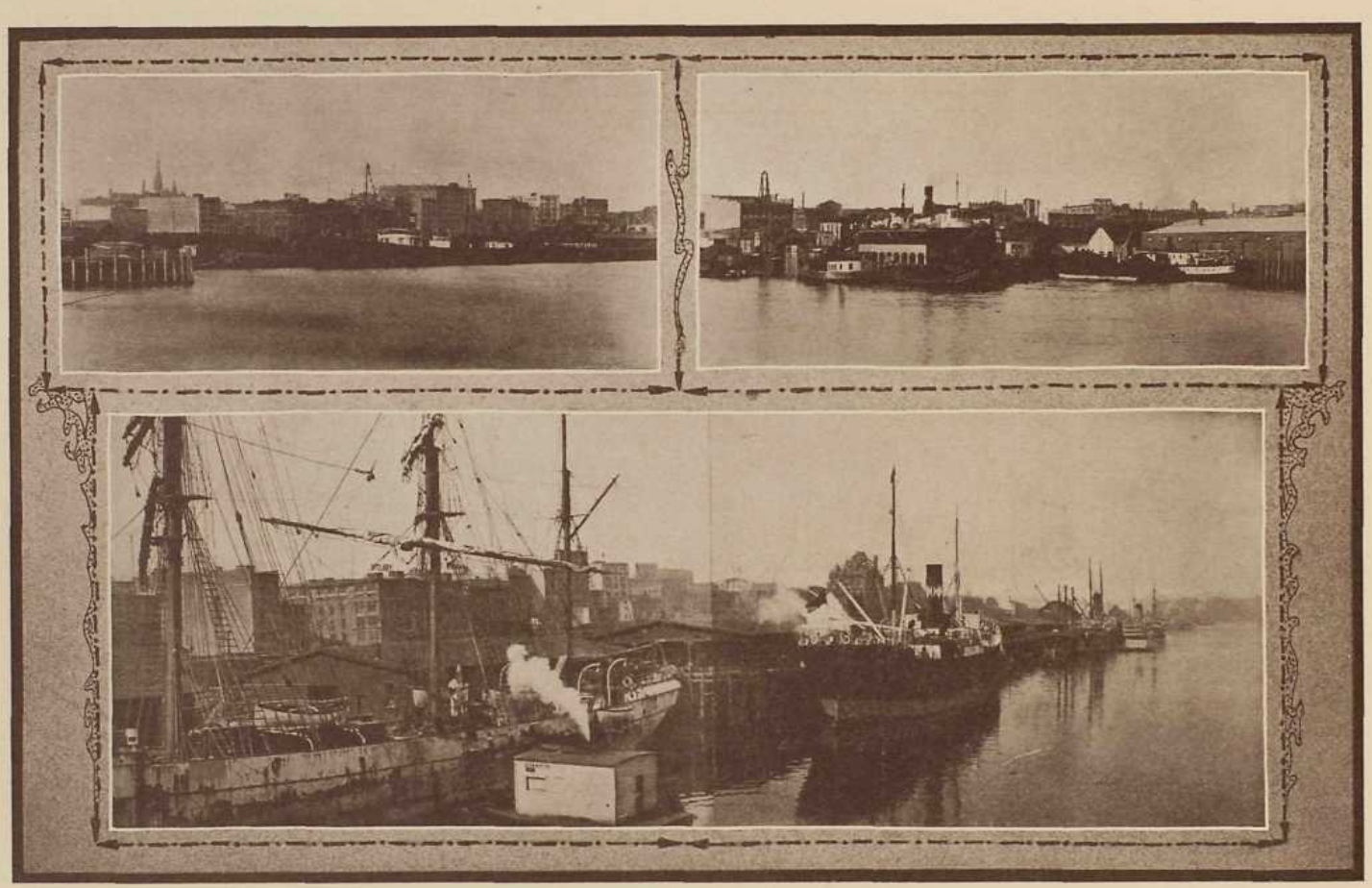


SCENES ALONG VANCOUVER'S WATER FRONT

Canadian Pacific Railway Tracks parallel this Water Front, Affording the Most Perfect Shipping Facilities of any City in the Country.

GREATER VANCOUVER

ILLUSTRATED

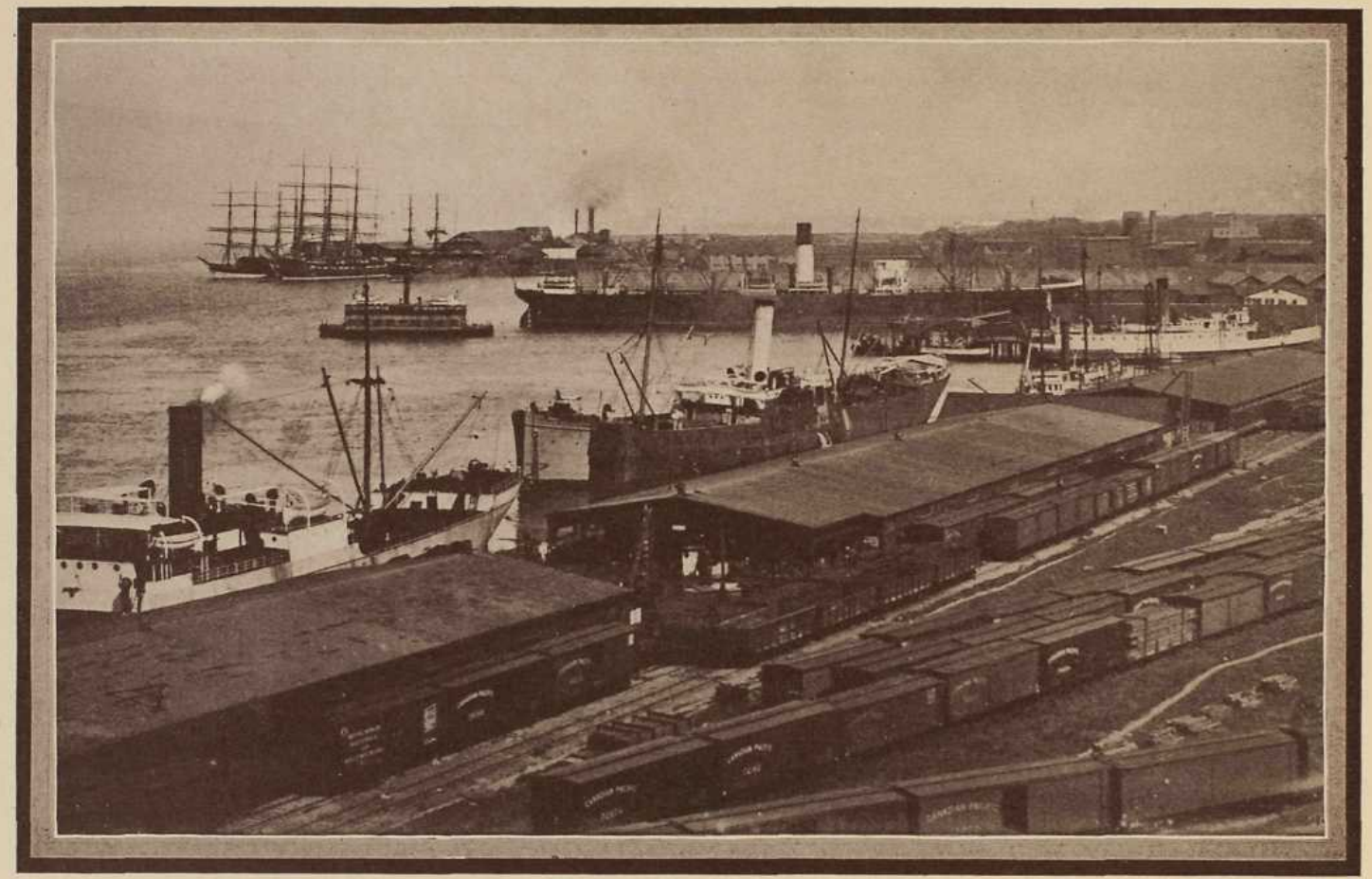
Vancouver, the Liverpool of the Pacific, is one of the municipal wonders of the Twentieth Century. Twenty years ago the site of the city was a collection of huts with a few hundred inhabitants where now is found a magnificent metropolis with well onto a hundred thousand people living within its limits, and more coming by the thousands each year.

The site of Vancouver has all the fundamental elements to make a great commercial and industrial centre. It has unrivalled transportation facilities represented in the splendid lion-guarded harbor and transcontinental railways. It has lying directly contiguous to it forests of boundless wealth, minerals and metals are found in immense quantities in the surrounding mountainous country. One of the richest agricultural and horticultural sections of the world is directly tributary. Its waters abound in commercial fish, the catch at the present time representing millions of dollars in wealth annually. There is an abundance of natural water facilities to be harnessed and used to develop power for mills and factories. Added to all this the climate is delightful and mild, the thermometer never dropping to zero, nor rising above eighty degrees in summer, and the magnificent scenery of sea and mountain, river and valley attracts thousands of tourists to British Columbia, many of whom ultimately return to take up a permanent residence here, and all of whom sing the praises of this wonderful country and its splendid metropolis to their friends in every portion of the world.

This city lies in the natural path of the world's international commerce and, aided by the development of the boundless resources of the surrounding country and the indomitable spirit and enterprise of its citizens, Vancouver has rightly won a high place among the cities of the North American hemisphere. Her commerce is rapidly expanding, financial operations are substantially increasing, manufacturing industries are advancing with giant strides, and an uncommon stir of life is in every artery of trade. For several years it has been a rare sight to see an empty house in the city of Vancouver. As fast as a house is finished, and mostly before the workmen have left the building, tenants or owners are moving in; not only one family to a house; but often two or three families occupying a six or seven-roomed house. From four to six thousand houses are being erected yearly, but even at that rate it is not possible to accommodate the rush of new residents, many of whom are obliged to make temporary homes in the suburban towns and travel back and forth to their daily work in the metropolis.

It was with the advent of the Canadian Pacific Railway into Vancouver in 1887, a year after the city's incorporation, that the great possibilities of the place began to loom up big and attract the attention of the world. With every passing year larger size and increased commercial greatness and importance was attained, the movement gaining momentum with the passing of the years until today the record has been reached of a gain in population of a thousand people per month.

The record of Vancouver's growth in population is almost unbelievable. Incorporated in 1886 with a population of less than a thousand people, ten years later there were approximately 20,000 inhabitants, and in the little more than a decade that has passed since that time, this number has been increased nearly four hundred per cent, the population at the present time being placed at 80,000. Since the beginning of 1906 the population has increased at an average of 1,000 per month. The actual city limits have already been over-reached in every direction by the demand for residential sites, and it would seem that before many years the "Greater Vancouver" of the future will be bounded on the south-east by the City of New Westminster, and occupy the entire peninsula between the Fraser River and Burrard Inlet; while on the north



SHIPS FROM ALL PARTS OF THE WORLD LOAD AND UNLOAD AT VANCOUVER'S WHARVES
Canadian Pacific Railway Company's Yards in the Foreground.

shore of the latter there has recently arisen and been incorporated the city of "North Vancouver," to connect with which a bridge is projected to cross the "Second Narrows," and serve as a highway for vehicular traffic and for railway connection with the North, and with the Grand Trunk Pacific and other transcontinental lines now in course of construction to Prince Rupert and other points not yet determined. Vancouver is bound by force of circumstances to become the industrial centre of the entire Province and the Canadian western coast, and looking at the great development of the interior during the past few years along all lines and the promised greater development by reason of the better railway connections now in process of construction, it would seem an unanswerable conclusion that Greater Vancouver will have by 1910 at least 100,000 inhabitants.

While numerous causes contributed to the past rapid growth and will make certain the inevitable future greatness of this city, there are three distinct resources upon which hinge a large proportion of its wealth and prosperity both in the past and for the future. These are recognized as the lumber industry, the fishing industry, and the geographical situation giving it world-wide prominence as a marine centre.

THE LUMBER INDUSTRY

At the present time in the industrial field it must be acknowledged that lumbering holds first place in importance, both as to the volume of business transacted and the number of people directly or indirectly employed.

It is a difficult matter to estimate the exact area of timber lands in British Columbia, and it is still more difficult to say how much of this area contains timber which is now, or will be in the future, of merchantable use. The average of timber under lease is about 1,500 square miles, and the total area of forest and woodland is put down by the Dominion statistician as 285,554 square miles.

The principal limits, and the great bulk of the timber on the Coast, are located on Vancouver Island, but the coast line, from the boundary line north for three hundred miles, also contains extensive timber areas, the forest line following the indents and river valleys and fringing the mountain sides. In the interior and Kootenay districts there are extensive forests of fir, cedar and spruce, but the timber is smaller and not of as good quality.

At present there are about two hundred mills in operation throughout the Province, ranging from the one-saw portable affair to large plants equipped with every modern sawmill device. Roughly speaking, the capital invested in the industry, exclusive of timber limits, would be about $10,000,000, with a monthly payroll well over the million dollar mark.

The greatest activities in the manufacture of lumber are naturally centered around those points where proper transportation can be had for marketing the products, and yet not too far distant from the bases of timber supply. For this reason nearly all the large concerns are located at the Coast, where they have the advantage of both rail and water connection, combined with their proximity to the larger timber areas.

Vancouver's ideal situation in regard to these indispensable advantages to the most profitable prosecution of lumber manufacturing has attracted a large proportion of these mills to this point, making the city the largest centre of the lumber industry on the Pacific Coast of Canada. Among the mills are found some of the largest and best-equipped lumber manufacturing plants in the world. They range in capacity from 10,000 to 250,000 feet per day of ten hours. The shingle industry, a branch of lumber manufacturing, boasts of the largest mill cutting shingles in the world, and the product of these mills is considered the highest grade of any manufactured.

The Douglas fir, often classed by the trade as Oregon pine, is the staple lumber of commerce. It has about the same specific gravity as oak, has great strength, and has a wide range of usefulness, from making mouldings to making spars 120 feet long and squaring 30 to 36 inches. It is classed by some naturalists as a valuable pulp-making tree as well, although it is not generally recognized as such. The cedars, often of immense size, specimens sometimes being 18 feet in diameter on the stump, are the next in importance. It is out of this wood that the famous shingles of British Columbia are made. It is especially valuable for interior finishing, being rich in coloring and taking on a beautiful finish. The white spruce might be termed a first cousin to the Douglas fir, and the many uses to which it may be put makes it even of more commercial value than the latter. It is par excellence, too, the wood for pulp manufacture, which some day is bound to be one of the important manufacturing industries of the province.

The available supply of raw pulp material is being rapidly depleted in the United States, and even now they are forced to secure the bulk of their wood supply from the provinces of Ontario and Quebec. When these sources are exhausted the paper manufacturer must look elsewhere, and British Columbia will be his only resort.

The total lumber cut for the province of British Columbia at the present time is approximately 600,000,000, and the mills find the principal markets in the Northwest provinces and Manitoba, which use at least forty per cent of the output on the coast, and practically the entire cut of the mountain mills, or about sixty per cent of all the lumber produced in the Province. In fact, these markets are the key to the industry, as, with the exception of the local trade, they are the only source which absorbs the commoner grades, unsaleable in other directions.

The foreign business (by which is meant the cargo trade) ranks next in importance, the principal markets being the United Kingdom, west coast of South America, the Orient and Australia, although shipments find their way to all parts of the globe and enjoy a high reputation wherever sold. This branch of the trade is carried on extensively by several of the Coast mills who make a specialty of catering to it almost exclusively. Up to the present the bulk of the foreign business has been handled by sailing vessels, and this has been something of a drawback owing to the length of time required in delivery; but steam freighters are now becoming more numerous, and their freight rates reasonable enough to permit of the lumber being shipped in this way, thus obviating the necessity of having to rely on the slower and uncertain means of transportation afforded by "sailers."

So far nothing has been done towards utilizing the tremendous amount of material now being wasted in the production of lumber, the greater part of it being either burnt or thrown away as refuse. This waste, representing as it does millions of feet every year, could all be used to advantage in the production of any number of marketable commodities.

In thus neglecting the opportunities for utilizing profitably by-products this section has only followed the usual method of those who have come first to new countries and reaped the richest rewards in the luxuriance of more valuable products and no doubt in a short time the so-called waste materials will be made to yield fortunes to those who are now coming here, thus adding immeasurably to the sum of the wealth attributable to the timber resources of the section, and to the commerce accredited to Vancouver, through the business channels of which city a large percentage of all products will be marketed.

THE FISHING INDUSTRY

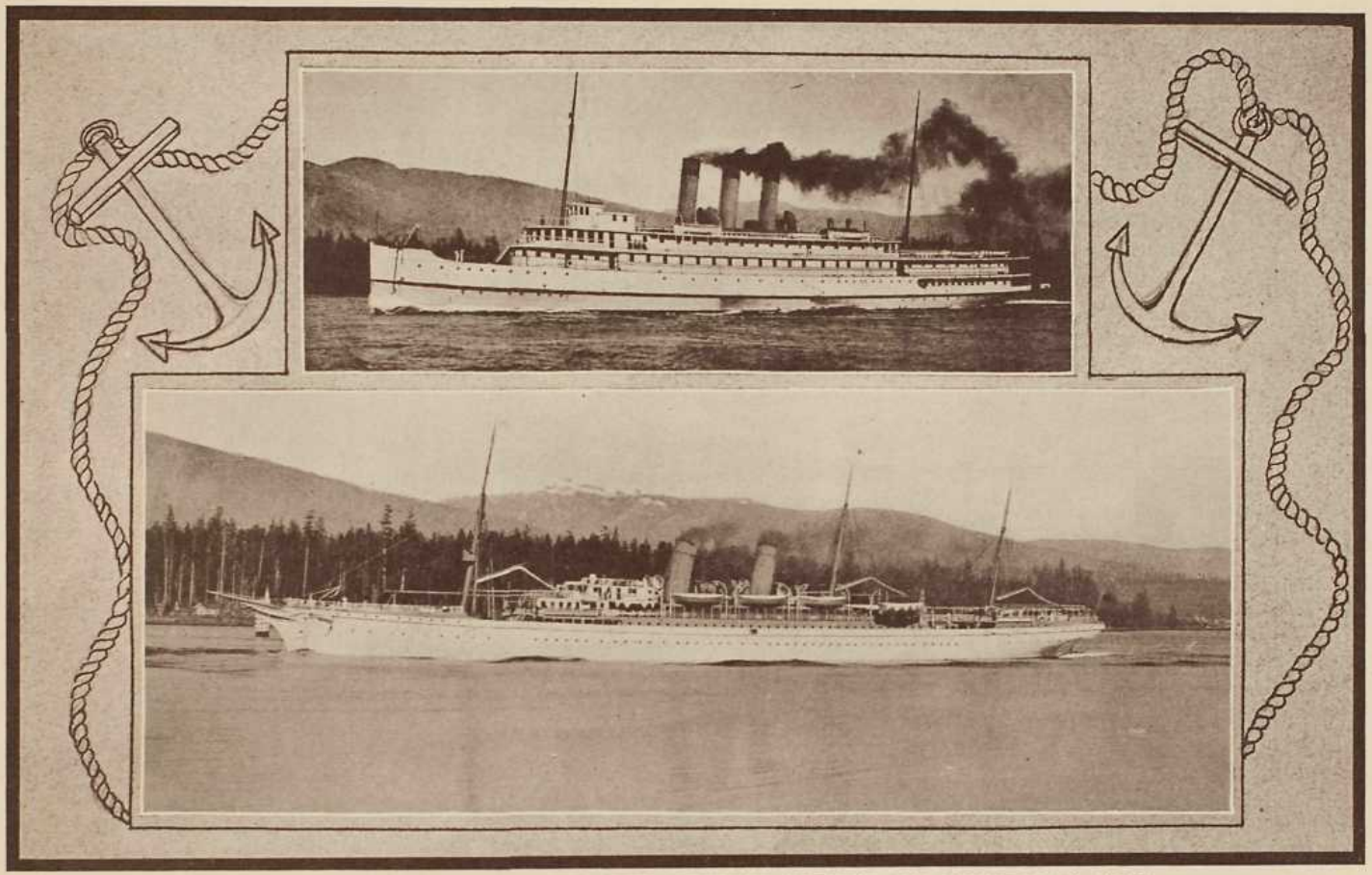
The fishing industry, which brings millions of dollars into the province of British Columbia every year also centres in Vancouver, nearly four-fifths of the total output of the province being accredited to the Fraser river canneries.

From the time of the coming of the earliest European settlers to British Columbia the extreme abundance of the fish in these waters has been known and noted. Tribes of Indians were found subsisting almost entirely upon fish. Salmon, fresh in spring and summer; dried in winter, formed the staple food of more than one interior tribe, while the herring, the fish itself and the spawn collected and dried, was an important article of food amongst the coast tribes.

It is, however, only about thirty years since the fisheries of British Columbia began to assume commercial importance, for in 1876 were packed fewer than 10,000 cases of salmon (the packing of this variety being the most important phase of the industry), and twenty years later the output was more than one hundred times as great, with the limit not yet reached. This record, however, is sufficient to give the fisheries of British Columbia the distinction of being the most prolific and valuable, not only in the Dominion of Canada, but of the whole world.

An adequate idea of the importance of the fisheries of British Columbia can be gathered from the annual report of the Department of Marine and Fisheries at Ottawa:

"The Province of British Columbia shows the vast increase of over $4,500,000. For the first time in the history of our record has Nova Scotia been superseded as the banner fish-producing province of Canada. That was in 1905, when the total yield of Canadian fisheries was $29,479,562, of which British Columbia contributed $9,850,216, about 30 per cent. Of this grand total, $8,330,713 was derived from salmon, halibut contributing $445,070 and herring $243,140. These figures, while proving beyond question the great commercial value of British Columbia's salmon fisheries, suggest the immense possibilities which await the development of the numerous other branches of the fishing business. The product of the Atlantic coast fisheries, long recognized as a prime factor in the economic fabric of Canada will one day be equalled and probably surpassed by those of British Columbia. Prince Edward Island, Nova Scotia, New Brunswick and Quebec produced fish to the value of $15,109,891 in 1905, as against British Columbia's $9,850,216; but it must be borne in mind that the Atlantic fisheries have reached almost their maximum of development, while those of the Pacific have been seriously attacked in only one branch —salmon. It is, therefore, but reasonable to expect very different results when British Columbia's fisheries reach the same stage of development,



CANADIAN PACIFIC RAILWAY STEAMERS, PRINCESS VICTORIA AND EMPRESS OF CHINA

Princess Victoria makes daily round trips between Vancouver, Victoria and Seattle during the summer months, and is unquestionably the fastest steamboat plying the inland waters of the North American Continent.

Empress of China, with her sister ships, Empress of Japan and Empress of India, are the Greyhounds of the Pacific, and are the best equipped steamers plying between the Occident and Orient.

for, practically inexhaustible, the only limit to their output should be the lack of markets, a contingency not likely to arise."

A MARINE CENTRE

The manifold natural advantages possessed by Vancouver are at once apparent to even the most casual observer, but none appeals with more force than that of its great harbor and facilities for attracting maritime trade. Upon the completion of the Canadian Pacific Railway giving the port direct connection with the markets of the East, ocean commerce at this point took a great bound and has continued ever since to grow with marvelous rapidity, and Vancouver, which was twenty years ago an unknown quantity, is fast assuming its position in the front rank among the great ports of the world, and "via Vancouver" is becoming as familiar as "via Liverpool" or "via Hamburg."

The volume of trans-Pacific trade increases with leaps and bounds, and the quick mail services established to the Orient, the improvements in the Australian-New Zealand services, and the inauguration of a direct Mexican service, bring a large passenger traffic this way and adds much to the activity of the port.

The harbor of Vancouver, a natural one, the finest on the Pacific coast, and one of the finest in the world, requiring no dredging and practically not a dollar of expenditure, either in preparation for use or in maintenance, has been recognized, since the inception of the city, as one of its most valuable assets, and already the volume of trade that is finding its way to and from the port gives promise of a future that no one may estimate.

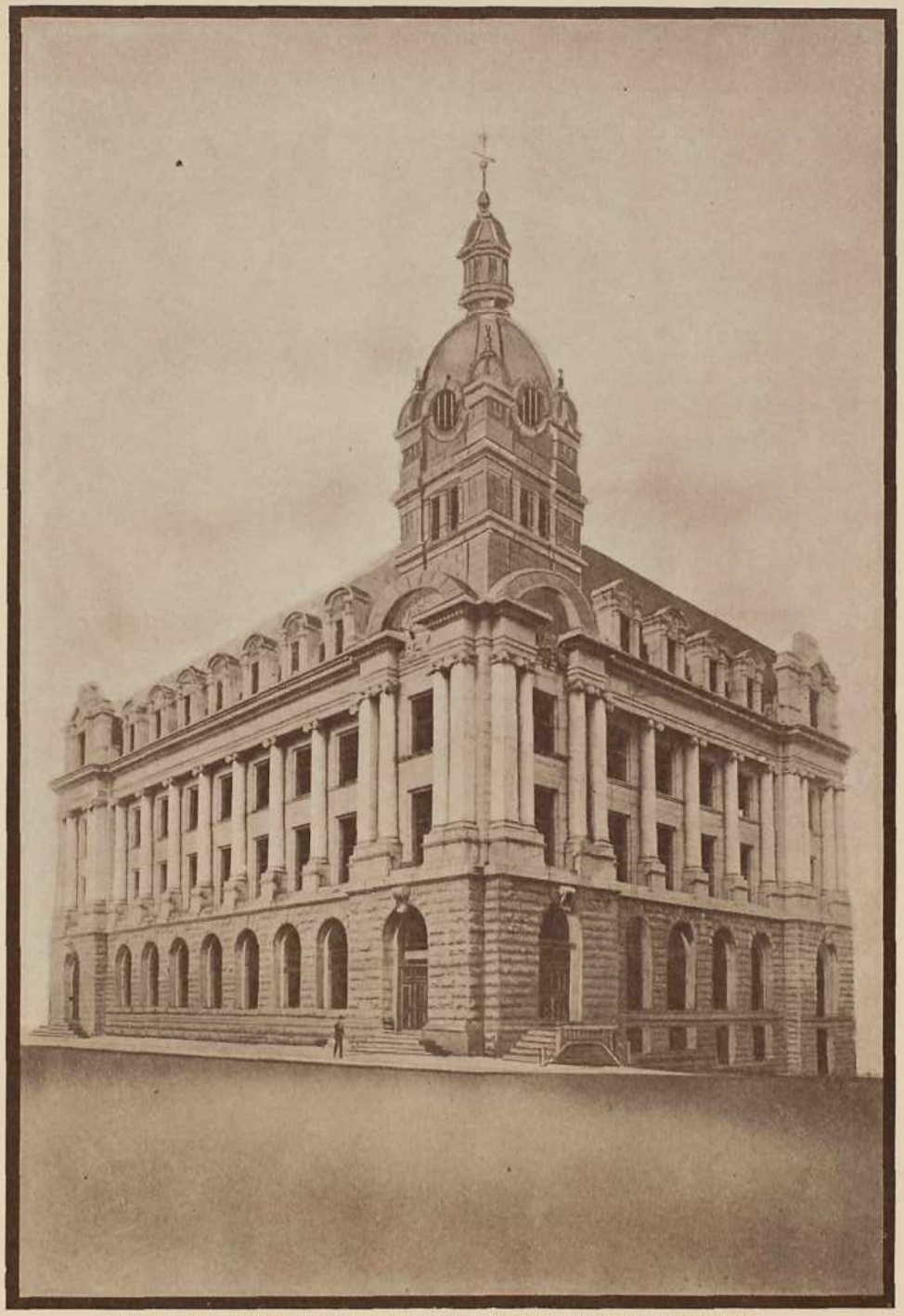
Vancouver harbor, in addition to being almost landlocked and therefore at all times safe to the smallest shipping, is one of the largest harbors in the world. It is the home port of all the Trans-Pacific and coasting steamers of the Canadian Pacific Railway. It has direct steamship communication on regular schedule with the Orient, Australia, New Zealand, Hawaii and Fiji, and with the United Kingdom through the monthly sailings of the Ocean Steamship and China Mutual companies.

Many will be found to assert that the future of Vancouver depends to very great extent on the development of shipping, and if this be so, that future may be reckoned as quite assured, as every facility is at hand, the harbor is perfect, direct connection is made with the great transcontinental railways, and the trade is already developed on a most satisfactory basis.

The volume of trade, both passenger and freight, has grown steadily and without a break. The customs returns of the port for the year ending in March, 1907, show Vancouver's exports to have been $4,838,275; the imports for the same period, $9,447,061. The total revenue from the customs of the port was $2,172,930, an increase over 1906 of nearly $400,000. These figures are characteristic of the general growth of the city and the port. The inland revenue returns for the division of Vancouver during the year ending in March, 1907, were $403,724, an increase of $50,000 over the previous year. As evidence of the volume of shipping often seen at the docks of the Terminal City, there were loading at the same time during a single week not long ago the following vessels of large tonnage: Wyneric (3264), Boveric (2578), Bellerophon (5800), Dolphin (498), Glenmark (1250), Georgia (1778), Sonoma (2936), Monteagle (3492), Empress of Japan (3003), City of Puebla (1713), Haldis (1065), Halvard (1066), Matterhorn (1754), Sardhana (1110), Adderley (1147).

Scores of vessels make Vancouver their home port or terminus. This is the home port of the Canadian Pacific Railway Company's world-renowned Empress line, the greyhounds of the Pacific that hold the blue ribbon for speed and possess a reputation for being the most commodious and best-fitted steamers plying between Occident and Orient. Other royal mail trans-Pacific vessels which have one terminus here are those of the Canadian-Australian and the British Columbia-New Zealand lines, which make regular calls at Honolulu, Fiji and islands of the Southern Seas. Other steamers connect Vancouver and California, British Columbia and Alaska, the Canadian coast and Puget Sound; provincial companies operate vessels from one British Columbia port to another, while sailing ships from every prominent port on the Seven Seas cast their anchors at one time or another in the blue, calm waters of Burrard Inlet. Less than two decades ago the business men of Vancouver gave a banquet to mark the arrival of the first trans-Pacific steamer; today the Canadian Pacific Empresses, the Canadian-Australian liners, the Blue Funnel or China Mutual leviathans are so common objects along the wharves that they are as unnoticed as the Chinese, Japanese, Kanakas, Chileans, Hindoos and other once-stared at members of the cosmopolitan population. As time goes on Vancouver's importance as the port of Canada on the Pacific must be vastly enhanced. The construction of the Panama Canal, the awakening of China, the continued advance of Japan, the development of Australia and New Zealand, the growth of the United States cities to the south and of Alaska and the Yukon to the north will all materially aid in this direction. A province that juts out into the North Pacific like British Columbia does cannot be hid. It is so placed in the ocean of the

NEW COURT HOUSE



NEW POST OFFICE, CORNER GRANVILLE AND HASTINGS STREETS
(Nearing Completion.)

future that trade cannot ignore it and nothing can wrest from Vancouver the proud position it occupies as its premier port.

The trade to the Orient has developed enormously, and the awakening in China, which has just begun, will cause the traffic between Vancouver and Oriental ports to increase beyond all bounds in the next few years. The shipments of wheat which have just started will, it is predicted, grow until the stream flowing west from the golden fields of the prairie will be as large as that which now goes east to Europe. Canadian agents in the Orient are already prompting the manufacturers of the Dominion as to the character of the goods that will be wanted, and all the products of the busy cities of the East will find their way to Vancouver to be shipped. There will be branch factories established in the Terminal City also when the volume of Canada's trade with China and Japan demands them.

Exports of agricultural machinery and paper manufactured in the eastern cities are the heaviest shipments to Australia. Salmon shipments, too, are large, and there has been a great increase in miscellaneous exports. The steamers from Australia and New Zealand are now regularly arriving with full cargoes, a large part of which is composed of raw sugar from the Fijis, which is handled by the British Columbia Sugar Refinery Company.

The great growth of the coasting trade of British Columbia is perhaps particularly noticeable because of the more or less direct interest of the majority of merchants and shipping men in it. The selection of Prince Rupert as the Pacific terminus of the Grand Trunk Pacific, and the commencement of construction of the line from the Rockies across British Columbia to the coast, has undoubtedly proved a great stimulus to the coasting trade. The increase in traffic caused by the activities of the Grand Trunk Pacific Railway in the north is almost as nothing compared to what it will be when actual construction of the railway is undertaken. However, during the present year an enormous business has been done between Vancouver and points along the northern coast, and the traffic will increase annually with the development of the coast and interior regions to the north.

In every feature of ocean-going commerce through this port there is unlimited opportunity for expansion, and before many years have passed the present figures covering its volume will seem small in comparison to what they will then be. Ample anchorage is available for as many vessels as will ever make their way into any harbor of the world, and the wharfage is steadily enlarged to meet the constantly growing demand. Facilities for loading and unloading cargoes of whatever nature are available and many large storage warehouses line the water front.

In the battle for commercial supremacy of the Pacific which we are told is to be waged between Occidental and Oriental forces, Vancouver will be in the forefront, representing as it does the one great marine point from which the British possessions must make their part of the fight. Already a splendid start has been made in preparing for this battle. Every item of development, agricultural, commercial or industrial, that is now being forwarded or will be in the near future; every rail laid over which to transport raw and manufactured products to and from this port; every modern improvement or invention utilized to facilitate quick and cheap handling of business, makes more certain the ultimate outcome of the battle, and insures more certainly Vancouver's foremost position in the Occidental equipment.

THE MINERAL WEALTH

While the importance to the growth and development of Vancouver of the three great resources named in another paragraph are paramount, they by no means embrace all of immense value to the city, and this review would not be complete did it not mention conspicuously several other sources of wealth production that mean much to the Province of British Columbia and the exploitation of which naturally rests principally in Vancouver as headquarters for those interested in their development. It has been stated that at least one-fifth of the total population of British Columbia is directly dependent upon mining, and the total value of the yearly production of the mines is more than $25,000,000 at the present time. There are still thousands of excellent opportunities all over the Province awaiting capital for development, and needing only skill and a moderate investment to place them on a paying basis.

The leading minerals and metals produced are gold, copper, coal, lead, silver, coke and zinc, named in the order of their value.

Of the total amount of gold obtained from lode mining in British Columbia, only a small percentage has resulted from milling processes. It by no means follows from this that the future of gold quartz mining in the Province presents no attractions for the investor. In the upper Cariboo, Cassiar, Skeena and adjoining sections can be found a country that in the past has yielded vast millions of placer gold. Great expense and difficulty in matters of transportation of supplies, etc., have made strongly against quartz mining in these regions hitherto. Now that

VIEWS OF HASTINGS STREET

VIEWS OF GRANVILLE STREET

HOTEL VANCOUVER
One of the Canadian Pacific Railway Company's Chain of Hotels extending from the Atlantic to the Pacific

adequate railway communication will soon be had these places are receiving attention from prospectors who are drifting in from the older lode mining camps, with results so far highly encouraging. Much of the northern part of British Columbia is little known to the prospector, especially one who is looking for lodes, and in view of the present conditions that field is an attractive one for that class of capital which prefers pioneering with its larger risks and often relatively much larger gains, to an older camp with its high purchase prices.

Of about equal importance from the standpoint of present production, and possessing even greater possibilities for the future, copper must be considered as outranking gold as an important asset in provincial lode mining. In fact, if the next ten years shows as great and general improvement in copper mining as the decade past, British Columbia will take its place in the front rank of the world's great producers of the red metal. That this is a reasonable expectation a glance at the various camps throughout the country will prove conclusively, especially when it is remembered that the regions in which copper-bearing formations occur in British Columbia are so vast, and so little of systematic prospecting has been done in a great proportion of this territory, that the future bids fair to outstrip the most sanguine expectations based on present production alone.

The celebrated Britannia Mines, near Vancouver, on Howe Sound, produce nearly 50,000 tons of ore annually.

The copper-bearing ores of British Columbia, and particularly the Boundary country, are of such a nature as to permit of the establishment of the cheapest smelting practice known. As a result many properties containing only a percentage which would render them worthless in other countries are being worked to show handsome profits. Metallurgists are beginning to take more and more advantage of this fact, and are thereby more firmly establishing the position of British Columbia as a copper producer.

As about 80 per cent of the total silver values obtained in British Columbia is recovered from silver-lead ores these two metals can scarcely be considered apart, and the history of one is practically the history of the other. The total silver production of the Province ranges from three and a quarter to three and a half millions of ounces per annum. Of this amount the Slocan district is to be credited with 50 per cent, and the Fort Steel district with about 25 per cent. The Dominion government bounty on lead has greatly stimulated production, as many of these regions cannot be worked at present without it. The Fort Steele district furnishes a notable example of the working of the bounty. In 1903 only a few hundred tons of ore were mined. The next year the output was 80,000 tons. The total lead produced in British Columbia is about 40,000,000 lbs. per annum. Of this some two-thirds comes from East Kootenay and most of the remainder from the Slocan and Ainsworth mining divisions.

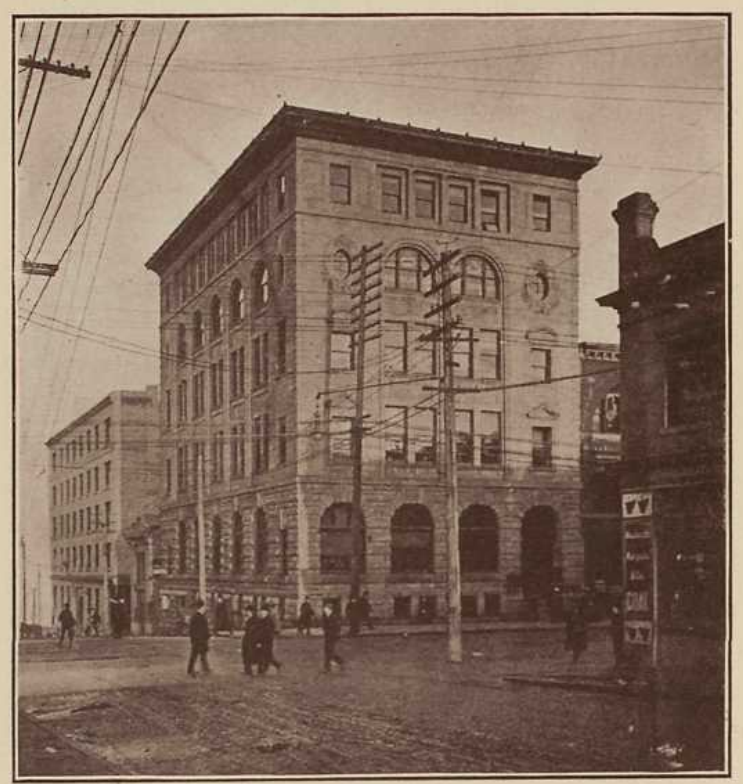
Nanaimo, Vancouver Island, has been for fifty years famous for the production of coal, and although during all that time there has been a constant and ever increasing stream of coal taken from its mines there does not seem to be the slightest evidence that the great storehouse of fuel is in danger of being exhausted.

Better coal than ever is being turned out of the Nanaimo mines, and this is the first summer in many years that the mines have worked full time. Up till recently 95 per cent of the coal output went to San Francisco. At the present time San Francisco does not take 40 per cent of the coal produced at Nanaimo, and the percentage is getting less all the time. The bulk of Nanaimo coal goes to the Mainland, Northern British Columbia and Alaska, and the change has not come about by chance, but by the carrying out of a well defined and well directed plan on the part of the Western Fuel Company.

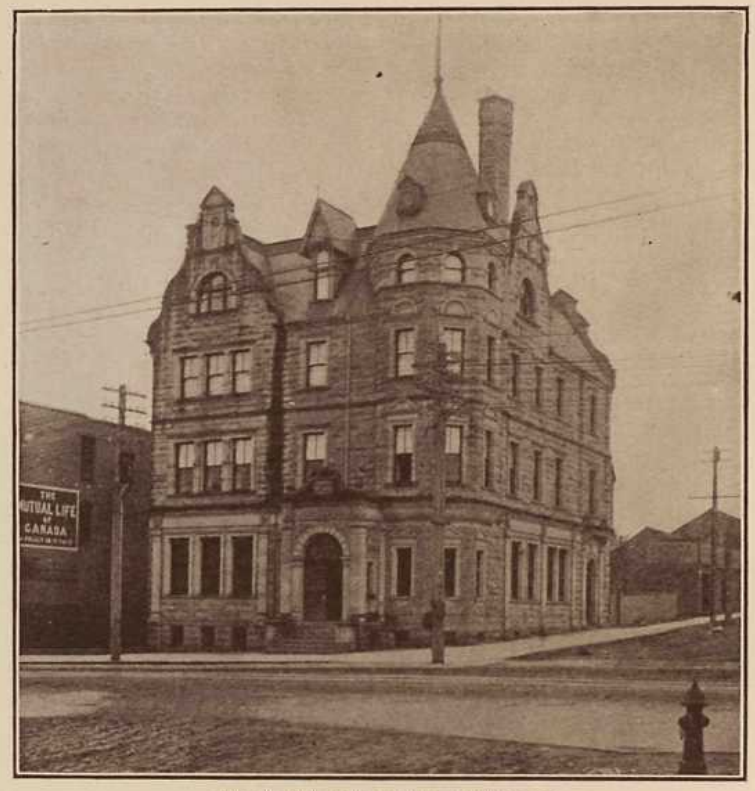
Work in the mines used to depend on the contracts the company could get in San Francisco, and many a time it was forced to take a contract at less than cost, because not to take it meant closing down the mines. The remedy was, of course, in securing the British Columbia coal trade, but that was beset with many difficulties. The trade had gone to other quarters, and the local consumers wanted cleaner and more uniform coal than Nanaimo was producing at that time. To combat this a system of inspection of the coal as it comes out of the pit was adopted, and a largely improved system of screens and washers installed with the object of getting cleaner coal, and in addition to this a steady canvass for orders was kept up among the local buyers of coal, and the result today is that the Western Fuel Company is no longer depending on San Francisco or any other single market, but is sending its coal to twenty or more different points.

The Nanaimo mines are now producing at the rate of almost 500,000 tons per year. Last year the Western Fuel Company paid out fully one and a half millions of dollars in wages, almost double that of the previous year. In 1907 1,300 men were employed, an increase of 60 per cent over the number employed in 1906.

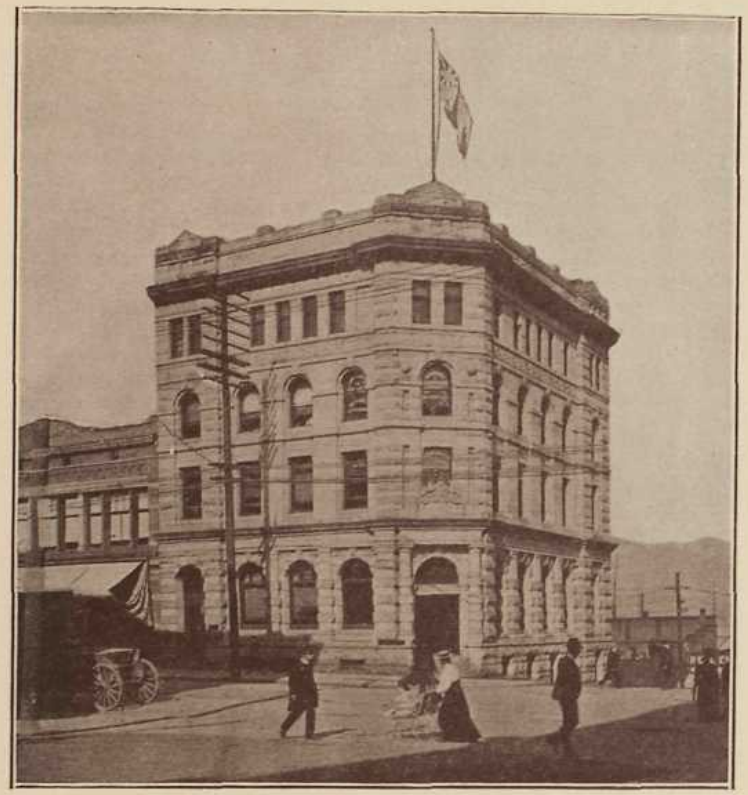
Another coal mining property which is rapidly coming to the front is the Nicola Valley Coal & Coke Company, Limited, owners of the Middlesboro Collieries, near Coutlee, Nicola Valley, British Columbia. This property consists of 2,561 acres of crown-granted land on the Nicola branch of the Canadian Pacific railway, 218 miles from Vancouver, and coal is now being shipped from the mines at the rate of two hundred and fifty tons daily. The company has an estimated tonnage of 3,000,000 tons in sight, the quality of which has been pronounced by competent experts to be of the most superior bituminous quality known west of the Mississippi river, and is unexcelled for steam, domestic and smithing purposes, and fully equal to the best coking coal on the American continent.



MOLSON'S BANK BUILDING



BANK OF MONTREAL BUILDING

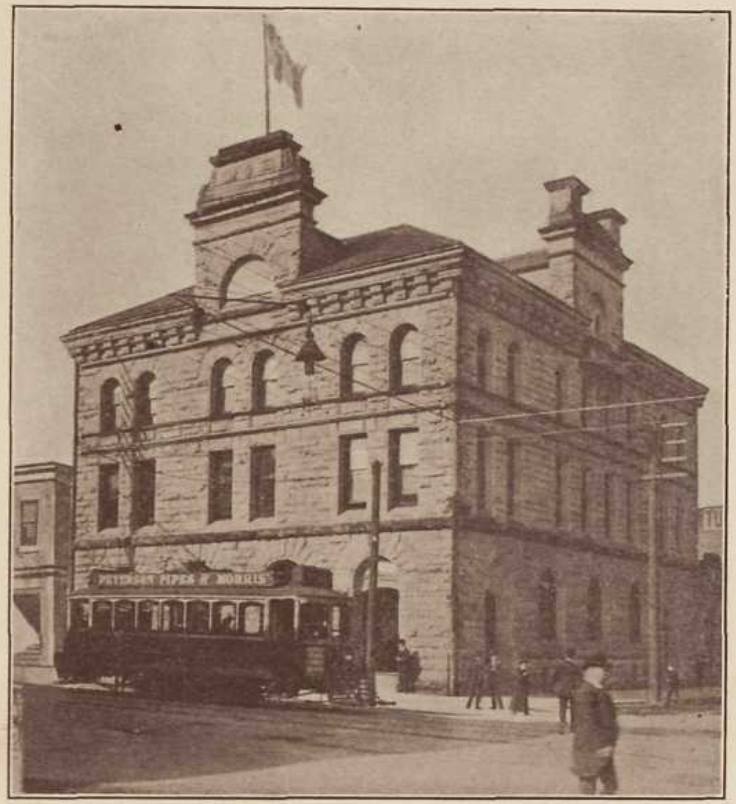


BANK OF BRITISH NORTH AMERICA

Vast areas of land in this section are known to have mountains of coal underlying their surface, and when further development has taken place the Nicola Valley Coal & Coke Co. will figure as largely in the fuel question of British Columbia in the future as the Western Fuel Company has in the past.

AGRICULTURAL AND HORTICULTURAL PRODUCTION

Not to refer to the agricultural and horticultural country lying contiguous to this city, which embraces thousands of acres of the richest land on the North American continent, would be to overlook one of the strongest reasons for believing in the inalienable greatness of the future



POST OFFICE AND CUSTOM HOUSE

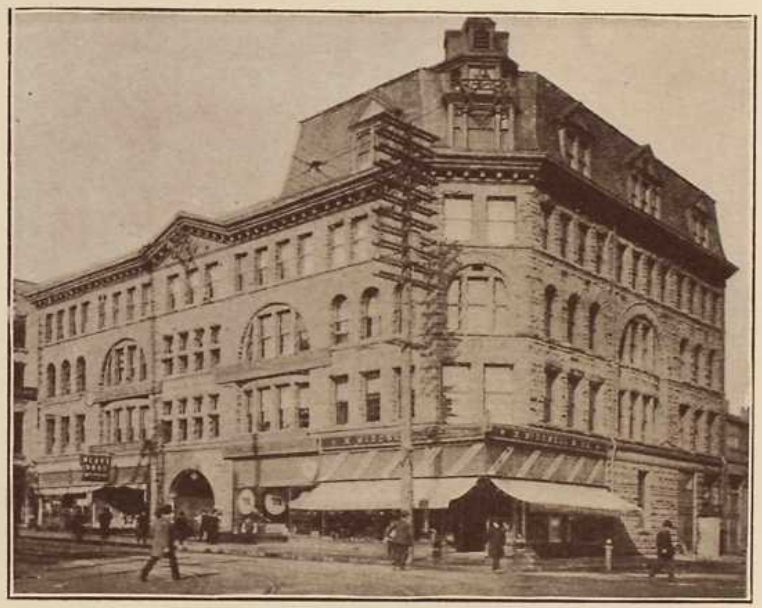
ROYAL BANK OF CANADA

of Vancouver, for there is no more stable foundation for the prosperity of a country than that found in the resources of its tillable lands. A country that does not produce in sufficient quantities at least for its own support, the raw materials which are dependent upon soil production, but must ship in the supplies needed for the daily needs of its people, is sadly handicapped in its race for supremacy. There is not at the present time sufficient produce produced by the farmers of British Columbia to supply the people of the cities within the Province, and several million dollars' worth are imported annually. The amount of such supplies from distant points is, however, steadily decreasing, and with the rapid settlement of the agricultural lands and the increased production of all kinds of crops, the day will come when the markets here will be supplied practically altogether with home produce.

In a climate where flowers are in bloom for fully ten months of the year it is easy to imagine the great possibilities of increased production over a country that is frozen up for six months in the year. All kinds of vegetables and berries produce abundantly. Tree fruits are grown successfully, and vines thrive in many sections. The grain and grass crops and those upon which depend the raising of stock are all heavy yielders and every avenue of agricultural life is carried on extensively.

AS A MANUFACTURING CENTRE

The following prediction is accredited to E. F. B. Johnston, K.C., of Toronto: "To my mind, the coming great city of the West is Vancouver. Broadly speaking, the reason is that it will be a terminus of four great railway connections—the Grand Trunk Pacific, the Canadian Northern, the Hill combination from the south, and the present Canadian Pacific Railway. Add to this the tremendous natural resources of the Province



McKINNON BUILDING

and the large Oriental trade, and I see no reason why Vancouver should not be the largest city in the Dominion. I believe it will. I saw more evidence of substantial building in the shape of warehouses and factories in Vancouver than in all the other places put together."

In a multitude of ways the enterprising and progressive business men of Vancouver are doing valiant service in making this prediction speedily come true. In every department of industry and trade there is apparent marvelous expansion. But not every visitor here in times past has taken so roseate a view of the future of Vancouver, and a few years ago the idea, for instance, that Vancouver would ever become a manufacturing city was scoffed at in the East, it was declared that her position as the "Liverpool of the West" made it impossible for her to become more than an aggregation of middlemen. It was generally conceded that the city would grow, but it was declared—by those who apparently should know—that the little manufacturing that would ever be done would be

FAIRFIELD BUILDING

INNS OF COURT BUILDING

confined to those establishments which naturally follow in the wake of the development of the forests, the mines and the fisheries. That was a few years ago. At the present time, many of those manufacturers have so far changed their minds that they are seeking sites at the Terminal City—in some cases they have already built factories—to establish branches of their larger concerns in the East. The West has grown so rapidly that the easterner does not realize the possibilities of the great Pacific land until he visits the Coast. Then his eyes are opened. He sees Vancouver, situated ideally as an industrial centre, with a plethora of cheap power, with markets illimitable in the North and in the great awakening Orient. He sees possibilities of trade with the British Colonies in the Antipodes, and he wonders how it is that these facts did not impress themselves upon him when he visited the Coast before, when he suggested that the "Gateway to the Orient" would be a gateway and nothing more. Van-

couver is so situated that it must become an industrial centre. It is the key that will unlock the Orient to the manufactures of Canada. It is already well served with railways, and every transcontinental that is projected declares that even if it does not make Vancouver its terminal port on the Pacific, the strategic industrial position of the city will compel them to build branch lines to the commercial metropolis of Canada on the western ocean.

The question of power naturally comes up before the eastern manufacturer who seeks to establish a branch factory in Vancouver. There is no city in Canada where commercial power is so plentiful and so cheap. The mountainous streams that abound have an illimitable supply that is merely waiting to be harnessed. The British Columbia Electric Company has in operation a $2,000,000 system on the shores of the North Arm, only a few miles from the city, which is now capable of delivering thirty thousand horsepower. This can be further developed as the occasion arises. The Stave Lake Power Company has commenced construction on its plant to the south of the city, which will supply Vancouver with twenty thousand horsepower within a year, and anything up to one hundred thousand horsepower in years to come. The Terminal City Power Company proposes to erect large works near Haney which will also develop twenty thousand horsepower. So the power problem is rapidly dismissed by the intending manufacturer as no problem at all.

The next question would be that of a suitable site. Vancouver has in the shores of Burrard Inlet and False Creek miles—the total length is moderately estimated at thirty miles—of splendid sites. Already great factories are beginning to loom up alongside the great sawmills that have been established many years. Recently the first grain elevator and flour-mill of large capacity—the forerunner of many that will feed the great hordes in China and Japan—was built. Straight from the elevator the manufactured article can go to the great steamers that run regularly to the Orient. Each month sees an increase in the tonnage that passes into the Terminal City and outward to the awaiting market. Eastward from the busy waterfront there is a long stretch of land, bordering on the railway and with deep water at all tides, where the giant commerce carriers can load direct from the factory.

Throughout the city there are nearly two hundred industrial plants, engaged in the manufacture of a wide variety of products, such as lumber, finishing materials of all kinds, iron products of every description, nails, cooperage, pipe and piping supplies, food products, including fruit and fish canned, biscuits and candy, meat packing house products, brick, clothing, etc., etc.

AS A WHOLESALE CENTRE

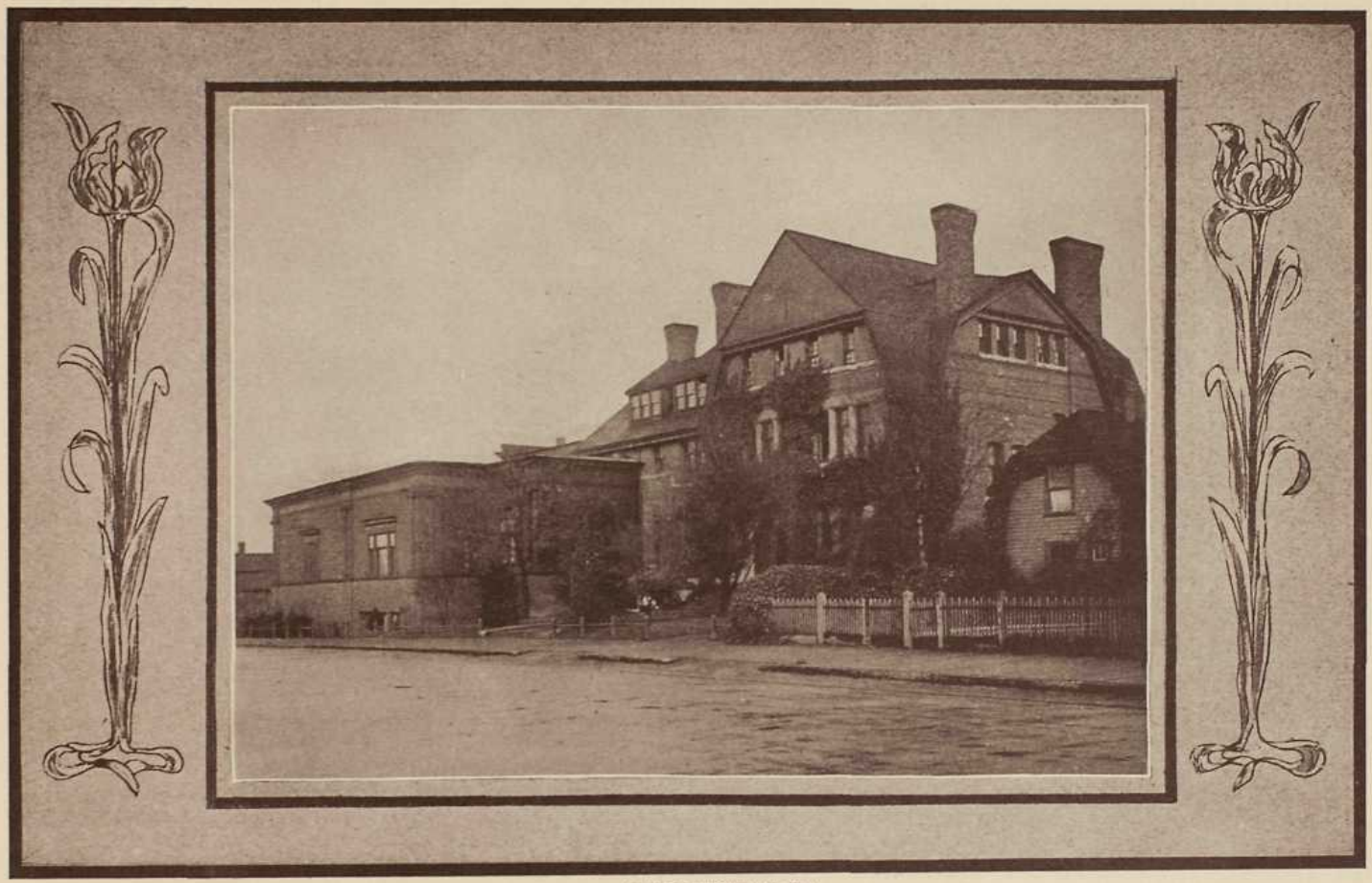
From the consideration of the various resources of the country surrounding Vancouver one naturally turns to the subject of the distribution of supplies of all kinds to the people engaged in the industries, and living in the smaller towns, which must purchase from the commercial centres. In 1886 Vancouver as a distributing commercial centre was an entirely undeveloped potentiality. In 1896 there existed a number of the pioneer wholesale houses which have assisted in the years following that date to bring the city to its present marvelous position as the fourth commercial city of the Dominion. At the present time, just twenty-two years from the beginning of all things, so far as commerce here is concerned, Vancouver has "arrived" as a wholesale centre, and with the rapidly increasing area tributary to this Terminal City there is every prospect of even greater advance being made in the next decade of the city's existence.

To say that there existed no evidences of development in wholesale matters in Vancouver in 1886 is not the intention. The first jobbing and distributing firms had begun business in that year, the first through train had reached Port Moody, the then terminus of the new transcontinental railway; the first steamer laden with tea and other merchandise from the Orient had arrived in this greatest of Canadian harbors, and her cargo had been shipped east over the transcontinental railway.

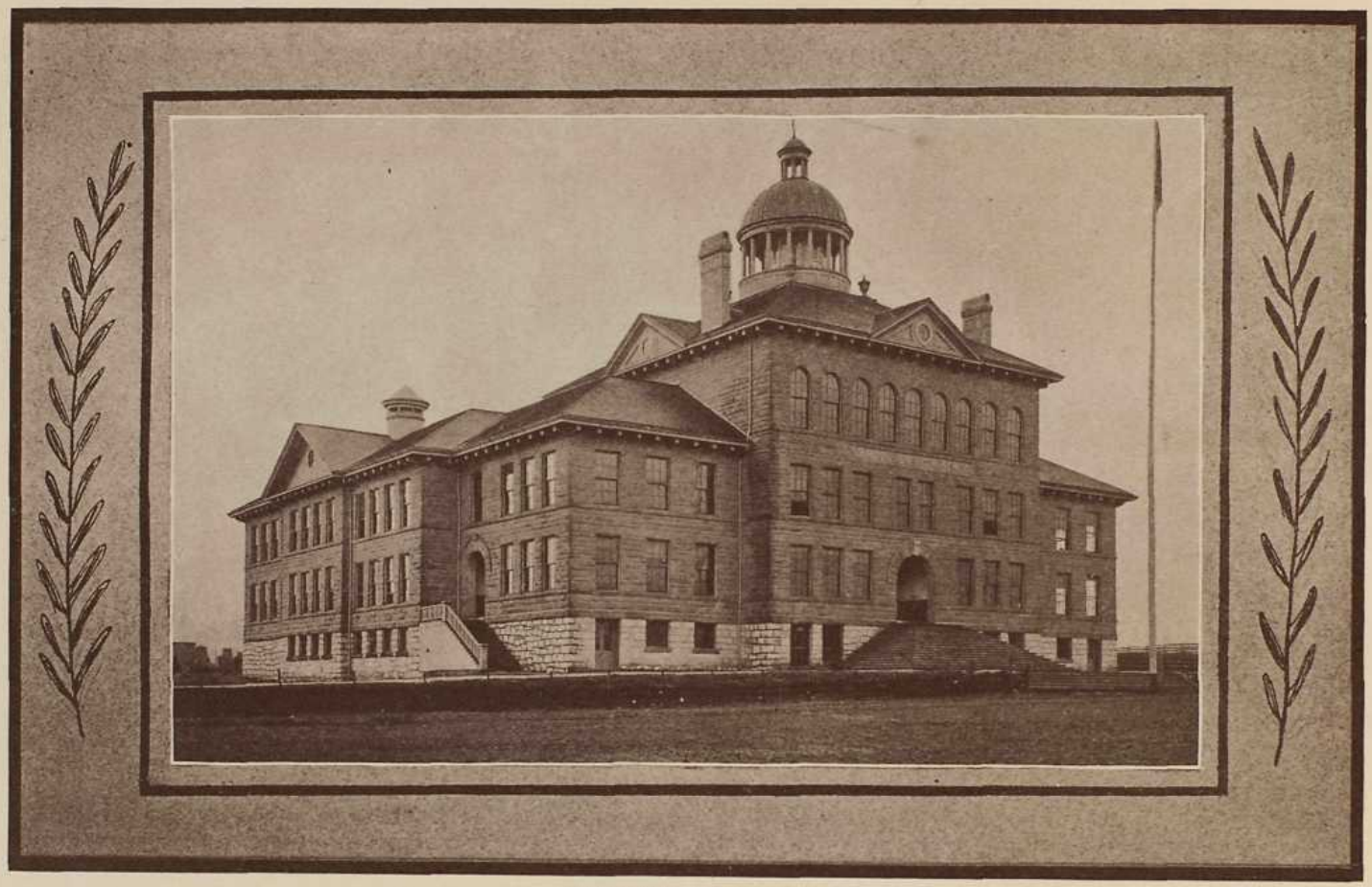
The recognition of trade beginnings was officially made in 1887, when Vancouver was made a customs port of entry. In the same year three banks were established in the city and the Vancouver board of trade was also organized. The first C. P. R. wharves and warehouses were built in this year, and the railway company began its campaign since so energetically prosecuted, for the capture of a share of the Oriental commerce carrying trade.

In 1890 the establishment of the British Columbia sugar refinery gave a very considerable impetus to the local wholesale business, and ever since it has continued as a strong factor in the wholesale interests. Other industries bearing on the wholesale trade were also established about that time, and these have since increased with great rapidity.

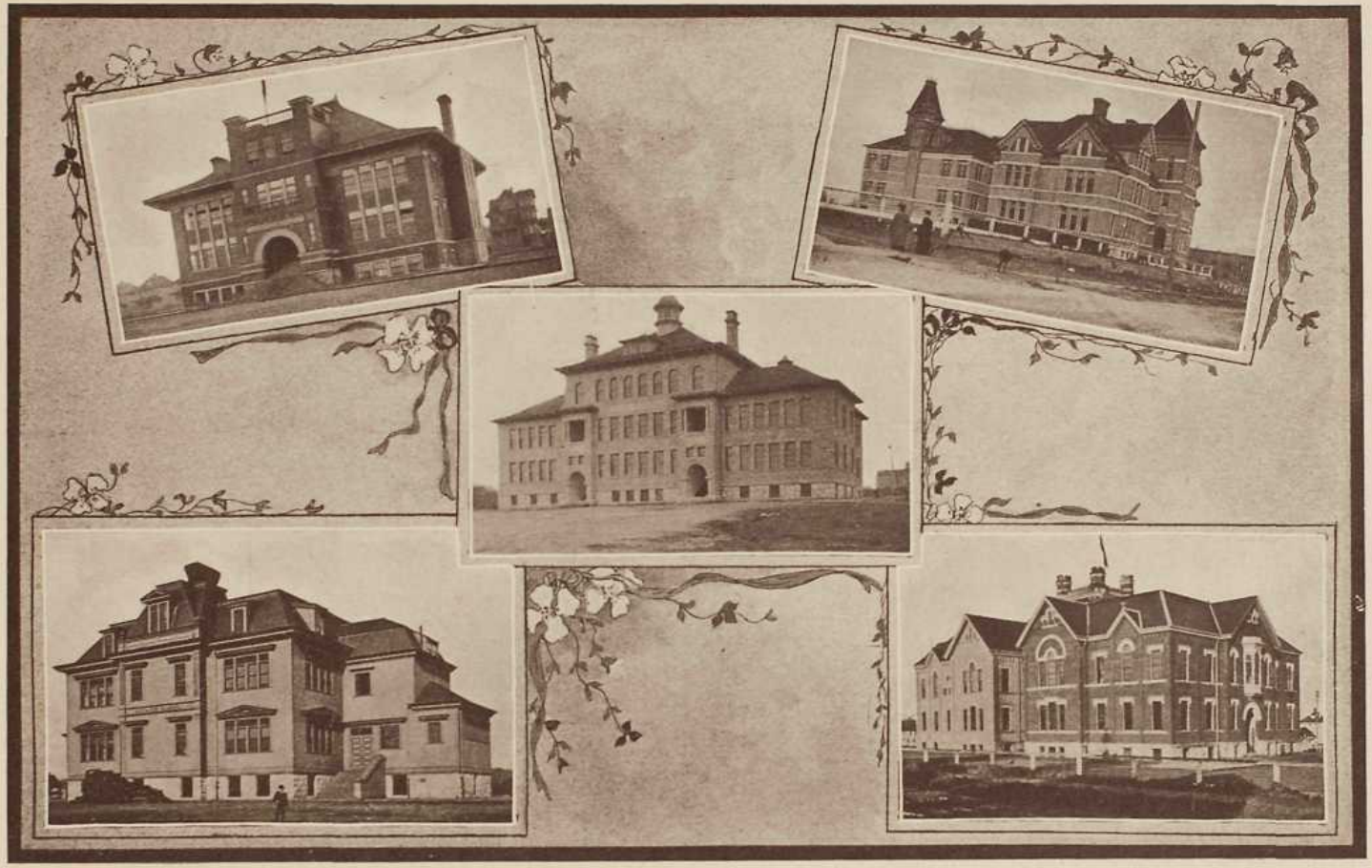
In 1896 the Kootenay district sprang into prominence in the mining industry and the establishment of transportation by regular steamers on



VANCOUVER CLUB



VANCOUVER HIGH SCHOOL



TYPES OF VANCOUVER'S PUBLIC SCHOOLS

the Arrow lakes with short rail connections giving direct communication via the main line of the Canadian Pacific Railway with Vancouver, opened the first new field in which the young city had a chance for business on an even footing and without handicap in favor of other cities. That the merchants of Vancouver, aided by the city's natural advantages, were able to secure a strong foothold in the mining districts of the interior and hold that ground ever since is a tribute to their enterprise and energy.

In the trans-Pacific and transcontinental carrying trade from the Orient to the marts of the East, the terminal position of Vancouver has from the first given her pre-eminent advantage. Here, indeed, her geographical position, her situation as terminus of the greatest of transcontinental railways, her unparalleled harbor, and her climatic superiority in having a port with unchanging conditions all the year round, impress her natural destiny as the mistress of Oriental trade and commerce, from which shall depart a fleet of merchant vessels to carry the western commodities required in the Orient and to which shall come the same fleet bringing back for distribution to all America the vast production of the teeming millions of the Orient.

In discussing Vancouver as a distributing centre the products of British Columbia which are distributed from here take an important part. In the lumber industry, the first exploited in the province and one which has now reached a very great total production, the city and province has a source of wealth which is bringing trade in increasing amount from the untimbered prairies of Western Canada and from the lumber-importing countries of all parts of the world.

In the fisheries, both deep-sea and salmon, Vancouver is reaping the harvest of the sea in annually expanding volume. The salmon pack of British Columbia is largely exported direct from this port, the bulk of it going to the markets of the Old Country.

There are many manufactures established in Vancouver whose products are sold and shipped to merchants in all parts of the area from which Vancouver draws trade. The list is ever increasing, and the size of individual enterprises is growing. There are now among other concerns, biscuit and candy factories, paint and soap works, stove and machine manufactories, mattress factories, brick and cement plants, cigar factories, boot and shoe factories, pipe works, bottling works, breweries, saw works, cooperage, sheet metal works, carriage manufactories, sash, door and box factories, fruit canning and coffee roasting plants, and many others, all of which contribute to the vast bulk of goods distributed, north, south, east and west from Vancouver.

But to eastern mercantile houses the point which impresses the competition Vancouver wholesale distributors are putting up in the western Canadian field of trade, is that by importation direct from the markets of England and Europe as well as from the Orient, here can be gathered a range of products wider than it is possible for any other wholesale centre in Canada to collect on the same advantageous basis of transportation. As emphasized in discussing Oriental commerce, the location of Vancouver places her easily in supremacy in that trade. The fact that ocean-carrying charges are little if any greater, by way of the Pacific than by way of the Atlantic, makes delivery on the Pacific seaboard about the same as delivery on the Atlantic seaboard. The comparative rail haul from Vancouver to the broad western prairies is less than from the Atlantic and eastern centres of trade. It follows easily, then, that the superior advantages of this port in collecting the products of other parts of the world give the trade here very valuable aid in its development.

AS A FINANCIAL CENTRE

As the thermometer indicates the rise and fall in the temperature of the day and season, so the financial institutions of a city indicate unmistakably the depression or buoyancy of its business conditions. The banking and commercial interests of a city are mutual, one being dependent upon the other. That the people of Vancouver are enjoying an era of great prosperity is evidenced by the number and condition of the banks and financial institutions of all classes, all of which are rapidly growing in wealth and importance, and give the standing of Vancouver in the financial world today as second to no city in the Dominion.

There is no business so dependent on the confidence of the people, and there is no trust more sacred than that of the bank. The prosperity of its customers—and through them the prosperity of the country—is dependent upon the correctness of their business methods. The diversity of products and industries requires financial men of more than usual ability to safely invest money deposited with them. They must be, of necessity, more or less familiar with lumbering, mining, agriculture, shipping and many other industries. That those at the head of the institutions are of more than average acumen is proved by the great number of banks in the city and province that are profitable and prosperous.

TERMINAL CLUB ARMORIES CARNEGIE LIBRARY

Little more than twenty years ago Vancouver was a struggling city without even the suggestion of a financial institution. It was in 1886 that the first bank started a general business. The Bank of British Columbia —now absorbed by the Canadian Bank of Commerce—was incorporated by royal charter in 1862, and since that date had done a little business in Victoria. The capital of the bank was wholly English. It opened its Vancouver quarters in one room, and the staff consisted of Mr. J. C. Keith as manager, and one assistant, Mr. R. G. Harvey.

In the following year the Bank of Montreal opened a branch, and soon after the Bank of British North America established a branch, the staffs being sent out from the head offices in Montreal.

There are now twelve chartered banks doing business in the city, and many of these have one or more branches. The complete list of the banks is as follows: The Bank of Montreal, the Canadian Bank of Commerce, with which the Bank of British Columbia was incorporated some six years ago; the Bank of British North America; the Imperial Bank of Canada; the Molsons Bank; the Royal Bank of Canada; the Bank of Hamilton; the Merchants Bank of Canada; the Eastern Townships Bank; the Northern Bank; the Bank of Nova Scotia, and the Union Bank.

During 1898, the unprecedented rush of business consequent on the Klondike boom caused a great inflation of the business done. But so steady was Vancouver's growth from that time, it is difficult to find when that inflation subsided. In the week ending October 13, 1898, the first weekly clearance of which an official record has been kept, the returns were $569,455. The regular weekly clearings at the present time are well over $4,500,000, and are still rising steadily. The percentage of increase over the corresponding week of the previous year is generally fifty, and has reached as high as seventy-six per cent, a record for North America. Vancouver is now the fourth city in the Dominion in the magnitude of her clearings, Montreal, Toronto and Winnipeg only leading.

The greatest conservatism has been used in the lending of money on real estate and on commercial ventures, and the result has been that the companies doing business in Vancouver have flourished, and the losses have been insignificant when compared with the profits made. The financial standing of the city is the best in Canada today, and there is no lack of capital, when it is required for legitimate development enterprises which British Columbia affords.

BUILDING IMPROVEMENTS

In order to accommodate the increasing population of Vancouver and to maintain its ever-growing business and industrial needs, the greatest activity has been maintained for several years in the building trades, and still obtains to a remarkable degree. As has been mentioned before, it has been impossible to keep pace with the demand for residences, and the same fact is true concerning business structures. One of the most convincing evidences of the fact that the growth of Vancouver is enduring is found in the large number of business blocks that are being erected at the present time. These mean that there is demand for increased space for expanding business; that new concerns are establishing themselves and must be provided with room for offices, stores and factories.

The business section of the city has in the past few years undergone a complete metamorphosis. The wooden blocks, pretentious in the days that were, have one by one been torn down and massive blocks of brick and stone have taken their places, until now the main streets are lined with buildings of which the city may well be proud.

The number of large business blocks will be greatly added to this year, several being already planned which far eclipse any previously erected, among which is the splendid new Court House, which is to cost nearly $1,000,000, work on which has already progressed to a considerable extent. The new Winch block, to be erected at the corner of Hastings and Howe streets, is to be a modern five story fireproof building to cost $380,000. Work on this building has already commenced, and the contract calls for its completion ready for occupancy within twelve months. It is to be one of the most perfectly equipped and arranged office buildings in the Dominion. Another building is the magnificent six-story block to be erected by the Canada Life Assurance Co., on the site now occupied by the old Leland hotel, next to the new Canadian Bank of Commerce building. This structure is to be arranged along lines which will make the approximate cost $250,000. Arrangements are now being made for an early start on the erection of the Imperial Building to be erected on the Arcade property at the corner of Hastings and Cambie streets. This building is to be thirteen stories in height, and the Imperial Trust, Limited, who are financing its construction, plan a building which is to be absolutely the leader among Canada's office buildings. Every modern improvement will be utilized and every consideration given to the needs of tenants.

Two of the finest buildings now being completed in the down-town

VANCOUVER HOSPITAL

business district are the fine $500,000 post-office building and the new Canadian Bank of Commerce Building, which is to cost $300,000. These are but conspicuous instances, as there are many other buildings in course of erection, and still others for which plans are being drawn to be built in the near future. Warehouses and factories, store and office buildings, hotels and apartment houses, residences and buildings for a large variety of special purposes are going up on every hand. It is apparently the determination of all who are engaged in the active work of making the buildings of the city to keep always in mind architectural beauty features as well as those of utility, and into their construction is put all the most modern ideas that have proven of value. As a result the reputation of Vancouver as both a beautiful and a substantially built city is maintained.

The value of building permits issued by the authorities runs into the millions each year. Many of the permits are for residences for individual holders of sites, for Vancouver has ever been a city of home-owners. The large area comprised within the city limits has enabled men of moderate means to purchase cheap lots, build on them and extend payment over a long term of years, and at the same time enjoy all the privileges of city life; roads, water, electric lighting, telephones, etc. The growth of the west end, which is now almost entirely built up, of the east end, which is rapidly becoming occupied, and of Grand View, Fairview and Mount Pleasant divisions, is a source of wonder to casual visitors to Vancouver. It may be added that the realization of this commendable home-owning ambition is still further aided by reason of the fact that Vancouver is the headquarters of the lumber trade and therefore the materials for house-building may be readily obtained here.

AS A PLACE OF RESIDENCE

With unchanging balminess of climate, unsurpassed beauty of surroundings, a variety of amusements and exceptional chances for money-making, Vancouver is undeniably an ideal place of residence, and this fact is rapidly being more and more widely realized all over the world While this country is new, it is not crude, and those who are now living here are wide-awake, progressive people with modern ideas and the best from all the older sections has been adopted in building up this community. It can with the strictest truth be said that this is the right sort of place for those who are ambitious and desirous of carving out a future for themselves with greater freedom and with less conventionality of the old, complicated methods in vogue in most older countries.

Not only are there commercial inducements of the highest order apparent here, but it is at once evident to the observer that from other standpoints—social, educational, cultural, etc.—there is sufficient allurement to have attracted here thousands of wealthy, high-born, educated progressive people. Vancouver or British Columbia is not in any sense of the term a "rich man's country," however, alone, for as must necessarily be the case in normal communities, the rank and file is made up of the moderately well-to-do who live here in as full enjoyment of the many advantages and pleasures as do their wealthier neighbors, because many of the causes that go to make this city so desirable a place of residence are the gifts of nature which wealth cannot monopolize, but are literally "free as the air."

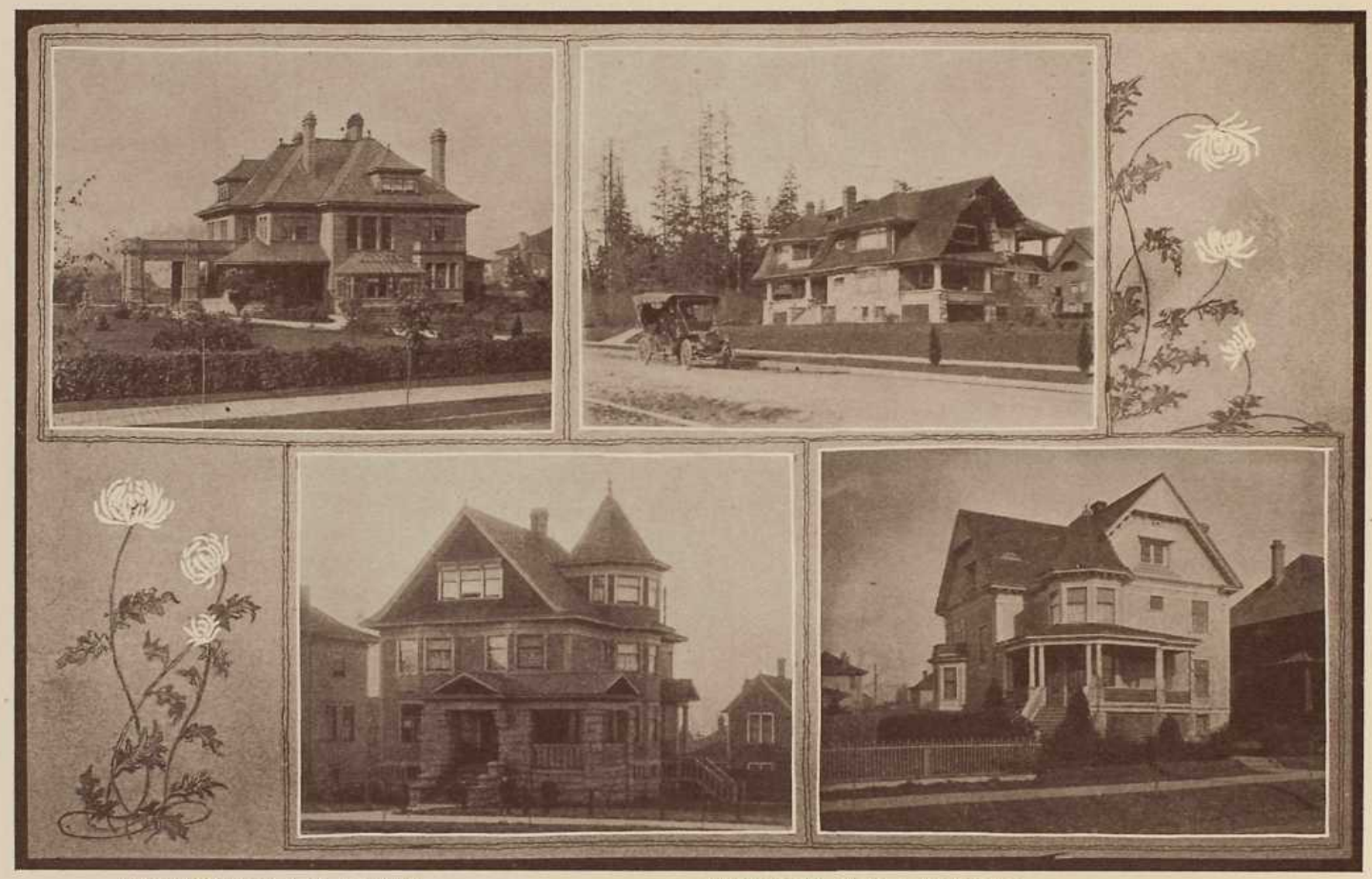
Vancouverites are enthusiastic over their young and beautiful city, so widely celebrated as a city of homes. It has a beautiful situation, facing Burrard Inlet to the north, one of the most peaceful harbors in the world; along the northern shore as far as the eye can see are snow-capped mountains, sending their towers up into the clouds and altogether forming a picture that is almost beyond description. To live amid surroundings of such beauty appeals to the most prosaic, and all people when they are once settled and have become acquainted with the many attractions never turn back to their Eastern homes, but are perfectly contented here, the limitless potentialities of the city and its surroundings satisfying every demand of heart and brain and brawn.

From unpolluted mountain streams comes a water supply to the city that is practically inexhaustible, and pure water, good drainage, and freedom from epidemic have established Vancouver's fame as the healthiest place of residence in Canada.

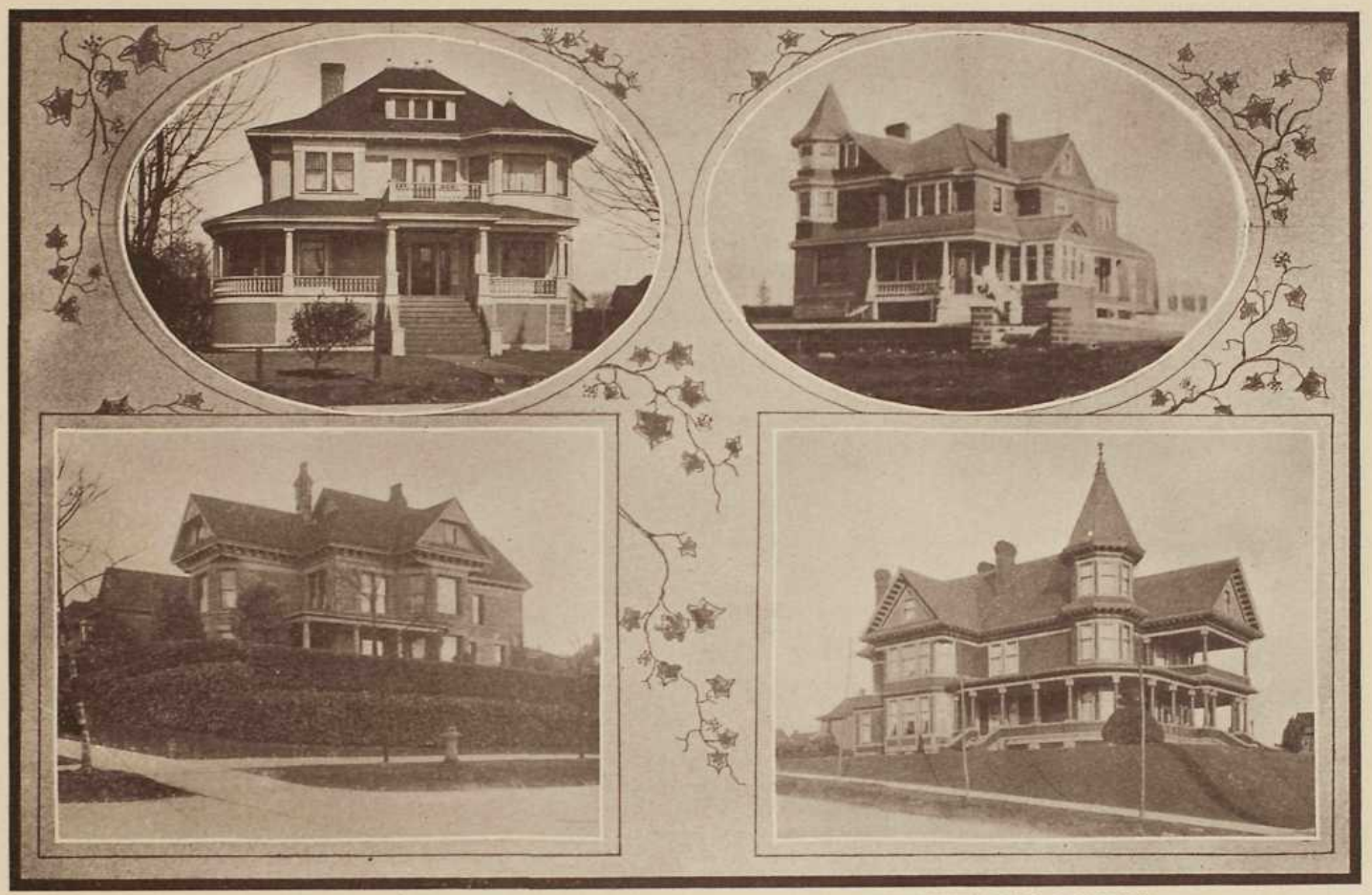
The city is solid, well-built, with superior architectural display, and everything wears an air of prosperity and permanence. A recently compiled table shows that Vancouver has 228 miles of streets, of which twelve miles are paved with wood block, and 104 miles are macadamized, and there are fifty-eight miles of cement walks.

Visitors from the larger cities of the East are often surprised at the complete, comprehensive and modern up-to-date character of the public utilities of Vancouver, and well they may be, for it is a matter of great pride among the citizens that, although this municipality was created less than a quarter of a century ago, it has within a few years achieved public improvements and utilities that call forth the generous admiration of older cities. The electric street car system is complete and equipped with the

TYPES OF VANCOUVER'S CHURCHES



RESIDENCE OF B. T. ROGERS
RESIDENCE OF C. S. DOUGLAS
RESIDENCE OF J. B. MATHERS
RESIDENCE OF WM. HOLDEN



RESIDENCE OF E. W. LEESON
RESIDENCE OF W. H. ARMSTRONG

RESIDENCE OF J. J. MILLER
RESIDENCE OF JOHN HENDRY

most modern improvements. It is rapidly extending its mileage and is a potent factor in opening up the outskirts of the city, making it possible for the workingman to own a home in sections where real estate values have not soared beyond his reach. Many people purchase small holdings near the city in close touch with the electric railway, grow their own vegetables and fruit and poultry.

The educational, religious and social features afforded by this city are all that could be desired. Scarcely twenty years ago Vancouver possessed but one little red schoolhouse; today the Terminal City is the recognized educational centre of the Province, with a fine public school system, comprising grade and high schools, a normal school, commercial schools of the highest class, and universities. Vancouver has more schools and teachers—and more scholars to instruct—than any Canadian city west of Winnipeg, and they are, in the opinion of educational authorities who have visited the coast, better organized than in any other part of the Dominion. The school population of Vancouver has increased so rapidly that the board of management has found great difficulty in keeping pace with the demand for accommodation by the erection of new buildings and additions to the present structures. The total value of school property in the city is nearly a million dollars, and this is of necessity steadily added to in the supplying of the demand for additional accommodations.

For the year 1907 the ratepayers of Vancouver raised $114,064 for public school purposes. This was apart from the Government grant of $56,000. The civic grant required a levy of nearly four mills on the total net assessment of the city. The cost per pupil is low as compared with the cost in cities of equal size in Canada and the United States. The increase in expenditure in the last few years has been in about the same proportion as the increase in school population.

There are now twelve public schools in the city. During 1907 the accommodation was increased by ten new class-rooms, and many additional teachers were taken on the staff. During the year the school population was increased by between seven and eight hundred pupils.

A noteworthy feature that has recently been adopted by the Vancouver schools is a savings bank system which has proven very popular. At a time when many pupils are earning money, and the temptations to spend it carelessly are so numerous, the value of such a system cannot be overestimated.

Manual training and domestic science are taught, the schools devoted to these purposes being well equipped and enjoying a large attendance.

Vancouverites as a class are religious people, a fact well instanced by the manner in which the Sabbath is observed here and the high moral tone that pervades every form of life. One of the reasons for this lies in the fact that a large percentage of the population is included on the rolls of one or another of the churches of the city.

As the metropolitan city of the Province, it is hither that nearly every denomination flocks to found its propagandas throughout the district, and every new and old religion founded in this country is represented by a branch here.

As to the church buildings of the city, they are of commodious and handsome designs, and congregations have poured forth lavishly of their worldly goods to make the interiors as handsome and well appointed as is fitting to the communities in which they are located.

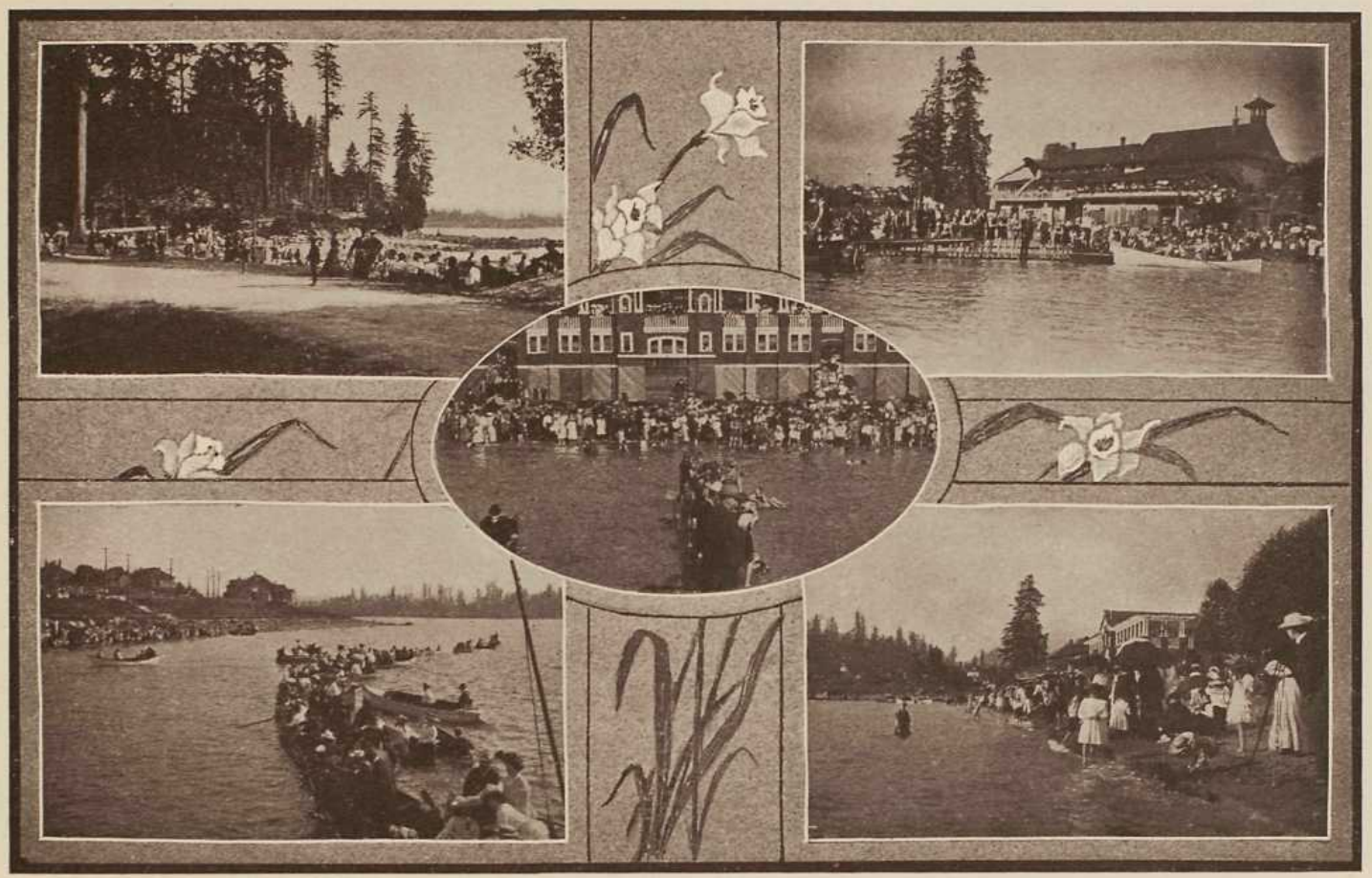
The Y. M. C. A. and Y. W. C. A. are organizations of an undenominational character which are doing a deal of good in the city. Each is established in a home of its own, where the various departments of the work are being carried on.

There are numerous social clubs, and organizations whose members are bent upon education or culture, and whatever one's tastes may be one is sure to find congenial elements in this cosmopolitan city.

Amusement and recreation possibilities are conspicuous. Yachting (there are over sixty pleasure craft, representing more than $100,000 in the fleet of the Vancouver Yacht Club), sea bathing, motoring, shooting, fishing, etc., etc., under the best conditions obtainable in Canada are enjoyed here.

Stanley Park is Vancouver's pride. It contains a thousand acres, and Sir Michael Hicks Beach, Ex-Chancellor of the Exchequer, said concerning it "that it is the finest pleasure ground I have ever seen. I was amazed at the size of the trees and the rankness of the vegetation. The Park will prove to be an asset of priceless value."

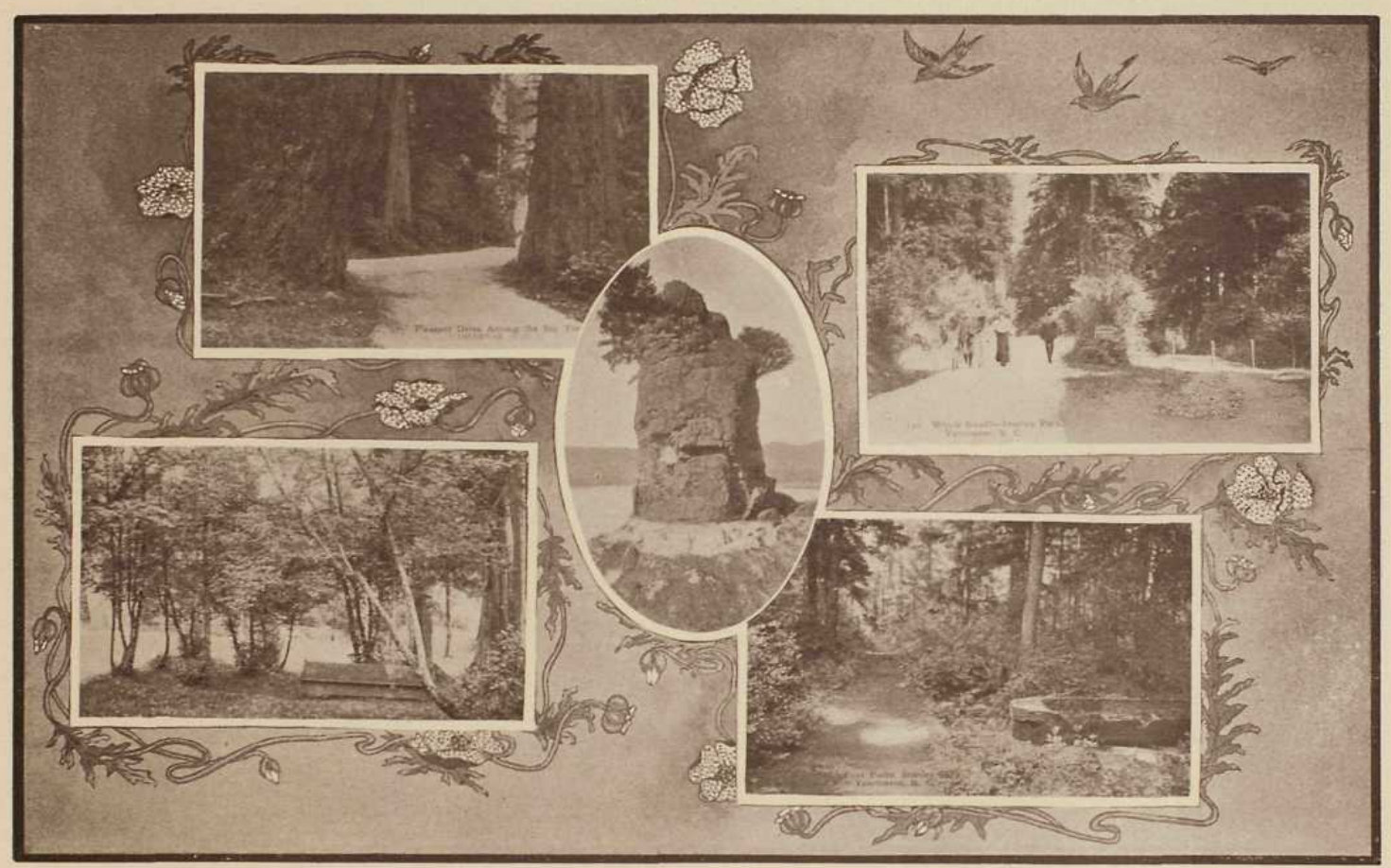
Every man and woman of intelligence that visits the city has nothing but words of praise for Vancouver and her surroundings. The visitor for pleasure, the commercial traveler, the soldier general, the foreign diplomat, the poet who bursts into spontaneous song, as he views the beauty, grandeur, and wonderful possibilities of our glorious city—all are in unison; and lastly we must listen to the people in search of homes who have touched at every city and state of North America in their determination to secure the best there is. They have dropped anchor and pitched their tents for all time in the city of Vancouver, British



SCENES AT ENGLISH BAY, VANCOUVER'S POPULAR BEACH RESORT

SCENES IN STANLEY PARK

Stanley Park is admitted by world-wide travelers to have no equal anywhere.



SCENES IN STANLEY PARK

Stanley Park contains hundreds of points of interest as pictured above.

Columbia, satisfied that they have found at last the Mecca of their desires; the ideal homesite of the world.

The actual city limits have already been over-reached in every direction by the demand for residential sites, and it would seem that before many years the "Greater Vancouver" of the future will be bounded on the south-east by the City of New Westminster, and occupy the entire peninsula between the Fraser River and Burrard Inlet; while on the north shore of the latter there has recently arisen and been incorporated the city of "North Vancouver," to connect with which a bridge is projected to cross the "Second Narrows," and serve as a highway for vehicular traffic and for railway connection with the north and with the Grand Trunk Pacific and other transcontinental lines now in course of construction to Prince Rupert and other points not yet determined.

All things considered, it would scarcely be possible for the imagination to conjure a prophecy for the future of Vancouver too roseate. That it shall be one of surpassing brightness and promises the full realization and development of all the latent possibilities here which shall place it in less than a century among the greatest and proudest cities of the old and new world's is doubted by few, and is the logical deduction of scientific and mathematical calculation. No one who watches carefully the growth and prosperity of communities, whose soul is enlivened with progressive ideas which characterize a progressive and prosperous people, will dispute the fact that right here is located one of the coming cities of the world, and one that will constitute the standard by which other cities will be compared.

Having briefly sketched the facilities and advantages of Vancouver and her remarkable resources, we now direct the attention of our readers to those institutions, corporations, firms and individuals who are potent factors in building up the city to its present pre-eminent position.

HOTEL VANCOUVER

In respect to its hotel accommodations Vancouver is not excelled by any of its ambitious rivals on the Pacific Coast, and it can boast of some of the largest and most luxurious hostelries in the country, the reputation of which have penetrated to all points of the world. In the forefront of its list of high class hotels must be placed Hotel Vancouver, a splendid and handsomely equipped structure, and one of a chain of hotels owned by the Canadian Pacific Railway.

This hotel is centrally located on premises two and one-half acres in extent, at the corner of Granville and Georgia streets, and admirably fills the design of its builders to serve the large commercial business of the city, as well as the tourists who find it profitable and interesting to remain a few days at this delightful place.

The hotel has two hundred and five rooms, seventy-five with bath connections, all of which are outside apartments and are provided with every modern convenience of which twentieth century hotel life is capable. There is hot and cold water in each room, electric lights, private telephones, etc., and all apartments are artistically and luxuriously furnished. The entire hotel is elegant in its fittings and appointments, furniture, rugs, draperies and decorations of every description being rich and harmonious.

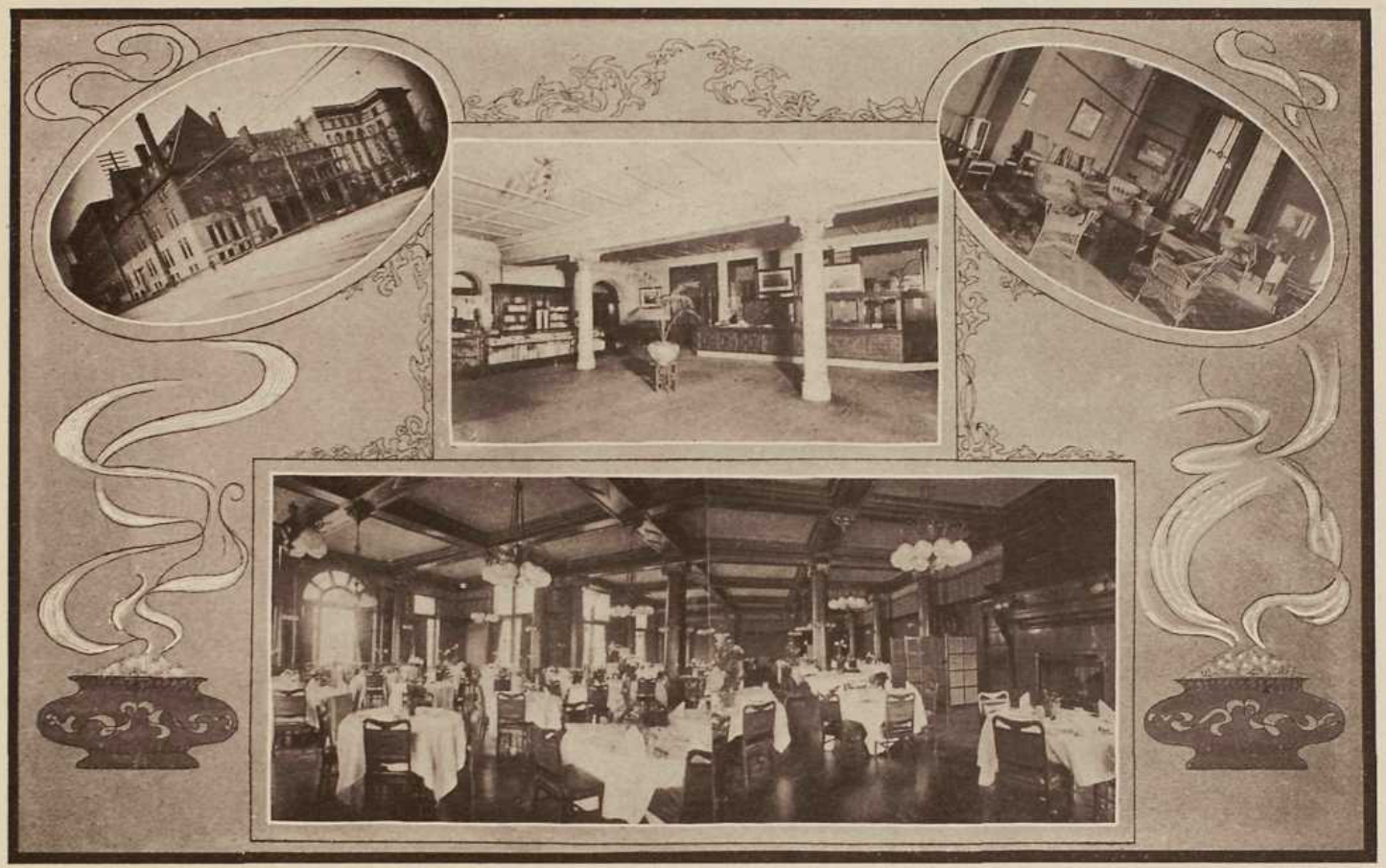
The beautiful dining room, furnished to accommodate three hundred guests, is known far and wide for its splendid decorations, and the table service is conceded to be the finest of any hotel in the Northwest. The whole hotel is brilliantly lighted, the private power plant in connection providing an abundance of electricity for this building and for the Vancouver Opera House as well.

Hotel Vancouver is the regular stopping-place of the wealthiest and most noted people who visit this city, and there have been entertained here a great many dignitaries from all quarters of the globe.

Not only is the hotel perfect in its appointments and service, but it is located on a charming site affording many strikingly beautiful views. Far away to the southeast Mount Baker looms up all white and serene; at the north and rising directly from the sea, is a beautiful group of the Cascade mountains; the mountains of Vancouver Island are across the water at the west, and the Olympics at the southwest.

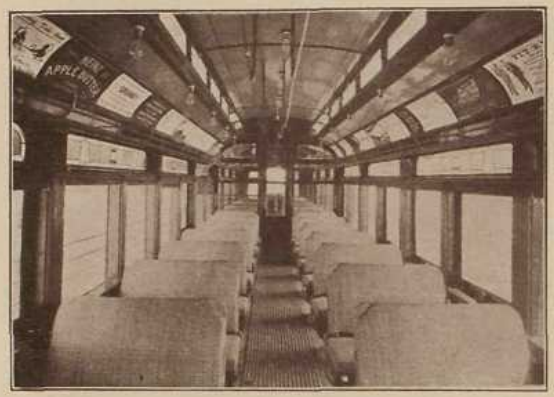
The patronage of the hostelry has become so great that its capacity is continually overtaxed, and plans are under consideration for removing the present structure and rebuilding on a larger and even more magnificent scale.

The hotel is conducted under the management of Capt. Pym, who has had years of experience in all parts of the world.



EXTERIOR, LOBBY, RECEPTION ROOM AND DINING ROOM, HOTEL VANCOUVER

(See descriptive article on opposite page)



INTERIOR OF CARS USED IN INTERURBAN SERVICE

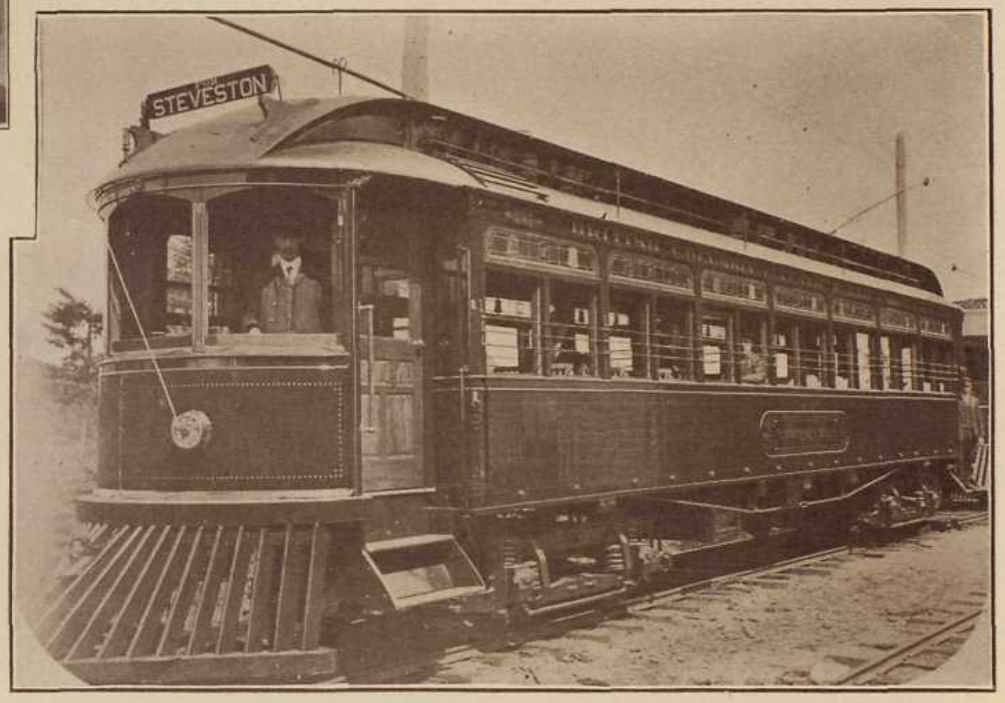
BRITISH COLUMBIA ELECTRIC RAILWAY COMPANY, LIMITED

The fact is so well recognized as scarcely to require mentioning that among the vitally important factors in this period of progress and development necessary to the making of a city truly great and prosperous are a perfect street car service and an equally perfect light and power service.

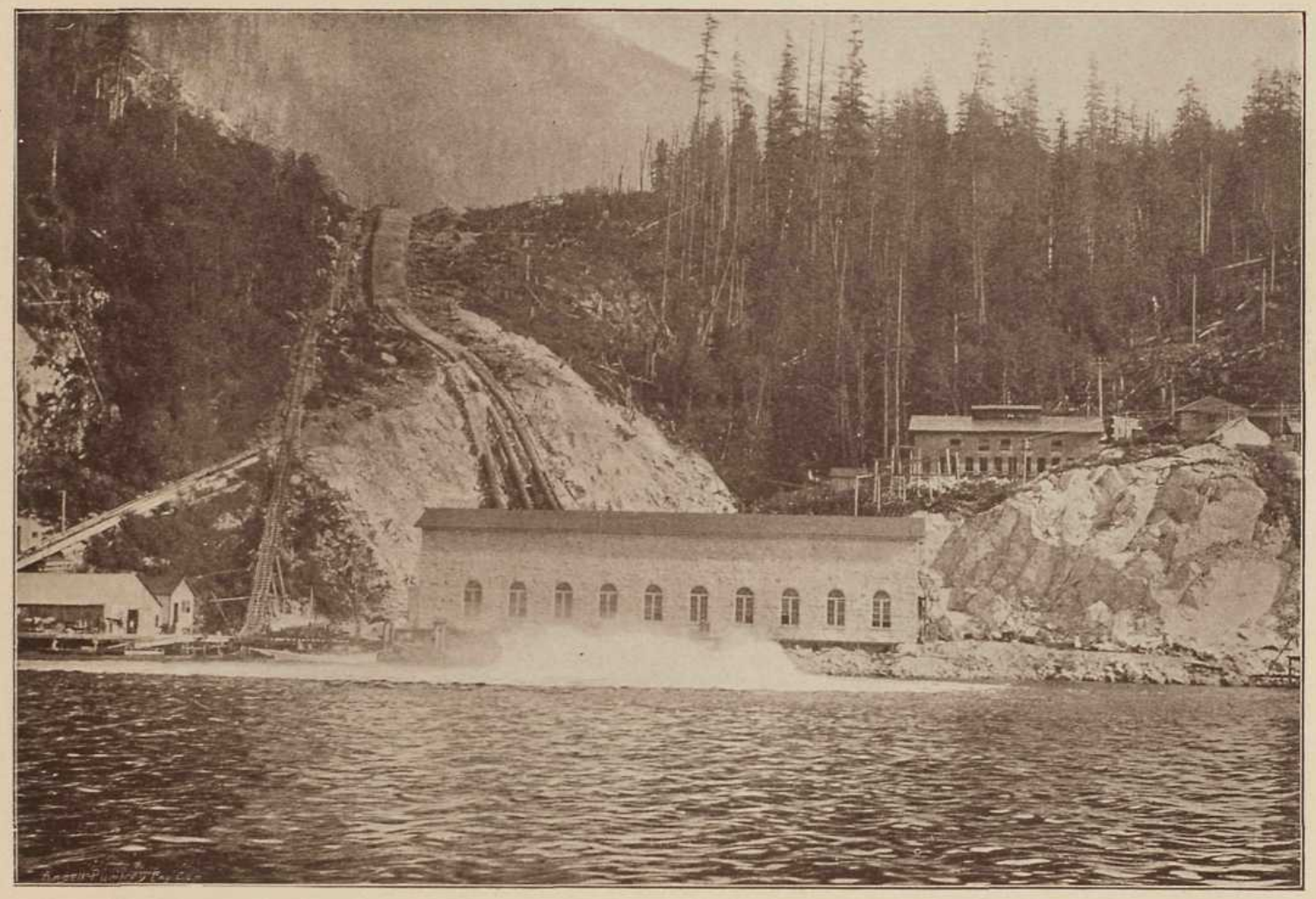
It is, therefore, a matter for congratulation that Vancouver is able to boast, thanks to the British Columbia Electric Railway Company, Limited, which operates the city's street railway system, and furnishes its electric light, as also electric power for many industrial enterprises, of unusually superior advantages in these lines. The street railway system of this city is not surpassed in up-to-date equipment and excellence of service by any system in any city of equal size in the whole country, and it is a feature of the public utilities of which the citizens of this community may well feel proud. Business and residence sections, suburban points, parks and beaches are bound together by a network of electric lines.

It was in 1897 that this enterprising company which controls the electric railway, lighting and power business in Vancouver, New Westminster, North Vancouver, Burnaby, South Vancouver, and Victoria and adjacent districts, took over and consolidated the systems that were then operating here. Since that date the growth of Vancouver in prosperity and importance as the commercial centre of Western Canada has completely revolutionized the conditions governing the operating of the electric systems owned by the company and the company has kept well abreast of the demands occasioned by this wonderful advance of British Columbia. Commodious cars of the most modern design have replaced the cars originally in use; the system of electric distribution has been completely overhauled; car tracks have been doubled and relaid with heavier rails, and everything done to keep the whole system in the highest state of efficiency.

The British Columbia Electric Railway Company's power plant is located at Lake Buntzen on the north arm of Burrard Inlet.



TYPE OF CAR USED IN INTERURBAN SERVICE



BRITISH COLUMBIA ELECTRIC RAILWAY COMPANY'S WATER POWER PLANT AT LAKE BUNTZEN

The plant is designed for the development of 42,000 horsepower; waterwheels and electrical machinery developing 22,000 horse power have already been installed and owing to the rapid growth of Vancouver and the development of surrounding districts, the demands for power are so heavy that the company has now found it necessary to still further increase the number of pipes, waterwheels and the capacity of the electrical machinery.

Notwithstanding the heavy expenditure entailed in keeping this plant up-to-date and abreast of modern demands the company has followed the policy of reducing its charges for electric lighting and power whenever circumstances justified such action, and at the present time its charges will compare favorably with those of any other city of Canada.

A special feature of its modern development is the supply of power at reasonable rates for all industries of all descriptions and sizes. A list of enterprises operated at the present time in this section by electric power delivered from the British Columbia Electric Railway Company's hydro-electric plant includes everything from big industrial plants to sewing machines and coffee grinders. The use of electricity is being rapidly developed for numerous domestic purposes, such as heating irons and lighter forms of cooking, etc., and gains daily in popularity with the housewife.

By a lavish use of light from the electricity generated at this company's plants, it has given Vancouver the reputation of being the best lighted city in Canada. A feature contributing very materially to the brilliant effects witnessed on the streets and at the same time one that bears convincing proof that the merchants and business men here are fully abreast of the times is the large number of effective "electric signs" seen on the business houses. These beautiful signs not only work at night while the owners of business establishments are asleep, and are a source of profit to the proprietors, but are also a source of delight and comfort to the throngs of pedestrians on the city's thoroughfares.

The head office of the British Columbia Electric Railway Company is at the corner of Hastings and Carrall streets, and the general manager in British Columbia is Mr. R. H. Sperling. The chairman of the board of directors, Mr. R. M. Horne-Payne, of London, is also director of the Canadian Northern Railway, and is interested in several other important Canadian enterprises. The managing director is Mr. J. Buntzen, also of London, England.

LOEWEN & HARVEY

Among the manifold commercial activities that conduce to Vancouver's prominence as a centre of modern enterprise, is that devoted to the handling of real estate, insurance, and general finance, and a business that is a notable representative of this activity, and one that has been in active operation since 1893, is that of Loewen & Harvey, 310 Hastings street west. This concern handles everything in the line of real estate; city property, farm, fruit, and timber lands. They also look after rents and collections, manage estates for non-resident owners, invest capital for outside investors, loan on first mortgages, promote and finance stock companies of bona fide constitution, and, as members of the Vancouver Stock Exchange, engage in all manner of reputable stocks.

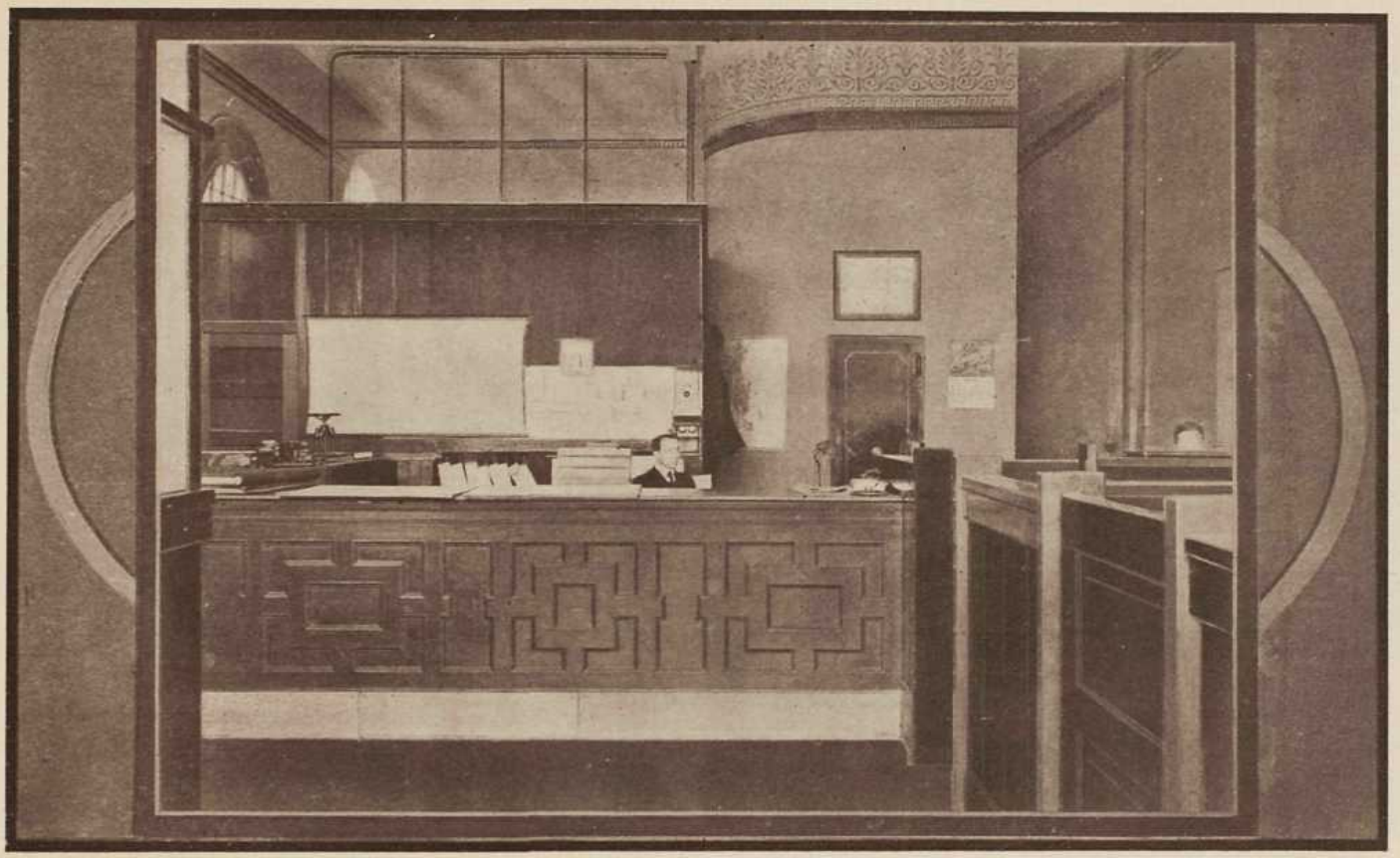
As insurance agents the firm does a very extensive business, the companies represented being The Imperial Underwriters' Corporation and the Railway Passengers' Assurance Company, of London, England.

The partners are C. J. Loewen and R. G. Harvey. Mr. Loewen has been here since 1893, and Mr. Harvey since 1886. Both enjoy the confidence of the best business element in the city, a state of things that is the outcome of their consistent energy and integrity in all their professional relations.

Both are members of the Vancouver Club and the Vancouver Athletic Club, and are looked upon by all who know them as gentlemen of broad guage, liberal and progressive in their ideas and methods, and imbued with a just pride and public spirit in all matters that pertain to the still further development of Vancouver and the province of British Columbia.

ALVO VON ALVENSLEBEN, LIMITED

Rapid growth and extensive development is so essentially a characteristic of Vancouver that it is a very unusual instance that necessitates special notice, but such an instance seems to appear in the business record of Alvo von Alvensleben, Limited, an enterprise incorporated under the Provincial laws with a capital of $50,000.00, with offices on the ground floor at the corner of Hastings and Richards streets. Although of quite recent establishment, Mr. Alvensleben is now reckoned among the most successful and ranks among the leading representatives of the real estate, loan and investment brokers in the city. Possessing ample and complete facilities for the handling of a business already large, he is extending it in a manner that is most satisfactory, and which in a short time has placed him in the van of realty and investment operators in the Northwest. He conducts all departments of real estate business, including extensive transactions in negotiating loans on mortgages on city property, and has for sale scores of bargains in houses and lots in all patrs of the city, in addition to which he lists large tracts of farm and timber lands which are offered for sale at lowest prices and upon terms which makes them attractive to residents or outside investors who want a genuine bargain with a certainty of a speedy appreciation in value, and details of what is available on his lists may be readily had by corresponding with him or by personal application. Mr. Alvensleben established this business with the idea of interesting German capital to invest in British Columbia, and he has proven himself a valuable aid by bringing funds here to aid in the development of our material resources. He has made a special study of timber lands, and discriminating investors are respectfully requested to correspond with him regarding the splendid opportunities he has for investments in this special department. Mr. Alvensleben is a native of Germany, resident in America for the past four years and in Vancouver for the past three years.



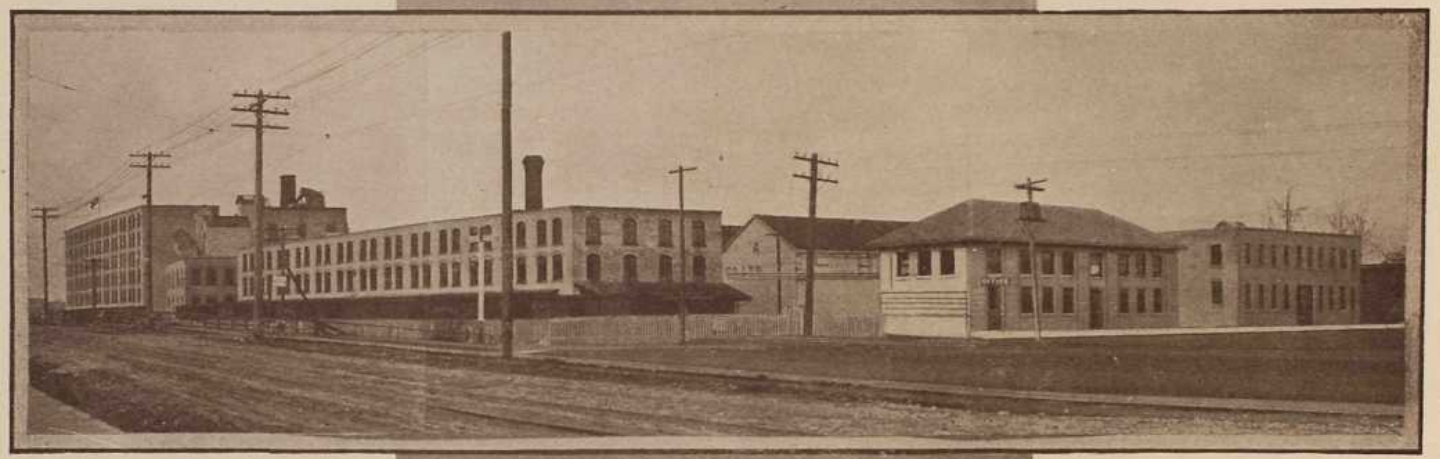
OFFICES OF ALVO VON ALVENSLEBEN, LIMITED, CORNER OF HASTINGS AND RICHARDS STREETS

THE BRITISH COLUMBIA SUGAR REFINING COMPANY, LIMITED

There is no one part of Vancouver's commercial and industrial life of which we may be more justly proud than of its large and up-to-date factories and manufacturing enterprises. It is a well recognized fact that upon these depend in large measure the stability of the growth and prosperity of any city. One of our leading manufactories of extensive proportions is that of the British Columbia Sugar Refining Company, Limited, of which Mr. B. T. Rogers is president and Wm. Fordham Johnson, secretary.

It was in 1900 that this company established itself here, and the business has grown so rapidly that the original extensive plant has been very materially enlarged from time to time, until today it occupies a ground space 600 by 800 feet at the corner of Rogers and Powell streets.

The company's manufactures are the product of cane sugar only, and the capacity of the plant enables them to turn out one thousand barrels of sugar daily. More than thirty brands are refined, all of which are placed upon the market as British Columbia Cane Sugar.



PLANT OF THE BRITISH COLUMBIA SUGAR REFINING CO., LIMITED, CORNER ROGERS AND POWELL STREETS

In order to advantageously load their products for shipment to all parts of the country the Canadian Pacific tracks with six sidings have been laid to the doors of the factory, and it is possible for them to load thirty cars at one time.

To conduct the different departments of this enterprise requires the services of three hundred people, constituting one of the largest payrolls in the city of Vancouver.

The company's sugar cane plantation, containing 11,000 acres, is located on the Fiji Islands, where their sugar mill is in operation, it having 15,000 tons yearly capacity. To move the product of the plantation it was necessary for the owners to construct and operate eighteen miles of railway.

The splendid business now enjoyed is the result in a very large measure of the knowledge, executive ability, energy and business capacity of Mr. Rogers, under whose direction both the Fiji Island mill and the Vancouver refinery were constructed and put into successful operation. Mr. Rogers, an American by birth, has had a lifelong experience in this line of business, and was formerly connected with the American Sugar Refining Company of New York. He is a member of the Canadian Manufacturers' Association.

THE VANCOUVER BREWERIES, LIMITED

Vancouver, remarkable for the rapidity of its growth, is fully as remarkable for the solid character of its development, and at no time in its history has there been greater and more substantial progress than is in evidence today.

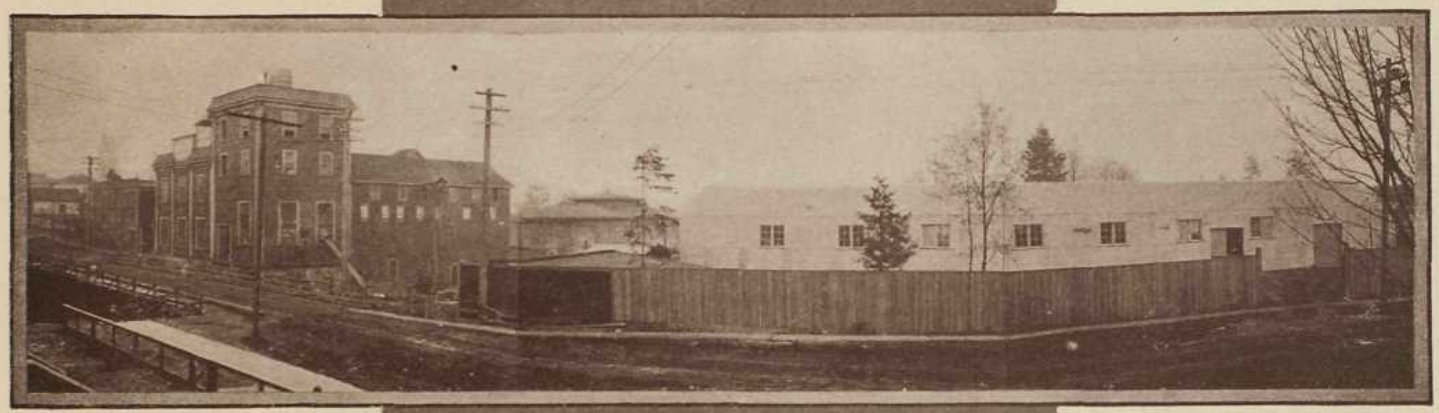
Among the pioneer industries that are worthy of special mention in this review as important elements of the business fabric of the city, The Vancouver Breweries, Limited, must be prominently mentioned, for not only does this company manufacture a product that is in very large demand among all classes of people, but in its operations it furnishes employment for from forty to sixty people, and this contributes greatly to the general prosperity of Vancouver.

The Vancouver Breweries, Limited, established its enterprise here in 1886, and now operates an up-to-date plant, which includes, besides the brewery, a complete ice plant and bottling works, which have recently been completed and installed with the latest and most modern appliances for turning out the best of bottled beer. The whole plant occupies over seven acres of ground, and is the most up-to-date brewery in the country, all of the latest patterned machinery having been installed, and the methods of manufacture are the most improved and scientific. The special brands of beer manufactured are "Queen" and "Cascade," which are dispensed both as bottle and draught goods. These two brands are not, however, the exclusive products of the brewery for both ale and porter are also manufactured. Not only is an immense trade supplied in Vancouver, but extensive shipments are also made throughout British Columbia and to Yukon Territory. The excellence of this company's products has made an enviable reputation for them wherever introduced, and the demand for same is rapidly increasing.

The capacity of the brewery is being enlarged, and when the work now started is complete the output capacity of the plant will be doubled. They are now installing a number of new glass enameled tanks, with capacity of two hundred and seventy-five barrels each, and the cost of the new plant is estimated at $100,000. The proprietors grow a large quantity of their own hops in British Columbia, the balance being imported from Bohemia, and carefully superintend every process through which they pass.

Only the finest malt obtainable is used, and it is their intention to install at an early date a complete malting plant, so that they can not only supply their own wants, but supply the other breweries in British Columbia.

The officers of The Vancouver Breweries, Limited are: Chas. Doering, president; John Williams, vice-president; and C. B. Worsnop, secretary.



PLANT OF THE VANCOUVER BREWERIES, LIMITED

SPROTT-SHAW BUSINESS INSTITUTE, LIMITED

With the rapid growth of Vancouver naturally followed an ever-increasing demand for competent office help. The day is past when business men can afford the time necessary to teach their employees all of the elements of a business education, and the need for schools that specialize in commercial educational work is now admirably supplied by the Sprott-Shaw Business Institute, Limited, which is located at 336 Hastings street west.

This school is owned by W. H. Shaw, Esq., president, the largest business college owner in Canada; R. J. Sprott, B.A., manager, fellow of the University of Chicago, and late lecturer in modern languages in St. Johns' College, University of Manitoba; J. R. Cunningham, Esq., secretary-treasurer, formerly proprietor of the Vancouver Business College; H. A. Scriven, B.A., vice-president, and H. C. Skinner, Esq.

The courses of study offered are comprehensive and varied, including book-keeping, higher accountancy, penmanship, Pitman shorthand, Gregg shorthand, typewriting, commercial and railroad telegraphy, mechanical and civil engineering, languages and all work preparatory for law and university matriculation. The school's equipment in a mechanical way is the very best, and in their commercial courses students are trained in office methods of the most modern character. The typewriting room has in it forty-five desks with typewriters of all the leading makes, the machines having been installed at a cost of $125 each.

Only widely recognized specialists who have had both practical and theoretical training are employed on the teaching staff, and those who come under their tutelage gladly testify to the thoroughness and practical nature of the training received. This statement can be made not only by the students, but also by the business firms who have had dealings with the finished product of the school. A night school is maintained in connection with the college, in which are given all the day courses. A literary society is also maintained in connection with the institution.

The Sprott-Show school does not advocate quick, short-cut courses, but the highest degree of excellence that time and money can produce. The invariable success of its students under this system has given the college a wide and enviable reputation, and the attendance has

PORTION OF TYPEWRITING DEPARTMENT
SPROTT-SHAW BUSINESS INSTITUTE

grown with such remarkable rapidity as to place the school in front rank not only as the best and most efficient institution, but the largest in Western Canada, with an annual enrollment of over 450 students.

The Sprott-Shaw Business Institute is undoubtedly one of British Columbia's greatest educational institutions, and although young, it has, by the character of its work and the personnel of its management and staff, firmly entrenched itself in the confidence and esteem of the general public.

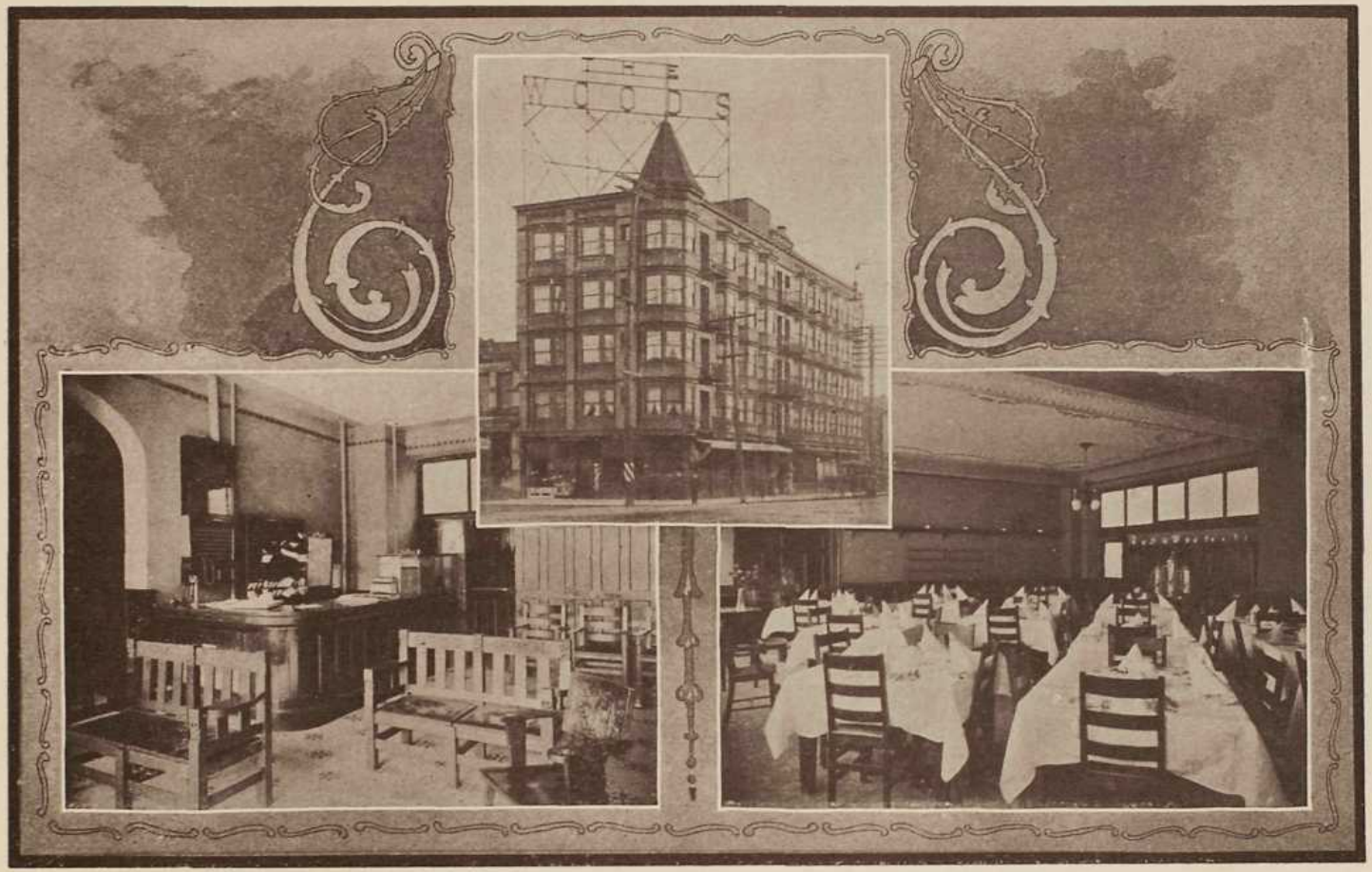
THE WOODS HOTEL

There is, perhaps, no other way in which the standing of a city is judged so frequently or so accurately as by the size, character and accommodations of its hotels, as it is in them that the stranger usually receives that first impression that is said to be the most lasting. Vancouver need feel no anxiety as to the impression her hotels will make for no Western city of its size can boast better accommodations in this line. One of the newest, most modern, and strictly first class hotels on the Pacific Coast is The Woods Hotel, of which Messrs. W. D. Wood, D. A. Williams and E. A. Wood are proprietors. The Woods is conveniently located at the corner of Hastings and Carrall Streets and is conducted on both American and European plans.

This hostelry has ninety large and beautifully furnished rooms, each one of which is provided with private telephone and other conveniences, such as light, heat, etc., and all of the suites have private baths connected therewith, there being more than twenty baths in the house. Elevator service is given, and there are ten fire escape exits, everything possible being provided to make this the safest and most desirable place at which to stay.

The lobby of The Woods is a very attractive one, furnished in mission furniture, with tile floor, art chandeliers, and supplied with everything necessary to the needs of guests who frequent the place. The dining room has accommodation for seating and serving seventy-five people, and this feature of the hotel forms one of its most popular features as is shown by the liberal patronage it receives at all times. More than fifty people are employed in the hotel to render efficient service in every department, and the proprietors take especial pride in maintaining the reputation their hostelry enjoys as the best managed in Western Canada.

Mr. Williams, who is the manager, is an experienced hotel man, and has owned and managed some of the finest hotels in the country during the many years he has devoted to the business. He is a native of the United States.



EXTERIOR, LOBBY AND DINING ROOM, WOODS HOTEL, CORNER HASTINGS AND CARRALL STREETS

MAHON, McFARLAND & MAHON,
LIMITED LIABILITY

No class of business enterprise is without its high class representatives in Vancouver, and a concern that lends a strong element of stability to the field in which it is specialists is Mahon, McFarland & Mahon, Limited, real estate, financial and insurance brokers, whose office headquarters are in the Imperial block, corner of Pender and Seymour streets.

This firm founded its business here fourteen years ago, beginning in a comparatively small way, and has steadily expanded the scope of its operations, until today the business is of such large extent as to require the employment of a score of assistants in the various departments.

The company has been especially successful in the management of estates for non-residents, minors and incompetents, and has in charge from thirty to forty of the larger estates in this community, besides very many smaller properties, all of which are conducted to the entire satisfaction of the owners and are made to yield the highest possible income.

IMPERIAL BUILDING—OFFICES OF MAHON, McFARLAND & MAHON—CORNER OF PENDER AND SEYMOUR STREETS

Their loan department is prepared to furnish capital at the prevailing rates of interest to clients who will secure it by first mortgages, and they control large sums of outside money that can be secured for the promotion of high-class industrial enterprises, or is to be invested in income properties. As financial brokers the firm is very conservative, and handles only those propositions that are of the highest character and will bear the most searching investigation.

Among the agencies which they now hold may be mentioned as representative: Oppenheimer estate; North Vancouver Land and Improvement Company; John F. Mahon estate; British Columbia Electric Railway Company's lands, and the Real Estate Loan Company, while the insurance companies for which they are agents include the North British Mercantile & Insurance Company; Hartford Fire Insurance Company, and the Imperial Guarantee & Accident Insurance Company.

In whatever capacity Mahon, McFarland & Mahon offer their services their patrons are assured of receiving the most reliable and expert service. The influence of the firm upon the growth of this city has been and is most potent, and no concern enjoys a more substantial standing in commercial and financial circles.

The directors of the company are Messrs. J. W. McFarland, Edward Mahon and F. J. Proctor.

H. BELL-IRVING & COMPANY, LIMITED

An adequate review of the important elements which go to make up the commercial life of Vancouver cannot fail to assign a leading place to H. Bell-Irving & Company, Limited, whose office is at 432 Cordova street west, a pioneer concern dating its establishment from 1888, and engaged in the transaction of business on an extensive scale as canners' agents, general insurance agents, real estate brokers, and loan and investment specialists.

This company handles the output of eleven fish packing plants, nine of which are located in British Columbia, one in Alaska and one in Washington, U.S.A., the value of transactions

in these goods reaching the sum of one million dollars a year. The packing companies for which they are agents are the Nanaimo Fishing Company, Vancouver, packers of Sea King brand extra quality Norway cured British Columbia herring; Fidalgo Island Packing Company, Anacortes, Wash., and the Anglo-British Columbia Packing Company, Limited.

In the insurance department the company represents the Canton Marine Insurance Company and the Phoenix Fire Insurance Company, of Brooklyn, while as real estate brokers it buys and sells on a commission basis for clients, its list of buys containing many choice bargains which it will pay investors to inspect. They handle estates for non-residents, make investments for outside capitalists, and place loans on first mortgages on improved property, in each of these features possessing superior facilities for satisfactorily executing all commissions, and exercise the utmost care to protect the interests of clients.

THE YORKSHIRE GUARANTEE & SECURITIES CORPORATION, LIMITED

The demand in Vancouver for facilities afforded by high-class financial agencies led to the establishing of The Yorkshire Guarantee & Securities Corporation, Limited, with headquarters in commodious offices at 440 Seymour street.

This concern is capitalized at $2,500,000, and is engaged in comprehensive operations. It deals extensively in Vancouver, New Westminster and Victoria real estate, buying and selling both improved and unimproved properties, and also in suburban and farm lands; buys and sells bonds and mortgages on real estate; makes loans on approved securities; manages estates for residents and non-residents; acts as guardian for incompetents; makes investments for clients, in fact undertakes the promotion and financing of any legitimate enterprise. The company is also general agent in British Columbia for the Yorkshire Fire and Life Insurance Company, which was established in 1824 with an authorized capital of $5,000,000, has subscribed capital of $2,728,300, and an accumulated fund of over $10,000,000, while it has paid $25,000,000 in claims, and does an extensive "Fire" business throughout British Columbia.

In all its operations The Yorkshire Guarantee & Securities Corporation, Limited, exercises caution and conservatism for the protection of its clients and in all investments made for them guarantees both principal and interest.

The able and efficient manager is Mr. R. Kerr Houlgate, who possesses superior business and executive ability, and is a financial expert of many years' successful experience.

OFFICES OF THE YORKSHIRE GUARANTEE & SECURITIES CORPORATION, LIMITED, IMPERIAL BUILDING, 440 SEYMOUR STREET

J. M. McLUCKIE

Vancouver has some of the finest modern fireproof business structures to be found in any up-to-date progressive metropolitan centre, and points with pride to these telling evidences of the substantial nature of its growth and the manner in which the people are engaged in fulfilling their own prophecy that the city is destined to always maintain its present position as the metropolis of Western Canada. Mr. J. M. McLuckie is a pioneer contractor to whom belongs the credit of having erected a large per-

centage of the finest and most substantial high class buildings standing in the city today.

It was Mr. McLuckie who constructed Vancouver's first skyscraper—the splendid nine-story Kelly, Douglas building, which has every modern idea incorporated into its construction, and is a lasting monument to the efficiency of his staff of workers. The Gault Bros. building' is another fine Water street structure erected by him, and to his credit also belong the McLennan & McFeely, Malkin, Greenshield and Beck buildings.

Among the public buildings furnishing examples of Mr. McLuckie's work may be mentioned Fire Hall No. 2, Fairview model school, and Grandview and Vancouver High schools. Then there is the Woods hotel, the Ascot hotel, the Robert Clark building on Hastings street, and Robertson & McKenzie's building on Seymour street, up-to-date structures that lend beauty and commercial value to the city which must be added to this contractor's long list of finished work.

In the building of fine residences Mr. McLuckie has likewise a fine record, among the many to which he can point as evidence of his construction work being the handsome home of Mr. B. T. Rogers.

Mr. McLuckie has been prominently identified with the best interests of Vancouver for nearly a quarter of a century, and is one of its most influential factors in its upbuilding.

JOHN J. BANFIELD

Vancouver has representatives of nearly every line of endeavor, and one that has done a conspicuous part in the better sort of real estate and general financial negotiations is Mr. John J. Banfield, whose offices are at 607 Hastings street.

Mr. Banfield came to Vancouver seventeen years ago, and the same year saw him initiate the enterprise that he has brought to its present enviable position among the financial activities of the city . His business involves land, loans, insurance, and he is also a notary public. He does a general real estate business, handling all kinds of city property. His long residence in the city and his naturally alert business faculty make him an expert in city values, and many are the investors who have been assisted to remunerative investments through his guidance. He loans on first mortgages on improved property, and invests the funds of outside capitalists; here again his complete mastery of local conditions, aided by his excellent credit in financial circles endows him with unusual distinction in this kind of work.

A very considerable business is done in insurance; he represents the Norwich Union Fire Assurance Company, New York Underwriters, and is the provincial manager for the Richmond and Drummond Company. He also does a brokerage insurance in plate glass, burglary, elevator, accident, etc., etc.

OFFICES OF JOHN J. BANFIELD

Mr. Banfield is one of the best known business men here. He is an active member of the Board of Trade and of the Hospital Board, and is also identfied with other educational and philanthropic institutions.

HOTEL METROPOLE

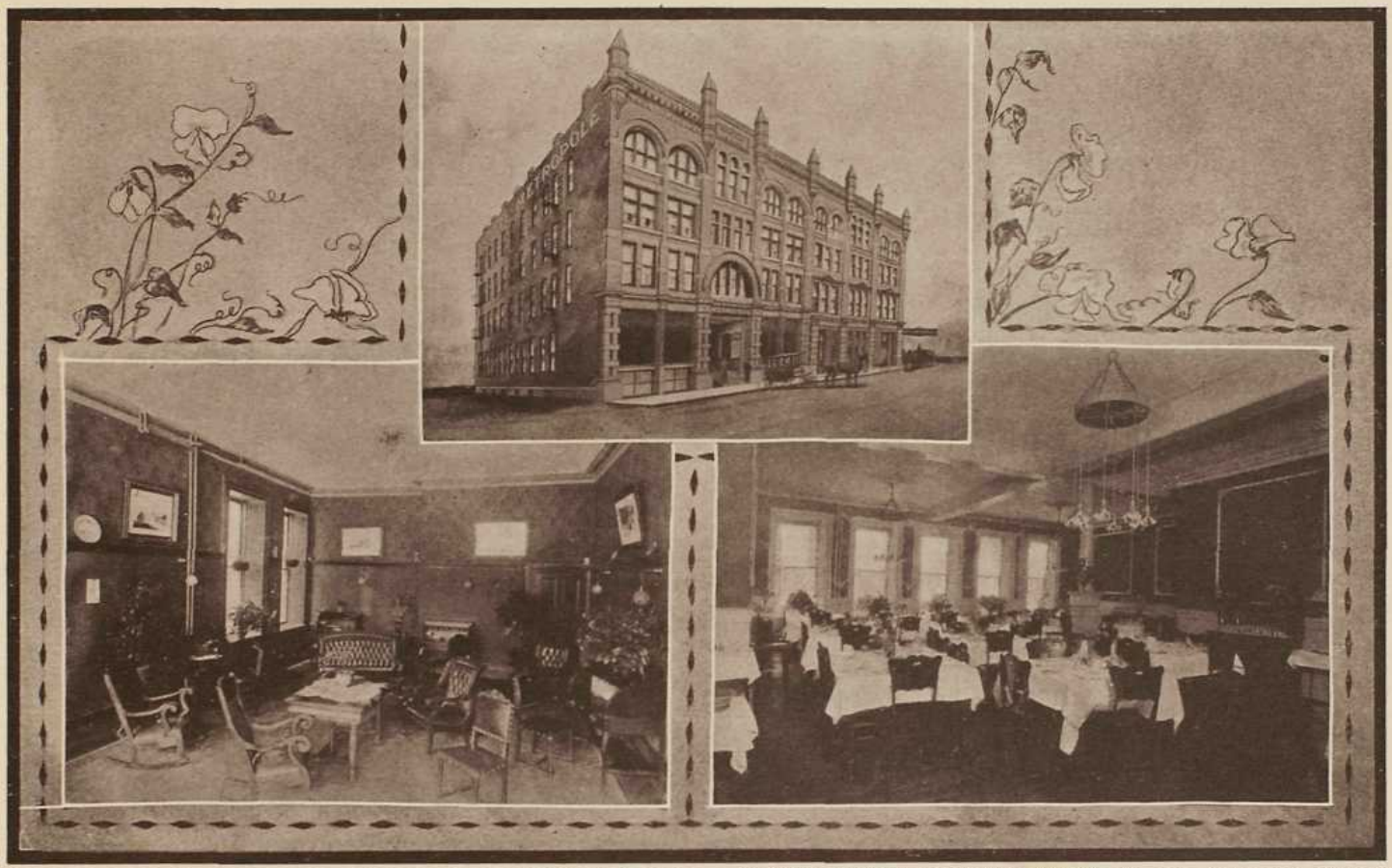
All conveniences, accommodations and facilities are to be found in Vancouver, and no city anywhere can point with more pride, and justly so, to her hotels. One of which the city is more than proud and which is a favorite resort of the better class of tourists and the traveling public is the Hotel Metropole, one of the most widely known and most liberally patronized.

The Metropole is located on Abbott street, between Hastings and Cordova streets, in the heart of the busy section of the city, has occupied the present site for several years, but from time to time has been remodeled and refitted to keep pace with the new ideas in hotel equipment and has recently, under the new management, been refinished, redecorated and refurnished throughout, and is today one of the best appointed and best equipped hotels in the city, having every modern convenience which has been found applicable to instal in up-to-date hostelries.

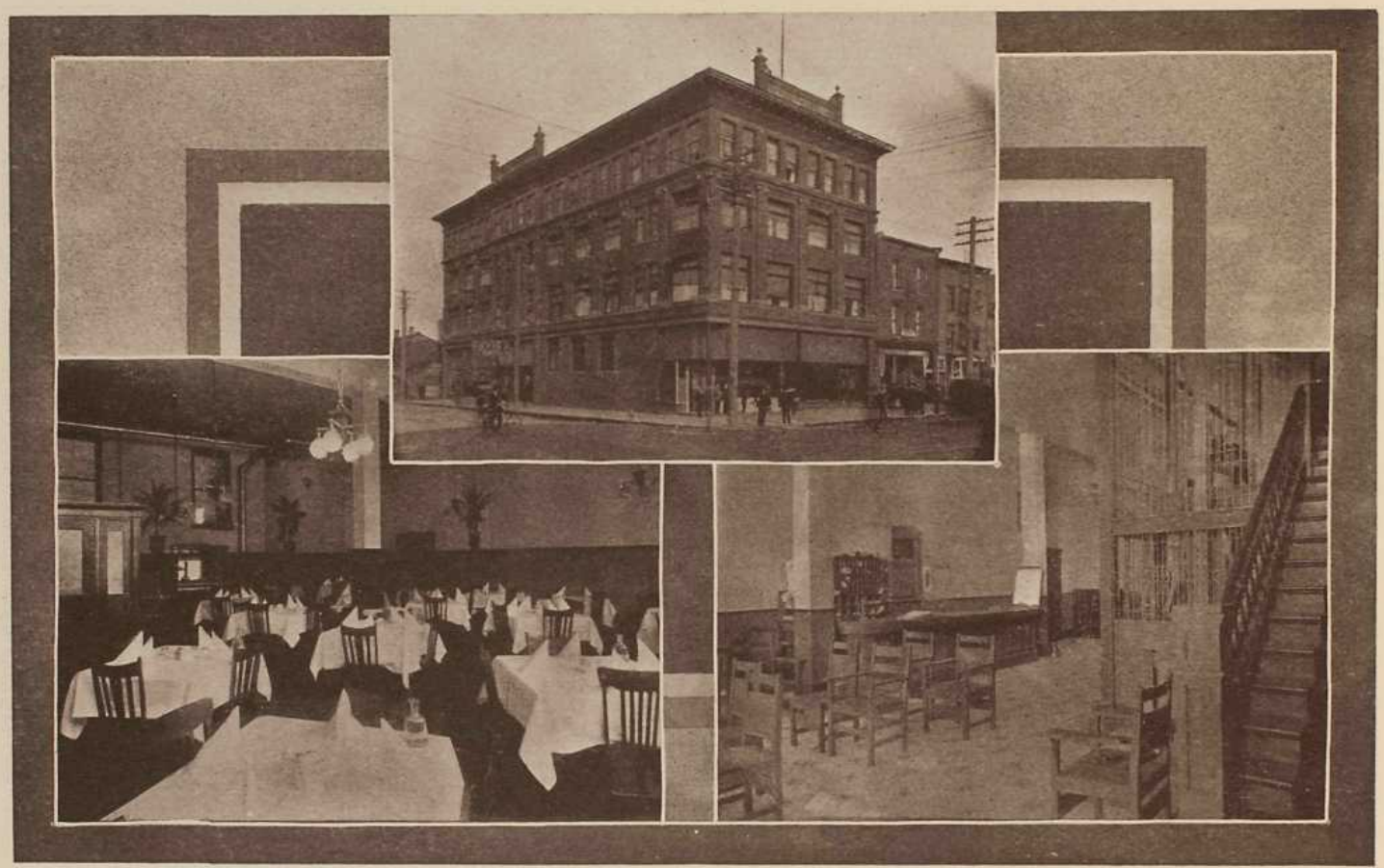
The building is four stories in height, is of brick construction, rooms can be had singly or en suite, many have private baths attached, there is hot and cold running water, gas and electric lights and telephones in every room.

The hotel is operated on both the American and European plan. The cuisine is the best the market affords, prepared by skilled chefs and served by affable and courteous waiters. The sleeping apartments are a special feature, and it is in this department that the thoughtfulness of the outfitter has been exerted to the full. The carpets, furniture, bed furnishings, curtains, etc., all are, not merely artistic and substantial, but luxurious to the last degree, and leave no room for criticism.

The hotel is conducted by Mr. Geo. L. Howe, and throughout its entirety there is a magnificence and richness which bespeaks a master hand in its refitting and refurnishing as in its management, and one does not need to look far to see that that hand is conducted by its popular proprietor, than whom none other is more efficiently equipped, both by intuition and experience, for the difficult art of conducting a strictly modern and first class hotel.



EXTERIOR, READING ROOM AND DINING ROOM, HOTEL METROPOLE, ABBOTT STREET, BETWEEN HASTINGS AND CORDOVA STREETS



EXTERIOR, LOBBY AND DINING ROOM, HOTEL IRVING, CORNER HASTINGS AND COLUMBIA STREETS

HOTEL IRVING

Judged by whatever standard one may suggest Vancouver is shown to be thoroughly modern and progressive, and to possess facilities and accommodations superior to other cities of the same size anywhere in the country. It is probably true that a city is more frequently judged from the standpoint of its hotel facilities than any other, and the numerous splendid hostelries open to the public at the present time are of a uniform excellence not frequently seen. One of the newest and finest of these is Hotel Irving, located at the corner of Columbia Street and Hastings street, of which Mr. W. Dickson is proprietor.

This splendid hotel was opened within the past twelve months and is acknowledged to be one of the best appointed on the Coast. It is luxuriously furnished throughout, part of the apartments having mahogany, others oak and still others weathered oak furnishings. The floors are covered with the finest Brussels carpets. Each suite has a private bath in connection, every room is provided with telephone connection, is supplied with hot and cold water, is well lighted and heated, and the ventilation is perfect. An electric elevator affords easy access to the upper floor. Tile flooring is laid in the halls, the lobby and the buffet, all of which are artistically finished and admirably arranged and furnished.

The cafe having a seating capacity for eighty guests, is beautifuly frescoed and decorated with draperies of European design, and has tables and chairs of weathered oak. The service provided here is the finest, and this feature of the hotel is one of the most popular and liberally patronized.

The hotel is conducted on both the American and European plans. A free bus meets trains and boats.

Mr. Dickson, who is a native of Canada, has been a resident of Vancouver for many years, and as a hotel manager he is without a superior and a growing popularity of Hotel Irving under his direction is an assured fact.

HENRY BIRKS & SONS, LIMITED

A business that has grown to be an important factor in the city's commercial enterprise is that which was established by Mr. Geo. E. Trorey 15 years ago. In February, 1907, Mr. Trorey's interests were amalgamated with those of the well known firm of Henry Birks & Sons, Limited, goldsmiths, silversmiths and jewelers. This firm now show a magnificent stock, artistically and effectively displayed in their large store, occupying an area of 50 by 120 feet at the corner of Hastings and Granville streets.

This firm, the head offices of which are located at Montreal, has branches at Ottawa, Toronto, Winnipeg and Vancouver, the latter being under the management of Mr. George E. Trorey.

"Trorey's" jewelry store, as the place was known, is without doubt the largest and handsomest west of Toronto, and has from fifty to

HENRY BIRKS & SONS, LIMITED, CORNER HASTINGS AND GRANVILLE STREETS

sixty expert employes, which is more than all the other jewelry houses in Vancouver combined employ. They have an unequalled collection of rare and immensely valuable gems of every description, precious and semi-precious, and no store in the whole Dominion carries such a large and varied stock of diamonds. The firm's specialist personally selects the choicest stones in Amsterdam, and his purchases constitute by far the largest of any other buyer from Canada. The best of his selection is offered to customers in this store at prices impossible to be obtained elsewhere.

The manufacturing department is replete with the most modern machinery, and in it none but expert men are employed. In this factory is made all of their diamond settings and the bulk of the solid gold goods offered for sale.

Other departments are watch and clock repairing, optical grinding, eye-testing room, cut glass room, stock room, shipping room and general offices, all of which are fitted with the most modern equipments.

In the thirty plate glass show cases, which are finished in Australian mahogany in harmony with the wall cases and the furniture of the whole place, is a brilliant display of sterling silver and solid gold artices, all kinds of staple and exclusive novelties, jewelry of every description, Libby cut glass, all glittering and sparkling in dazzling array. There are rings by the hundreds, with every conceivable setting, necklaces, brooches, ornaments, waistsets, studs, shirt sets, cuff links, fobs, watches, chains, combs, sewing sets, fountain pens and desk furnishings of all kinds, pocket cutlery, toilet silver, tea sets and table silver of every description, *a full line of ebony articles*, opera glasses, umbrellas, canes, purses, a magnificent line of leather goods, and all other lines common to the largest jewelry houses of the country.

In addition to the immense local business catered to, Birks does an immense mail order business, and issues a beautiful catalogue, illustrating and giving prices and descriptions of hundreds of articles. This book is mailed free upon request.

STOREY & CAMPBELL

The enterprises that constitute Vancouver's commercial community are, on the whole, of a sturdy constitution, and manifest every evidence of continued expansion. This is particularly noticeable in the business conducted by Messrs. Storey & Campbell, wholesale and retail dealers and manufacturers of light and heavy harness, saddles, and leather goods of all kinds, specialty being made of stock saddles and cowboy outfits, in addition to which trunks, boxes, etc., are handled.

Thirty people are employed, and the territory covered embraces the entire country east as far as Winnipeg. So splendid has been the development of this firm that the proprietors are about to enter upon a significant enlargement of its scope by handling the Studebaker automobile trucks for commercial purposes. They will be the sole agents in British Columbia for this article. They have already furnished heavy trucks to some of the largest business establishments in the city. The working out of this intended departure will involve the erection of a large garage; the firm will then enter the automobile business in its entirety, without, however, abandoning any detail of the leather business, which will be pursued with the same assiduity as heretofore.

Messrs. J. Storey and R. Campbell are natives of Canada, and have been in Vancouver fourteen and nineteen years respectively. They are members of the Terminal City Club and the Board of Trade.

HOTEL WINTERS

To meet the steadily increasing demand for hotel accommodations in Vancouver made necessary by the increased amount of travel to the city and the large additions to its population, including many who prefer hotel life, there have been erected a number of fine modern hostelries. Among the number Hotel Winters at the corner of Abbott and Water streets, stands foremost, in construction and appointments it being one of the finest and handsomest in the Canadian West.

Hotel Winters was designed and was erected specially for a hotel replete with every modern and up-to-date convenience known to the business. It is constructed of red pressed brick, with cut stone trimmings. The lobby, buffet and reading room are laid with mosaic tiling, the lobby having a lofty ceiling and being a spacious and well-lighted room. The furniture is of golden oak, with which the trimmings are in perfect harmony.

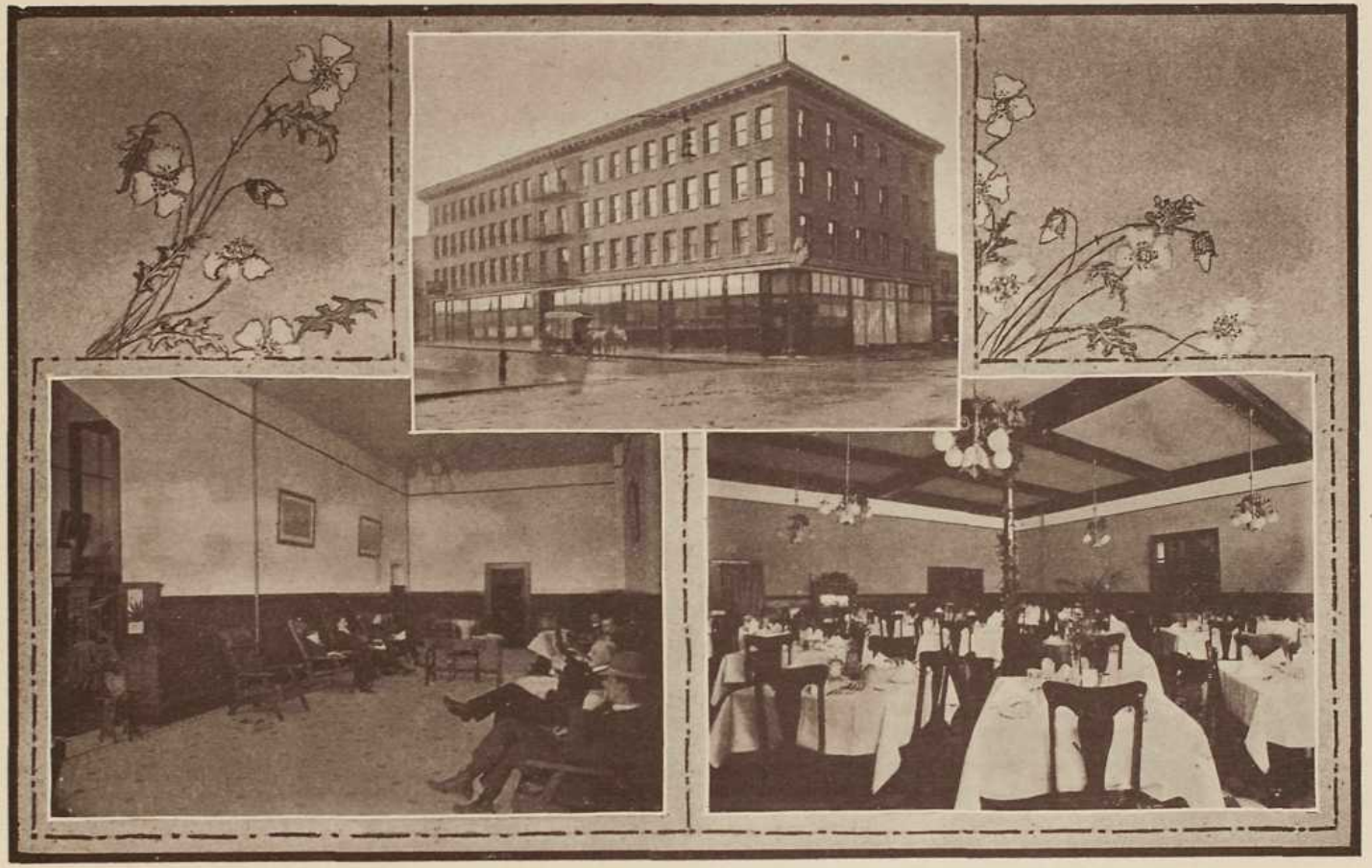
There are one hundred and twenty luxuriously appointed rooms in the hotel, a part of which are en suite, fifty of the apartments being provided with private baths. All rooms are exceptionally well lighted and airy, are provided with steam heat, hot and cold water, telephones and such other modern conveniences as are usually found in the best and most modern hotels.

The dining room is large, beautifully lighted and elaborately decorated, and has walls and ceilings paneled with heavy plaster staff relief work. The service is of the very best, and guests pronounce this one of the most satisfactory places to dine that can be found in the city.

The hotel is conducted on the American plan, and rates are reasonable, considering the high class accommodations secured. The proprietors of this excellent hostelry are A. M. Winters, who built same, and after whom it is named, and Thos. Stevenson, the latter being the active manager.

Mr. Stevenson was for several years manager of the Dominion Hotel, Victoria. Of Scotch descent, he possesses many qualities which make him most popular with the traveling public, and there is probably no hotelman in Western Canada who possesses a larger acquaintance, nor one more efficiently equipped to conduct a thoroughly modern, high-class hotel.

Although this hostelry has been opened to the public but a few months it has from the beginning proven to be a most popular stopping-place, and under the present efficient management is making a reputation for itself with the traveling public that insures its being filled with guests every day in the year.



EXTERIOR, LOBBY AND DINING ROOM, HOTEL WINTERS, CORNER OF ABBOTT AND WATER STREETS

WILLIAM HOLDEN

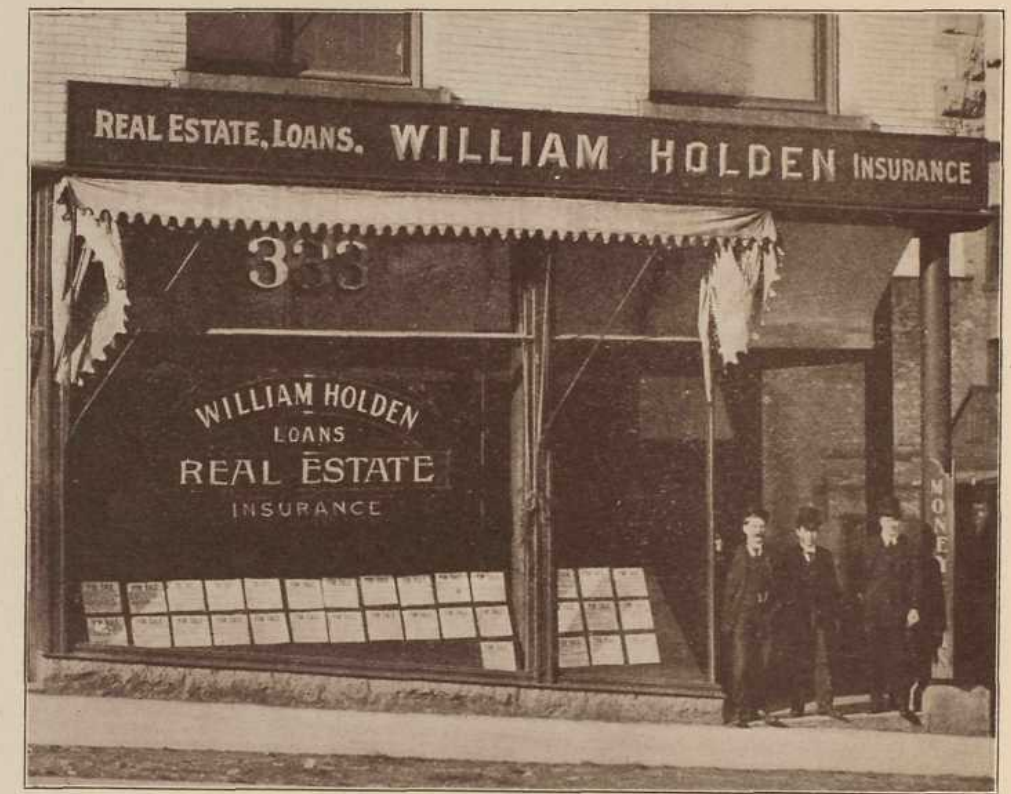
Among the many business enterprises of Vancouver there is no line which possess a more solid or influential individuality than may be found among her realty operators. While responsibility for the city's steadfast growth is vested in no one class of business men exclusively, more of it belongs to the real estate and investment brokers than to any one other vocation. One of the most prominent and successful specialists in this line in Vancouver at

WILLIAM HOLDEN

the present time is Mr. William Holden, who has commodious and well-appointed offices at 333 Homer street.

Mr. Holden has implicit faith in a brilliant future for this city, which has made such rapid strides during the past decade, and has given practical demonstration of that faith by making extensive investments in real estate here. He is one of the largest property owners in the city, his holdings including valuable business blocks on Hastings street, Westminster avenue, Water and Pender streets.

The remarkable success he has achieved through investments for himself offers the best possible evidence of the accuracy of his judgment, and he has acquired a large clientele among resident and non-resident investors who are glad to avail themselves of his valued services when they have property they wish to dispose of, or when they are desirous of making profitable investments. Whenever a property holder wishes to make a quick sale to the best advantage he is practically certain to place it in Mr. Holden's hands, for his wide



OFFICES OF WILLIAM HOLDEN, 333 HOMER STREET

acquaintance and many business connections give him the best opportunities to find buyers on short notice for clients.

Not only is Mr. Holden an exceedingly successful real estate operator, but he is also one of the best known insurance experts in Canada, having for several years been general agent for the Federal Life Insurance Company of Canada, controlling the territory embraced in Saskatchewan, Alberta, British Columbia and the Yukon.

Mr. Holden has been the means of introducing and profitably manipulating an immense amount of foreign capital into this city and province, and is prepared to make loans of large or small amounts on approved security.

Ontario is the native province of Mr. Holden, and he has, during his entire business career, been actively identified in a prominent way with leading enterprises of the Dominion, and has amassed a fortune. He is always found in the van of those working for the advancement of this section, and is a valuable aid in its progress and development.

IMPERIAL TRUST, LIMITED

Vancouver, remarkable for the rapidity of its growth, is fully as remarkable for the solid character of its development, and at no time in its history has there been greater and more substantial progress than is in evidence today.

The financial institutions of this city have become so well known among the stable companies of Western Canada that it is scarcely necessary to dwell upon their substantial character. In the Imperial Trust, Limited (authorized capital $500,000) one of the leading enterprises of its class here, we find an institution that is well established in the confidence of the public and consequently enjoying that large measure of patronage and success that invariably accompanies public confidence.

This company acts as trustees, executors, administrators and as agents for financial and industrial institutions, performing all of those duties common to the largest and most reliable trust companies; negotiates loans at reasonable rates secured by first mortgages, and guarantees both principal and interest.

IMPERIAL BUILDING
To be erected on the present Arcade property by Imperial Trust, Limited

In addition to the departments of business named the Imperial Trust Limited handles a very large insurance business, and as representatives of some of the strongest companies of the country are prepared to underwrite all kinds of risks. Some of the companies for which they are agents here are the Caledonian Insurance Company of Edinburgh; Home Insurance Company of New York; Lloyd's Plate Glass Insurance Company of New York; London Guarantee Accident Company of London; and Canadian Accident Assurance Company of Montreal.

J. W. WEART,
General Manager Imperial Trust, Limited

Arrangements are now being made for an early start on the erection of its beautiful office building, which is intended to be the newest, the finest, the leader among Canada's office buildings, in which every modern improvement will be utilized and every consideration given to the needs of tenants. This superb structure, when completed, will take its place among the monuments commemorating the city's advancement. Those who are fortunate enough

to hold shares in this company ought to reap in the near future substantial dividends.

The facilities of this institution for giving the best and most reliable service in their special field to customers are ample, and all matters entrusted to their care receive prompt, painstaking attention. Several assistants are employed in the various departments.

The general manager of this institution is J. W. Weart, Esq., late of Martin, Weart and McQuarrie, Barristers and Solicitors, a man of wide experience and recognized as a foremost representative among the financial experts of Western Canada. Under his management the Imperial Trust Company is conservatively conducted in all of its affairs and the interests of clients carefully safeguarded.

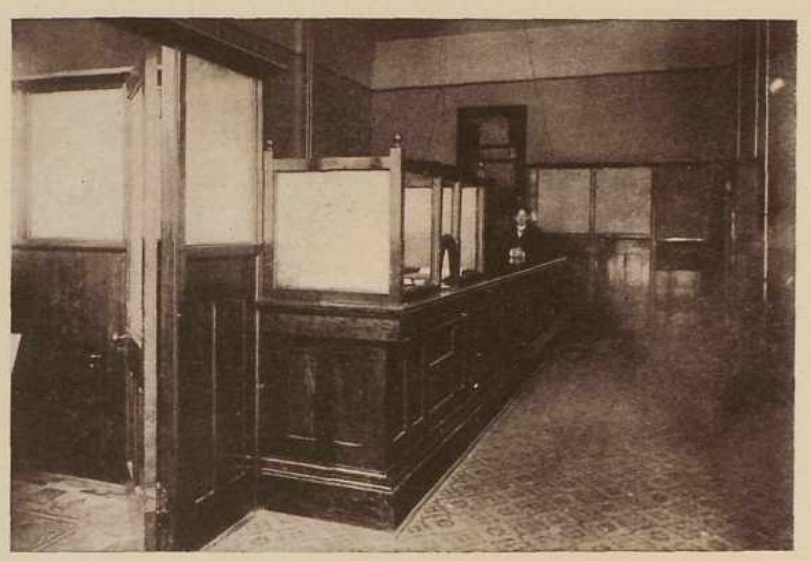
THE LEESON-PHILLIPS COMPANY, LIMITED

The investment interests which centre in Vancouver constitute one of its most important business features, and give employment to the energies and efforts of some of the most representative men and companies here. One of the best known and important of these is The Leeson-Phillips Company, Limited, whose offices are at 441 Richards street, and of which F. W. Leeson is president and W. R. Phillips, managing director.

These gentlemen act as brokers for the buying and selling and handling of all kinds of business and residence property in the city and nearby. They have an especially complete list of valuable business properties, such as buildings, stores and factory sites. Estates of non-resident owners are cared for, investments made for outside capitalists, and loans negotiated on approved securities at the prevailing rates of interest.

Financing and promoting stock companies desiring to establish commercial and industrial enterprises is also successfully accomplished by this firm, one of the latest ventures in this line being the Vancouver-Nanaimo Coal Mining Company, now having mines in operation at Nanaimo.

A feature is also made of insurance, and they offer the most complete and reliable protection and indemnity on acceptable risks. The firm is city agents for the Home Life Insurance Co. of New York, and also represents the Empire Accident and Surety Co. This business is conducted with conservatism combined with enterprise and up-to-date methods which enables them to handle all investments to the best possible advantage, and whether one has a few hundred dollars or a large sum to invest it will pay them to consult with these specialists, who are in a position to guarantee the largest returns to clients and have ample capital to safeguard them in every way.

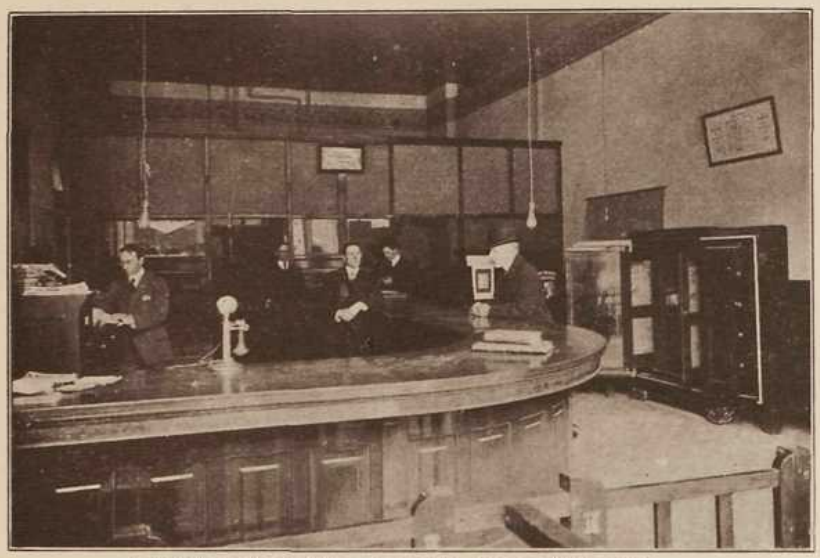


OFFICES OF THE LEESON-PHILLIPS CO., LIMITED, 441 RICHARDS STREET

Messrs. Leeson & Phillips, who are natives of Canada, established their business here in 1908; but in this short space of time they have acquired a large clientele, and they have from the first identified themselves with leading social and commercial interests of the community. Mr. Phillips is a member of the Terminal City Club, is vice-president of The E. W. Leeson Co., Limited, wholesale grocers; is secretary-treasurer of The Vancouver-Nanaimo Coal Mining Co., Limited, and a director of the Prudential Life Assurance Co., of Canada.

J. W. FOSTER COMPANY, LIMITED

The men of Vancouver are as a class well dressed, and a leading emporium which caters to their needs is the J. W. Foster Company, Limited, outfitters for men, who have on display a complete stock of the newest goods and clothing at their store at the corner of Hastings and Richards streets.



OFFICES OF SMITH & GOWEN, INNS OF COURT

Their lines include a full assortment of fancy vests, lounging robes, smoking jackets, neckwear, in this line Pim's Irish Poplin goods being a feature; Dent's and Fownes' gloves, motor gauntlets, all of the leading brands of collars, cuffs and underwear, handkerchiefs, Fit-Rite suits and overcoats in melton, beaver, tweed, vicuna, and suits of fancy English worsteds, Scotch, Irish and English tweeds, English and Irish serges, etc.

A line of ladies' and gentlemen's umbrellas, bags and suit cases, etc., is also handled, and that department, as well as all others of this popular establishment, enjoys liberal patronage.

The executive head of this enterprising company is Mr. J. W. Foster, who gives his personal attention to the management of the business.

SMITH & GOWEN

One of the obvious evidences of Vancouver's prosperity is the splendid tone that prevail's in its real estate market. This line of activity has attracted a number of conspicuously spirited and worthy business men, so that it numbers many of the influential and enterprising personalities associated with city affairs. A firm that has achieved particular prominence in this field of endeavor is that of Smith & Gowen, who occupy sumptuous offices in the Inns of Court.

The firm is composed of George H. Smith and H. Gowen, and has been in active operation since 1904. They handle inside business property and the better class of residential property; loan money on first mortgages on improved and vacant property; handle estates for non-residents; invest funds for outside capitalists; and do a general brokerage in real estate.

In the way of insurance the firm does a large business, writing policies for the Dominion Fire Insurance Company, and the Canadian Casualty and Boiler Insurance Company.

In the pursuance of their manifold engagements the company enjoys the security afforded by a dignified credit and a substantial monetary standing; these valuable qualifications are ennobled by the tried probity of the partners, and their sagacity touching all that pertains to their business.

Both gentlemen are natives of Canada, and are looked up to on all sides as financiers worthy the every confidence of the investor, and able to negotiate fiscal problems with a minimum of risk and with the maximum of profit.

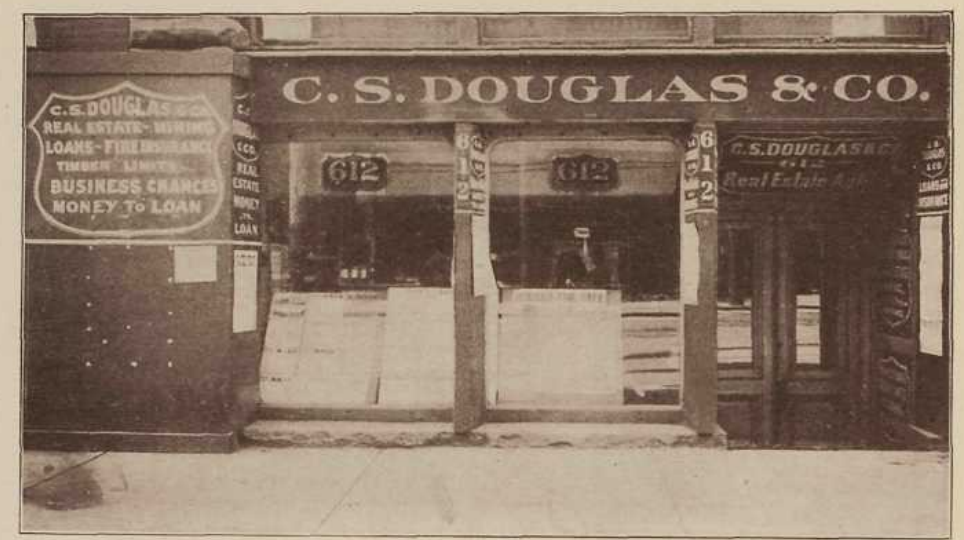
THOS. G. McBRIDE & COMPANY

The celerity with which Vancouver is growing involves a corresponding activity in the building trade, and enterprises bearing on, or related to, and an enterprise to which we direct attention is that conducted by Thos. G. McBride & Company, dealers in sand, lime, brick, fire brick, and cement, with general freight and warehouse accommodation.

The offices, wharf, and stables of this company are at 1051-53-55 Westminster avenue. T. G. McBride, the senior partner, and Mr. D. Main, his associate, both enjoy a wide and valuable experience in the business, and are men of considerable standing in the commercial life of the city.

The company carries all kinds of general building material, is exclusive Vancouver agent for a number of large manufacturers, utilizes twelve teams in the city, while their salesmen cover the entire province. The steamer Belfast, a freighter plying between Seattle, Victoria and Vancouver is the property of this company.

Mr. McBride is a native of Ireland, and Mr. Main a native of Scotland.



OFFICES OF C. S. DOUGLAS & CO., 612 HASTINGS STREET WEST

C. S. DOUGLAS & COMPANY

By the character of no one class of men can the true scope and stability of a city be judged more exactly than by the real estate and investment brokers, and in this respect Vancouver has been well served indeed, as the standing of this profession here plainly indicates. Among the leading operators is the firm of C. S. Douglas & Co., which was established in 1889 and now has its offices on the ground floor at 612 Hastings street west.

Every department of realty transaction is included in the service these brokers and fiscal agents offer their extensive clientele, they undertaking to buy, sell, exchange and manage property, making a specialty of the investment of money in the realty and lands of this section and the care and management of property of estates and non-resident owners.

In the loan department they are particularly well equipped to render good service, their financial standing being such that they can supply any sum needed on good real estate security.

They also conduct a department devoted to mining and timber lands of British Columbia, and are in a position to advise investments which are certain to produce profitable returns.

Every facility that experience, ample capital, wide financial connection, and an expert and exact knowledge of property values can conjointly provide is at the command of Mr. Douglas' customers, and the extent to which his exceptional and complete facilities are utilized, not only by property owners of Vancouver and British Columbia, but by outside investors and corporate and trust landlords, attest his reputation and competent management.

Mr. Douglas has been a resident in Vancouver for the past nineteen years, coming here from Manitoba, where he was engaged in the newspaper business, and while located there was a member of the Provincial Parliament for six years. He has made himself well and favorably known in Vancouver, is a member of the Terminal City Club, and several other social and business organizations; and in all his dealings is accounted a gentleman of broad guage, liberal and progressive in his ideas and methods, and imbued with a just pride and public spirit in all matters that tend to enhance the interests and extend the commercial influence and prosperity of Vancouver.

HUDSON'S BAY COMPANY

Vancouver is the home of of a large number of business enterprises of unusually large extent and reputation, and which are influential factors of its commercial life. Foremost in this class must be placed the Hudson's Bay Company—a company the history of which the ordinary individual need not be reminded is intertwined inseparably with the history of the settlement and development of Canada itself. That this company of "Great Traders of the Great West" decided in 1886 to establish large houses of both wholesale and retail character in Vancouver is at once illustrative of the well-known foresight and business acumen of its executives and a tribute to the natural advantages of the city as a distributing point.

The retail stores of the Hudson's Bay Company are located at the corner of Granville and Georgia streets, and the big building, 125 by 120 feet in dimensions, containing five floors and basement, is filled with a comprehensive department store stock, embracing eighteen different departments. The goods are rich and effectively displayed, this being the most popular retail trading place in Vancouver. One hundred and fifty people are employed by the company, and an unexcelled delivery service is maintained, with twelve teams in commission. In addition to the stock comprised in a general department store the company is a large importer of the finest lines of liquors, wines and cigars, table goods of all kinds, coffees, teas, spices, pickles,

RETAIL STORE, HUDSON'S BAY COMPANY, CORNER OF GRANVILLE AND GEORGIA STREETS

EXTERIOR, LOBBY AND DINING ROOM, CLARENDON HOTEL, 934 WESTMINSTER AVENUE

etc., and have one of the largest grocery stocks on the Pacific Coast. An important feature of the business is provisioning the logging, lumber and mining camps. In this department and the wholesale line they cover the entire Canadian territory west of the mountains. The warehouse at 300 Water street is of a size to permit the maintenance of an immense stock.

The Hudson's Bay Company business in Vancouver is conducted under the able and efficient management of Mr. H. T. Lockyer.

CLARENDON HOTEL

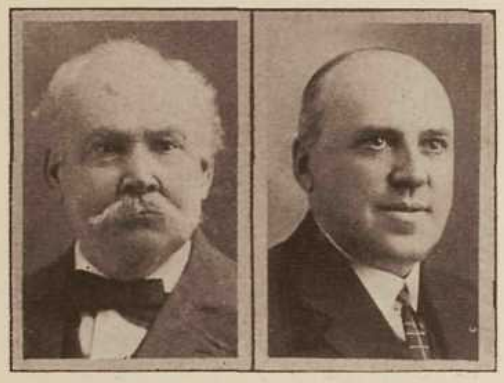
Visitors, tourists and others seeking first-class accommodation for a permanent residence or a temporary sojourn will find at the Clarendon Hotel, 934 Westminster Avenue, very desirable rooms in one of the best locations in the city and amidst the most pleasant surroundings.

The hotel is a substantial brick building, is new and strictly modern in every respect, is heated by steam, lighted throughout by electricity, and has all modern conveniences, such as are found in all first class hotels. There are at the present time sixty-five rooms, but four more stories will be added to the building and the number of rooms increased to two hundred in the near future. The furnishings, like the buildings, are also new, the house is kept immaculately clean and in splendid condition, and many apartments are arranged en suite with private bath. There is a bar, barber shop, pool room and cigar store in connection with the hotel which is operated on the American plan, the dining room being one of the many features of excellence. A free bus meets all trains and boats, transferring passengers without cost, and everything tending to make one's stay comfortable and homelike is anticipated and provided.

P. T. Hartney and J. McDade are the proprietors; both are experienced hotel men, and are popular with the traveling public and our citizens and visitors, tourists and others who make their sojourn at the Clarendon can but carry to their homes most pleasant remembrances of Canada's Terminal City.

THE V. B. C. NOVELTY WORKS

The constantly growing needs of a community such as is represented by Vancouver call for a corresponding diversity in the capacity of the business section, on which very largely devolves the responsibility for the domestic progressiveness and comport of the relative population. Vancouver is no whit behind in this regard, and a concern which has a special bearing on the same is the V. B. C. Novelty Works, 1002 Granville street, an enterprise that specializes in high-class antique, artistic, and plain furniture, from the oldest Egyptian designs



T. LE-CLAIR DE FRANCOEUR J. B. BRIGHT

down to the latest expressions of modern taste.

The proprietor and manager, Mr. T. Le-Clair de Francoeur, has spent a lifetime in acquiring his expert grasp of all things pertaining to artistic furniture, and his identification with the business activities of Vancouver, is a matter for complacent regard. He supplied the fixtures for the Northern Bank and the splendid store of the British Columbia Electric Co., on Granville street, the fixtures for the Monte Carlo Cafe on Hastings street, and the Saddle Rock Restaurant on Cordova street, in addition to scores of artistic mantels and beautiful pieces of furniture for the homes of the better class in the city.

The store rooms contain fine samples of artistic effects in parlor and library desks, bookshelves, corner brackets, fancy tables, footstools, seating stools, ottomans, chairs, settees, Turkish lounges, Indian couches, visiting card tables, etc.; all kinds of antique and modern furniture are repaired, altered, and made equal to new; church and school fittings, hotel and bar fixtures, architectural marble work for exteriors or interiors are kept in the choicest designs; in short, every conceivable detail of the complete novelty contractor and manufacturer is to be found here in its every variety of form.

J. B. BRIGHT

In a country like British Columbia, where transportation is the grand factor that makes for exploitation of the vast potentialities that are buried in the mines and forests and the virgin soil, few enterprises have a greater or better claim on public sympathy than those that have for their object the laying down of railway tracks, those thin lines of steel that stand for prosperity, population, and civilization. A very notable exponent of this important activity is Mr. J. B. Bright, whose offices are at 441 Seymour street.

Mr. Bright entered upon his business in this province a number of years ago, since when he has been remarkably active. He employs up to one thousand men, and has been retained for some of the most important railway contracting work consummated since his entry into the lists. He did the Great Northern spur, from the international boundary line to New Westminster; the Canadian Pacific railway from New Westminster to Eburne; the Canadian Pacific Railway grading at Field, B. C.; did all the work for the International Coke Company; and was sixteen months on the Nicola Valley branch of the Canadian Pacific railway. He has done many other large contracts for most of the railways about this section of the country.

Mr. Bright is able to put into all his work the valuable experience accumulated in a lifetime of active railroad contracting.

M. W. WAITT & COMPANY, LIMITED

Vancouver's broad and expanding influence as a centre of supply and the great and constant growth of its commercial prestige rests not solely upon the development of its resources and the upbuilding of its trade in the essential and necessary commodities of life, but it embraces as well a most valuable traffic in wares which but a few years ago were procurable only

J. WESLEY BOWES,
Manager

in far-off and greater cities. Typical of this secondary phase of the city's progress may be instanced the rise of such an enterprise as that conducted by M. W. Waitt & Co., Limited, dealers in pianos, musical merchandise, talking machines, etc.

This, the oldest music house in British Columbia, occupies a four-storey building with a floor space of 13,000 square feet, at 558 Granville street, and the premises are splendidly arranged for conveniently carrying the immense and varied stock, while the display of high-class instruments is particularly fine. The company is sole British Columbia agent for Steinway & Sons', Nordheimer, New Scale Williams, Dominion and Palmer pianos, and the Estey and Dominion organs, in addition to which they carry a large stock of musical instruments of all kinds, included in which are Washburn guitars, banjos and mandolins, Columbia graphophones and Edison phonographs, together with large stocks of records and supplies. Sheet

M. W. WAITT & COMPANY, LIMITED,
558 GRANVILLE STREET

PHONOGRAPH AND GRAPHOPHONE ROOM

music and music books in large quantities are also constantly kept in stock.

The remarkable growth and success of this company lies in the fact that the concern, through the advantage gained in purchasing instruments in large quantities, is enabled to sell all that is best in pianos, organs, etc., at a materially lower price than is possible when business is done on a smaller scale. The company takes special pride in maintaining the reputation their house enjoys of being the finest, most modern and most completely equipped musical emporium in Western Canada.

J. Wesley Bowes, manager of this popular

institution, invites prospective purchasers of instruments to inspect their stock, and will willingly demonstrate the merits of the various makes and give such advice as his wide experience has taught him.

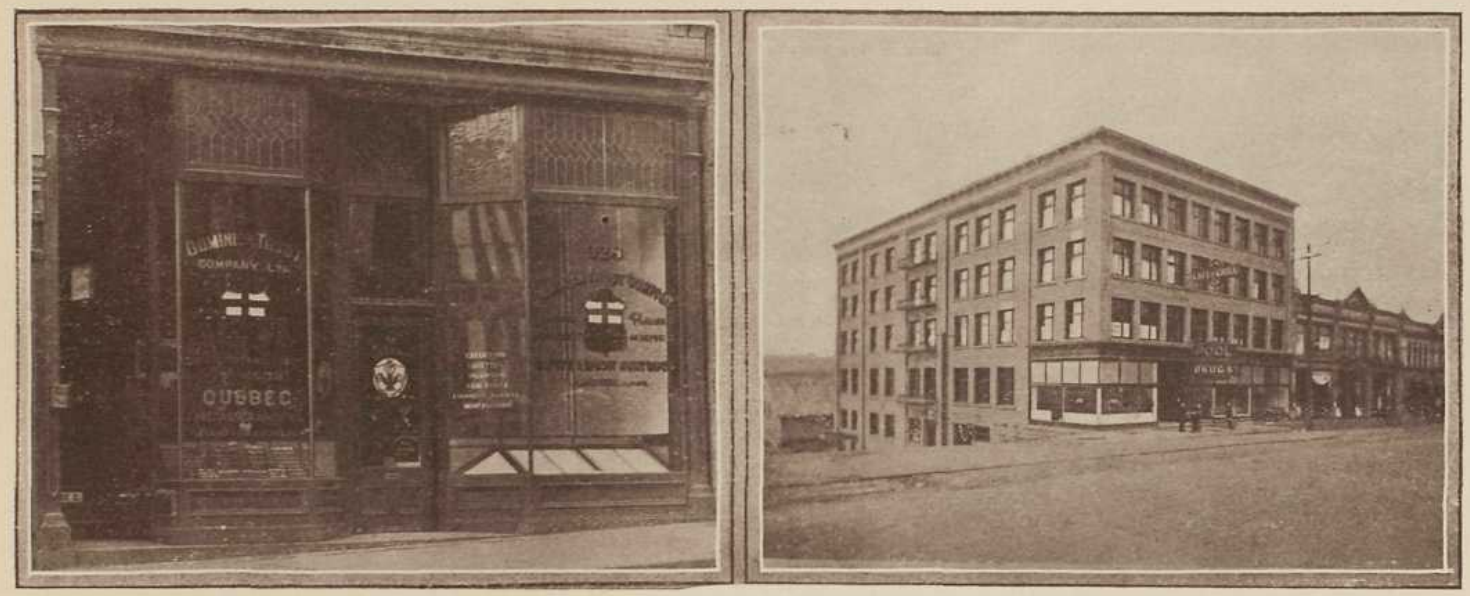
DOMINION TRUST COMPANY, LIMITED

Vancouver being a centre of growing wealth there is demand for the services of an ever-increasing number of fiduciary organizations to care for and invest the funds accumulated by its people and that are attracted here from outside capitalists who recognize the superior opportunities available for profitable investment. An institution which has from the moment of its establishment here in 1905 enjoyed the confidence and patronage of a high class clientele is the Dominion Trust Company, Limited, of which Mr. J. B. Mathers is president and manager, and which maintains a branch at New Westminster in addition to its main office at 328 Hastings street west in this city.

The Dominion Trust Company, Limited, has a subscribed capital of $550,000.00, a reserve of $160,000.00, also has $50,000.00 deposited with the government, thus giving full security to its clients in whatever department of business transactions may be made. The company does a general trust business, acting as executors to carry out the provisions of wills and to distribute estates to parties named therein; acts as trustee for those who for any cause are unable to act for themselves, while as liquidators their experience enables them to wind up affairs of individuals, firms or corporations to the best possible advantage and with the greatest profit to creditors.

A specialty is made of managing estates for widows, orphans, absentees or those who may not wish to act for themselves, and they keep in repair, secure tenants, arrange loans, keep insured, collect rents, pay taxes, make improvements and maintain the property at the highest point of value.

The company buys and sells for clients timber lands, mines, and real estate of all classes, and is in a position to advise on openings for manufacturers, merchants and professional men



Vancouver Offices — DOMINION TRUST COMPANY, LIMITED — New Westminster Offices

seeking business investments. They are prepared to give valuations on any property, and the knowledge and experience of the company are at the service of customers and are invaluable aids in the selection of properties in such locations as will increase in value with the growth of the city.

A general savings department is maintained, they allowing four per cent interest on money from date of deposit. The safety deposit vaults are considered the best in British Columbia, and the New Westminster branch is equally well supplied in its safety deposit facilities.

Still another feature of the business embraces insurance underwriting, they being agents for the Quebec Fire Assurance Company, Confederation Life, Phoenix of Hartford, Scottish Union & National, Home, Queen, German Alliance and other strong companies.

Mr. Mathers, who is president as well as manager of the company, is a director of the Pacific Coast Fire Insurance Co., Empire Accident and Insurance Co., and the Coast Quarries, Limited, and is in various other ways identified with large and important interests here. He is a native of Canada, and has resided in Vancouver since 1902.

E. J. CLARK, CHRISTIE & COMPANY

The steady influx of people into Vancouver and British Columbia has made the field an especially profitable one for real estate and investment specialists, and a firm engaged in this line with pronounced success is that of E. J. Clark, Christie & Company, 508 Pender street.

This firm handles every class of real estate, including both city and country properties; a loan department is also maintained, and they do as well a large business as insurance underwriters. A list of substantial companies is represented by them which enables the firm to secure for a customer any class of insurance that may be demanded, they holding the general agency for the Pioneer's Fire Insurance Company, the Ocean Accident and Guarantee Corporation, Limited, and the British Columbia Plate Glass Insurance Company.

The individual members of the company, E. J. Clark and C. D. J. Christie, are experts and are prepared to give their clients the highest class of reliable service.

Mr. Clark, who is manager of the real estate department, has resided in this community for

E. J. CLARK, CHRISTIE & CO.,
508 Pender Street

seventeen years, and has been active in the real estate profession here and in Toronto for an aggregate of thirty-five years.

Mr. Christie is a widely known insurance expert, and has the insurance department of his firm's business in charge, and also the loan department. Previous to coming here seven years ago he operated in Nelson and Moosejaw.

Both are natives of Ontario, and both hold membership in the Vancouver Athletic Club.

VANCOUVER OPERA HOUSE

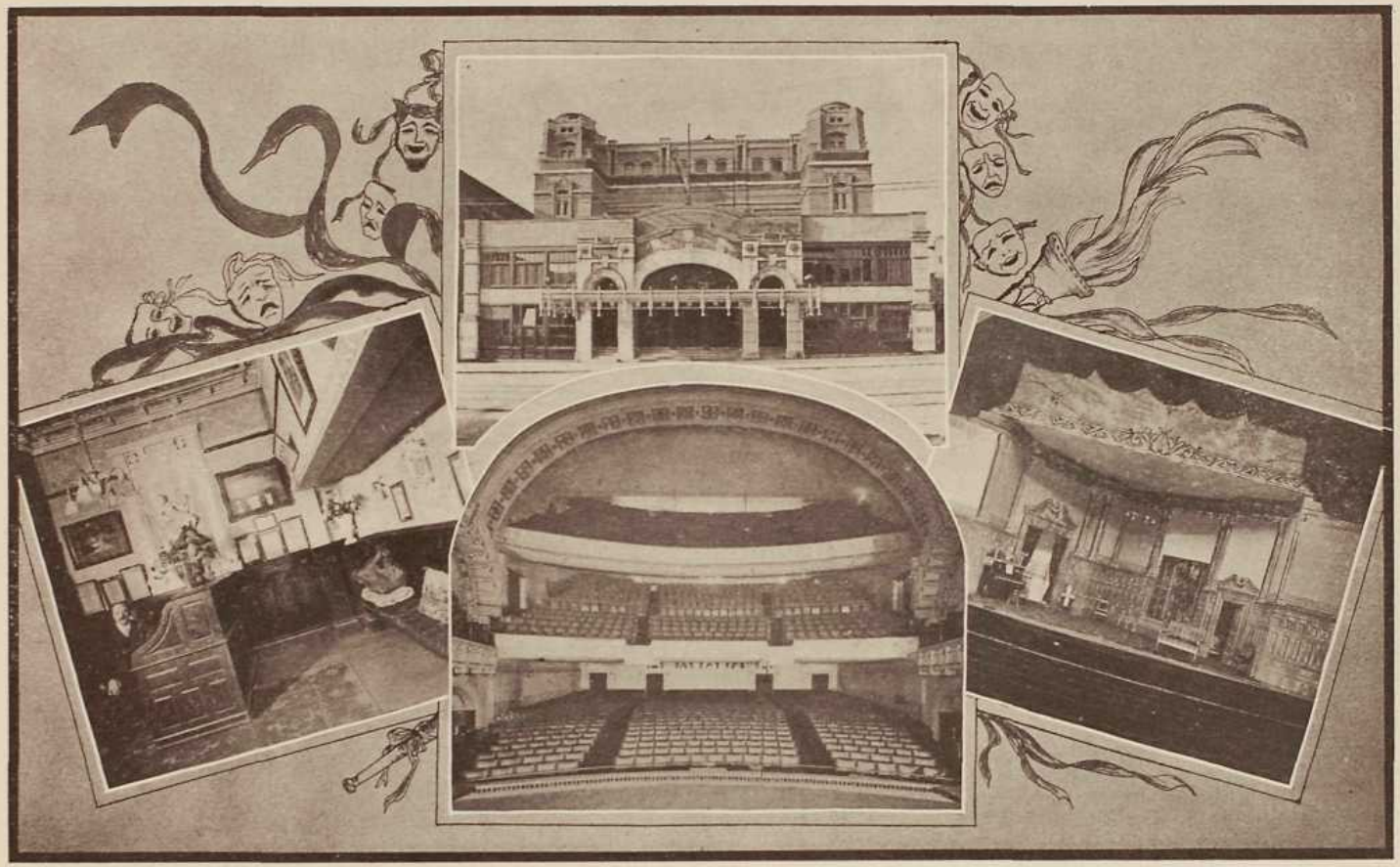
Not only is Vancouver great as a commercial and an industrial centre, but it also ranks among the best cities in the Dominion in respect to a cultured appreciation of the artistic; this fact being especially shown in its generous patronage of the drama.

It is regarded by the profession as a good show town, and it has advantages for the presentation of the best class of dramatic productions commensurate with the appreciation that is shown by its people of that which is best and most worthy in the line of dramatic representation.

The city is the terminus of theatrical companies of the better class, which chiefly originate in New York, and tour a chain of cities until reaching here about 3,000 miles distant from their starting city. All the leading and popular attractions are staged at the Vancouver Opera House, the best and most popular theatre here. The Vancouver Opera House is a fireproof structure located on Granville street, in the heart of the best section of the city, and is as perfectly equipped and as magnificently furnished and decorated as any theatre in the West. The auditorium of the theatre has a seating capacity for two thousand people, and there is a stage 50 x 75 feet in dimensions, well provided for the carrying out of the details and requirements of dramatic representation in a manner befitting the best productions.

A glance at the roster of "stars" in the profession who have entertained our people at this theatre discloses the names of Melba, Calve, Schuman-Heinck, Paderewski, Kriesler, Kubelik, Mrs. Patrick Campbell, De Wolfe Hopper, Kyrle Bellew, and many others of equal note. Besides these, the English Grand Opera Companies which visit the city, play at this theatre, and the audience upon any evening numbers the best people in the city.

Mr. Ernest R. Ricketts, the lessee and manager, is a successful theatrical man, who has had a wide experience in conducting high-class houses, and a manager whose first aim is the selection of attractions of the highest order, and who ever looks to the pleasure and comfort of his audiences.



VANCOUVER OPERA HOUSE—ERNEST R. RICKETTS, LESSEE AND MANAGER

THE ROYAL BANK OF CANADA

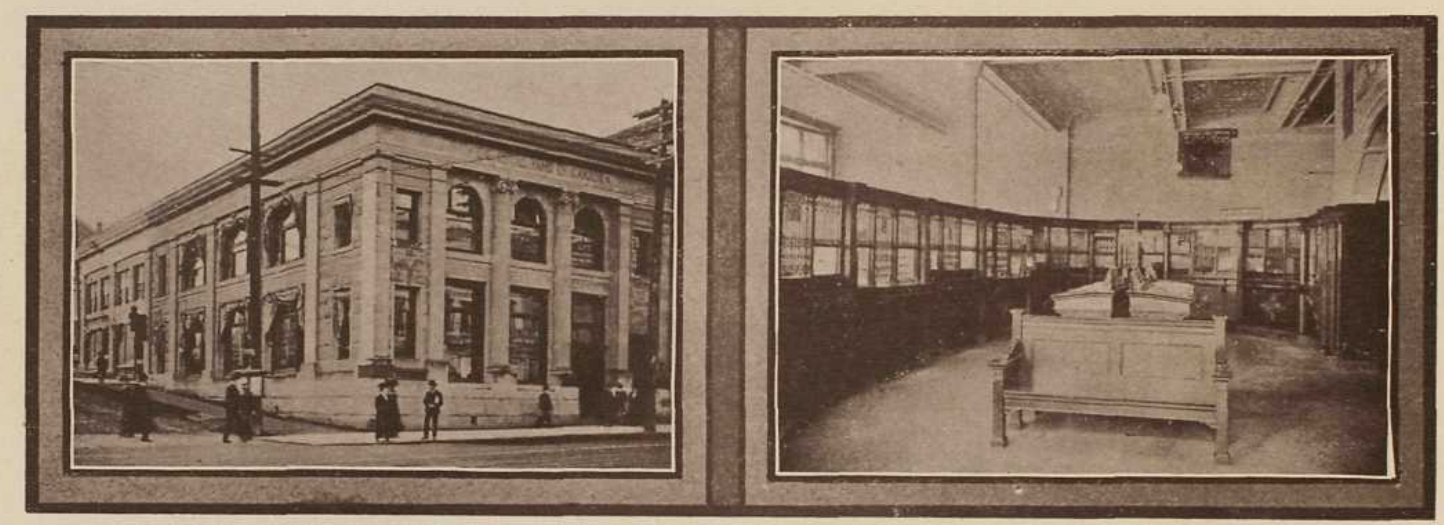
There is no better index of the financial condition, growth and prosperity of a city than is found in the number and condition of the banks which find it profitable to transact business in that particular place. Their material influence in the upbuilding and development of Vancouver and the surrounding territory has long been recognized, and their assets have increased proportionately with their ever-increasing popularity with the public. Foremost among these institutions stands the Royal Bank of Canada, which was incorporated in 1869 and has its head office in Montreal.

The Vancouver branches of this institution are located as follows: Main branch, corner of Homer and Hastings streets; East End branch, corner of Hastings street and Westminster avenue; Granville street branch, corner of Granville and Robson streets; Mount Pleasant branch, corner of Westminster and Seventh avenues; Cordova Street branch, 25 and 27 Cordova street; and the Bridge Street branch, at 2327 Bridge street, all of which are conducted under the supervision of Mr. C. A. Crosbie.

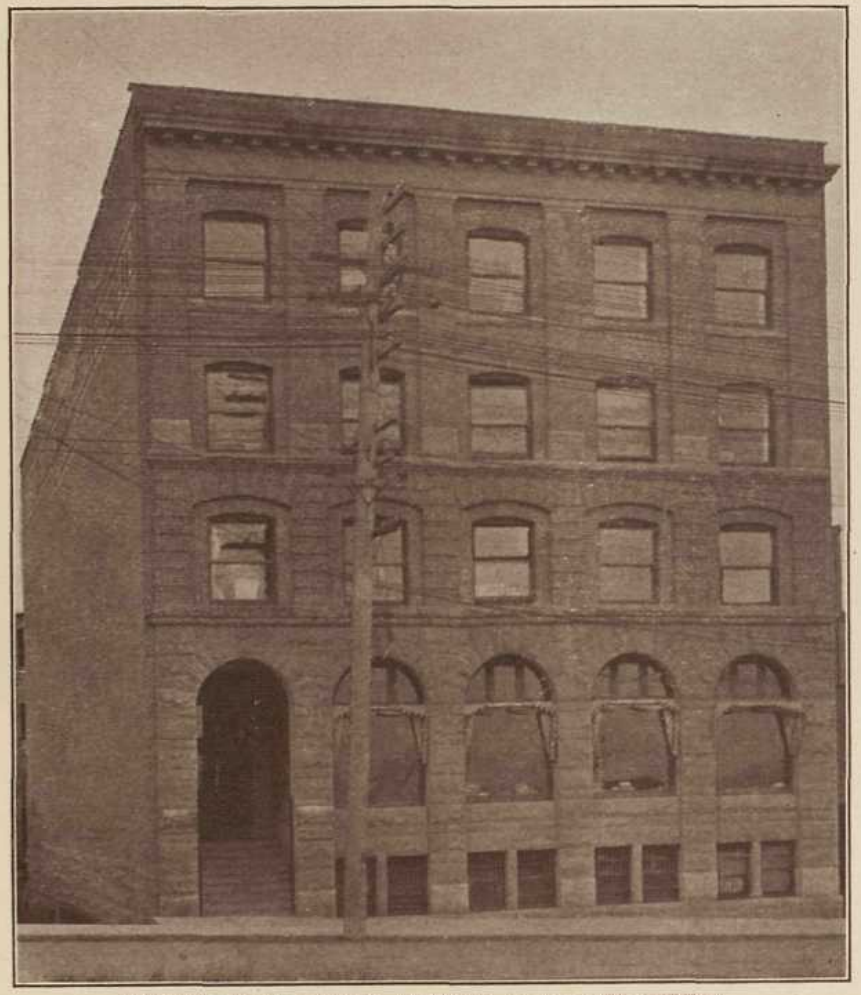
The Royal Bank of Canada does business both as a commercial and a savings bank. It is a bank of issue and deposit, sells drafts payable in all parts of the country, makes collections everywhere and discounts commercial paper, carrying on each feature of general banking business usually transacted by high-class institutions. This bank having branches and agencies throughout the Dominion of Canada and in the Republic of Cuba, with correspondents in all parts of the world, has unrivalled facilities for handling with economy and dispatch every kind of banking business. Accounts of individuals, firms and banks are solicited, and every item of business entrusted to the institution receives prompt and expert attention. Savings accounts are opened by the deposit of as small sums as one dollar.

The last statement of the Royal Bank of Canada shows it to be in an exceedingly prosperous condition, with business increasing steadily. Without question this splendid condition and growth are due to the liberal yet conservative policy of its officers and directors. The assets of the institution aggregate nearly $50,000,000, of which amount nearly half is immediately available.

Mr. Crosbie is a financial expert of wide and successful experience, and his devotion to the highest interests of the institutions under his supervision is pronounced.



EXTERIOR AND BANKING ROOM, THE ROYAL BANK OF CANADA, CORNER HASTINGS AND HOMER STREETS.



HENDERSON BROTHERS, LIMITED, 125 PENDER STREET

HENDERSON BROTHERS, LIMITED

The large number of big wholesale houses catalogued in the business directory of Vancouver stamps it at once as a leading supply centre for Western Canada, and the size of the houses, all of which are filled with complete up-to-date stocks, conclusively proves that an immense amount of trading in all lines is done. In the wholesale drug line we find one of the largest and oldest established in the Dominion located here in the firm of Henderson Brothers, Limited, associated with the National Drug & Chemical Company of Canada, and it has for

WM. HENDERSON

T. M. HENDERSON

a half century been well known and highly reputed, the original establishment of the firm dating from 1858, thus making it a half century in business, a distinction not accorded to many business enterprises in this country.

Occupying a five-story building with ground dimensions 50 x 120 feet at 125 Pender street, and with a branch house at Victoria, Henderson Brothers have at all times in stock a complete general line of drugs and drug sundries, they importing in quantities from Germany, France and the United States. They manufacture flavoring extracts, cough syrups, and various kinds of healing lotions and drug compounds in

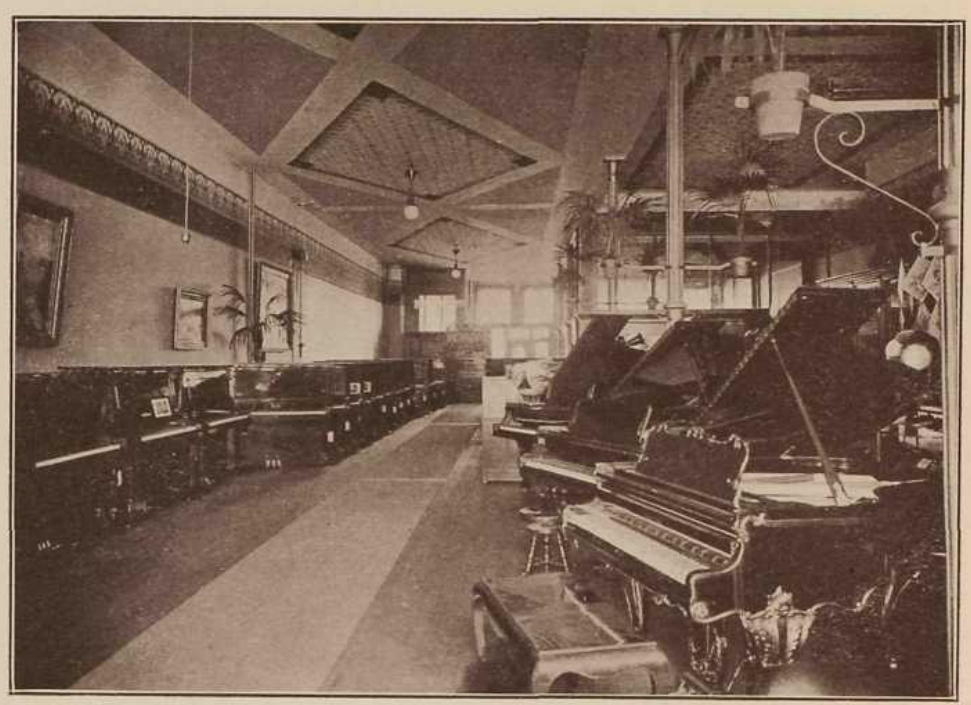
universal use, and are selling agents also for all of the purest and most valuable patent medicines. In fact, the company carries a full line of all goods usually obtainable from the largest and most comprehensive wholesale drug establishments, and is prepared to fill all orders promptly and completely from their carefully selected stock. Forty assistants are employed in the store here, and an ample force at Victoria, and practically all of the retail drug stores of British Columbia secure their supplies from Henderson Brothers, while they also enjoy an extensive trade with all portions of the Canadian West. Four traveling salesmen cover the territory extending from Dawson to Medicine Hat, and the orders they secure from a long list of regular old customers, and from the newer drug establishments all through the section named, show that the purity and excellence of goods and the thorough reliability of the house are being constantly maintained, and the reputation is being extended with profit to a constantly increasing extent.

Messrs. William and Thomas M. Henderson are joint managers for British Columbia, and are directors of The National Drug & Chemical Co., of Canada, Limited.

THE MONTELIUS PIANO HOUSE, LTD.

The retail dealer in every line of trade is an indispensable factor in contributing to the comfort and welfare of the people of any community, and without the retail merchant those who are ever in the market for the necessities and luxuries of life would be subject to countless inconveniences and endless discomfort. Vancouver can boast of a variety of beautiful stores, all containing stocks that are complete and well selected, and this is truer of no other line than that embracing the music houses, a leading example of which is found in The Montelius Piano House, Limited, carrying the largest and best stock of pianos in British Columbia, at 439 and 441 Hastings street. While the firm is making a specialty of pianos, all kinds of smaller instruments and musical merchandise is also kept in stock.

The company represents a dozen or more of the leading piano manufacturers of the country,



THE MONTELIUS PIANO HOUSE, LIMITED, 439-441 HASTINGS STREET

and has always on hand scores of instruments for examination and selection. While they do a very large local business, selling more pianos than any two of its largest competitors in the city, its trade is by no means confined to Vancouver, but extends throughout the entire Province of British Columbia, a corps of agents covering the territory in the interests of this concern.

Pianos are sold on a cash basis or the popular easy payment plan to suit the convenience of buyers, and no household in this section need be without the desired piano if they negotiate with this company.

The Montelius Piano House, Limited, capitalized at $125,000, is an old-established Canadian concern, having been founded thirty-six years ago, and opened its Vancouver house in 1901. The wisdom of the move was at once apparent in the volume of trade immediately acquired, and each succeeding year has seen such material increase in the volume of business transacted as to enable the house easily to maintain its present premier position in the field.

BIRKS' JEWELRY STORE, FIXTURES AND SHOW CASES
Manufactured by J. D. Ross

J. D. ROSS

Vancouver's activity in all avenues of enterprise naturally increases the wealth of the city, and calls into existence a steady demand for artistic appointments in business offices, stores, etc., and in the satisfaction of this demand the city is endowed with a talent that exemplifies the highest order of workmanship in the person of Mr. J. D. Ross, manufacturer of store, office and hotel fixtures, show cases, wood carving, at 291 Dufferin street east.

Mr. Ross has been in the business all his life, knows its every phase thoroughly, and has succeeded in bringing his craft to a peculiar popularity with the best interests in the city. He jealously guards his fine reputation, his staff of twelve assistants being of a working calibre calculated to sustain him in this regard, and he himself devoting his untiring energy to the continued success and expansion of his business. Mr. Ross is the patentee of a special kind of glass show case, which he is manufacturing to an increasing demand. He has been favored with many of the finest class of contracts, among which may be mentioned the fixtures for the Bank of British North America, Bodega Hotel, Bridge Hotel, Dominion Hotel, Rose Hotel, Henry Birks & Sons (the largest and finest jewelry store in the province), Frederic Buscombe, Limited, O. B. Allen (jeweler), Manhattan Drug Store, Brown & Beaton Drug Store, and a great many others of a like importance.

MARTIN & SHANNON

Messrs. Martin & Shannon have been identified with the development of Vancouver since its commencement, Mr. Shannon having been in the real estate and financial business since 1887, at which time he was a member of the firm of Shannon & McLachlan.

Mr. Martin was at one time manager of this firm's business, and later engaged in the same line on his own account. Later the firm of Martin & Shannon was formed, comprising George Martin and William Shannon, whose offices occupy rooms No. 16, 17 and 18, Flack Block, at the corner of Hastings and Cambie streets.

This firm makes a specialty of timber and farming lands, and there has been very large sums invested in timber and mills on their recommendation, no other firm dealing so extensively as they have in these lines. They also make a specialty of managing estates and *negotiating loans.*

Mr. Martin is a director of the British Columbia Permanent Loan & Savings Co., the Dominion Trust Co., and the Pacific Coast Fire Insurance Co., and also valuator of the Standard Loan and other large financial companies,

Mr. Shannon has resided for over forty years in the Province of British Columbia, coming to this country when but 20 years of age. He is an expert on timber and mines, and has probably a more extensive knowledge of British Columbia and its resources than any other man in it. He has given useful information regarding the Province to the Government and to the general public. His articles on the resources of British Columbia are the most reliable and best ever written.

McLELAN & MERRITT

While this progressive city and that section of country of which it is the commercial and industrial centre afford many opportunities for investment in a variety of lines, in none is there greater assurance of safety and profit than in realty and lands of almost every description. Among the specialists dealing in real estate, including timber and mining lands, a leading place must be assigned McLelan & Merritt, the members of which consist of A. W. McLelan and J. O. Merritt, with offices at 410 Hastings street west.

The business is divided into three departments, namely, timber, mining, and real estate.

The timber department is under the personal management of Mr. McLelan. No other forests approach British Columbia's in wealth of production, and in the near future they are destined to surpass all others in the fortunes they will yield to their owners. Mr. McLelan, through personal familiarity with these forests and the employment of a staff of expert woodsmen, is prepared to secure safe and conservative investments for correspondents in tracts of any desired extent. He is sole agent for large tracts of timber lands in this Province, and makes a specialty of Crown grants and Dominion leases.

His mining department is managed by a mining man of expert knowledge who knows well this country and the character of ores in the different localities, and is therefore able to select first class mining property propositions to submit to investors. At the present time options are held on several thousand acres of coal and iron mines for American capitalists, to be used in connection with smelters and steel plants which are to be built on the Pacific Coast.

The real estate department is in charge of Mr. Merritt, a specialist on Vancouver city properties which are bought and sold on commission. A specialty is also made of agricultural lands in this Province, and negotiations are now being carried forward for extensive tracts of fruit and farm lands, the purpose being to purchase and colonize these tracts. Fully eight hundred thousand acres of land suitable for agricultural purposes is listed by the firm.

Mr. McLelan has accurate knowledge of western conditions; he has engineered many large deals in the past and is at present engaged in several big undertakings. He is a native of Nova Scotia and has resided here for the past six years.

Mr. Merritt is a native of St. Catherines, Ontario, and has spent ten years of his business life as accountant with the Imperial Bank of Canada, his duties in that capacity taking him to all parts of the Dominion. The past four years he has resided in Vancouver.

McLELAN & MERRITT,
410 Hastings Stret West

R. D. RORISON & SON

In considering the factors that have materially advanced the commercial and general standing of Vancouver and British Columbia generally, we find many enterprises with a substantial bearing thereon, but none so vitally responsible as those addressing themselves to the immediate exploitation of real estate, as it is represented in city, timber, farm and fruit property.

Occupying a prominent place in this important branch of endeavor is the firm of R. D. Rorison & Son, general real estate agents, insurance writers and brokers in timber limits, city property and farm lands. The firm has been established in this city for ten years, and has its offices at room 19, Inns of Court building. The firm enjoys a high place in the commercial life of the city; the business sagacity of the members, their established monetary standing, and their recognized probity in all their relations, being generally appreciated by all our citizens.

The close and intelligent attention given to the realty conditions current in the city and the province enable Messrs. Rorison to make investments for the public on a basis from which speculation is practically eliminated.

The firm is representative of the Granville Land & Loan Co., two of which company's properties at the southwest corner of Granville and Davie streets, are illustrated on the following page. A description of same appears underneath and the excellent investment this company's stock affords is set forth.

Mr. R. D. Rorison is a native of Winnipeg. Since taking up his residence in this city he has shown a splendid energy in advocating civic reform, and his efforts in this direction have resulted in much real good to the community. He organized the Vancouver Electoral Union, a militant organization which has some of the most prominent citizens on its directorate, and is working a signal improvement in the public's attitude towards civic questions.

Mr. W. D. S. Rorison (son) is captain of the Vancouver (D) Company of the Duke of Connaught's Own Rifles of Canada, is a member of the Athletic Club, and is one of the city's popular young business men

These buildings are owned by Granville Land & Loan Company, Limited, of which R. D. Rorison & Son are representatives

The above illustration represents a business block, of which 50 x 120 feet, and four stories high with a first class basement, situated on the southwest corner of Granville and Davie streets, was erected in 1906 and fully rented to first-class tenants, such as the Northern Bank, drug store, etc. The balance of the block, 75 x 120 feet, and 6 stories high with a most up-to-date basement, dining hall, etc., for which arrangements are being made to erect on the three adjoining lots, will make this when complete (125 feet frontage on Granville street and 120 feet frontage on Davie street to a 20 foot lane) the finest business block on Granville street.

The owners of this block, The Granville Land & Loan Co., Ltd., are clients of Messrs. R. D. Rorison & Son, who also represent abso-

lutely the principal stockholders of the former company. The stock of the Granville Land & Loan Company, which is now selling above par, is a first class investment, and is almost certain to advance to from $130.00 to $140.00 per $100.00 shares before the close of 1908. Mr. A. Judson Paterson, the secretary-treasurer of this company, who is one of the most wide-awake and capable of the Canadian Pacific Trans-Pacific Steamship Service staff is a guarantee that the highest confidence can be entertained as to the company's stability, integrity and certainty of rivaling in its development the record financial institution of the Pacific Coast.

THE H. A. EDGETT COMPANY, LIMITED

By a comparatively few years' phenomenal growth Vancouver has become almost with a single bound the metropolis of Western Canada and one of the finest up-to-date and progressive cities on the North American continent. The units which go to make up the ensemble are perforce also examples of similar unprecedented growth. Every department of business contributes instances of this from its numerous representations, but none shows more worthy examples than that embracing the grocery trade, and in the well known establishment of The H. A. Edgett Company, Limited, the city boasts the largest, best, and most complete grocery store in the Dominion of Canada.

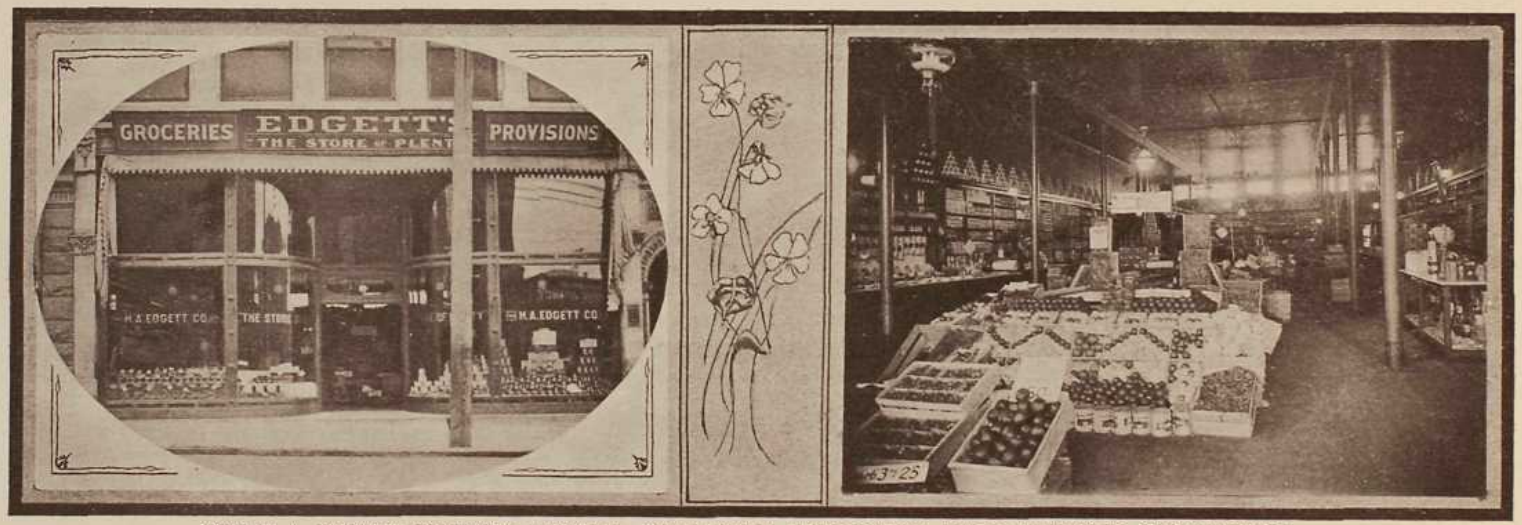
Their house, popularly known as "The Store of Plenty," is located at 153-155 Hastings street west, and occupies premises 50 x 132 feet in dimensions. The establishment has seven departments allied to the grocery and provision lines, namely, tea and coffee, butter, fruit, delicatessen, fish, poultry, confectionery and general groceries. Each of these constitute a complete store by itself, and is presided over by specialists who give their careful personal attention to them.

Every day is bargain day at Edgett's, for every article offered for sale is priced at the very lowest point. The firm is always on the alert for an opportunity to buy goods at the lowest cost, realizing that goods rightly bought are half sold, and their buying and selling power is so great as to remove all competition.

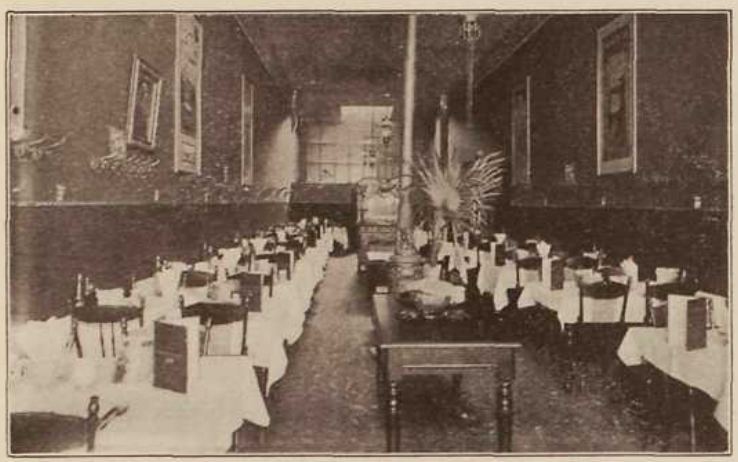
No enterprise in Vancouver has made more astonishing growth than has that of The H. A. Edgett Company, Limited, which firm was organized in 1900, and commenced in a small building on Cordova street, removing to their present commodious quarters in 1905.

Over fifty people find employment with this firm, and the whole business is conducted on the most modern and up-to-date lines.

H. A. and F. A. Edgett are respectively president and vice-president of the company. Both are natives of New Brunswick, and came here seventeen years ago. They are members of the Board of Trade. Mr. A. O. McCall, secretary-treasurer, is a native of Ontario and has been a citizen of Vancouver since 1900.



THE H. A. EDGETT COMPANY, LIMITED—"THE STORE OF PLENTY,"—153-155 HASTINGS STREET WEST



GRANVILLE CAFE, 762 GRANVILLE STREET

ROSS & SHAW, 318 HASTINGS STREET WEST

GRANVILLE CAFE

This popular resort, located at 762 Granville street, opposite the Vancouver Opera House, was established in 1906, and is presided over by Messrs. F. Hicks and W. F. Winter, whose reputation as caterers is already firmly established. Mr. Winter is a native of England, in which country he absorbed the thorough knowledge of his art which puts the Granville into such prominence among its kindred institutions. Mr. Hicks is a native of Canada.

The cafe has a seating capacity of eighty-four people, is beautifully arranged as a retreat for the refreshment of the inner man and relaxation from the cares of the office and the street. The furniture and general scheme of decoration is in the best of taste, and the attendance and quality of the comestibles of the very highest order compatible with the comparatively moderate tariff assessed. It is, in short, a neat, clean restaurant, with a cheerful, homelike atmosphere, where excellent coffee is served, and tender succulent steaks or any other gastric fancy may be had at short notice. A special dinner is served from noon till 2 p.m. and from 5.30 to 8 p.m. for 25 cents; this arrangement is largely appreciated, and the meals in relation are looked upon as being of exceptional value.

A delicatessen is kept in connection with the establishment, in which all the delicacies of the chef's best art may be had at reasonable prices.

Both Mr. Hicks and Mr. Winter are well regarded in the city.

ROSS & SHAW

An obvious evidence of Vancouver's present progress and a reliable indication of its future welfare, is the activity in real estate, timber and insurance business. The talent engaged in these lines of enterprise is of a high order, and is well represented by Ross & Shaw, whose offices are at 318 Hastings street west.

In real estate they handle all kinds of property, and are specially adept in their appraisement of real values. Their facilities enable them to give full attention to the management of estates, collection of rents, investment of outside capital, and the loaning of money.

They are the agents for the Manufacturers' Life Insurance Association; theirs is the registered office for The Imperial Timber and Trading Company, Limited; The West Coast Timber Company, Limited; The North American Loan, Building and Trust Company, Limited, and The Lytton Copper Mines Company, Limited. A large amount of insurance is written, they writing for many of the best known corporations in the city.

In timber tracts, fruit lands, and farm lands they are likewise very active, and have done not a little to bring to public notice the rich resources of the fruit and farm lands of these parts.

Mr. H. G. Ross is a native of Quebec, and has lived in British Columbia twenty-one years. Mr. Leander Shaw, his co-partner, is a native of Nova Scotia, and has lived in this Province sixteen years.

F. W. CUNNINGHAM

The magnetic influence that Vancouver exerts on the rest of the Dominion on account of the splendid opportunities it affords for rapid business expansion has drawn and is continuing to draw large numbers every month from the over-crowded centres of the East. As a consequence of this we find new places of business opening up all the time, and as the personal

F. W. CUNNINGHAM

element behind these is usually eminently qualified for such a venture the commercial situation of the city is in expert hands, and justly accounted a matter of municipal pride. An enterprise that comes well within these remarks is that conducted by Mr. F. W. Cunningham, of 823 Granville street, dealer in hardware, stoves, ranges, paints, oils, varnishes, furnaces, sheet metal and builders' supplies. Mr. Cunningham came to the city in 1907 equipped with a fine experience in every aspect of the hardware trade gained in the great eastern centres, and at once entered the lists, recognizing that the city had a lot to offer an up-to-date exponent of his calling. He has achieved a wonderful success in this short time. He employs ten people, carries a complete general line of hardware, including builders' materials, house furnishings, all kinds of sporting goods, and some special lines in the way of stoves and furnaces in the shape of the Lennox Company's "Torrid Zone" furnace and Buck's "Happy Thought" ranges. He is also agent for the celebrated Elaterite roofing.

The sheet metal shop is replete with every facility for the modern handling of all manner of jobs. A corps of expert workmen is retained for this department, and Mr. Cunningham is capable of taking care of the very largest contracts in this line with promptitude and neat proficiency.

Mr. Cunningham is a native of Canada, and is a member of the British Columbia Hardware Dealers' Association.

SALES AND DISPLAY ROOM OF F. W. CUNNINGHAM, 823 GRANVILLE STREET

SPENCER SANDERSON

Among the many business enterprises that figure conspicuously in Vancouver's roll of commercial undertakings, a positive place has been earned by the hardware establishment conducted by Mr. Spencer Sanderson and known to the trade and the public by his name. This business was launched three years ago; the premises at 882 Granville street are commodious, and are well filled with a general assortment of hardware, including builders' materials, house furnishings, paints, oils, brushes, window glass, guns, ammunition, fishing tackle, heating stoves, etc., etc. Here may also be obtained the novel and useful Adapta tables, imported by Mr. Sanderson and sold by him alone. These tables are specially adapted for use over a bed, couch or chair, and provide a handy means for placing food, books or writing material in front of the user; they are peculiarly necessary for bed-ridden people.

SALES AND DISPLAY ROOM, SPENCER SANDERSON, 882 GRANVILLE STREET

Another specialty of this business is the Ideal Steam Cooker, which is a combination cooker and baker that precludes the escape of any nutriment in the process of cooking and renders burning or drying up impossible. Other things that might be recommended are the Johnson's Wood Dye and Prepared Wax for embellishing wood; and Johnson's Electric Solvo and Kleen Floor for the refinishing of old furniture.

This business is particularly substantial, and every article carried is of first class quality,

SPENCER SANDERSON

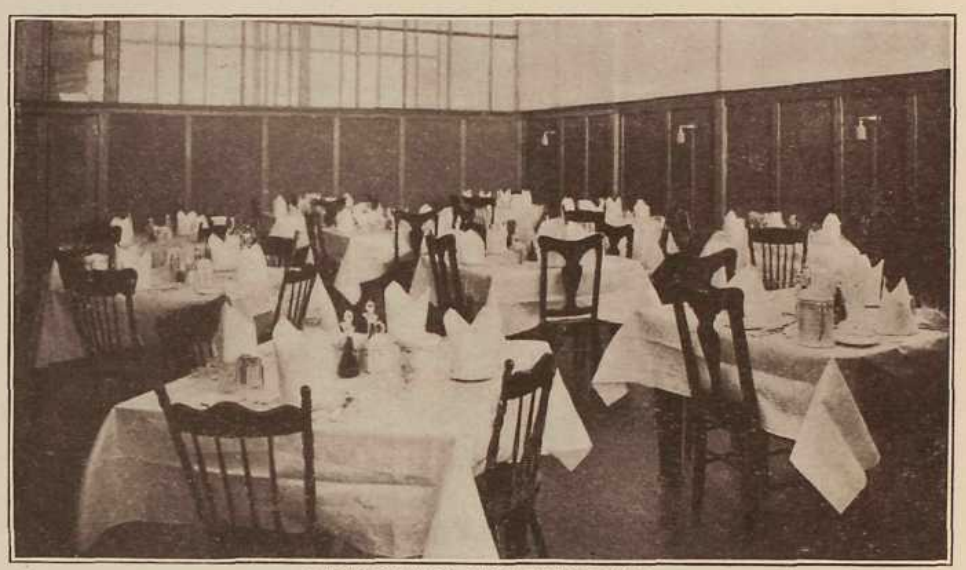
Mr. Sanderson making it a point to vend only those goods that he can honestly guarantee. His reputation as a purveyor of reliable goods has been fairly won, and is being honestly sustained.

A native of Scotland, Mr. Sanderson came to Vancouver three years ago. He is a member of the Retail Hardware Association, and a prominent figure in the best forward movements of the city.

WINDSOR HOTEL, 748 GRANVILLE STREET

WINDSOR HOTEL

Vancouver's march in the line of progress is constant, and in no instance is it more emphatically recorded than in the opening of the Windsor Hotel, a commercial house of the highest class and equipped with all the new ideas and features which have proven of worth and merit in the construction and conducting of modern hostelries. The location of The Windsor at No. 748 Granville street, directly opposite the Vancouver Opera House and Vancouver Hotel is most superb, being in the best and most rapidly growing portion of the city, in close proximity to places of amusement, and the larger business houses, retail stores, etc., etc. The hotel structure is new and is arranged so that the majority of the rooms are outside rooms. It is heated by steam, has electric lights, telephones, hot and cold water in every room and every other convenience found necessary to the comfort of guests. The furnishings of the house are entirely new and of the best quality and, together with the decorations and hangings, produce a most harmonious and pleasing effect.



DINING ROOM, WINDSOR HOTEL

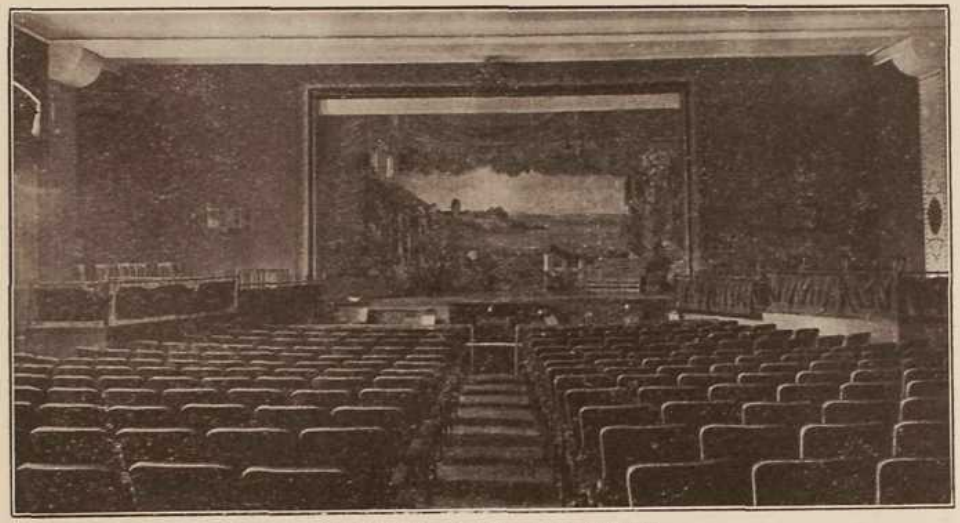
The house is conducted on both the American and European plans, and the cuisine is celebrated for its excellence, no expense being spared to make this department a feature of the hostelry.

Allen & McKenzie are the proprietors, both of whom stand high in Vancouver's business circles, and are accounted important factors in the growth and upbuilding of this city and section.

LYRIC THEATRE

That in the development of her commercial prestige Vancouver has been evolved from a provincial to a cosmopolitan centre must be apparent to any one who visits the place, and sees the perfection that maintains in all that goes for making a modern city.

It is made doubly apparent by a visit to the Lyric is centrally located at the corner of Pender and Hamilton streets; it is built of cut stone, and is a decided addition to Vancouver's architectural beauty. It was built in accordance with modern ideas as to theatre construction, and has embodied in its plans all that has been found advantageous to apply in structures of this kind. It is beautifully decorated and richly furnished, and the seats are such as to



INTERIOR OF LYRIC THEATRE

places of amusement, of which there are a number, and wherein there are given plays which are rendered with equal cleverness and skill one can find in the metropolitan centres of the Dominion as well as the States, and with every accessory requisite at hand for the presentation of the best class of dramatic attractions.

One of the newest of these places of amusement is the Lyric Theatre, of which Mr. George B. Howard is proprietor and manager. The afford rest and comfort. The auditorium is spacious, the stage is of generous proportions, and has every facility for the production of high class plays, being liberally supplied with every requisite for settings which lend a charm to the acts as presented.

Geo. B. Howard & Company, a high class stock company, are now furnishing a series of high class comedies and dramas for the entertainment of our people, and in a highly creditable manner, as attested by the throngs which

GEO. B. HOWARD

LYRIC THEATRE, CORNER OF PENDER AND HAMILTON STREETS

daily attend this Temple of Amusement. George B. Howard & Company has been organized for fifteen years, is composed largely of eastern talent, and has played in the leading cities both in the United States and the Dominion. The past two years have been spent on the Pacific Coast. Last season the Company played at the Hotchkiss theatre in Los Angeles, where they had a highly successful season.

Mr. Howard, the proprietor and lessee of the theatre and manager of the amusement company bearing his name, is a natural born artist in his profession, and in the selection of his corps of assistants has diplayed an aptitude for discrimination which enables him to render plays which amuse by artists skilled in the art.

THE PARSONS HADDOCK COMPANY

Among the many enterprises that evidence by their own individual business expansion, the vitality and extent of the development of Vancouver, a notable instance is furnished us in in the shape of The Parsons Haddock Company, wholesale packers and jobbers of fancy dairy and creamery butter, eggs, cheese and dressed poultry, and acting as general commission merchants at 121 Water street.

This enterprise has been in existence for the past five years. Since then it has grown wonderfully, and is now firmly established in the Province as a concern invested with all the attributes of a reputable, dignified, and progressive business enterprise. A specialty is made of butter, eggs, cheese, and dressed poultry, the latter commodity coming from Ontario mostly. Most of the produce handled comes from Manitoba, Alberta, Australia, and New Zealand, but during the season the local perishables are given every attention, and, indeed, the company by its energy in pushing intelligently its worthy goods is doing a great deal to bring the native products into public prominence.

The members of the firm are John R. Parsons and William J. Haddock, both natives of Canada and residents of Vancouver, while Reginald T. Ward is secretary of the company.

EASTHOPE BROTHERS

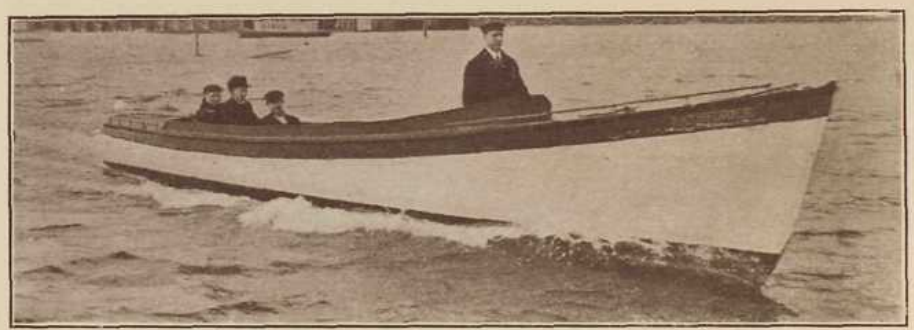
The surest foundation on which a city may build for industrial supremacy is that of manufactures, and among the large concerns of this class that have been established here for some years, and which now furnishes employment to upwards of thirty-five people is Easthope Brothers, whose offices are at 150 Hastings street west. Their factory, fully equipped with the best and most modern machinery for the manufacture of gasoline engines, is located at 1705 Georgia street, where also they have facilities for building launches and motor boats up to one hundred feet in length, which they equip with their own superior make of engines.

ERNEST EASTHOPE

PERCY EASTHOPE

Easthope marine engines are of the two-cycle type with jump-spark ignition, and embody every feature that experience has demonstrated to be an advantage.

Among the boats equipped with their engines is the City Waterworks Diving Boat, and the new Waterworks tug boat which has recently been completed at Cedar Cove; the elegant launch "F. L. O.," owned by Morrison & Crawford, is equipped with a fifteen horse-power engine and has a speed of fifteen miles an hour; a thirty-foot cruiser owned by G. I. Wilson is equipped with a ten horse-power engine; a twenty-five foot cruiser owned by W. J. Taaffe is equipped with a nine horse-power engine; a thirty-five foot cruiser owned by R. Mee of the Canadian Pacific Railway is equipped with a fifteen horse-power engine; a thirty-foot boat owned by the St. Mungo Canning Company of New Westminster, is equipped with a nine



EASTHOPE BROS.' MOTOR BOAT "PATHFINDER," SPEED 18 MILES AN HOUR

horse-power engine, and a twenty-six foot cruiser owned by F. Swanson of New Westminster, is equipped with a ten horse-power engine.

Easthope engines have been installed in two out of three of the power fishing boats in the Fraser river district.

Their own beautiful motor boat, "Pathfinder," furnishes a striking instance of the efficiency of the Easthope engines. This boat, which is forty feet long by five feet six inches wide, is a comfortable and safe craft, and the eighteen horse-power two-cylinder heavy duty engine with which it is equipped drives it at a speed of about eighteen miles an hour, which is considered remarkable for a boat of this size.

INTERIOR OF EASTHOPE BROTHERS FACTORY, 1705 GEORGIA STREET

The Easthope plant is the largest in British Columbia devoted exclusively to the manufacturing of gasoline engines and the volume of business transacted, while already large, steadily increases, the splendid service the hundreds of Easthope engines now in use are giving constituting a most effective advertisement.

The personnel of Easthope Brothers includes Ernest and Percy Easthope, who have devoted their entire business life to this line of industry, and are experts in its every department. They are ably assisted in the enterprise by Mr. P. Birkett, secretary.

MURRAY BROTHERS

The exigencies of modern domestic life in any city invest the prosaic matter of plumbing with a supreme importance, and it is consequently a highly necessary and imperative department of city activity that devotes its energies to the comfort and sanitation of the home life. We find in Vancouver many worthy exponents of this branch of endeavor, not the least of which is the firm of Murray Brothers, whose modernly equipped premises are at 721 Westminster avenue.

This well known business was organized three years ago, and in the comparatively short time it has been in operation it has arrived at a foremost place in the plumbing activity of the city, and now largely devotes its time and energy to the larger kinds of contracts, such as business blocks, hotels, tenements, etc., but at the same time undertakes plumbing in residences, making a specialty of large and fine dwellings.

The firm employs only first class mechanics, and these must be union men. The significance of this rule is seen in the workmanlike manner in which all engagements are carried out, the thoroughness that stamps the execution, and the expediteness that marks all the undertakings of the firm.

The firm's reputation is made, and the press of engagements is growing all the time. The watchfulness that brought them to their present position is not being relaxed; no opportunity is lost to add lustre to their already bright record.

Mr. C. Walter Murray, general manager, was born in Vancouver and has lived here ever since. Mr. F. P. Murray is a native of New Brunswick.

THE WESTERN LUMBER & SHINGLE COMPANY

Although the commercial supremacy of Vancouver rests upon no one industry alone, one of the strongest pillars of the structure on which it is built is found in the lumber industry, the value of the trade in this commodity aggregating millions of dollars. Thousands of carloads of building material have been shipped from the mills of this section, and the demand is an ever-increasing one, but there are yet shown no signs of the exhaustion of the supply and thousands of acres of virgin forest stand untouched. A firm that is engaged in handling rough and finished lumber in a wholesale way on a very extensive scale is the Western Lumber & Shingle Co. This concern handles the entire output of several large mills in British Columbia, some of which are located in and around Vancouver, and the combined output of these aggregates many cars of lumber and shingles per day. The Company makes a specialty of finishing materials and factory products.

A full office force is maintained at their headquarters, 633 Hastings street, insuring prompt and accurate attention to the demands of both rail and export business. Shipments are made all over Canada and to New Zealand, London, Glasgow, Australia and many other far-off points, the company's facilities for handling foreign orders on short notice giving them a strong hold on the export trade.

The Western Lumber & Shingle Co. has attained an enviable reputation among leading lumber buyers and dealers as a firm that handles high grade lumber and sells on liberal terms at the most reasonable prices, and their constant increase of business is conclusive evidence of the entire satisfaction of their business methods.

Mr. Percy G. Sills, managing director, is a native of Canada and a long time resident of Vancouver. Although a comparatively young man he has enjoyed an extended successful experience in the lumber business.

LOG TRAIN, MAPLE GROVE MILLS
Output handled by Western Lumber & Shingle Co.

HENRY DARLING, 28 POWELL STREET
Gasoline Engines, Machinery, Paints, Oils, Building Paper, Etc.

HENRY DARLING

The unlimited opportunities that are a natural concomitant of all new communities having special relation to commercial development are to be found in Vancouver in an extraordinary degree, and among the enterprises which justify the claims made in support of Vancouver's splendid opportunities is that conducted by Mr. Henry Darling. Mr. Darling established

business in 1901, and at his premises, 28 Powell street, does a wholesale and retail business in paints, oils, colors, varnishes, brushes, P. & B. building paper, ready roofing and Malthoid roofing, besides a very important trade in gasoline engines and machinery.

This enterprise is truly a representative one; it is more, it is the only business in Vancouver that carries a complete line of paints. The goods carried are of tried reputation, and are made by the following well-known manufacturers: P. D. Dodds & Company, Montreal, and the Paraffine Paint Company, San Francisco. Other lines handled are from The Canadian Gas Power, and Launches, Limited, Toronto; Caille Perfection Motor Co., Detroit; Allen & MacLellan, Limited, Glasgow; Wailes, Dove & Company, Newcastle-on-Tyne; and the Kleno Specialty Company. The output from these houses are so well-known as to need no endorsement here, and in supplying them to the city of Vancouver and the province Mr. Darling is doing a signal part towards furnishing the best of material for the development of their possibilities.

Mr. Darling's commodities are well established, with a large connection, but new markets are being found all the time.

In addition to his regular business, Mr. Darling officiates as surveyor to the British Corporation Registry.

A native of Scotland, he has resided seventeen years in Vancouver.

FOX BROS. & CO.

Vancouver is widely known as a city growing with phenomenal rapidity and affording unlimited opportunities for intelligent endeavor. It is in concrete cases of prosperity and not in general remarks that the most telling contribution to the promulgation of the city's advantages lies, and in bringing forward the firm of Fox Bros. & Co. we introduce an enterprise that forms an admirable text for anything we might say about the city as a commercial and industrial centre.

Fox Bros. & Co. are dealers in flour, hay, feed, grain, poultry food, etc., and manufacturers of chop, for which last commodity they have a chopper of the latest improved pattern on the premises. The company was organized four years ago. It began, of course, modestly, but its growth has been simply amazing. The second year saw a vast increase of business,

FOX BROS. & CO., 975 WESTMINSTER AVE.

A. W. LE PAGE, 936 PENDER STREET

and each year following surpassed the preceding by 100 per cent. It is confidently expected that this year's business will total up to $150,000.

The company is the city representative of the Wheat City Flour Mills Company, Brandon, Manitoba, for whose product it is finding a wide market in British Columbia.

The members of this progressive concern are Oscar I. Fox, Randolph R. Fox, and William T. Hall. All are natives of the Dominion, well experienced in grain production and distribution, possessing highly developed business instinct, and exceptionally qualifed to conduct their growing business on advanced lines, with infinite credit and success to themselves, and fame to the city that makes it possible.

A. W. LE PAGE

In Vancouver, as in every up-to-date metropolis, electricity plays an important part, and the field for this class of activity is an excellent one, and we find many able exponents therein, among them being Mr. A. W. Le Page, whose place of business is at 936 Pender street.

Mr. Le Page has been in active business in Vancouver eight years, and he has succeeded in building up a very substantial connection, and is regarded as an able example of the up-to-date general mechanic. He employs seven assistants, all experienced men, and does all his work in the business-like manner that plainly advertises his complete mastery of all he undertakes.

He is agent for several very popular devices, among them being Rochester, Campbell and Ralaco gasoline engines, Peerless stationary and hoisting engines, Royal storage batteries and electric lights, Connecticut spark coils, switches and armatures, Baird-Banks' carburetors, and Sta-Rite spark plugs. He has also a number of new and second-hand launches for sale and charter, gasolene engine supplies and accessories of all kinds.

All kinds of electrical and light machinery work are handled, the repair shop for this purpose being especially well-equipped for expeditious and efficient workmanship in these lines.

CONFEDERATION LIFE ASSOCIATION

The superior advantages Vancouver affords for the transaction of business, and as a central location for the establishment of agencies to cater to a large contiguous territory are well recognized in the commercial circles of the Dominion, and the insurance interests, as well as many other prominent ones, have set the stamp of their approval on the truth of this statement. The Confederation Life Association, with head offices at Toronto, was one of the first of the eastern companies to apprehend the possibilities of this great western country, and in this Province its business was established thirty years ago, and in 1891 had reached such proportions that it was advisable to have a Resident General Agent, and accordingly Mr. J. D. Breeze was sent from Toronto, and has filled that position most acceptably ever since.

The Confederation Life Association was incorporated under the laws of the Dominion of Canada, and commenced business in 1871. It has steadily increased its accumulated funds, until now the amount is given as being over $13,500,000, and the insurance risk aggregates $48,000,000 in value.

That this Insurance Organization has the confidence of the public generally is illustrated in a striking way by a large clientele that carries policies with it, and the rapid increase in the number of people insuring with them.

The Provincial branch office in this city is located in the Walsh Block, with Mr. Breeze, general agent, and Mr. J. L. Kerr, cashier, while Mr. Walter E. Truesdale, in the capacity of general agent at Nelson, represents the company up country.

OFFICE OF CONFEDERATION LIFE ASSOCIATION, COR. PENDER & RICHARDS STREETS

THOS. C. MORGAN

One of the first evidences of the fact that Vancouver is a prosperous city is the well dressed people met upon the thoroughfares, and without doubt the finest tailor establishment in Vancouver is conducted by Thos. C. Morgan at 654 Granville street.

Mr. Morgan carries a large stock of imported goods in all the most fashionable weights and weaves, and from this assortment no customer is ever turned away unsatisfied. He caters to both ladies' and gentlemen's tailoring trade, and the garments made in his shop have a fit and style that marks them at once as distinctive and the product of an artist. Forty of the finest tailors in the country are employed in the work rooms at all times, the business having grown to a stage requiring so large a force from a small beginning ten years ago, when Mr. Morgan required but two assistants. He now numbers his customers by the hundreds, filling orders from all parts of Canada and all points on the Pacific Coast as far south as Los Angeles and north to Dawson.

The store on Granville street is 25 x 120 feet, and affords ample space for effectively displaying goods. The tailor shop, 20 x 80 feet, is located on Seymour street.

Mr. Morgan is a native of Ontario, came west more than twenty-one years ago, and his experience in the tailoring business covers thirty years.

MORGAN'S TAILORING ESTABLISHMENT
654 Granville Street

E. W. LEESON COMPANY, LIMITED,
127-131 Water Street

E. W. LEESON COMPANY, LIMITED

Vancouver has several times doubled its population within the past decade, and the necessity for expansion on business lines is constant, with the result that new enterprises are being established and older ones are extending and expanding. A firm which was organized in 1893 and has been through the succeeding years engaged in business as wholesale grocers, provisionists and fruit and commission merchants is that of E. W. Leeson Company, Limited, which concern is now being incorporated with $100,000 capital, the purpose being to very materially enlarge the business at once.

The company occupies at the present time a building of two stories and basement 140 x 44 feet in dimensions at 127-131 Water street. All standard lines of goods in their lines are handled and consignments of fruits and produce are solicited, the producers being guaranteed the highest market returns on whatever is shipped to this company.

The members are Mr. E. W. Leeson, president; Mr. C. H. Gross, managing director, and Mr. E. Dickie, secretary-treasurer, each of whom are wholesale grocery and commission merchants of long experience in various parts of the country.

Mr. Leeson, a native of Ontario, was a prominent business man of Manitoba for eighteen years, and has been a resident of Vancouver for eight years. He has been connected with his present business for five years. He is in various ways connected with this community, and has one of the most beautiful and artistic homes in the city.

Mr. Gross came to Vancouver two years ago from New Brunswick, which is his native home, and where he was for sixteen years connected with the wholesale grocery business. Mr. Dickie has been a resident of Vancouver a little over a year. He is a native of Nova Scotia and conducted a general merchandising business there for seventeen years.

E. W. MACLEAN

Very closely allied with the past honors in Vancouver's achievement touching urban progression, and even more closely bound up with the promise for triumphs to come, is the business conducted by E. W. Maclean at the corner of Pender and Richards streets. Mr. Maclean is a broker, real estate, insurance and financial agent, and has been before the Vancouver public as such since 1889, since which time he has played a very notable part in the exploitation of the city as regards real estate improvements, and has lent a positive impetus to numerous legitimate industrial enterprises by his judicious attitude as a financial agent. In the important matter of insurance he has acted a leading part, writing all kinds of insurance with well-known reliable, and dignified companies.

In his real estate transactions he handles his own property exclusively, and has lately brought out the suburb of Burrard, in North Vancouver, where there are forty-six blocks

OFFICE OF E. W. MACLEAN, COR. OF PENDER & RICHARDS STREETS

with twenty-four lots in each, which are offered for sale at very conservative figures.

Mr. Maclean is a native of Scotland, and has lived in Vancouver for the past twenty years. He is president of the Burton Saw Co., and member of the Terminal City Club, the Elks, and the Canadian Club.

A. MACDONALD COMPANY, 40 POWELL ST

THE A. MACDONALD COMPANY

Vancouver is recognized by all as the commercial metropolis of Western Canada, and numerous large eastern firms have found it profitable to establish branch houses here. In the wholesale grocery field we find the firm of A. Macdonald Company, of Winnipeg, adequately represented in Vancouver with a large branch house at 40 Powell street.

The company is headquarters for teas and all kinds of staple and fancy groceries, besides which they carry a full stock of patent medicines and stationery; handle all kinds of farm produce, furs, hides and wool; pack their own pork, eggs and pickles, and manufacture their own spices, extracts, baking powder and coffee. The company has but one price, and that is the lowest that goods can be sold for. They are always pleased to receive and ship enclosures, and to procure anything a customer may want at a wholesale price, and to purchase anything in the line of produce producers may have to sell. This company does business by catalogue only, being the only house in Canada so operating in a wholesale way, and they will be glad to mail prospective buyers their price list on application.

As previously stated, the main house is at Winnipeg, and the Vancouver branch is conducted under the management of Mr. H. H. Cooper, who has been largely responsible for building the business up to its present high standard and great extent.

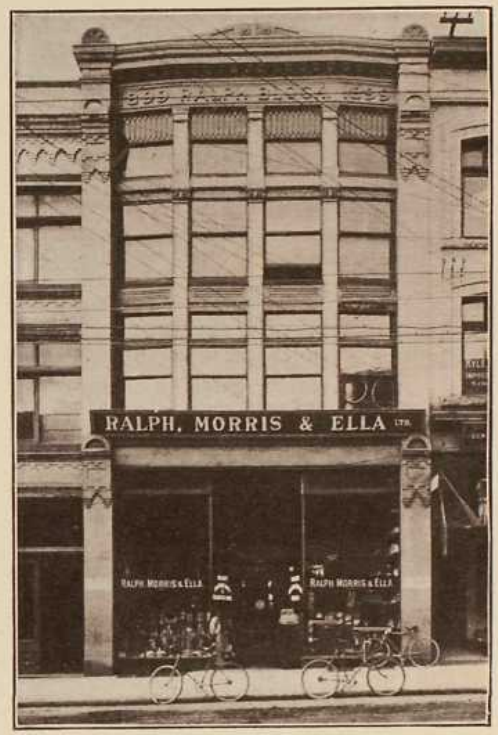
Mr. Cooper, who is a native of Hamilton, has identified himself closely with the best interests of Vancouver since his residence here.

RALPH, MORRIS & ELLA, LIMITED

The staple industries are represented in Vancouver in number and style consistent with the rapidly developing commerce of the city and the spirit that makes for progress and excellence. In the hardware line we find a number of worthy exponents of up-to-date methods, among which we unhesitatingly place the firm of Ralph, Morris & Ella, Limited, 125 Hastings

This concern operates as dealers at wholesale and retail in stoves, ranges, granite and tinware, house furnishings and general hardware. They also sell Cleveland and Rambler bicycles, and do a large business as heating and ventilating engineers, install mill power pipe systems, and as metal workers, plumbers, gasfitters and repairers.

They are sole agents for the McClary stoves, ranges and furnaces, specializing with their Kootenay and Sask-Alta ranges, Calorie gas ranges and Sunshine furnaces, a large number of which have been sold through their agency, and the demand is growing steadily. The repair department is able to meet all contingencies, the staff of workmen retained being men of ex-



RALPH, MORRIS & ELLA, LIMITED,
125 Hastings Street West

perience and expert in their several departments.

The officers of the company are: Wm. Ralph, president; A. B. Morris, vice president; T. R. Ella, secretary and treasurer

MITCHELL MACHINERY COMPANY

In the development of the country of which Vancouver is the principal supply centre there has necessarily existed a great demand for machinery of all kinds, and an especially insistent call for saw mill equipment for the scores of mills located in the Province.

A concern of prominence catering especially to the saw mill interests is the Mitchell Machinery Company, with headquarters in the Imperial Building, of which Mr. E. F. Mitchell, an experienced machinery man and saw mill expert, is manager.

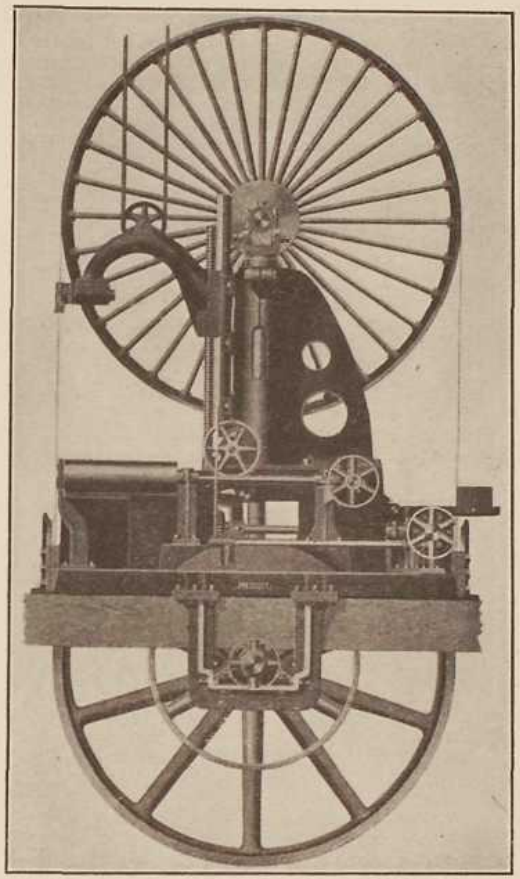
E. F. MITCHELL,
Manager Mitchell Machinery Co.

The company represents a number of the leading manufacturers of mill machinery and equipment on the American continent, including the Prescott Company, Menominee, Mich., heavy saw mill machinery; Curtis & Company, St. Louis, Mo., heavy portable saw mill machinery; Vulcan Iron Works, Seattle, Wash., logging engines and logging equipment; Challoner Company, Oshkosh, Wis., "Challoner" shingle and lath machinery and "Simonson" steam log turners; The Cordesman-Rechtin Company, Cincinnati, Ohio, wood working machinery of every description; The Berlin Machine Works, Beloit, Wis., high grade wood working machinery.

Modern saw mill construction has been a lifelong study with Mr. Mitchell, and he is fully competent to make plans, give specifications, and make estimates either for new mills or for remodeling old plants, of which latter he makes a specialty. He will also instal planing mills, dry kilns, sash and door factories, furniture factories, box factories, or general saw mill plants of any capacity, and guarantee their economical operation if properly conducted.

His references are unimpeachable, among them being the following well known companies, for whom installations have been successfully made: Brown Lumber Company, Berlin Falls, N.H.; Wm. Engle Lumber Company, Orono, Maine; Loup Creek Coal & Lumber Company, Deep Water, W. Va.; Atlantic Coast Lumber Company, Georgetown, S. C.; Theo. Kuntz Ven. & Cab. Works, Cleveland, Ohio; Stewart Lumber Company, Bainbridge, Ga.; Whiteville Lumber Company, Whiteville, N.C.; West Virginia Pulp & Paper Company, Covington, W. Va.; Babcock Lumber Company, Boykin, Ga.; The Diamond Match Company, Chico, Cal.; Clark-Wilson Lumber Company, Linton, Oregon; The Vancouver Lumber Company, Vancouver, B.C.; and the British Columbia Tie & Lumber Company, Kaien Isle, B.C.

Mr. Mitchell, who is a native of the United States, came to Vancouver five years ago, and has been continuously engaged in his present occupation since that time. He is prominent in commercial circles in the city, and is a member of the American Club.



PRESCOTT IMPROVED BAND SAW MILL.
For both single and double cutting saws.

D. E. BROWN & COMPANY

Responsibility for Vancouver's growth is vested exclusively in no one class of the city's business men, but more of it belongs to the real estate and investment agents than to any other one vocation, and the city has been particularly fortunate in her constant possession of men whose ability and enterprise in this calling

OFFICES OF D. E. BROWN & CO., 585 GRANVILLE STREET

are as obvious as their solid financial standing and high personal integrity.

Engaged in this line, and possessing the qualifications mentioned above, is the enterprise conducted by D. E. Brown & Company operating as brokers and fiscal agents, who from their office at No. 585 Granville street operate a number of departments handling a very extensive practice in all departments of real estate, loans, investments and insurance. The company also handles British Columbia timber lands, and have on their lists thousands of acres which are offered at prices and upon terms which insure profitable returns to investors therein. Another department is devoted to commercial and manufacturers' agencies, with excellent connections for the sale and purchase of railway supplies, cement, coal, etc., while still another department is devoted to a general ship-broking business, and in each the organized facilities are such as guarantee a saving to clients for whom they act.

Mr. D. E. Brown was formerly general superintendent of The Pacific Steamship Service of the Canadian Pacific railway. His copartner, Mr. Henry C. Macaulay, has for the past ten years been engaged in mercantile pursuits in Dawson, Yukon Territory, and prior to his northern connection was for many years engaged in commercial life in Victoria, B. C.

ARMSTRONG BROTHERS

Vancouver's position as a commercial factor of the West rests not solely upon the development of its material resources and the upbuilding of its trade in the essential commodities of life, but embraces as well a most valuable traffic in wares that represent an advancement from the first stage of a young city's development. Typical of this may be instanced the rise of such a concern as that conducted by Armstrong Brothers, watchmakers and jewelers, at 609 Hastings street.

SALESROOM OF ARMSTRONG BROTHERS, 609 HASTINGS STREET

The store is well stocked with a general line of jewelry which includes cut glass, silver and gold ware of all kinds, ordinary and precious stones, and watches, clocks, and timepieces of every description. The salesroom is tastefully appointed in Australian bean and rose wood.

The business done is of a select order; in

set and unset stones the firm enjoys a splendid connection with the best class of customers, as indeed it does in all the other departments. A special shop is conducted for the manufacture of various kinds of jewelry, where a corps of expert workmen are kept busily engaged.

The optical department is complete in every respect.

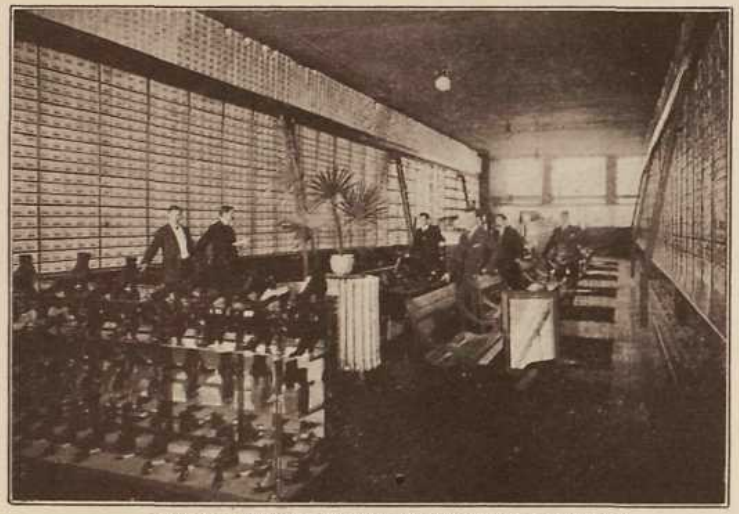
B. F. and H. C. Armstrong comprise the individual members of the firm.

Mr. Stark has been carrying on his business in Vancouver for a number of years, and each of these has witnessed a wonderful growth until today it stands pre-eminent in the city and the Dominion. In the conduct of this unique trade Mr. Stark maintains three stores, one at 51, another at 623 Hastings street, and a third at 160 Cordova street. These are richly and artistically furnished in every respect, and present a striking example of the possibilities

The elegance and charm these stores present to the eye is admirably sustained by the finesse manifested by the attendants in their attitude towards customers

DEVINE & McSPADDEN

Although this firm was organized but little more than a year ago, it is not made up of newcomers, but, on the contrary, is comprised



STARK'S SHOE STORE, 51 HASTINGS STREET

OFFICES OF DEVINE & McSPADDEN, 437 SEYMOUR STREET

EDWARD STARK

Nothing gives the commercial reviewer greater satisfaction than the opportunity to set forth the character, in its various phases, of a business establishment that is conceded to be beyond its fellows in scope and magnificence. Engaged in the boot and shoe trade of Vancouver is a business of this standing, conducted by Mr. Edward Stark, the largest retailer of shoes in Canada.

of commercial attainment, given the right quality of genius to direct the necessary energy. These emporiums are equipped with the finest lines of shoes in the country, which include the genuine Slater shoes for men, A. E. Nettleton's shoes for men, Walk-over shoes for men, Edwin C. Burt shoes for women, the Slater shoes for women, the Empress shoes for women, and the C. P. Ford shoes for women. A full line is also carried of slippers for men, women and children.

of two of the most prominent and influential long-time residents of the city, namely, Mr. Harry T. Devine, a notary public, and late assessment commissioner of the City of Vancouver; and Capt. George McSpadden, late building inspector and expert valuator of buildings of the City of Vancouver, and for the past two years member of the Vancouver City Council.

These gentlemen have, during the comparatively short time they have been operating as a firm, built up a large and lucrative business.

The firm transacts a general real estate business, buying and selling all classes of property on a commission basis, and also offer their experienced services as valuators of Vancouver properties. Special attention is paid to the collection of rents, and the management of properties entrusted to their care. Money is loaned on approved securities at the prevailing rates of interest, and in each of the features mentioned a steadily growing business is done.

The insurance department is one of the firm's most important lines. They are city agents for the Yorkshire Fire Insurance Company, and place risks for accident and sickness, plate glass and guarantee bonds, and solicit a share of any business in these lines that the business men of Vancouver and vicinity may have to dispose of.

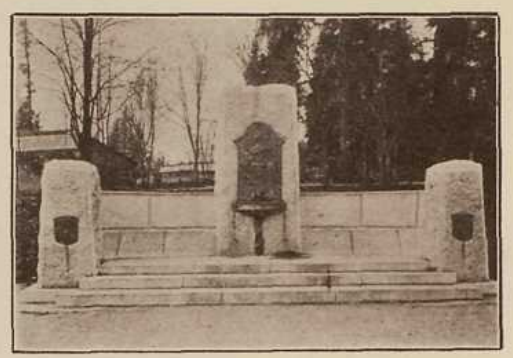
J. McINTOSH & SONS

A city the size of Vancouver always supports monument makers; and here we find that activity in the hands of worthy exponents, judging from the presence of the firm that forms the subject of this article—Messrs. J. McIntosh & Sons.

The senior member had thirty years' experience in Aberdeen, Scotland, and his two sons, George and James, have been trained to the art since childhood under the careful and intelligent instruction of their father. Organized seven years ago, this business is steadily growing, and is sure to keep on growing, for ability, with conscientious effort, always brings its reward. As it is, it is one of the largest stone sculptors in the city. It manufactures monuments of every description in foreign or native granite and marble, and also imports a quantity of high class work.

When the monument that adorns Stanley Park, and for which the school children of the city contributed the funds, was ready to be made, it was J. McIntosh & Sons who were asked to do the work. The cemeteries of the city have many imposing and beautiful examples of the firm's genius in designing and execution.

The office and works of the company are at Westminster avenue and Dufferin streets, where six expert workmen assist in carrying on the growing trade.



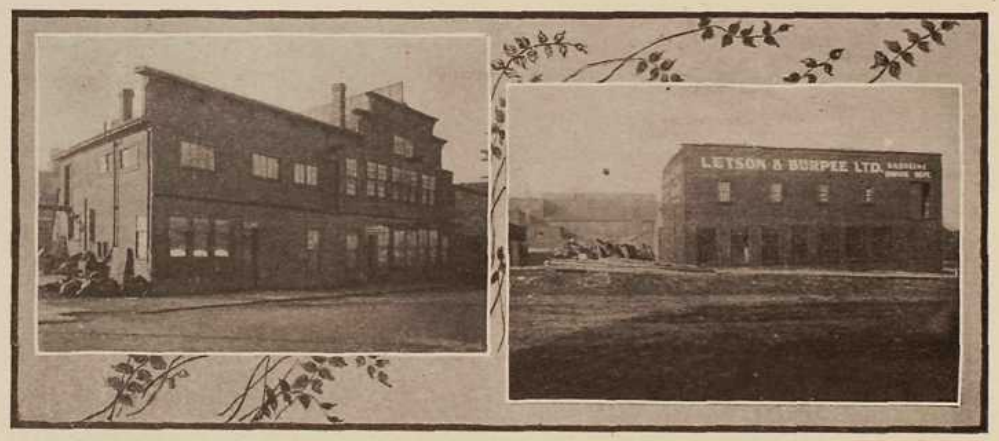
MONUMENT IN STANLEY PARK
Erected by J. McIntosh & Sons

LETSON & BURPEE, LIMITED

In enumerating the potential factors that are responsible in marked degree for the growth and advancement of Vancouver, a foremost place must be given the firm of Letson & Burpee, Limited, 154 Alexander street, which has since 1896 been engaged in the manufacture and sale of canning machinery, shingle machinery, gasoline engines, and other allied lines of machinery and supplies, being also prepared to make all kinds of castings in brass or iron.

There are upwards of five hundred of their Simplex upright shingle machines now in use. These machines are made with either wood or iron frame, as the purchaser may elect. Other appliances used by shingle makers and kept in stock by this company are patent saw grinders, shingle packers, Reeves' wood split pulleys, detachable link belts, etc.

Letson & Burpee manufacture a superior line of marine gasoline engines of both two and four cycle types. The success that has attended their use is most gratifying to the company. The two-cycle engines are built in sizes from 3 to 12 horse power, and the four cycle



FACTORIES OF LETSON & BURPEE, LIMITED, ALEXANDER STREET

from 10 to 40 horse power. The highest grade of materials are used in their manufacture and every engine is connected up and thoroughly tested before leaving the factory, and are guaranteed to develop the rated horse-power and to give satisfaction when properly installed and handled.

Letson & Burpee also have a full line of automatic canning machinery, of which they make a specialty.

During the past few years great improvements have been made in machinery for the rapid handling of cans, particularly in salmon canning on the Pacific Coast. Several of the machines handled by this concern are of their own invention, while others the firm owns the patent of or has arranged with the patentees for their manufacture and sale.

Their entire plant, including foundry and machine shops, occupies 12,000 square feet of space and is equipped in the most modern and complete style, and furnishes employment to sixty workmen.

This firm has for its managing director Mr. D. A. McIntosh, while Mr. F. W. Burpee is secretary.

CORNER OF PIANO ROOM, DYKE, EVANS & CALLAGHAN

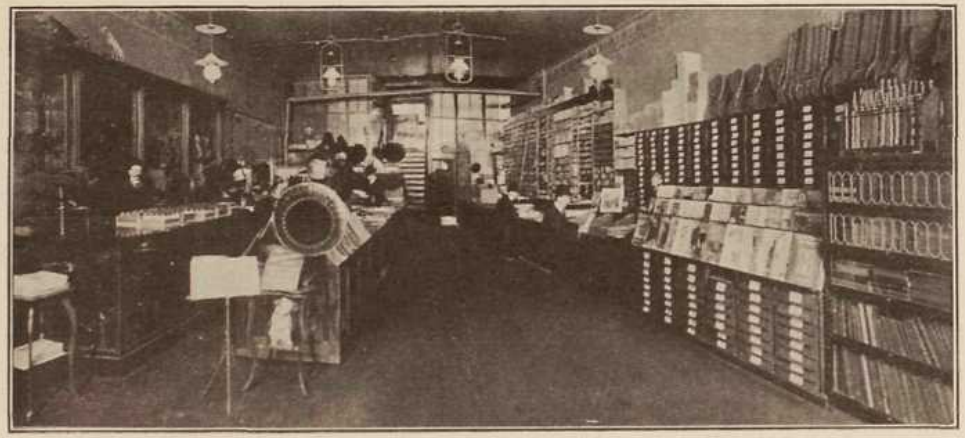
DYKE, EVANS & CALLAGHAN

Vancouver is well represented in all lines of trade, and particulary in the artistic branches —in fact the city enjoys the distinction of having one of the largest, strongest and most aggressive piano concerns in Western Canada. This is the establishment of Dyke, Evans & Callaghan, importers and dealers in high grade musical instruments, who founded their business twenty years ago on a very small scale and have pushed it into its present premier position by the application of high class commercial principles to the enterprise, and devoting their whole attention to the sale of such reputable lines of goods as give unfailing satisfaction to their customers.

This firm carries a full stock of the most celebrated pianos, among which is Heintzmann & Co., and Gerhard Heintzmann makes, of which they carry a large stock, as also the Karn & Sohmer pianos, as well as a number of other leading makers, all of which are offered at the lowest possible prices.

They also carry a large and complete assortment of violins, mandolins and guitars, specializing the Howard & Washburn's instruments, and kindred instruments, and the firm is headquarters for the Cecilian piano player, and is sole representative in British Columbia for the Victor talking machines. Their record room contains 30,000 Victor records, while additions are being constantly made to keep the collection complete and up-to-date; the supply of sheet music is extensive and has been selected with the greatest care, while a repair department in the hands of experts is also maintained, where violins and other instruments are repaired in the most workmanlike manner.

This store is located at 526 Hastings street, and a corps of fifteen assistants is employed in the various departments.



SALES ROOM, DYKE, EVANS & CALLAGHAN, 526 HASTINGS STREET

VANCOUVER SEWING MACHINE EXCHANGE

Among the many enterprises that evidence by their own steadfast business expansion the vitality and extent of Vancouver's development, a foremost place must be allowed to the Vancouver Sewing Machine Exchange, wholesale and retail dealers in sewing machines and supplies, with offices and equipment at 789 and 791 Granville street.

This concern was organized three years ago; since that time it has built up a very considerable trade in the vending and mending of all kinds of sewing machines. They are the agents for the White, Wheeler & Wilson, New Home and a host of others, all satisfactory machines.

Machines are rented by the week or month at reasonable rates; and the terms for purchase are most accommodating, the installment percentage being arranged when desired.

The repair department is wonderfully complete; an efficient corps of trained men is always on hand, and repairs of all descriptions are quickly and skilfully carried out.

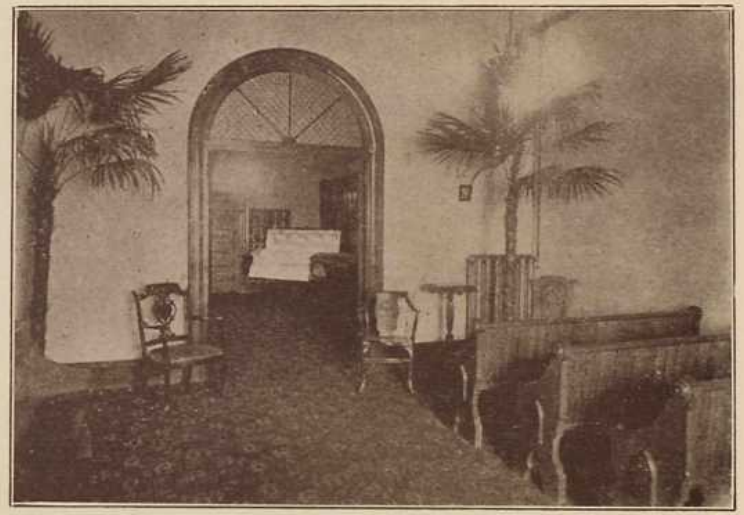
The proprietor, Mr. C. E. Deal, has been in the business a number of years, and is thoroughly conversant with its various details. He is ably assisted in the conducting of the business by his son, F. S. Deal, and the growth of the business is largely due to his energy and tact.

C. E. DEAL F. S. DEAL
Vancouver Sewing Machine Exchange

CENTER & HANNA

There is doubtless no calling which demands the delicate tact and rare sympathetic treatment demanded of the undertaker and embalmer. Doubtless many people could perform the external obligations with business precision and orderliness, but when it comes to the question of carrying with gentle adroitness the finer aspects of this profession it is the trained expert, the inherently tactful person only that can take them up with success. Such a person Vancouver has in Mr. J. H. Clegg, manager of the business conducted under the firm name of Center & Hanna, whose chastely furnished parlors and embalming rooms are at 56 Hastings street. They are licensed embalmers and funeral directors, and have been in business as such in Vancouver for the past fifteen years. They are the acknowledged leaders of this profession in Vancouver, and indeed in the entire west of Canada. They own their premises.

VANCOUVER SEWING MACHINE EXCHANGE, 789 & 791 Granville Street



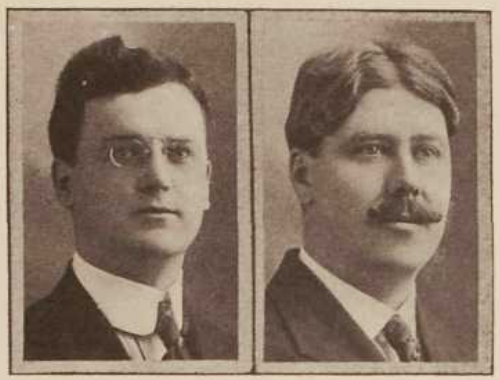
CENTER & HANNA, 56 Hastings Street

The firm's equipment is consistent with the general character of its standing. They have fine rubber-tired carriages, two beautiful casket wagons, a convenient and finely furnished chapel free to the public, in fine nothing more is required to add to the completeness or the tone of the institution, and when we say that the methods employed in the routine are of a business-like character it is perhaps not difficult to see the reason for the generous indulgence of the public towards this firm.

Mr. Clegg is from Port Hope, Ontario. He has been with the firm for over seven years.

RICHARDSON & POTTS

Vancouver's prosperity is pretty much reflected in the dress of the men on the street, and it is such exclusive stores as that conducted by Messrs. Richardson & Potts that contributes most handsomely to this gratifying state of affairs.



H. H. RICHARDSON J. G. POTTS
Firm of Richardson & Potts

Messrs. Richardson & Potts are high-class haberdashers, and their handsome store at 417 Granville street is the repository for the best grade articles in men's furnishings that can be procured. Although organized but one year the store has made wonderful strides, and has reached a popularity that seems hardly credible. They carry the Roelfs hat, the Knox hat, Pim's Irish poplin ties, and numerous other select articles that are proving by the rapid way they are being sold that Messrs. Richardson & Potts know the public taste.

THE ALBION STOVE WORKS, LTD.

It is a well-known fact that cities in the flush of adolescence invariably radiate a cheerful and buoyant hopefulness, which acting on the commercial and industrial enterprises of the community, infuses into them that invigorating influence that makes for triumphant achievement, rapid progress, and enthusiastic

RICHARDSON & POTTS, 417 GRANVILLE STREET

ALBION STOVE WORKS, 122 HASTINGS STREET

enterprise. A business concern that stands as a good example of this truth is that known as the Albion Stove Works, Limited, manufacturers of ranges, stoves, French ranges, heaters, grates, etc., 122 Hastings street.

The works of this company are at Victoria, B.C., where a modern plant, up-to-date management, good workmen, and thorough methods, are turning out a class of goods of distinct merit, as is amply demonstrated by the large number of ranges and stoves disposed of last year, and the encouraging indications for a substantial increase in sales for the current year. The company has supplied many of the best homes in this city and Victoria with stoves and ranges, and the numerous testimonials that have come in relative to the satisfaction they give shows that the firm is engaged in a popular enterprise.

The local manager is Mr. H. Mc I. Hepburn, a native of England, but several years a resident in Vancouver. Mr. Hepburn is well known in the city, particularly in sporting circles. He is a prominent member of the Athletic Club and captain of the National Football team.

THE BRACKMAN-KER MILLING COMPANY, LIMITED

This company, whose headquarters are in Victoria, manufactures cereal products and deals in all kinds of flour.

Since 1892 it has been known as an important factor in its line, and its facilities have been increased from time to time as expansion in trade demanded, until now they have in Vancouver, in addition to the office at 36 Hastings street west a 2,000-ton elevator and two warehouses respectively 85 x 198 feet and 40 x 132 feet in dimensions.

The price list issued by the company shows them to be handlers of a variety of products, including rolled oats, oat meal, wheat flakes, cracked wheat, yellow and white corn meals; graham, whole wheat, rye and buckwheat flours, rolled wheat, pearl barley, pot barley, split peas, rolled peas, dried green peas, whole and ground flax, which products are sold at the lowest prevailing prices.

L. C. YORK ROBERT MITCHELL

YORK & MITCHELL

In considering the factors that have advanced Vancouver, we find no enterprises more responsible than those addressing themselves to the exploitation of the natural resources of the country that lie in the forests and farms, and that also advantage city real estate by systematic and intelligent attention thereto.

A firm that is doing a conspicuous amount of work in the directions indicated is York & Mitchell, whose offices are at 118 Hastings street west. Established in 1907, the firm has addressed itself to its special lines with such diligence and intelligence that the results achieved are remarkable considering the brevity of the official activity. The specialty consists of the development of fruit and farm lands. These are located in the celebrated Fraser River valley and comprise several thousands of acres of choice property, all listed at reasonable prices. A general brokerage business is carried on in the way of timber lands, of which they have listed several thousands of acres. They also finance legitimate industrial enterprises, invest funds for outside capitalists, handle estates for non-residents, and conduct an extensive business in city properties, both business and residential. They also write insurance with the best known institutions of the country.

L. C. York and Robert Mitchell comprise the individual members of the firm.

Mr. York is a Canadian and came here in 1892. He was formerly fourteen years in the Fraser Valley, and has a thorough knowledge of that district and the fruit growing industry.

Mr. Mitchell is a native of Scotland, and has been in Canada twenty-five years and in Vancouver since 1891.

DAN STEWART & CO.

Vancouver's growth and development has resulted in attracting men of exceptional ability

WAREHOUSE OF THE BRACKMAN-KER MILLING CO., LIMITED

in all lines of industry, as well as the professions, and prominent among the merchant tailoring establishments is the enterprise conducted by Dan Stewart & Co., at 118 Hastings street west.

Mr. Stewart has for years ranked as the leading custom tailor of the city, and his showrooms and workrooms occupy ample premises, where there is displayed a wealth of modish fabrics from the best Canadian and English cloth makers. He does nothing but high class work, catering to men who require the very best in cloth, style, workmanship and fit.

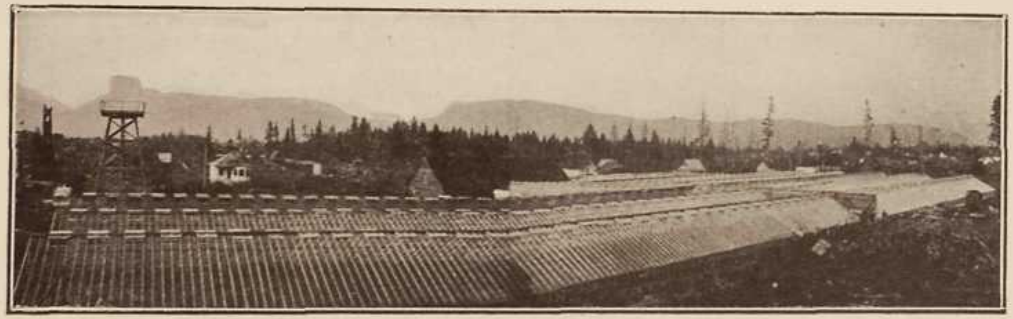
As Vancouver has grown in population and wealth Mr. Stewart has endeavored to keep pace with the needs and requirements in the tailoring line, and is ever prepared to show all the newest styles and designs from the fashion centres of Canada and Europe, guaranteeing every garment made in his establishment in style, fit and finish to be equal, if not superior, to any made elsewhere, while his prices are lower, quality considered, than other first class tailoring houses in Western Canada.

His work sets the standard of quality, as it does the model of the season's fashions for gentlemen's outer apparel, in Vancouver and throughout British Columbia, and although we would not aver there are no other good tailors here there are certainly none better, he standing at the head of his art, and his output need not fear to measure merit with the best output of Montreal, Toronto or Winnipeg.

DAN STEWART

A. T. INGRAM

Mr. Stewart is an expert cutter and proficient designer, and devotes his personal attention to maintaining the quality of the work turned out by his experienced workmen.



GREENHOUSES OF BROWN BROTHERS & CO., LIMITED

BROWN BROTHERS & COMPANY, LIMITED

While the phenomenal growth of the city has made necessary innumerable additions in every department of its commercial activity, it is also conspicuously true that many concerns now occupying leading places as the largest and most complete of their kind are those which commenced business in a small way years ago, when the city had just begun to realize the possibilities it possessed for growth and development, and these having extended with the needs and demands of the ever increasing population, occupy a front position in their line today.

This is especially true of the enterprise conducted as Brown Brothers & Company, Limited, the individual members of which consist of Edward, Joseph, Alfred and William Brown, all of whom are past masters in the horticultural art, and have been growing flowers for the delectation and delight of the citizens of Vancouver for many years past. Their greenhouses are at Twenty-first and Westminster avenues, where they have several acres of ground and approximately 100,000 squares of glass in their greenhouses, where there is grown all kinds of beautiful rich-hued and fragrant flowers in the greatest luxury and profusion. The down town store of the company is at No. 59 Hastings street east.

A. T. INGRAM

The celerity with which the commercial interests of Vancouver are growing involves a corresponding activity in the building trade and the several enterprises that have a direct bearing thereon. This important phase of the city's expansion is fruitful in developing enterprises, one of the best known of which is that owned by Mr. A. T. Ingram, dealer in builders' material, with offices and wharf at 959 Westminster avenue.

Mr. Ingram is an energetic and acute business man, and since his establishment in the city several years ago has so directed his worldly affairs that his business is today a

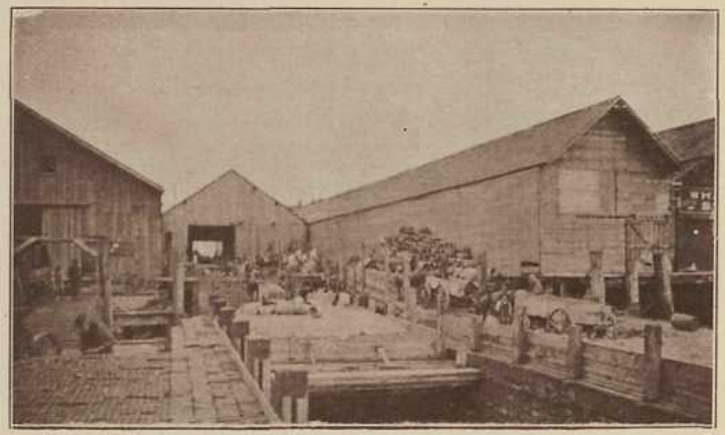
standing example of what can be accomplished with painstaking industry and a steadfast regard for enlightened methods and principles. He supplies building material, sand, lime, hair, cement, bricks, lath, plaster of Paris, gravel, drain tiles, wood fibre, cordwood, and does a general teaming business. He operates the steam tug "Sunbury" and several scows, and altogether conducts his large and steadily growing activities in the thorough manner of the accomplished modern business man.

CANADIAN RUBBER COMPANY

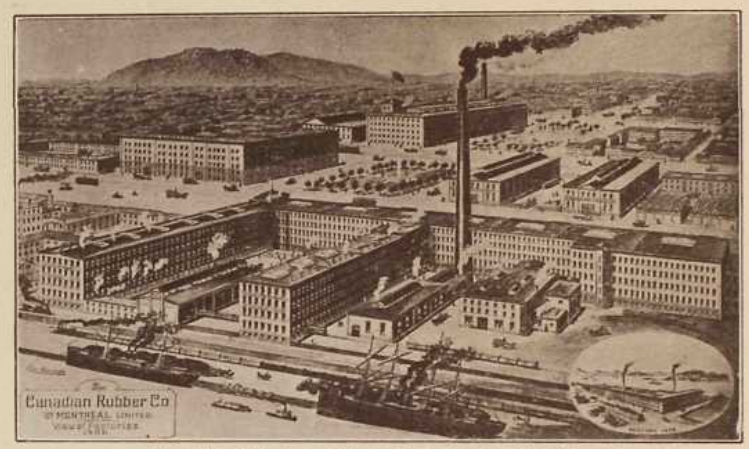
An adequate review of the separate elements which underlie Vancouver's development can hardly fail to assign a conspicuous space in its business record to the Canadian Rubber Company, Limited, of Montreal.

As the supply house controlling the markets of British Columbia and the Yukon Territory, this branch was established in 1902, and is housed at No. 403 Cordova street, in a large company is agent for virtually everything comprised within the rubber line. The business of this branch necessitates the employment of twenty men and keeps four traveling salesmen on the road and requires a structure of four floors and a basement 40 x 80 feet in dimensions.

Mr. R. E. Jamieson, a native of Canada, resident in Vancouver since 1905, is in charge of the company's affairs in this city. He is a member of the Vancouver Board of Trade and the Terminal City Club.



A. T. INGRAM'S WHARF, 959 WESTMINSTER AVENUE



MONTREAL PLANT, CANADIAN RUBBER CO.

He holds the city contract for the supply of all gravel and sand entering into streets and sidewalks, his superior facilities for the performance of large contracts placing him far in advance of all competitors, and in the extensive building operations that are daily adding to the importance of the city, Mr. Ingram is taking a leading part. He has tremendous faith in the future of the city, and in all his manifold public engagements he is inspired with the knowledge that he is assisting in what will stand throughout the ages as parcel of a splendid metropolis.

structure affording thousands of square feet of floor space wherein there is carried in stock a full line of the company's manufactures of all kinds of rubber goods; this list, including rubber mats, matting, fire hose and fire department supplies, druggists' sundries, sporting and stationers' supplies, rubber belting and rubber covered rolls, hose, packing, interlocking rubber tiling, and mechanical rubber goods of all kinds, as well as a lengthy list of rubber specialties, all of which are described in the company's catalogues, which may be had for the asking. In addition to its own manufacture, the

BOYD, BURNS & COMPANY, LIMITED

The wide variety of business enterprises that contribute to make Vancouver one of the strongest and most important supply and commercial centres of Western Canada is one of its most interesting features, and it is at once noted that the advantage the city enjoys of being located upon one of the best Pacific Coast harbors is fully reaped by its business men, who have been particular to see that whatever necessities of trade are demanded by the ma-

rine contingent should be met by its own merchants and manufacturers. One of the oldest established concerns catering to this department of trade is Boyd, Burns & Company, Limited, founded in 1894, and which has ever since been engaged as dealers in engineering and mill supplies, waterworks and mining supplies, hardware, ship chandlery, sheet metals and all similar kinds of supplies.

JOHN BOYD,
President and Manager

The company holds the exclusive agency in British Columbia for many of the best and most popular makes of goods in their lines on the market, including "Lunkenheimer" regrinding valves; "Gilbert" wood split pulleys; "Jefferson" unions; "Balata" belting; "Bell's" asbestos packing; "Rainbow" packing; "Disston" files; "Finn's" babbit metal; "McGeoch's" ship's brass work; and "Sovereign" radiators and boilers, and has a very valuable trade in them.

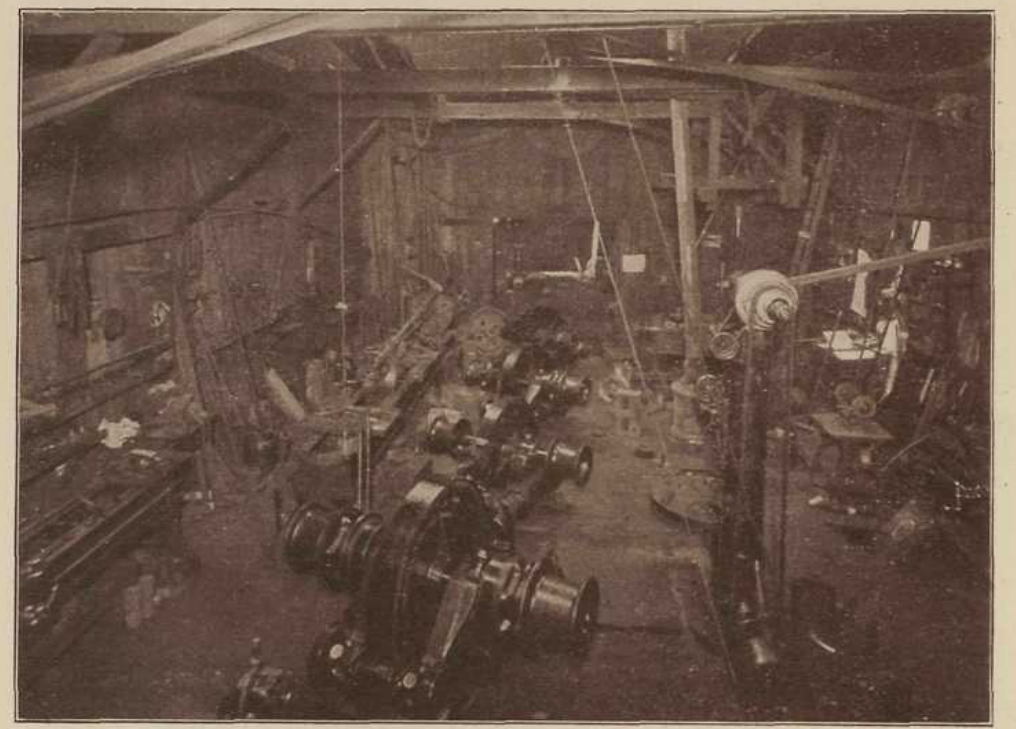
The premises occupied by the company include three floors and basement of a building 77 x 100 feet, and a large addition is now being erected. Thirty-five assistants are employed, while three traveling salesmen are kept on the road.

While the business of this company is now the largest and most comprehensive of its class in the city it has not reached the limit of its capacity to grow, but is steadily attaining larger proportions. The manager is Mr. John Boyd, who is also president. Mr. Boyd is a native of Scotland, and came to Vancouver in 1894, since which time he has been closely identified with the city's leading interests. He is on the Council of the Board of Trade, and in many ways lends his aid to projects which have for their object the still further development and upbuilding of this section and the expansion of its commercial influence and prosperity.

BOYD, BURNS & CO., LIMITED, CORNER CARRALL AND ALEXANDER STREETS

TERMINAL CITY IRON WORKS

It is a universal fact that no one factor contributes more towards the upbuilding of a city than manufactures. It is manufactures that have built up the big Eastern cities, and it is to the manufacturer in a large measure that Vancouver is indebted for its present prominence among the cities of the Dominion. A good example of this manufacturing element is furnished by the Terminal City Iron Works, whose plant is located at 140 Alexander street, a concern that has been in existence but a little more than a year and a half, yet has achieved a wonderful expansion in that very short time.



TERMINAL CITY IRON WORKS, 140 ALEXANDER STREET

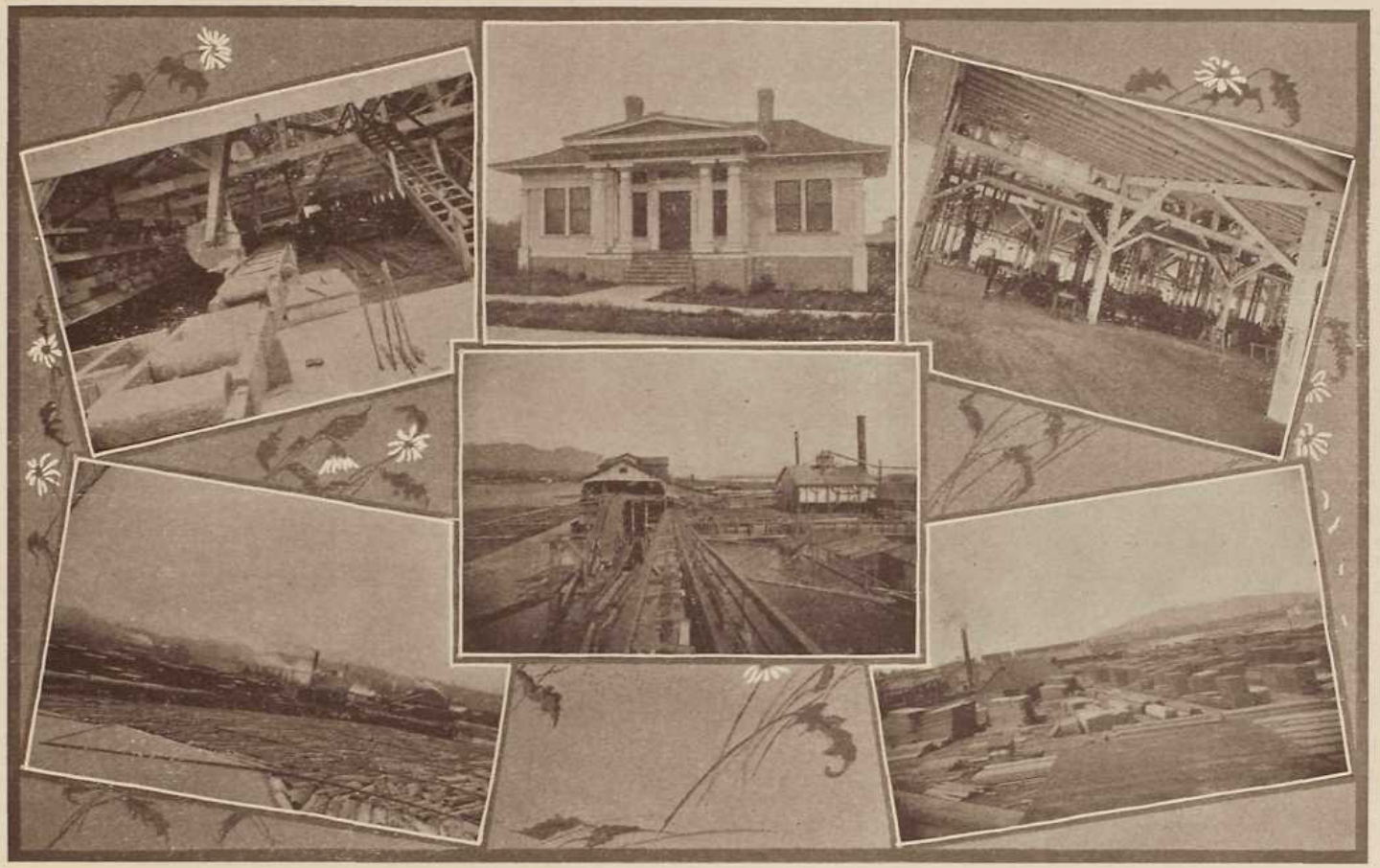
The specialty of the Terminal City Iron Works is the manufacture of steam winches of all kinds for steamships, sailing vessels, tugs, etc., and in this line it enjoys the whole of the water front trade. The company also does all kinds of marine blacksmith work and a general line of marine repairs. The activities of the concern are not confined to marine matters, however, a very large business being done in supplying contractors with winches and hoists for moving houses and building operations. Loggers' tools, such as chains, blocks, etc., are also manufactured.

The men at the head of this business are H. J. and T. W. Littler, and J. Mason. They are natives of the Dominion, and have been in the business all their lives, ten of which have been spent in Vancouver. In governing the output of the works these gentlemen see to it that only the finest execution is allowed to see the outside of their shops, and this jealousy touching the superiority of their products is manifested in every department, and is largely responsible for the reputation that has been built in so short a time.

VANCOUVER LUMBER COMPANY, LIMITED

While the wealth and resources of British Columbia are vested in no one industry exclusively there is probably none which is of greater monetary value, employs a larger number of people in its prosecution, or is represented by a more representative and progressive class of men than that of the lumber industry in its various departments.

Among the larger concerns engaged in lumber manufacturing and dealing a prominent place must be accorded the Vancouver Lumber Company, Limited, of which J. E. Tucker is president and J. D. Moody, manager. This company manufactures Pacific Coast fir, cedar and spruce lumber and red cedar shingles, and operates a latest improved double band mill with an annual output capacity of 50,000,000 feet. It is one of the oldest mills established in this section, but shortly after the acquirement of the plant by the present owners the whole was remodeled and modernized so that now it has as fine an equipment as is to be found on the Pacific Coast.



ILLUSTRATIONS OF THE MODERNLY EQUIPPED PLANT OF THE VANCOUVER LUMBER COMPANY, LIMITED

The plant covers twelve acres of ground and includes a planing mill, in which is made all kinds of interior finish; the Canadian Pacific tracks on the premises give ample convenience for shipping, and, in fact, the entire equipment of the whole business is of a character that insures prompt and satisfactory service. Heavy shipments are sent to all points in Canada and an especially large trade is supplied in Manitoba. From one hundred and fifty to two hundred men are employed by the company, and logs supplying the mills are cut on their own timber lands in this Province.

President Tucker is a native of the United States and came to Vancouver three and a half years ago. The British Columbia Shingle Manufacturers, Limited, and the Canadian Manufacturers' Association both count him among their most valued members.

J. Y. GRIFFIN & COMPANY, LIMITED

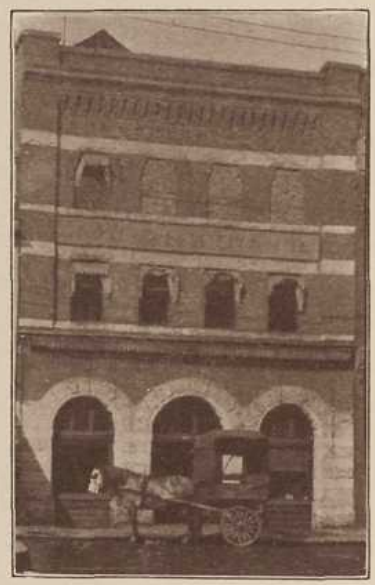
Vancouver is the natural supply centre of an extensive tributary territory, and a review of the important elements of commercial activity would not be complete did it not include mention of such a well-known concern as that of J. Y. Griffin & Company, Limited, pork and beef packers and produce merchants, at 127 Water street.

The head office of this firm is located at Winnipeg, while it handles its business throughout the Dominion through a chain of branches, including those in the cities of Calgary, Fort William, Edmonton, Nelson, Regina, Brandon and Vancouver, the one at the last named place having been established in 1898 to cover the territory of British Columbia east to Kamloops.

Four traveling salesmen are kept on the road and twenty employes are required here to handle the immense business of the concern. Loggers' and miners' camps, steamships, etc., are provisioned, and while a specialty is made of that department the operations are not confined to the provisioning line, but include a wholesale business with jobbers and retailers in all kinds of produce.

Pork and beef are packed and distributed, as are also butter, eggs, cheese, etc. Their packing house and warerooms are clean and sanitary, and conducted on the most modern and up-to-date principles, with every facility necessary provided to aid in the careful and expeditious handling of perishable provisions.

By a system of honest methods and liberal



J. Y. GRIFFIN & CO., LIMITED
127 WATER STREET

treatment in all its transactions with producers and customers, the firm has built up a valuable business, which is constantly expanding, and J. Y. Griffin & Company are recognized as among the most reliable and substantial business concerns in the Northwest.

MILLS & WILLIAMSON, LIMITED

The celerity with which the commercial interests are growing involves a corresponding activity in the building trade, and enterprises connected with this important phase of the city's development are doing a work that demands adequate notice in a work of this character. The advantages Vancouver offers to all manner of business men is splendidly exemplified in the activity of the building operators, and a notable example of the successful builder and contractor is afforded us in the firm of Mills & Williamson, Limited, whose offices are at 40 Hastings street west, and of which C. F. Mills is president, G. E. Williamson vice-president, Henry Hill secretary, and E. MacArthur and W. Patterson, directors.

This well known firm was established in Vancouver in 1889 as Messrs. Mills and Williamson; in 1905 it became a limited liability company under the name it now bears. As builders and contractors the firm enjoy an extensive business, and has borne a conspicuous part in the magnificent structural expansion that has been Vancouver's happy lot during the past several years. They have constructed many of the more important buildings in and about the city, erecting sixty-five buildings in eleven months. Among the larger buildings they have erected are the Vancouver Warehouse Company's building, Imperial building, Alexandra hotel, and the De Grey block.

The firm is well equipped to undertake any kind of contract in the building line. The executive has instilled into every department a thoroughness that is well reflected in all their finished operations. Dispatch with precision is the watchword. Vancouver is not done growing, and it is safe to assume that Mills & Williamson, Limited, will bear an honorable and considerable share in future building as it has done in the past.

THE PACIFIC COAST PIPE COMPANY, LIMITED

Vancouver is called upon for supplies for all classes of improvement and development work throughout this section of the country, and The

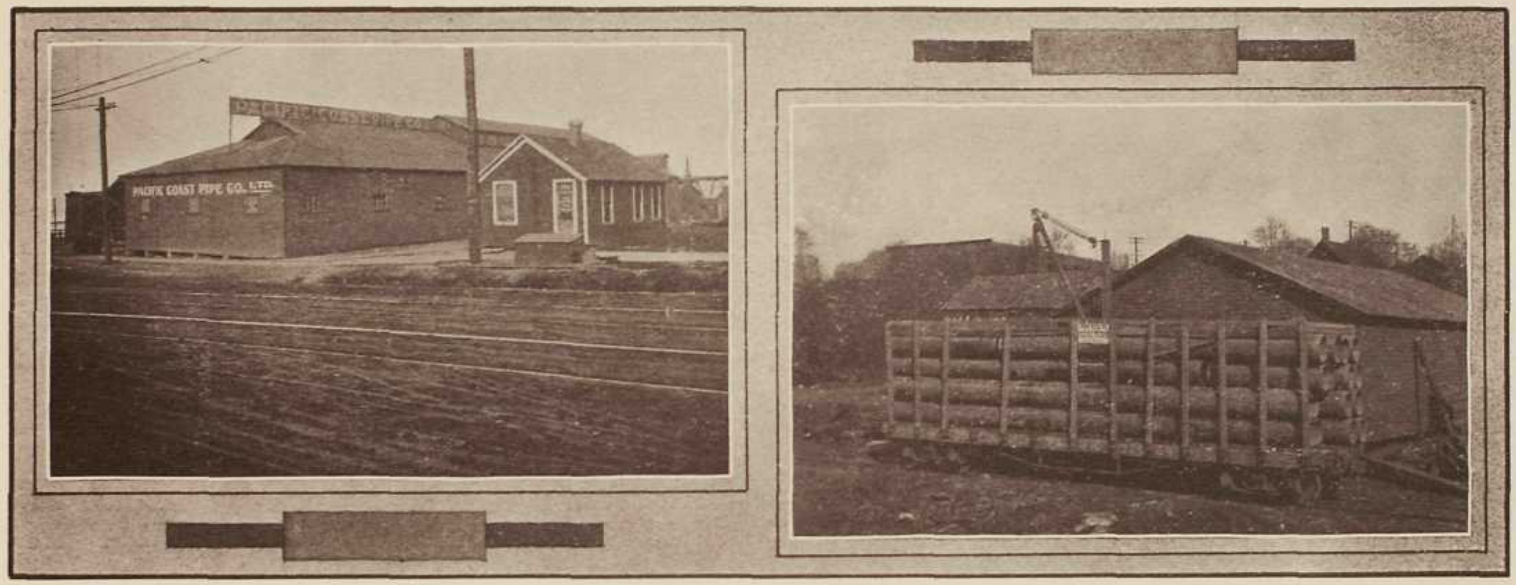
Pacific Coast Pipe Company, Limited, 1551 Granville street, fills a distinctive field in the manufacturing world, being manufacturers of machine-banded wooden stave pressure and conduit pipe for water works systems, fire protection, irrigation, etc.

The important problem of water supply is one with which every community must cope. Present day requirements make it necessary to have perfect and convenient appliances. Waterworks systems can be installed with the maximum of efficiency and satisfaction and the minimum of cost, time and trouble by using this company's well known machine-banded wood stave water pipe, estimates of quantities and cost of which will be furnished upon application.

Mention of some of the contracts filled with entire satisfaction to customers must include those for an eighteen-inch pipe line for the famous Britannia Copper mine; twenty-four-inch pipe line for the White Valley Irrigation and Power Company, in Lord Aberdeen's famous Coldstream Ranch in the Okanagan valley; ten miles of eight-inch pipe line for the Canadian Pacific railway, and many others, while among the cities supplied with their water works pipe are Calgary, New Liskeard, in the Cobalt silver district; Hudson Heights, and the Greenwood City Water Works Company, the last named contracting for thirty-inch pipe.

With the complete plant the Pacific Pipe Company has, and with the benefit of their years of experience in the pipe making business, seconded by control of numerous appliances, as well as patents on construction, the pipe made by them is "Standard" with many big companies and corporations. Wherever used it has given entire satisfaction, and a simple and eloquent demonstration of this is found in the fact that a continuance of business and repeat orders of large size are usual in those sections where the pipe is used.

Mr. Geo. S. B. Perry is the manager of the business.



THE PACIFIC COAST PIPE COMPANY, LIMITED, 1551 GRANVILLE STREET

CHAMPION & WHITE

It would be difficult to name a line of business in which greater activity is shown than that embracing the handling of building materials, for construction work in Vancouver and vicinity has been prosecuted with marvelous rapidity, and an incalculable amount of the various necessary commodities has been used. Prominent among the old established firms engaged as dealers in builders' materials and supplies, such as sand, lime, brick, cement, gravel, etc., is Champion & White, whose office is located at 939-943 Westminster avenue.

This firm commenced business in 1891, and its growth has kept pace with the constantly increasing demands for the products handled, and they now find it necessary in order to supply customers promptly to employ from forty to fifty people, use fifteen teams, and utilize eleven scows which are used in conjunction with three steam tugs—the Alice, Daring and Hilda.

CHAMPION & WHITE, 939-943 WESTMINSTER AVENUE

A large percentage of the leading contractors of Vancouver buy their materials from Champion & White, as they find this firm's prices are right, their delivery is prompt, and the materials purchased are strictly as represented. The company's sand bunkers contain 750 yards of sand; one large warehouse at East End Wharf, on Westminster avenue, is 75 x 250 feet in dimensions, and a second at West End Wharf, Burrard street and Beach avenue, is 165 x 220 feet in size.

This enterprise is easily one of the most influential factors in the growth and expansion of this city from commercial and industrial standpoints, and is rated high in leading financial circles.

The individual members of the firm, S. K. Champion and W. W. White, natives of England, both have a high order of business talents and are especially fitted for success in this their chosen field, wherein they have been continuously engaged since coming to Vancouver twenty years ago.

VICTOR CEMENT BLOCK & MACHINE COMPANY, LIMITED

In no department has Vancouver advanced more conspicuously than in the building department, the constant influx of homeseekers not only taxing companies devoted to older methods of construction, but which has called for new ideas and methods which are an improvement over the old way of doing things.

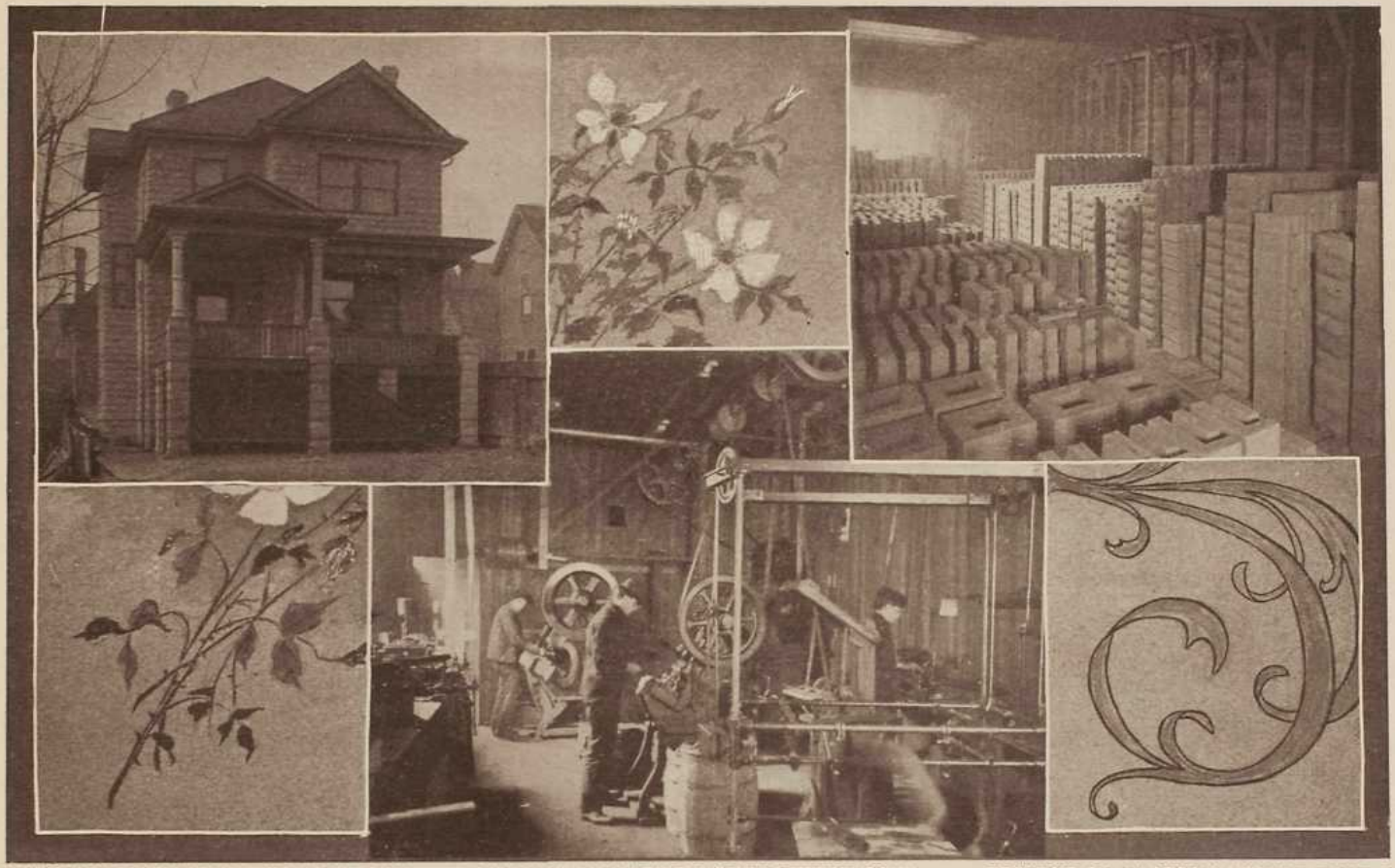
Especially is this true regarding the Victor Cement Block and Machine Co., Limited, patentees of the Bond-O Steel System of cement stone construction, whose office and works are at 971 Westminster avenue.

The Bond-O Steel System is the invention of Mr. A. V. Crisp, and its advantages are many: first and foremost of which is the Bond-O Steel Block builds a dry inner wall, on which can be applied the finishing coat of plaster direct without furring and lathing, which affects a very considerable saving.

2. The Bond-O Steel Block is much stronger than any other cement block made.

3. The Bond-O Steel Block builds a wall that is absolutely fireproof, no wood whatever entering into its construction.

4. The Bond-O Steel Block builds the outer and inner wall of Portland cement stone from two to four inches apart, held together by in-



RESIDENCE CONSTRUCTED WITH BOND-O-STEEL BLOCKS

CORNER OF MACHINE SHOP WHERE BOND-O-STEEL MACHINES ARE MADE

SECTION OF FACTORY WHERE BOND-O-STEEL BLOCKS ARE MANUFACTURED

numerable elliptically perforated steel bonds secured against rust or corrosion by specially prepared elastic coat. The space between the walls is unobstructed, giving the fullest possible circulation of air all around the building, through which neither moisture, cold or heat can pass, in fact so perfect is the circulation of air between the outer and inner walls of Bond-O Steel Blocks that it is admirably adapted for cold storage warehouses and creameries, while a prominent baker of Vancouver declares that it makes an ideal bake oven.

As to ventilation—Every room in a building constructed of Bond-O Steel Blocks can be connected with the air-shaft between the two walls of cement, not only making ventilation of the rooms perfect, but aiding materially in heating the building.

The Bond-O Steel System has been endorsed by the leading architects and engineers of Canada and the United States, and has been patented in the leading countries of the world. Already twenty-six plants are in operation, turning out the Bond-O Steel System of Construction; $60,000.00 has been invested in the industry, and since last June the Victor Cement Block & Machine Co. has used seven carloads of steel for manufacturing steel bonds and over 30,000 barrels of cement, a truly wonderful record for a new invention, and one which unquestionably stamps the approval of the building fraternity upon the system.

Mr. Crisp, the inventor of the system and manager of the company—The Victor Cement Block & Machine Co., which is the patentee, is also the manager of The Vancouver Construction Co., which employs the Bond-O Steel System in its building operations.

Since June of last year this company has built twenty-two houses in Vancouver, and at the present time has $150,000.00 worth of contracts in hand and is furnishing employment to approximately one hundred men in its building operations.

Mr. Crisp is a native of Ontario, has resided in Vancouver since 1896, and formerly had charge of the builders' hardware business of McLennan & McFeeley.

S. J. EMANUELS

Figuring conspicuously in the ranks of Vancouver's realty operators is Mr. S. J. Emanuels, 441 Pender street. Mr. Emanuels is an acute business man and has a keen insight into real estate values, and his opinion on the eligibility of business and residential property is eagerly sought for. This quality makes him a most desirable agent for the investment of outside capital. It has been the means of bringing to his clientele numerous city investors, many of whom have reaped handsome returns by confiding to his highly trained financial sense.

Mr. Emanuels' activities also include the writing of insurance and the making of loans.

BELDING, PAUL & COMPANY, LIMITED

Within the past several years Vancouver has come to be regarded as an indispensable distributive point by Eastern enterprises whose trade connections are co-extensive with the limits of the Dominion, a notable example of which is furnished by Belding, Paul & Company, Limited, silk manufacturers, which opened up an establishment in Vancouver nine years ago. This is an immense corporation; besides the head office in Montreal it has branches at Toronto, Winnipeg and Vancouver. It is identified with the manufacture of silk threads, wash art silks and ribbons, in which commodities it has earned a reputation for consistent quality of goods. Their local branch is at 527 Pender street, and is in the capable management of Mr. W. F. Irwin, a native of Canada, who has been with the company twenty years, and in Vancouver ever since the branch was opened.

Belding, Paul & Co. are the only manufacturers of ribbons in the Dominion of Canada, and they have gained a reputation for their goods in competition with imported lines which has placed them in the vanguard of ribbon manufacturers. Mr. Irwin also represents the firm of Konig & Stuffmann, Montreal, importers of corsets, laces, embroideries and hosiery, and carries in stock a large range of their well known lines, affording the outside buyer an opportunity to secure the best order of goods on the market at consistent prices.

NICOLA VALLEY COAL & COKE COMPANY, LIMITED

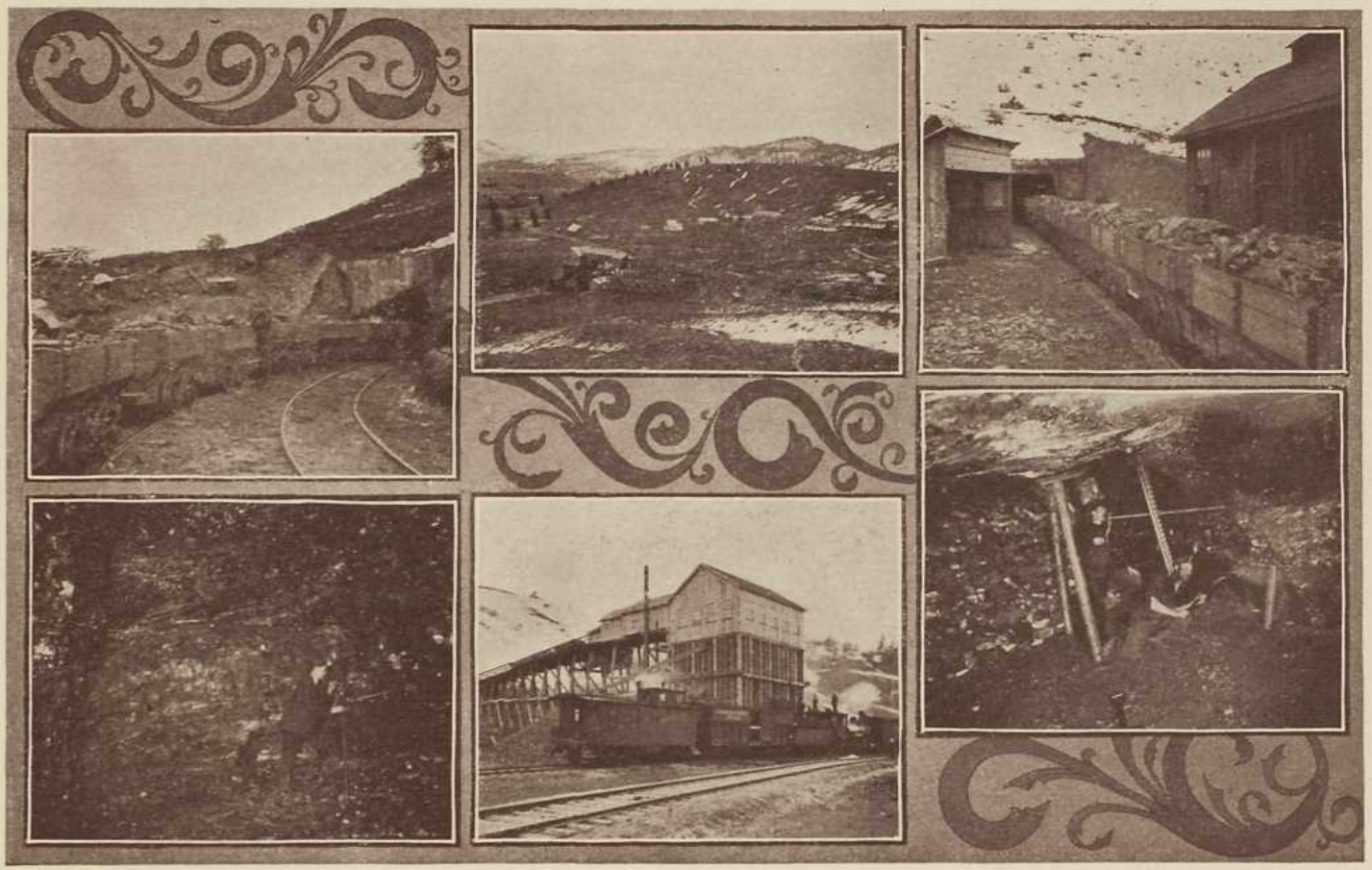
Vancouver owes much of its remarkable progress to concerns engaged in the promotion of industries of great importance, and in this class is the Nicola Valley Coal & Coke Company, Limited, with headquarters in the Imperial Block, owners of Middlesboro collieries near Coutlee, Nicola Valley, British Columbia.

This company is incorporated under the laws of British Columbia and capitalized at $1,500,000, divided into 15,000 shares of a par value of one hundred dollars each, the stock being fully paid and non-assessable and entailing no liability to shareholders. Stock of the company is still offered for sale for further development purposes.

The property consists of 2,661 acres of Crown-granted land situated near the confluence of the Nicola and Coldwater rivers on the Nicola branch of the Canadian Pacific Railway, 218 miles from Vancouver, and coal is now being shipped from the mines at the rate of nearly two hundred and fifty tons daily. There is railway connection into the yards, and with an estimated tonnage of 3,000,000 tons in sight the business is an assured one, there being practically no limit to the amount of coal that will be taken out when further development work has prepared the way.

The quality of the coal has been pronounced by competent experts to be of the most superior bituminous variety known west of the Mississippi river, and is unexcelled for steam, domestic and smithing purposes, and fully equal to the best cooking coal on the American continent. Considering the unlimited market there is for this class of fuel and the ample facilities available for getting the coal to the markets of the world at small expense, the opportunity offered for securing stock in the company is one which holds out every inducement to conservative investors. Those who buy stock in the company, be it remembered, are investing in a producing coal mine, not a prospect, and every dollar realized on the sale of stock goes into the company for development and coal mining purposes.

The officers and directors are: John Hendry,



ILLUSTRATIONS OF NICOLA VALLEY COAL & COKE COMPANY'S PROPERTIES NEAR COUTLEE, NICOLA VALLEY, B. C.

(See article on opposite page)

president; W. H. Armstrong, vice-president and general manager; J. J. Plommer, secretary-treasurer; R. P. McLennan, Lachlan N. Mackechnie, M.D., F. R. Stewart, Geo. E. Trorey and D. H. Wright, while Mr. S. J. Castleman is the financial agent, all of whom are men of high financial standing and in various ways connected with the most important interests of Western Canada.

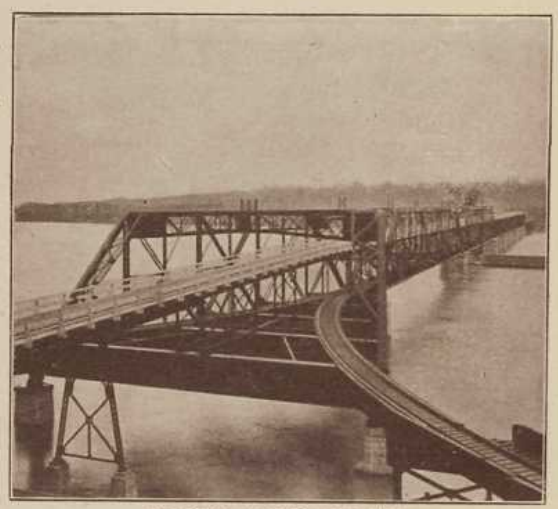
ARMSTRONG, MORRISON & CO.

A firm that has been prominently identified with the most substantial development of Vancouver and this section, and to which is due large credit for the unsurpassed quality of its public improvements, is that of Armstrong, Morrison & Co.

The business of the firm was commenced in 1894, when they began in the city of New Westminster as manufacturers of steel pipe, and large contracts were executed for the various hydraulic mining companies in the Cassiar and Cariboo districts. In 1897 the plant was removed to Vancouver, locating in the premises on the water front, formerly known as the Vancouver City Foundry. Here they continued to make a specialty of riveted steel pipe and other pipe for hydraulic mining purposes, but at the same time they gradually developed a general foundry and machine shop business. In 1892 this part of the firm's business was disposed of to a company formed in England for the purpose, and the business has since been known as the Vancouver Engineering Works.

While operating the foundry and machine business this firm also carried on general contracting, and many large contracts were completed, notably, the western section of Crows Nest Railroad, from Kootenay Landing to the head of Moyie Lake. This latter piece of work was under the direct management of Mr. Armstrong, who has been connected with railroad construction ever since his boyhood, while Mr. Morrison looked after the works at home.

In 1902, Mr. Robert Balfour, a well known western contractor, became a member of the firm, and the firm-name was changed to Armstrong, Morrison & Balfour. In April of that year they began the construction of the Fraser River bridge at New Westminster, one of the most notable structures of its kind in the world. With its approaches it is some twelve thousand feet long and has among its piers the second deepest in the world. The unerring accuracy of the engineering of its construction is forcibly illustrated in the fact that two of the spans which were floated on high tide over the piers, when the tide lowered and the steel gradually



FRASER RIVER BRIDGE
Built by Armstrong, Morrison & Co.

settled into its place, it fitted exactly to the fraction of an inch. In November, 1903, Mr. Balfour retired from the firm, his interest being taken over by Mr. W. C. Ditmars and Mr. Robert Armstrong, when the firm-name became, as it is now, Armstrong, Morrison & Company. It was not until October, 1904, that the Fraser River bridge was completed, making the time for construction about two and a half years.

The firm then removed their great flotilla of scows, steamboats and other construction plant to Vancouver and began building the railway bridge across False Creek, for the Great Northern railway, which was completed the following spring without any occurrence of note.

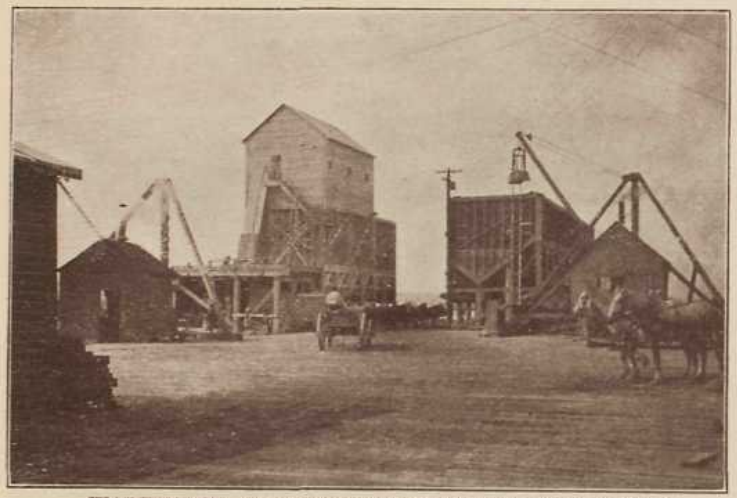
They then directed their attention to street paving and other municipal work, and have completed, in the past few years, miles of the best paved streets in Vancouver, as well as doing a lot of special track work for the British Columbia Electric Railway Co. In connection with this work the firm, realizing the necessity of controlling their own supply of crushed rock, sand and gravel, built extensive bunkers on their large wharf property on Westminster Avenue; installed a giant rock crusher and equipped an army of teams with the "Watson" dump bottom wagons, the first of their kind seen in this part of the West. This put them in a position to deliver the raw material on their work at a minimum cost. They own and operate their own scows, sand pumps, steamboats and quarries, and as each member of the firm is an expert in his particular line it may safely be said that there is no concern in the west better equipped to do work expeditiously and economically than Armstrong, Morrison & Company.

Besides this business the firm holds large interests in the Vancouver Granite Co., Limited, and the Vancouver Fire Clay Co., Limited. Through these companies are operated three large granite quarries and a brick plant with a capacity for the manufacture of 40,000 of the highest class fire and face brick per day. The clay used is mined at Clayburn, B.C., a town built up by the fire clay company, and four miles of railroad is operated in connection with the brick plant, the product being shipped all over British Columbia and as far east as Calgary, and south to Seattle, Tacoma, Bellingham and Victoria. The company furnishes many of the larger smelters of the country with the fire clay and brick for their plants, and also supplies the Vancouver Portland Cement Company with the same materials.

The various ramifications of this firm's interests require the employment of half a thou-

sand or more laborers, and this feature alone entitles the company to an important position as a leading factor in promoting the growth and prosperity of this section. The head office of the company is at 151 Alexander street, and warehouse and wharf at 1145 Westminster avenue.

The individual members of the company occupy prominent positions in the financial, commercial and industrial worlds. Mr. Armstrong is heavily interested in several big development projects in the province, is managing director of the Nicola Valley Coal & Coke Co., Limited, and is president of the Keremeos Land Co., Limited. Mr. Morrison is a member of the Vancouver Board of Trade and president of the Vancouver Fire Clay Co., Limited.



WAREHOUSE, BUNKERS AND WHARF OF ARMSTRONG, MORRISON & COMPANY

HOPE, GRAVELEY & COMPANY, LIMITED

Responsibility for Vancouver's steadfast growth is largely due to the efforts of the real estate and investment brokers, and among the leading firms thus engaged is Hope, Graveley & Company, Limited, with offices at 322 Cambie street. This enterprise, which has been conducted by the present firm for the past eleven years, is an amalgamation of two much older businesses conducted by Messrs. Hope and Graveley separately. Mr. W. E. Graveley commenced business in 1885, before the coming of the railroads, and Mr. Hope some three years later, and both have been leading factors in the growth and development of the city ever since.

The firm now handles a very extensive business in all departments of realty, making a specialty of dealing in centrally located Vancouver business property for investment. They have also a close personal knowledge of the celebrated Lower Fraser valley farming district, where they control a large acreage of land for purchasers to select from.

OFFICES OF HOPE, GRAVELY & COMPANY, 322 CAMBIE STREET

The firm has also exceptional facilities for making loans on first mortgages, for the care and management of estates for non-residents, and for making rents and collections.

This firm are Provincial Land Surveyors and Notaries Public, and are general agents in British Columbia for The Northern Counties' Investment Trust, New British Columbia Development Corporation, Guardian Fire Insurance Company, The Vancouver Realty Company, The Emily Edith Mines, The Settlers' Association and The Coast Timber Syndicate.

The individual members of the firm comprise Chas. E. Hope, W. E. Graveley and Alfred Farmer. Mr. Hope is chairman of the Board of School Trustees, and is a director of the Hygienic Dairy, Limited, while Mr. Graveley is president of the British Columbia Plate Glass Insurance Co.

DOWN THE MARBLE STAIRS AT 615 HASTINGS STREET

THE CABIN TEA AND LUNCH ROOMS

Vancouver is up-to-date and progressive in every feature of its business life, but in none is this more conspicuous than in its cafes and restaurants. The Cabin Tea and Lunch Rooms at 615 Hastings Street, "Down the Marble Stairs," embodies all of the comforts and conveniences of the best London tea rooms, and is the favorite eating place for hundreds daily.

The Cabin is large, is comfortably furnished, artistically finished and pleasantly situated.

The main dining room will seat to exceed one hundred people, and is arranged in such a way that no patron is disturbed by another rising or sitting down, an advantage possessed over many more pretentious cafes.

For ladies there is provided a separate lunch room, comfortably seating twenty-four people. Attached to the ladies' lunch room and next to the parlor and thoroughly secluded is a toilet with hot and cold water, etc.

At the opposite end of the dining room is a large well-ventilated smoking room for gentlemen. One only needs to enter this room to understand how much it is appreciated by the merchants and clerks, who, after lunch, can have a comfortable smoke, enjoy a game of chess, checkers or other games. This room, by the way, is the home of the Vancouver Chess and Checker Club. The gentlemen's toilet, a large, well-lighted apartment, is off one end of the smoking-room.

While all these coveniences have been provided the management has not neglected the kitchen equipment, but rather has put special stress on making it the cleanest and most sanitary as well as the most up-to-date in its furnishing and arrangements of any place in the city. A Blakeley mechanical dish-washer has been installed at an expense of five hundred dollars, and it is interesting to note that by the operation of this appliance which will cleanse three thousand dishes an hour it is not necessary to touch with the hands a single article

MAIN DINING ROOM, THE CABIN TEA AND LUNCH ROOMS, 615 HASTINGS STREET

A. B. LAMBERTON

E. H. TURNER

Proprietors of the Cabin Cafe

of china or silverware, and all dishes come out hot and dry ready for immediate use. The health officer has pronounced The Cabin's the "Cleanest Kitchen of any Hotel or Cafe in the City."

The Cabin is owned and conducted by Lamberton & Turner, both of whom are practical business men of energy and experience. Mr. Turner, who pays particular attention to the cuisine, brings to bear on that department a ripe experience in all that pertains to catering. He was for many years proprietor of the Klondike Restaurant at Medicine Hat and of the Glenwood Hotel in Souris.

DOMINION CARBOLINEUM WORKS

The plant of the Dominion Carbolineum Works, Limited, is an extensive one, covering three and a half acres of ground at Coal Harbor, and it is equipped for the cutting and treatment of 500 to 700 square yards of wood block paving per day. Railroad ties and other similar materials are also made, and the output of the plant is of sufficient value and volume to make profitable the operation in connection of their own sawmill which has a daily capacity of 25,000 to 35,000 feet of lumber.

The greater part of the street paving at Edmonton was done by the Dominion Carbolineum Works, and on a large percentage of the paved streets of Vancouver their products are utilized. The process through which the fir wood blocks are put renders them impervious to water and prevents decay, and wood so treated makes as lasting and inexpensive a paving material as can be found on the market today. Forty-five people find employment at the plant and seven teams are in daily service.

Mr. W. H. Harvey is managing director of the company. Mr. Harvey is a native of Scotland, has resided here eight years, and is recognized as a potent factor in the upbuilding of the city.

G. W. GRIMMETT

A gratifying feature of Vancouver's commercial activities is the control manifested in the more special lines, a notable example being furnished by the business conducted by Mr. G. W. Grimmett.

Mr. Grimmett has his optical parlors at 793 Granville street, where all his paraphernalia is strictly in accordance with the most enlightened opinion in such matters. Special facilities are carried for the manufacture of lenses, and the most complicated prescription relative to lens grinding always finds Mr. Grimmett more than ready to successfully fill it in every particular. He has been in the business all his life, and is a graduate of the Detroit Optical College.

Besides the optical business he deals in precious stones and gold and silver jewelry, cut glass, watches and novelties. His stock in this department is very choice, and the figures at which he appraises his wares are extremely reasonable.

Mr. Grimmett is a native of England, and came to Vancouver in 1904.

STONEHOUSE & SCHWANZ

In considering the factors that have materially advanced the commercial and general standing of the city of Vancouver, we find many enterprises with a substantial bearing thereon, but none so vitally responsible as those addressing themselves to the exploitation and improvement of real property, and the bona fide manipulation of loans and general finance. We find many worthy exponents of this activity

WM. H. STONEHOUSE W. E. SCHWANZ

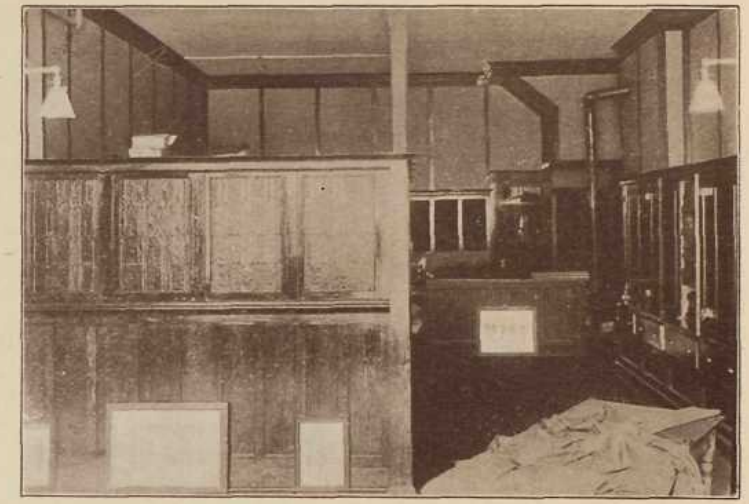
in the city, not the least among whom is Stonehouse & Schwanz, 837 Granville street.

This business, although only established in 1907, has already achieved a very remarkable following among a reliable element, and Messrs. Stonehouse & Schwanz are rapidly coming to the front as experts in city values and are thoroughly dependable men of affairs. They make a specialty of inside residence and business property, in which directions they have negotiated many important transactions. They loan on first mortgages, invest funds for outside capitalists in real estate, and do a general brokerage business in city holdings.

A very considerable business is also done in the line of insurance, mostly fire insurance, they writing policies with the well established, standard insurance corporations of this and other countries, and carry on their books many of the best known names in the city.

Both are gentlemen of high character, and this is reflected in all their business undertakings. Their credit at the discount houses is first-class, and the people understand that in committing their business to them they are passing it into hands that will turn it to the best possible account.

VANCOUVER MILLING & GRAIN COMPANY, LIMITED



A. R. McCALLUM'S TAILORING HEADQUARTERS

VANCOUVER MILLING & GRAIN COMPANY, LIMITED

The milling and grain interests form one of the most valuable and important throughout the Northwest, and those which are centred in Vancouver constitute some of the largest and most widely known on the continent. The Vancouver Milling & Grain Company, Limited, enjoys a wide reputation for the superior quality of its products, which include a number of high-grade flours and several varieties of popular breakfast foods.

The milling plant comprises a large modernly equipped 250 barrel mill and a 100,000 bushel elevator with warehouses of ground floor dimensions 200 x 300 feet, while the premises are supplied with trackage facilities by the Canadian Pacific Railway.

The brands of flour manufactured by this concern are Royal Standard and Western Hungarian, made from the best hard wheats, and Wild Rose pastry, as well as several other high grade brands for exportation purposes. Shipments are sent to all portions of the Northwest in domestic trade, and to China and Japan in export trade, and wherever introduced this company's products have met with ready acceptance by consumers from whom there is an ever increasing demand.

Mr. J. E. Hall, manager, has made the grain and milling business a life-long study.

He is a native of Canada, and has resided in Vancouver for two years. He is a member and director of the Board of Trade.

A. R. McCALLUM

The well dressed appearance of the male element of Vancouver testifies to the prosperity of the city in no small manner, and the source from where the most artistic clothing comes is conducted by Mr. A. R. McCallum, high class art tailor, at 702 Granville street.

The enterprise is housed in commodious, handsome, and modernly appointed premises, and carries a large and varied stock of the latest styles in imported fabrics in every description of pattern and texture. The cutters are the most expert in the city, and the garments turned out represent the highest expression of the sartorial art, the design, fit, and workmanship being as perfect as possible. The clothes made by Mr. McCallum have an individuality about them, that indefinable something we call "style," and that they have won the emphatic approval of the right element may be judged from the number of well-dressed, discriminating men who wear his clothes and no other.

Mr. McCallum is a native of Nova Scotia, and came to Vancouver ten years ago.

FORBES & VAN HORNE, LIMITED

The splendid possibilities for expansion in all legitimate commercial pursuits has long been recognized as belonging to Vancouver, and particularly so within the past few years, in which time a great many of the city's influential enterprises have opened their doors and become firmly established in the community scheme. A notable example of this is furnished by the business conducted by Forbes & Van Horne, Limited, hardware merchants and sheet metal manufacturers, with headquarters at 52 Hastings street west.

This company was organized two years ago, yet today it is justly looked upon as a well-established concern; certain it is that it does a conspicuous amount of trade, and is one of the representative enterprises of the city. It gives employment to from fifteen to twenty people, carries a comprehensive line of general hardware, including builders' materials and cutlery tools, stoves and ranges, guns, ammunition, tin ware, house furnishings, etc.; a variety of heating apparatus, including the famous Hilborn Wood furnaces and ovens, the Hecla furnaces, a very popular brand, and the Peninsular stoves and ranges, which are finding a rapidly increasing appreciation. A well equipped sheet metal shop is operated in connection with the establishment, where experienced workmen do all kinds of copper and tinsmithing, roofing, skylight and cornice work. Hot air heating is also given expert attention. The store also contains a fine stock of paints, oils, varnishes and glass.

Adequate facilities are in hand for the performance of contract work in any of the lines indicated, and a guarantee is given that all work will be satisfactory when completed.

Messrs. A. M. Forbes and C. N. Van Horne are Canadians, and have been in Vancouver twenty years. They are members of the Hardware Dealers' Association.

J. L. CLARK

A review of the important integrants of Vancouver's commercial status cannot but assign a prominent place to the firms that take a leading part in the importation and distribution of those indispensable domestic commodities, tea, coffee, and spices. The man that does by far the largest amount of business in these lines is Mr. J. L. Clark, successor to the Cumming Tea Company. His offices and warehouses are at 518 Westminster avenue. The business is wholesale and retail, and besides tea, coffee and spices it embraces a full and select assortment of crockery. It has the largest tea and coffee trade in Vancouver. This is not an idle statement; Mr. Clark knows, and he can prove it. In the two years that this business has been in the management of Mr. Clark its growth has been something wonderful. It had been established four years when he came to the city from Ontario, his native

FORBES & VAN HORNE, LIMITED, 52 HASTINGS STREET WEST

J. L. CLARK, 518 WESTMINSTER AVENUE

J. L. CLARK

H. F. PETERS

Province, and took over the entire stock, goodwill and all. It was then a concern enjoying considerable favor, driving a brisk business, and looked upon as a successful company. But the moment Mr. Clark took the reins of management he seemed to electrify the whole outfit; he made it apparent that a new force had come and intended to make itself felt. Business increased rapidly. In the two years he has been responsible for it it has grown to be twice what it was in its best days before. His teas and coffees are guaranteed to be the best value in the market today. He imports from the world's best plantations, and carries on his business with the absolute method and precision of the highly trained specialist. He has been twenty years in the trade, and his experience has been of an educating character throughout.

RECORD FOUNDRY & MACHINE COMPANY

Vancouver has come to be regarded as an indispensable distributive point by those large concerns whose trade connections are co-extensive with the limits of the Dominion, and thus we find here a branch of the Record Foundry & Machine Company, manufacturers of stoves, ranges, hollow ware, furnaces, and plows, with home office and factory at Moncton, New Brunswick, and a branch factory at Montreal, Quebec, and selling agencies in all the larger cities of the Dominion.

The product from the company's foundries at Moncton and Montreal present a most complete assortment of heating apparatus, and they are made in many forms and sizes.

The Vancouver office, at 140 Water street, is under the management of H. F. Peters, who controls the territory of British Columbia, for which it keeps two men on the road all the time. It has installed furnaces and heating systems in the Northern Bank, Oddfellows' Hall, New Detention Hospital, and a great many of the finest residences and blocks in the city, and in others throughout the province.

EMPIRE MANUFACTURING COMPANY, LIMITED

Numbered among the varied industries that are making Vancouver the metropolis it is today must be accorded a conspicuous place to the Empire Manufacturing Company, Limited, which, while of establishment so recent as 1907, carries on its industry as founders and machinery manufacturers on so large a scale as to entitle it to a foremost position. The specialties of the company are the manufacture of marine and logging engines and castings of all kinds and repair work, and they are also extensive dealers in mill and mining machinery and supplies of every description.

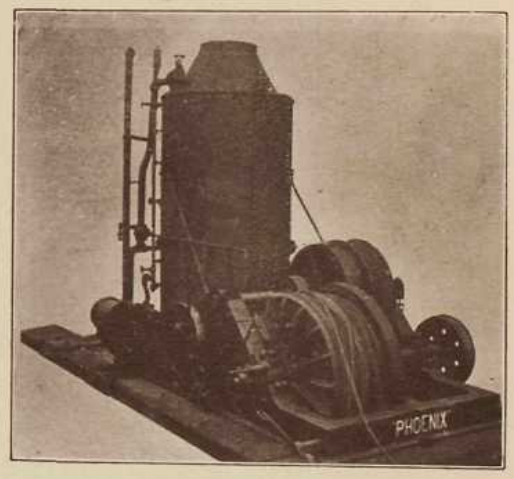
Premises 300 by 700 feet, at the corner of Sixth and Alder streets, are devoted to the plant, which includes foundry, boiler and pattern shops, the foundry being 60 x 120 feet in dimensions, and equipped with a 15-ton traveling crane. Engines up to 125 horse-power in size are built, and the logging engines made by them are the famous "Phoenix" in wide use in the logging camps of Western Canada. They also make everything in the line of propellers.

The company employs fully one hundred men, and are building a new machine shop 60 x 120 feet, and are providing shipways that they may have facilities for a still larger scope of work.

The officers are J. F. Smith, president; A. E. Charlesworth, vice-president and manager; and W. F. Brown, secretary and treasurer. Mr. Charlesworth, who is a native of Canada, has lived in the United States twenty-two years, coming to Vancouver in 1907. He has been for twenty-five years connected with the iron manufacturing industry, and is thoroughly versed in its every detail.

VANCOUVER ICE AND COLD STORAGE COMPANY, LIMITED

Adequate reviewal of the separate elements underlying Vancouver's development cannot fail to assign a conspicuous place to an enterprise of the character and extent of the Vancouver Ice & Cold Storage Company, Limited, whose offices and warehouses are located at the corner of Gore avenue and the Canadian Pacific railway.



COMPOUND YARDING ENGINE, BUILT BY EMPIRE MANUFACTURING COMPANY

The beginning of this industry dates from 1896, and each year has seen an expansion of the enterprise, until today it stands at the head in its line, the factory now having through recent additions thereto a manufacturing capacity for fifty-five tons of ice per day.

Distilled water is used in the manufacture of the ice, which is pure and clear as crystal, and of the proper grain to insure the greatest lasting quality. Two large storage houses provide capacity respectively for 161,840 cubic feet and 187,000 cubic feet. This enables them not only to keep on hand a sufficient quantity of ice to fully meet a large demand, but provides room for storing the immense quantities of fish that are taken on boats from this port. All of the refrigeration for the New England Fishing Company is contracted for by this firm, as well as that for the Canadian Pacific Railway.

The managing director is Captain J. J. Logan, a native of Canada, and long time resident of this city, who was formerly a captain on ocean vessels.

VANCOUVER ICE AND COLD STORAGE CO., COR. GORE AVENUE AND C.P.R. TRACK

JOHN R. TACEY

The development of Vancouver into its present substantial position among the cities of the Dominion naturally finds it possessed of numerous enterprises that eminently sustain this splendid position; and figuring prominently in this list we have the business conducted by Mr. John R. Tacey.

Mr. Tacey is a heating and ventilating engineer, and manufactures all kinds of galvanized sheet metal and copper work, does roofing, and installs the fan system of hot-air heating and ventilating, also dust separators and blow pipes in planing mills. Blowers are made in all sizes; complete dust collecting machines, furnace feeders, exhaust fans, hydraulic and irrigation apparatus, refuse burners, and kindred contrivances are furnished on the shortest notice, and satisfaction in construction and operation guaranteed.

The works are at 1,051 Seaton street, and are modernly equipped throughout. A trained band of workmen is retained. Everything in the sheet metal line is executed, and he has supplied and installed the heating and ventilating apparatus in several of the city's school buildings, as well as a number of institutions with blow-pipe systems.

He does a large contract business in supplying cornices, and makes all manner of milk cans, garbage cans, etc.

Established in 1905, Mr. Tacey has always addressed himself with intelligence and honesty to opportunities that have offered for superior workmanship in his line, and now holds a splendid record and large trade connection that is growing rapidly.

SPILLMAN & COMPANY

While the rapid development of Vancouver entails a constant influx of business enterprise from the United States and Eastern Canada, some of the most highly regarded concerns in the city are those that have grown up with it; and of this class a notable example is furnished in the firm of Messrs. Spillman & Company, decorators, painters, tinters, finishers, and dealers in wall paper and kindred supplies, with modern premises at 928 Granville street.

JOHN R. TACEY E. SPILLMAN

This concern was established in 1888, and the business sagacity that makes it so important a factor in the interior decoration work of the city today has been its greatest asset ever since its inception.

The company employs fifteen hands, does considerable contract work, and makes a specialty of interior decoration. The work done in and about the city includes that in some of the most elite residences and fine public buildings. As an indication of the high standing enjoyed by the firm we might mention the following places where examples of its art may be seen: Hotel Vancouver, Vancouver Opera House, Orpheum Theatre, St. Andrew's Presbyterian Church, Mount Pleasant Methodist Church, Parliament Buildings at Victoria, and Lord Dunsmuir's "Kerry Castle."

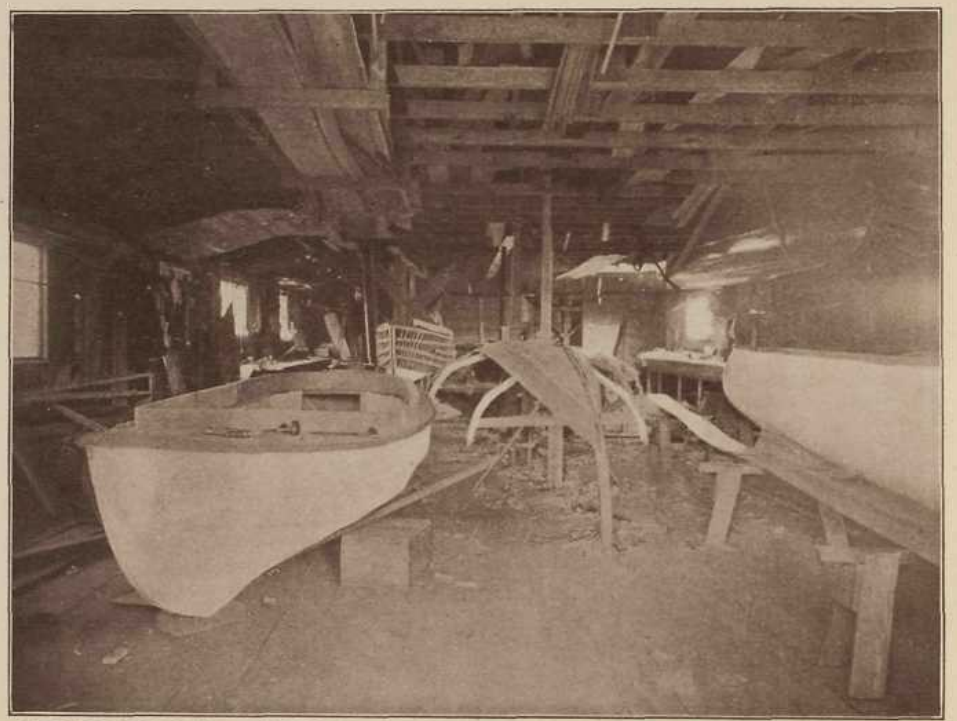
In the store at 928 Granville street, a large assortment of paints, oils, varnishes, wall papers, burlaps, pressed paper, leather goods, etc., of standard American and English makes, is kept on hand. The firm also imports the famous Anaglypta relief paper for interiors.

Mr. Spillman is a native of England, and is a member of the Master Painters' Association and the Employers' Association.

B. C. BOAT & ENGINE CO.

A review of the elements which go to make up the commercial and industrial life of this city would not be complete did it not give conspicuous mention to so important a concern as the B. C. Boat & Engine Company, Limited, whose business was established in 1906, and which is now conducted by Messrs. Chas. S. Wakefield, president, and Alex. Sim, secretary-treasurer of the company, these gentlemen having purchased it a few months ago.

The B. C. Boat & Engine Company are launch builders and engineers, and make gasoline engine repair work a specialty. The factory is located at the foot of Denman street on Burrard Inlet, and there ten expert machinists and boat builders are employed. Boats as long as sixty feet are built complete, the factory being equipped with all the latest machinery and appliances necessary for the various kinds of work required of an establishment such as this. They also have a slip for drawing boats out of the river when brought to them for repairs.



PORTION OF MANUFACTURING DEPARTMENT, B. C. BOAT & ENGINE COMPANY

This company is sole British Columbia agent for Thorneycroft's gas producing plant for marine engines, is also distributing agent for the Ferro Auto, Hildreth, Lamb and Automatic marine engines and Alamo stationery engines, from one and a half to one hundred horsepower; Pioneer boat frames and paper patterns; spark coils, plugs, magnetos, carburettors, silent mufflers, Gies reverse gears, engine oil and grease, gasoline, batteries, etc., keeping constantly on hand a complete stock of engines and supplies. A large number of motors are always ready for immediate delivery, and rush orders are solicited. Motors are repaired and installed and all similar classes of work accomplished in the most workmanlike manner at the lowest prices commensurate with good work.

Messrs. Wakefield and Sim are making rapid headway in expanding the volume of business handled, and have acquired more water frontage so as to be able to make repairs on large boats, such as tugs, etc., and are forging their way into the front rank of boat builders, repairers and engine specialists. Mr. Wakefield came here from Ireland, his native home, less than a year ago, and became immediately identified with his present business. Previous to coming here he was engaged in the automobile business in London, England, and is one of the best informed gasoline engine experts in the country. Mr. Sim, who is a native of Scotland, also arrived in Vancouver at the same time as his partner, and he gives his special attention to the business and clerical end of the enterprise, in which lines he is thoroughly experienced.

SAMUEL McCLAY

The development of Vancouver is not along any restricted lines; it is broad, all-embracing, and affords openings for business enterprises of all kinds. As an example of this we would adduce the business of Mr. S. McClay. Mr.

McClay is a manufacturer of monuments, tombstones, headstones, and all kinds of cemetery work.

Mr. McClay entered business in Vancouver as an art stone cutter in 1888. His marble and granite works are situated at the corner of Seventh and Westminster avenues, where his premises occupy a ground space of 100 by 132 feet, and twenty people are employed. He works on a complete scale, and is able to furnish work in any of the popular or beautiful marble and granites. He works in red Swede granite, carnation red, Swedish green, Bonacord grey, Swedish black, Scotch red and grey, blue pearl, green pearl, dark pearl, emerald pearl, royal black, British Columbia grey, etc., etc.

He makes a specialty of family monuments, in which he has scored a signal success, as may be easily seen by an examination of the many pieces in the local cemeteries that stand as enduring examples of his skill.

Mr. Clay is a native of the Emerald Isle, and although he has a soft spot in his breast for the "ould sod" he has a profound veneration in this land of opportunity in general and Vancouver in particular

FAIRMONT HOTEL, 828 HASTINGS ST.

THE FAIRMONT HOTEL

Aiding in no small way to the reputation of Vancouver as an up-to-date metropolis are the splendid hotel accommodations which exist here, and among the modern hostelries is the Fairmont Hotel, a four-storey building fifty-four by one hundred and twenty-five feet, conveniently located at 828 Hastings street west, a most desirable location, with a commanding view of the harbor and mountains, and but one block from the main business corner of the city, one block from the new post office, two blocks from the Canadian Pacific Railway station, and in close proximity to the shopping centre and principal places of amusement.

The Fairmont is finished and fitted in a manner which makes it first class in every respect; the arrangement is excellent, and includes well furnished parlors and reception rooms, and card room for the use of the guests, while the sleeping rooms, of which every one is an outside room, are well ventilated and heated; there are baths and toilets on each floor and every other convenience of a well regulated and admirably conducted hotel.

Accommodations suitable to the most exact-

SAMUEL McCLAY'S MARBLE AND GRANITE WORKS

DINING ROOM, FAIRMONT HOTEL

ing guests may be secured at popular rates by the day, week or month.

The house is conducted on both the American and European plans, and the cuisine and service in the dining-room is one of the special features of the house, in fact, it is said for the quality of the food served, as also the excellence of its service, no hotel in the city equals this one, when the rates charged are taken into consideration.

The proprietors are A. A. Hamilton & Co. Mr. Hamilton is a native of Toronto, has resided in Vancouver for the past twenty years, all of which time he has spent in the hotel business.

E. H. ROOME & CO.

Always a strong and reputable element in the upbuilding of Vancouver and British Columbia, the realty, loan and financial agents may be ranked among the chief factors in its development, and among this class one of the foremost enterprises here is that conducted by E. H. Roome & Co., whose offices are at 600 Westminster Avenue. Mr. Roome operates not only in the capacity of broker, handling all branches of general business in the various departments or real estate, including its purchase, sale and exchange, rental and management, but he includes with his special organized facilities a considerable handling of lands and the negotiation of loans on first mortgages and other high-class securities.

They also act as appraisers of real estate, as trustees of insolvent estates, promote and liquidate companies and do all kinds of secretarial work.

They also conduct a department devoted to mining and timber interests, floating both mining and timber propositions, locally and abroad, deal in British Columbia timber limits, shingle mills, saw mills, etc.

They are also agents for the best life and fire insurance companies and are prepared to underwrite both classes of risks at the minimum cost.

Mr. Ernest H. Roome, the founder of the firm, was born in Lingfield, Sussex, England, in 1866, and has made British Columbia his

ERNEST H. ROOME GEO. W. E. M. GRAY

home for many years, has been intimately connected with Vancouver during its growing years,

OFFICES OF E. H. ROOME & CO.,
600 WESTMINSTER AVENUE

and is in consequence an authority on values, which is a great benefit to the large clientele of his firm. Mr. Roome is also a Notary Public in and for the Province of British Columbia.

This firm are the publishers of "The Real Estate Monthly Magazine," the only publication of its kind in the City of Vancouver, which is devoted to statistics as to the growth of the City and Province and has a large circulation throughout Canada. This magazine is mailed free to anyone on request.

THE COMPUTING SCALE COMPANY OF CANADA, LIMITED

The importance of Vancouver as the distributive point par excellence for Pacific Coast trade has long been recognized, and the leading industrial concerns of the Dominion have in Vancouver not the least vital of their several branches. Locations of this character are taking place all the time; a very notable one of recent times is that known as the Computing Scale Company of Canada, Limited, manufacturers of Dayton Computing Scales and Moneyweight Scales, in fact all manner of scales for commercial purposes, up to a capacity of 1,000 pounds.

The main office of this worthy concern is in Toronto. The Vancouver house at 140 Water street is in the care of Mr. Geo. W. E. M. Gray, who has been with the company a good many years, and who, since his identification with Vancouver's commercial interests, is rapidly assuming a prominent place therein, both by his personal endowments of energy and character, and the sterling quality of the commodity he represents.

He keeps two men on the road covering the territory of British Columbia. The reception of the company's scales has been very gratifying indeed; there is hardly a store in the city, or in other cities in the province, that does not carry them in some form or other. Mr. Gray is a native of the United States, and, judging from the success he has achieved in this field in the initial year of his effort here, it is safe to predict a continued increase and widening of his business affairs.

M. O. OLSON

Among the many instances which Vancouver affords of rapid business expansion, the enterprise conducted by Mr. M. O. Olson must be allowed a prominent place.

Mr. Olson established himself in Vancouver in 1905, since when he has gained steadfastly in trade prestige, and stands today as one of the foremost exponents of high class blacksmithing in its general significance, employing seven skilled workmen, and enjoying the confidence of a large and growing patronage by his sedulous attention to the best interests of his calling. He specializes in logging tools of all kinds, specially trained men being detailed to this work able to make anything that may be desired in this connection, so it be of iron. He also engages in all manner of marine iron work, mill work, and is eminently capable of looking after any piece of work that entails the blacksmith's handiwork, either in the making or the repairing.

His place of business is at the corner of Gore avenue and Alexander street, where the forges are always spitting sparks the day long to keep up with the demands consequent upon Mr. Olson's well-known ability to satisfactorily complete everything he undertakes.

He has been in Vancouver seven years, and in the blacksmith business all his life. He was born in Sweden and accumulated the fine principles of his art in that country.

JOS. A. COLDWELL

Of the great number and variety of enterprises that constitute the commercial entity of Vancouver, there is no one class of business that is more closely identified with the best development of the city than that engaged in improving and selling real estate. A most worthy exponent of this activity is Mr. Jos. A. Coldwell, who has been in the real estate, insurance, commission and finance business in Vancouver for the past twenty-one years, and is thus the oldest established real estate and financial agent in the city.

Mr. Coldwell conducts his business from offices at 100 Hastings street west, where he

M. O. OLSON

R. L. RICKMAN

carries on a general real estate brokerage in city and farm property, estates, collection of rents, investments, etc., also a considerable insurance business on the policies of recognized insurance corporations.

OFFICES OF JOS. A. COLDWELL,
100 HASTINGS STREET WEST

Mr. Coldwell's long residence in the city, his ability to successfully consummate his financial transactions, his recognized standing as a financial factor, and his probity of character, all make him a person eminently qualified to look after real estate investments, advise prospective buyers of this kind of property, invest outside capital, and manage estates for non-residents.

Born in England, Mr. Coldwell came to this country twenty-five years ago, coming direct to Vancouver. He is a prominent figure in all movements of a civic or beneficent character.

RICKMAN CEMENT CONSTRUCTION WORKS

The splendid progress being made by Vancouver is nowhere more patent to the general observer than in the extensive building operations that are going on, and this activity is emphatically reflected in the operations of The Rickman Cement Construction Works, situated at 987-9 Westminster avenue. The specialty of this concern is the manufacture of concrete blocks in all forms and sizes, the plant being modernly equipped for the process, with all the improved machinery known to the industry, and has a capacity of 500 blocks per day. All kinds of concrete chimneys are also made. The company takes contracts for the erection of residences and business blocks of all kinds, and does everything in the line of concrete contracts, such as cement sidewalks, concrete floors and basements, burial vaults, laundry trays, etc., etc.

This company built the Fee block, besides many smaller buildings, and some of the very finest residences stand as examples of their capacity for substantial building.

Mr. Rickman, the proprietor of the enterprise, is a native of the United States, and came to Vancouver in 1902. He is thoroughly impregnated with every principle bearing on the enlightened conception of his calling, and is pursuing the same in Vancouver with distinction to himself and satisfaction to all concerned.

DAVID W. HANBURY

HANBURY, EVANS & COMPANY

Among the many enterprises of Vancouver that exemplify in their own business expansion and sound development, the reality and extent of the city's commercial advantages none affords more striking evidence than that conducted by Hanbury, Evans & Co., wholesale and retail bread manufacturers, whose office and bakery are at 2414 Westminster Avenue.

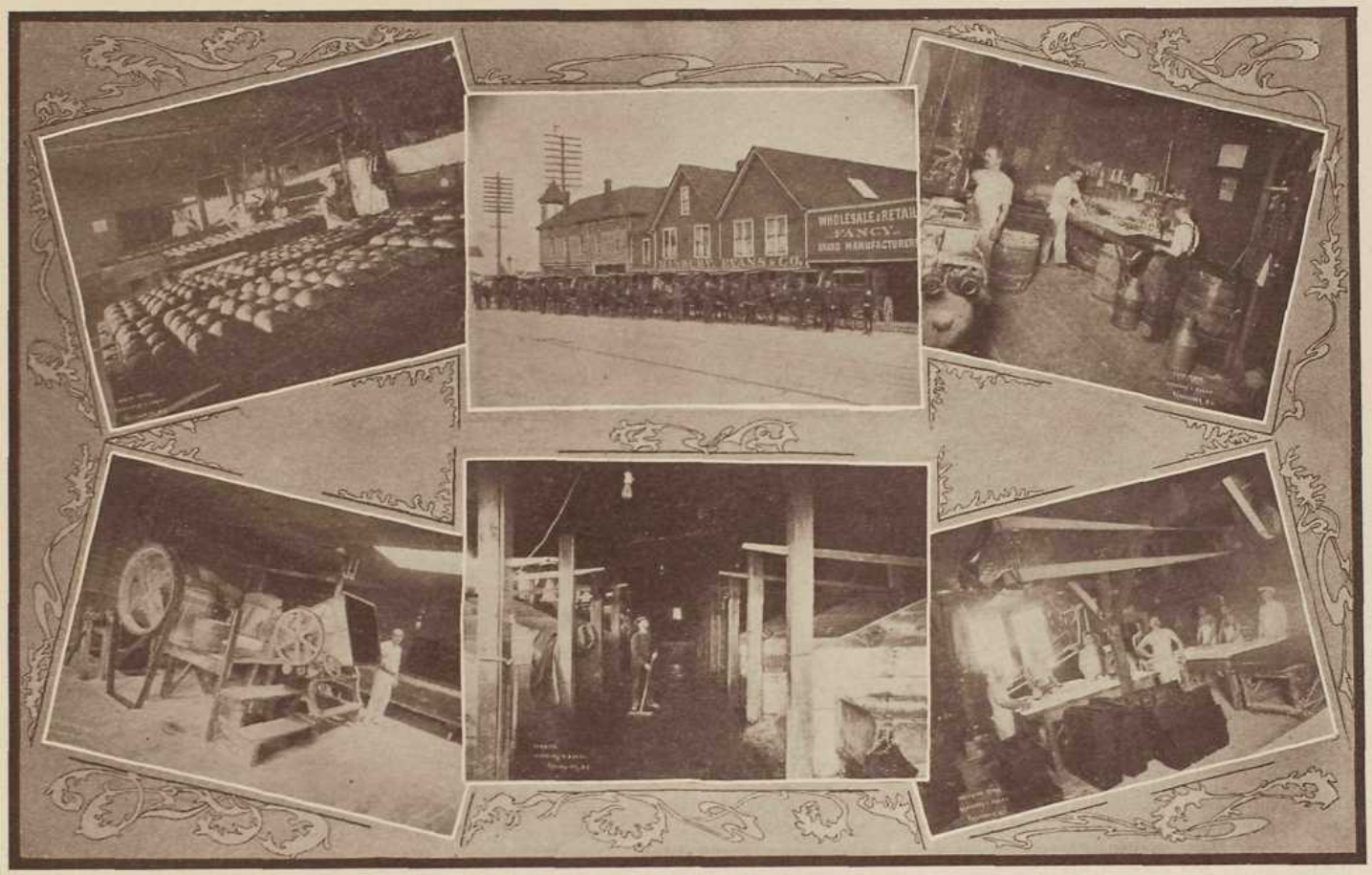
This concern operates as successors to the well-known establishment conducted by the late W. D. Muir, and although it has only been before the public since October, 1906, it has increased the business more than fifty per cent, and at the present time the output exceeds 50,000 loaves each week, requiring fifteen wagons to make the deliveries. The company's trade has been built up so quickly from the fact that it bakes a very wholesome, nutritious, and tasty bread, in fact, it is generally recognized that the bread turned out of this company's ovens is the finest vended in Vancouver. The plant, which gives employment to over thirty people, is a fine example of modern business methods. The ovens are among the fastest bakers in the world, the patent right for which process is owned by this firm in British Columbia, and every detail represents the latest improvement of its kind, and the whole bakery is a model of cleanliness, expediency and efficiency. The business is increasing so rapidly that the firm has secured a new site with a frontage of 250 feet, and will in the near future erect thereon one of the most up-to-date and modernly equipped bakeries on the Pacific Coast.

The company conducts another bakery in Victoria, on the lines that have brought such success to the Vancouver establishment. Mr. Hanbury is in charge of it, and his intelligent energy has already made the bakery a prominent industry in the Island City.

The Vancouver business is in the capable management of Mr. Evans.

Hanbury, Evans & Co. as a progressive business enterprise, contribute handsomely to the aggregate industry of the city, and the unswerving integrity that characterizes its industrial activities.

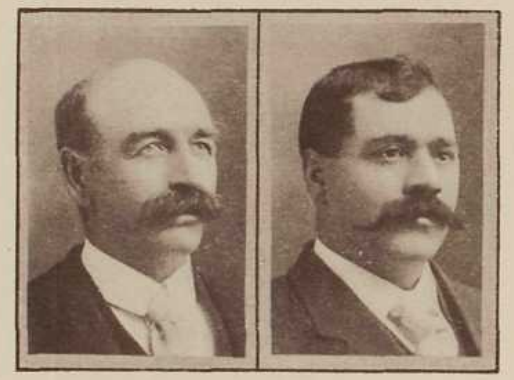
THOS. G. EVANS



ILLUSTRATIONS OF THE MODERNLY EQUIPPED BAKERY OF HANBURY, EVANS & COMPANY, 2414 WESTMINSTER AVENUE

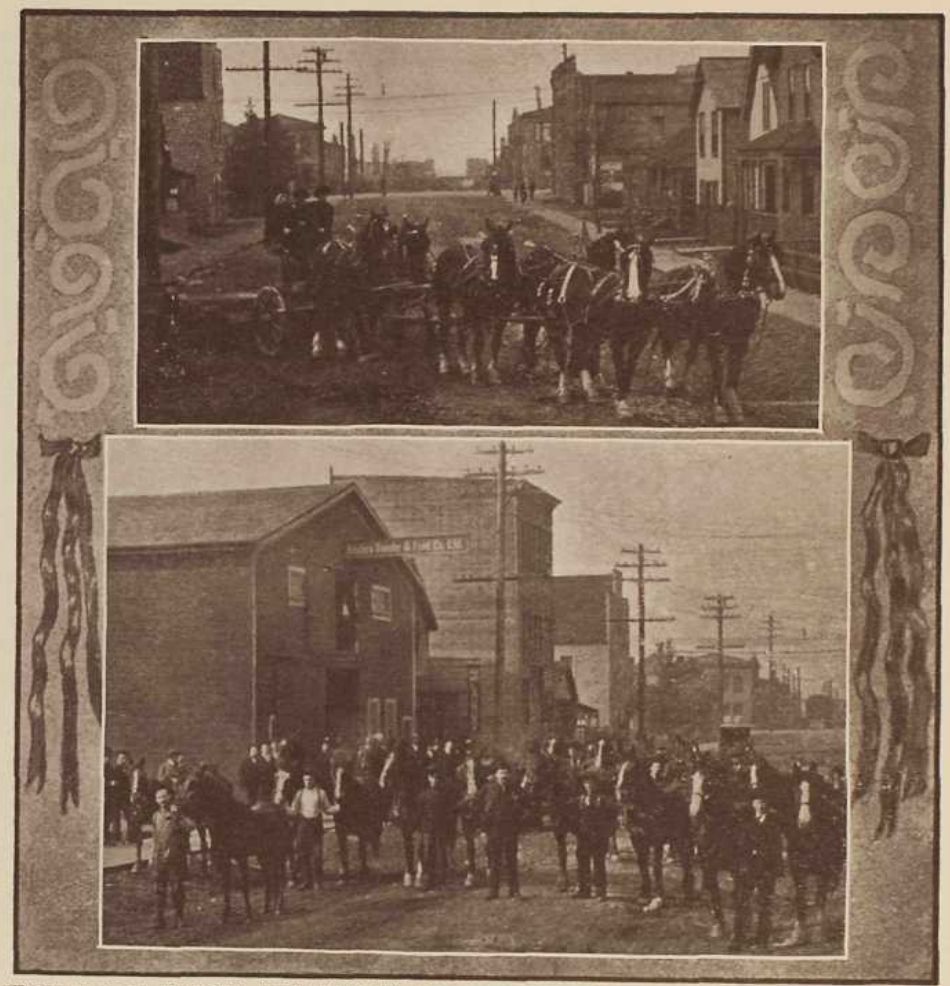
WESTERN TRANSFER & FEED COMPANY, LIMITED

In all great business centres like Vancouver there is a steady and active demand for the services of those engaged in the transfer and storage business, and in the local field this demand is admirably met by a concern of undoubted pre-eminence in the city and equal in capacity to any similar concern in the whole country. This is the Western Transfer & Feed Company, Limited, 244 Prior street, of which Geo. F. Gould is president, Wm. Routley manager, and A. Robertson, secretary and treasurer.



GEO. F. GOULD, President — WM. ROUTLEY, Manager
Western Transfer & Feed Company, Limited

Let it be understood at the outset that this company is of a wider character both in scope and substantiality than the average transfer company. Under its present designation it has been in existence for five years, but was founded by Mr. Routley, the current manager, ten years ago. It employs forty people, and operates twenty teams. It has timber lands in connection with the business, and furnishes all kinds of cordwood for all parts of the city, and supplies all the telegraph poles for city companies.



STABLES AND HORSES, WESTERN TRANSFER & FEED CO., LIMITED, 244 PRIOR STREET

It does all kinds of excavating, being splendidly equipped in this as in all other departments to take care of any contract whatsoever.

The company's capacity as a transfer agent is unparalleled in the city; all kinds of hauling and transfer work are handled in the most satisfactory and expeditious manner, special facilities being possessed for the moving of household effects and theatrical baggage.

President Gould has been a resident of Vancouver for the past two and one-half years, coming here from Ontario.

Mr. Gould has spent considerable time in the Province of Manitoba, where he operated extensively in farming and as a dealer in thoroughbred horses.

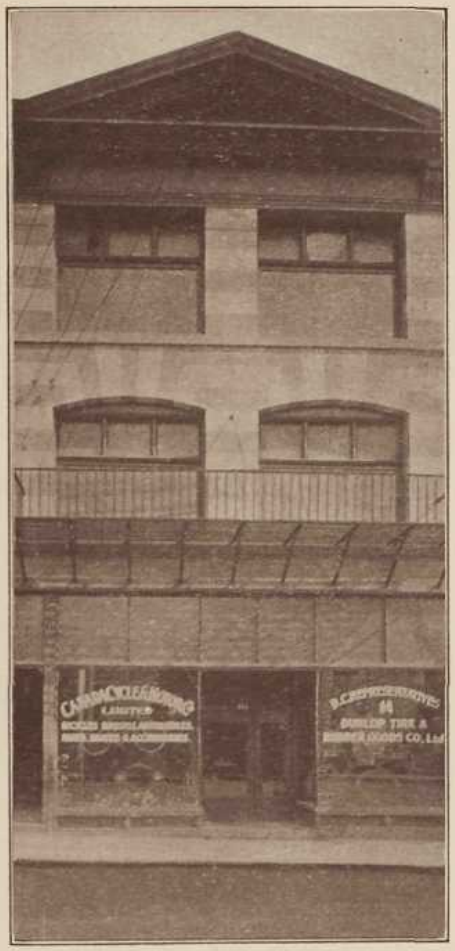
Mr. Routley is a native of Canada, and has been living in Vancouver for the past fourteen years. He is a member of the Employers' Association, and the enterprise is accounted a valued factor in the conducting of the commercial interests of the city.

EUGENE R. CHANDLER

In no contingent of Vancouver's thriving business community are the characteristics, intelligence, probity and energy, nor the prosperous progress of this section more noticeable than in that profession wherein a conspicuous place is occupied by Mr. Eugene R. Chandler, investment specialist, whose offices are at 407 Hastings street.

Mr. Chandler established his business in Vancouver in 1906, and from the beginning has made a specialty of timber lands, saw mill sites and logging opportunities, securing Crown grants for clients, and handling Government leases in timber lands. He has at the present time seven hundred and fifty thousand acres of valuable timber holdings located in British Columbia on his lists, and those who are interested in acquiring this class of investment would do well to consult with Mr. Chandler in regard to what he has to offer.

He has a corps of five cruisers in the field inspecting and estimating the timber limits of Western Canada, and is thoroughly informed on locations, the value of the timber standing on the land, amount and varieties of trees, knows how they can be handled with the greatest profit, and the advice he gives in these matters to his clients is based on absolute knowledge and is of the most reliable and dependable character in every way.



CANADA CYCLE & MOTOR CO., LIMITED
333 PENDER STREET

CANADA CYCLE & MOTOR COMPANY, LIMITED

There is no better proof of Vancouver's dominancy as an important commercial centre than the fact that the Canada Cycle & Motor Company, Limited, have made it the pivot for their western trade for eight years. The Canada Cycle and Motor Company has general offices and works at Toronto Junction, Ontario, and branches in Winnipeg, Vancouver, London (England), Paris (France), and Melbourne (Australia). As manufacturers and distributors of motors, bicycles, gasoline and electric engines the concern stands first in the Dominion.

The Vancouver office looks after the territory of British Columbia, and handles the output of the home factories, the Russell automobiles, Cleveland, Perfect, Brantford, Massey-Harris, Imperial, Rambler and Blue Flyer bicycles.

The Canada Cycle & Motor Company, Limited, have been manufacturing automobiles since the invention first was adopted in this country, and in the Russell it believes it has a car as perfect as can be made. They have profited by the experience of makers in Europe and America, and the principle of construction which makes the Russell distinct has not been changed since it was laid down.

Of the Russell cars this office carries the two-cylinder light touring car, 16 to 18 horse-power, the four-cylinder car of from 25 to 30 horse-power, and a seven-cylinder car of 50-horse-power.

The company is agent for Dunlop tires, handles its own line of auto and cycle skates, and carries a full line of supplies and accessories for both the automobile and bicycle.

Mr. D. J. Koontz, the local manager, is a native of Canada.

TEAM OF PACERS J. H. BROOKS SINGLE AND DOUBLE PACERS

AND ILLUSTRATIONS OF OTHER HORSES OWNED AND HANDLED BY HIM

(See article on opposite page)

J. H. BROOKS

The progress of Vancouver in every line of industry is most emphatic, and in none is it more so than is reflected in the business conducted by Mr. J. H. Brooks, dealer in horses, whose transactions further include a large amount of general teaming.

Mr. Brooks established business in Vancouver three years ago, and has built it up to large proportions by handling only animals of the highest class, imported from all parts of the Dominion of Canada.

He enjoys the distinction of being the largest dealer in his line in the west; he keeps buyers constantly on the road, purchasing and shipping to him the finest horses the Dominion produces, and no better bred or higher class animals can be found than are sheltered under the roof of his commodious stable, located at 975 Westminster avenue, in addition to which he has large stables on Barnard street.

Another fact, which further substantiates the assertion that he is the leading and largest dealer in horses in the west, is the number kept on hand, fully two hundred being kept at all times, and from January to August last year Mr. Brooks sold twenty-six carloads of horses.

Buyers all over the Northwest have heard of the superior excellence of Brooks' animals, with the result that orders come to him from all parts of this section, and shippers have also learned that no buyer is more trustworthy to consign their horses to.

Another phase of his business may be gleaned from the following:

He put the first pack mules over the White Pass trail into the Yukon country (126 of them); he carried the Northwest Mounted Police into Dawson, and hauled the big safe for the first bank which began business in that city—the Bank of Commerce.

Mr. Brooks is a native of Orangeville, Ontario; was born in 1861; was raised on a farm, and has made horses his life study, his father before him having been a large dealer. He was formerly in the same business for eleven years in Detroit, Mich.; has resided in Vancouver for three years, coming here from the Yukon country.

Aside from horses being his business they are also his pleasure. He is the proud owner of the fastest pacer in British Columbia, and is also the owner of the finest team of bay geldings it was ever any man's good fortune to drive.

Mr. Brooks won the first prize with this splendid team at the Toronto and Guelph Expositions two years ago, and also at the Westminster fair last year.

At the recent Vancouver Horse Show Mr. Brooks won twelve prizes and a silver cup, his single and double pacers each carrying away prizes in their class.

Among the other prizes was a silver cup and blue ribbon for the best brood draught mare entered in competition with all classes, and the same animal won first prize in the class of Clydesdale mares.

Mr. Brooks has justly earned a front position in his line in the west.

PALACE LIVERY STABLE

This business was formed four years ago. It addresses itself to the superior requirements of the calling, and has a reputation for the fine quality of the horses it keeps, and the spick and span turnouts it is able to provide. The office and stables at 1,003 Pender street, are open day and night, the attendants are experienced in the management and care of horses, and are properly and tactful in their bearing towards customers.

The business embraces livery, boarding, hacking, and teaming. The strictest promptitude is observed in all departments. It is on record that this stable can turn out a rig ready for the road in quicker time than any of its competitors. J. H. Cocking and W. R. Bryant are the proprietors.

Mr. Cocking is a native of England. He was in the livery business in Nanaimo, B.C., before coming to Vancouver.

Mr. Bryant is a native of British Columbia, and was in the coal business in Nanaimo before coming here.

THE PAQUET COMPANY, LIMITED

This company manufactures and sells to jobbers and retailers, skins and furs, gloves and mitts, hats and caps, moccasins and snowshoes, fur coats and garments of every description. As furriers they have connections enabling them to secure the pick of the finest, most valuable and richest specimens of all popular furs taken in the fur-bearing districts of the world, and from the original skins make up garments of the latest cuts and most approved styles.

The Vancouver branch of The Paquet Company, which was established by and is under the management of Mr. D. F. Fisher, is located at 53 Hastings street, where is shown a splendid stock for the inspection of prospective customers. The territory embracing British Columbia and Alberta has been assigned to Mr. Fisher, who for several years traveled over this section in the interests of Paquet, and is a thoroughly informed fur expert.

THE OFFICE SPECIALTY MANUFACTURING COMPANY

This enterprise is a branch of a corporation that has its executive offices at Toronto, Ontario, and establishments in Montreal, Winnipeg, Ottawa, Calgary, Halifax, and Hamilton. The factory is at Newmarket, Ontario.

The Vancouver office is at 410 Hastings street west, and in the two years it has been before the public has amply demonstrated its ability to adequately represent the output of the company's factory. It keeps two men on the road covering the territories of British Columbia and the Yukon territory, and does an increasing mail order trade.

The company's commodities comprise all articles used in the prosecution of up-to-date business methods, and include filing and record systems, letter copiers, and all labor saving devices introduced up to the present time. They have supplied with these the following: The Royal Bank of Canada, Hudson's Bay Company, and many of the leading insurance, real estate, and lumber offices in the city.

The local manager, Mr. J. Osborne, is a native of Canada, and has been in this business all his life.

N. G. FOSTER, 666 GRANVILLE STREET

N. G. FOSTER

From the spacious premises occupied by Mr. Foster, consisting of the ground floor and basement at 666 Granville street, he conducts operations which include the handling, at both wholesale and retail, of wall papers, room mouldings, paints, glass, etc., etc. His wall paper comprises every pattern and style produced by the leading manufacturers of the country, and in his large stock there are papers of every texture, and of every hue and tint, ranging in price from the cheapest that is serviceable to the costliest that is sensible; papers ornate beyond ordinary use and meant for palatial homes only.

In the contract department the city has no more enterprising representative.

House painting and both interior and exterior decorating; calcimining and sign writing are undertaken in this department, and many private residences, business blocks, and buildings of all descriptions in all parts of the city furnish evidence of his able workmanship; a specialty upon which he has built up his greatest reputation being the interior decorating of the finer class of homes and residences.

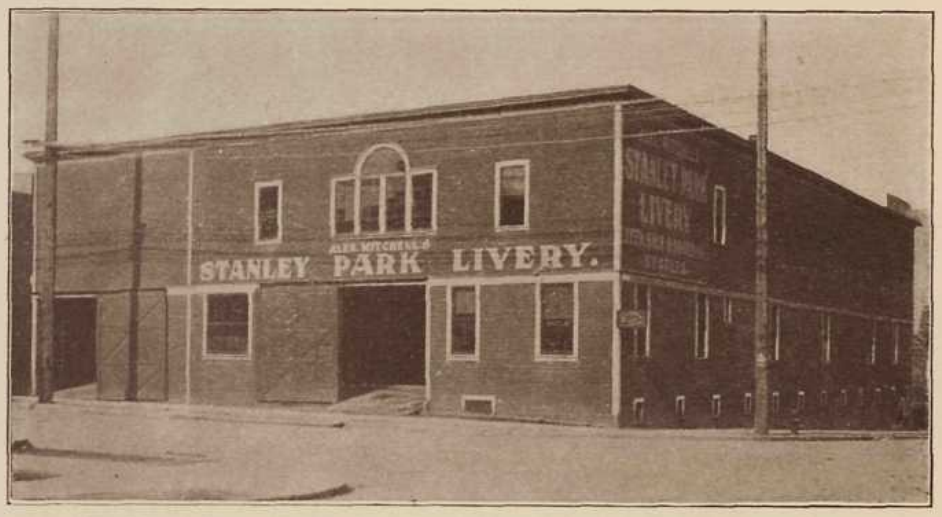
Mr. Foster is a native of England. He employs some thirty men in the conducting of his enterprise, and catering to a high class of customers, finds a ready acceptance of his methods and ideas, and a constantly increasing appreciation of his facilities and thorough expert skill.

STANLEY PARK LIVERY

In a city of Vancouver's dimensions, and enjoying the benefits conferred by a large and increasing tourist population, we are not surprised to find the livery business quite conspicuous among the city's aggregate of activities; nor are we surprised to find such an eminent exponent of the livery enterprise as that afforded by the Stanley Park Livery, at the corner of Seymour and Dunsmuir streets, of which Mr. Alexander Mitchell is the proprietor.

The operations of the Stanley Park Livery are of an extensive and important character, and easily set the pace for other enterprises in this special line, both in substantiality of corporation, and excellence and variety of equipment. Established a number of years ago, this concern has now horses to the number of eighty-six; it has forty rigs, seven hacks nad two tally-ho's, one of ordinary type, the other an automobile. It boards all the horses of the Dominion Express Company, and a great many horses owned by private citizens. A sale stable is conducted, where a fine class of horseflesh is dealt in, and where many of the most important horse deals of the city are consummated.

The service is conspicuously prompt; a call for a hack, Victoria, surrey, carriage, or any other description of fashionable vehicle invariably meets with courteous and instant attention. Mr. Mitchell is a gentleman of broad experience in livery matters, and thoroughly understands the importance of keeping a well



STANLEY PARK LIVERY, CORNER SEYMOUR AND DUNSMUIR STREETS

conditioned stock of horses, clean stables, and smart looking and reliable vehicles.

The premises are 75 x 120 feet, and occupy three floors. A corps of twenty experienced stablemen are in attendance, and the drivers allotted to the care of excursion parties are worthy the responsibility reposed in them.

EMPRESS MANUFACTURING CO., LIMITED

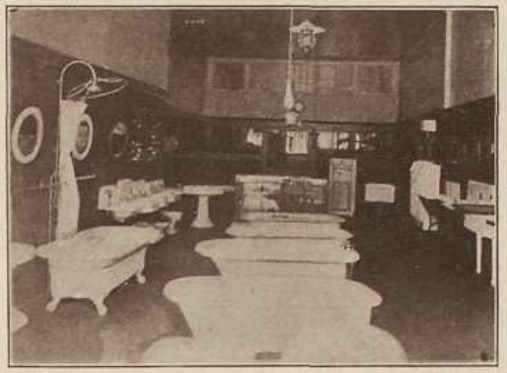
Vancouver is the home of many important manufacturing enterprises, and practically every article in demand by the people of this section of the country can be supplied by home manufacturers. This is especially true in regard to the necessaries of life, and a leading firm, engaged in importing and manufacturing a line of food products is the Empress Manufacturing Company, Limited, importers, roasters and grinders of high-grade coffees and spices, and manufacturers of jams, jellies, extracts, pickles, etc.

The office, mills and packing plant of this company are located at 1107-1119 Homer street, two floors in a building 120 by 150 feet in dimensions being devoted exclusively to their uses.

They pack under two registered brands—the *Empress* and *Climax*—but have about fifty subsidiary brands. No matter under what label the goods made by them are marketed the quality is uniformly high grade. Their canned vegetables, fruits, pickles, sauces, flavoring extracts, jams, jellies, etc., are packed from good raw products and require none of the usual preservatives and coloring matters used by manufacturers of inferior goods. These products, as well as their coffees and spices, are shipped to all points in British Columbia, Alberta and Yukon territory to dealers, and the firm also enjoys an extensive local trade.

The managing director of this concern is Mr. Walter Taylor, who has been engaged in this line of business in Vancouver for eighteen years.

EMPRESS MANUFACTURING COMPANY, 1107 TO 1119 HOMER STREET



BARR & ANDERSON, 114 HASTINGS ST.

BARR & ANDERSON

Vancouver has many worthy exponents of the plumbing and heating profession, not the least of which is the firm of Barr & Anderson, 114 Hastings street.

This firm, established in 1895, employs fifty-two people, and does mostly contract work, also all kinds of jobbing, repairing, and remodeling. They handle the International Automatic Fire Sprinkler, the A. B. Sands goods, the American Ideal furnaces, Taylor & Forbes' and many other high grade furnaces and heaters.

The handiwork of the firm is seen in almost every building in the city; a partial list of the work done by them includes: Vancouver General Hospital, new Post Office, City Hall, Kelly building, Douglas building, McLellan & McFeeley building, Malkin building, Clarke & Stuart building, Irving hotel, Rainier hotel, Winters hotel, Dominion hotel, Badminton hotel, and a host of others. This very generous public patronage goes to show in an incontestible manner the degree of ability that marks the workmanship of the firm.

Mr. M. J. Barr is a Canadian, and Mr. J. C. Anderson an American.

THE PACIFIC COAST LUMBER MILLS, LIMITED

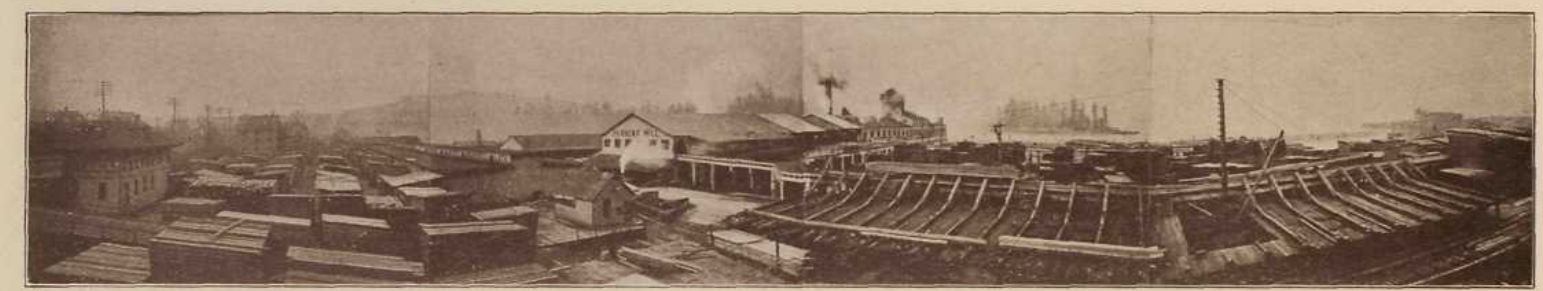
Vancouver's advancement to a foremost position among the Pacific Coast cities is due in no small measure to the fact that it lies in the heart of one of the greatest timber belts in the world, and one of the largest lumber concerns located in the city is The Pacific Coast Lumber Mills, Limited, 1605 Georgia street, of which Mr. G. F. Gibson is manager.

Thousands of acres of timber land in British Columbia are controlled by this company, and a number of logging camps with about two hundred cutters are engaged in cutting timber to supply the big Vancouver saw mills they have in operation with two hundred and fifty men employed therein.

Premises twelve acres in extent are devoted to the plant, which includes a lumber mill of 150,000 feet daily capacity; shingle mill of 300,000 shinges capacity; lath mill capable of producing 30,000 lath every ten hours, and a modern fully equipped planing mill which turns out immense quantities of interior finish, mouldings, band saw work, turning, scroll work, etc.

As dealers the company has both wholesale and retail customers, and distributes hundreds of thousands of feet of lumber and shingles through eastern Canada and the United States, and makes cargo shipments to Mexico, China, Japan and England.

The contribution by this concern to the commercial supremacy and industrial prosperity of this city and section makes it a leading factor in the development of the same. Manager Gibson is one of the most substantial citizens of the community, and is connected in various ways with its leading business and church organizations, being a member of the Terminal City Club, is a director of The Canadian Pacific Sulphite Pulp Co., is secretary and treasurer of the Valley Timber Co., and is a director of the Canadian Manufacturers' Association.



PLANT OF THE PACIFIC COAST LUMBER MILLS, LIMITED, OFFICE 1605 GEORGIA STREET

J. COUGHLAN & SONS, LIMITED

The head office of this concern is located in Vancouver at 344 Granville street, while their $35,000 steel plant is at the corner of Bridge street and Sixth avenue. They also have a branch in Victoria at 15 Broad street, and another at New Westminster, while the big brick plant they operate is located at the last-named place also. Mr. J. Coughlan, founder of the business, has five sons actively associated with him in this business, two of whom are managers of the respective branches.

In addition to handling the brick and steel products of their own manufacture they are agents for some of the best known and most thoroughly tested makes of builders' supplies in the market.

The operations of the concern in the three cities mentioned are large in extent, and require the employment of sixty people in various capacities.

Mr. John Coughlan came originally from Halifax, but has resided in this Province for thirty years, and is one of its pioneer and leading citizens. He takes an active interest in public matters, and was for several years an influential member of the Victoria City Council. The sons all are natives of British Columbia.

B. C. DRAFTING & BLUE PRINTING COMPANY

There is in Vancouver adequate representation of those enterprises that are regarded as apart from the ordinary scale of activity, or as belonging more particularly to the detached order of art peculiarly associated with extensive development of virgin country, and a prominent representative of this class of craftsmanship is the British Columbia Drafting & Blue Print Company, in the Williams building.

Mr. Plowden, the proprietor, has practised his art in every quarter of the globe, in England, South Africa, United States, Australia, and his activities in these various countries

have been of the most alert character, and collectively have lifted him to an unusual plane of practical skill, coupled with a surprising celerity in execution.

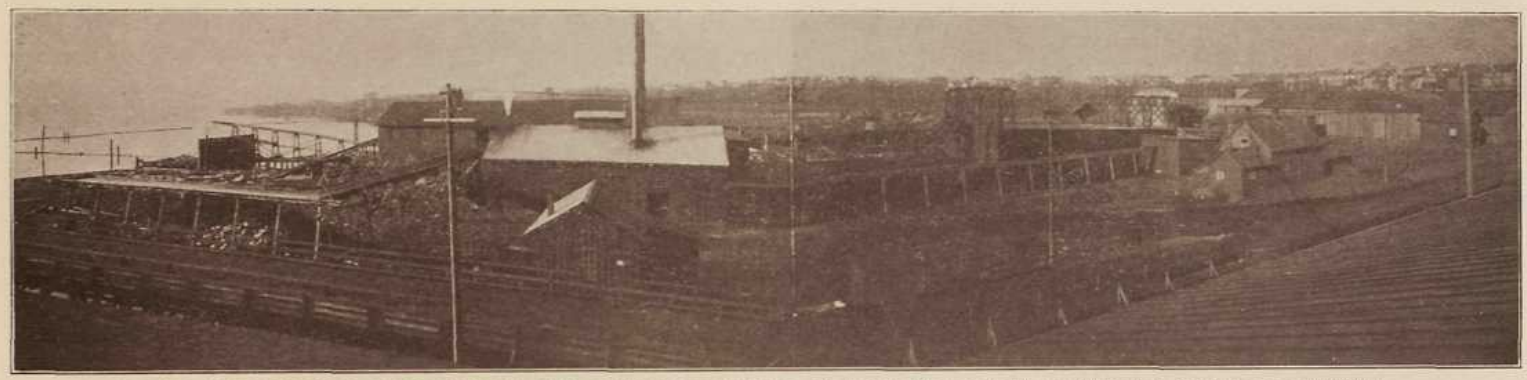
He established himself in Vancouver in 1907, but, short as the time has been, he has achieved a splendid following. He employs the most approved and up-to-date methods in all his departments; does all his printing by electricity, and addresses himself to the making of all kinds of coal and other mineral maps, city plans, sectional, township and property descriptions, and topographical work of all sorts. His specialty is the making of timber maps, in which he is acquiring a rapidly increasing patronage among the large timber brokers and owners.

EXPORT LUMBER & SHINGLE COMPANY, LIMITED

Among the manifold commercial activities that conduce to Vancouver's prominence as a trade centre not one has such a manifest bearing on the cardinal resources of the country as the lumber interests.

A concern that is prominently engaged in this important phase of industry is the Export Lumber & Shingle Company, Limited, wholesale dealers in British Columbia lumber, laths, shingles, and factory work, with special attention given to the shipping of a superior brand of British Columbia shingles. The offices of the company are in rooms 44 and 45 Flack building. The shingle shipping capacity per day is about 1,500,000, and although the company is second to none in the quantity of shingles sold to the Canadian trade, and the second largest shipper to the United States, it is at the same time doing a large and constantly increasing lumber business in the Prairie Provinces, and other sections of Canada where British Columbia lumber can be sold.

The manager of the company is Mr. H. H. Spicer. Mr. Spicer first introduced British Columbia shingles into the New England states, and also to the trade of the middle western states of the United States about fifteen years ago. He has had an extensive experience in the lumber business, and this, backed by personal and business probity, has earned for him an eminently satisfactory standing in the community. In the management of this large concern, which handles half of the entire shingle business in British Columbia, and has the exclusive handling of several of the largest shingle mills of this province. Mr. Spicer has shown keen business qualities and conspicuous executive ability. He has lived in Vancouver about twenty years, and is a member of the Terminal Club.



SPICER SHINGLE MILL COMPANY'S PLANT—OUTPUT HANDLED BY EXPORT LUMBER & SHINGLE COMPANY, LIMITED

HARRY R. GODFREY

It is a general fact that in every city one of the most popular businesses is that identified with the supply of sporting goods, and Vancouver is no exception in this respect, and this distinction here is accorded to Mr. Harry R. Godfrey at 132 Hastings street.

Mr. Godfrey established himself here four years ago; his stock-in-trade comprises one of the most complete lines of sporting goods in British Columbia, and includes boxing gloves, base balls and bats, punching bags, fishing tackle, guns of all kinds and from the leading makers, revolvers, hunting outfits, football goods, lacrosse goods, roller and ice skates, ammunition from the United States and Canada, camping accessories, etc., etc. He is also agent for the best canoe on the market today—the Peterborough, and has done not a little to popularize canoeing on the adjacent waters.

Considerable work is also done in gasoline

motors, and all kinds of light machinery, including bicycles and automobiles. A well-equipped repair shop is operated in this connection, containing facilities for the immediate repair of breakages in machinery such as mentioned.

H. A. SLATER

Adequate reviewal of the individual elements that have contributed in large measure to the present splendid status of Vancouver's progress must assign a place to Mr. H. A. Slater, manufacturer and dealer in tin, copper, galvanized and sheet iron maker and installer of cornices, skylights and roofing, with premises at the corner of Pender and Cambie streets.

This enterprise was organized six years ago, since when it has been identified with much of the best work in the city touching its own particular line. A specialty is made of cornices, roofing, and skylights, while contracts of any description are undertaken involving tin, copper, galvanized or sheet iron. That Mr. Slater has ability, and that it is appreciated, is abundantly proved by the large amount of important work for which he has been retained. This includes work on the High school, City hospital, Model school, and many of the finest and largest stores.

He is the sole agent for the well known Admiral hot air furnace, and represents the Record Furnace Company. He installs all kinds of hot air heating apparatus. In the prosecution of his extensive obligations he is assisted by seven able workmen, who under his expert guidance execute all their jobs with dispatch and efficiency, giving a reputation to the enterprise for rapidity with neatness and finish.

Mr. Slater is always prepared to furnish estimates for contracts; these, by reason of his superior facilities, are competitive in figure, and stand for thoroughness in execution.

A native of Canada, Mr. Slater has been in Vancouver for the past eleven years

H. A. SLATER, CORNER PENDER AND CAMBIE STREETS

MOSCROP BROTHERS

The large number of buildings that are annually being added to Vancouver affords a lucrative field for the prosecution of that calling so necessary, in its perfection, to domestic and personal comfort—plumbing and heating. In this department Vancouver has a very worthy exponent in the firm of Moscrop Bros., 1106 Granville street.

This company was organized in 1906, the proprietors coming here from Revelstoke, where they had been similarly engaged. The business is a large one, twelve people being employed, and caters to the best class of trade. Considerable contract work is done in the way of plumbing and heating, and a very great deal of residence work, a large number of the finest homes in the city containing examples of the company's superior workmanship. All kinds of heating receives immediate and expert attention, and in general plumbing the same

MOSCROP BROTHERS, 1106 GRANVILLE STREET

applies. Only the best material enters into the work done, and the thoroughness of the workmanship is seen in the durability and neatness of it.

The premises are well appointed and contain a varied display of all the latest and approved plumbing accessories and heating apparatus. Plans and estimates are furnished, giving the best possible returns for the outlay. The partners are of lifelong experience in this business, and are absolutely trustworthy.

Messrs. E. and W. Moscrop are natives of England, but have lived in Canada for the past twenty years.

HALL & WALLACE CARRIAGE WORKS

There is at all times a constant expansion of industrial lines in Vancouver, and an important addition that must be noted here is the Hall & Wallace Carriage Works, which was established a little more than four years ago by Jas. W. Hall and Jas. A. Wallace, both of whom had been in the same line of business previously. The plant turns out a large amount of work in its capacity as manufacturer of drays, wagons, buggies, laundry, bakery and other delivery wagons, firehose wagons, features also being all kinds of blacksmithing, carriage repair work, mill chains and logging camp work.

They have upwards of twenty-five workmen employed in the shops at 573-75 Beatty street, and the premises occupied comprise two floors of dimensions 50 x 120 feet, while the equipment provided is of such a character as enables them to do all classes of work in their line in the best and most workmanlike manner, and in the shortest time possible to accomplish the most perfect results.

In addition to its operations as manufacturers the firm imports light and heavy lumber wagons, dump carts, etc., and is prepared to supply every demand of the trade, a very large percentage of which they now hold in this city.

Mr. Hall and Mr. Wallace are both natives of Canada, and long resident in this city.

THREE STAR WINE COMPANY,
118 Cordova Street

HALL & WALLACE, 573-75 BEATTY STREET

THREE STAR WINE COMPANY, LIMITED

Among the enterprises that evidence by their own business expansion the advantages offered by Vancouver for the successful prosecution of trade interests, space must be given the Three Star Wine Company, Limited, dealers in wines, liquors, cigars, tobaccos, and smokers' sundries of all kinds.

The offices and warerooms of the concern are at 118 Cordova street, where eight people are employed, and from where two wagons operate to deliver city orders. The commodities handled are of high-grade quality. Canadian whiskies of the best brands, famous Scotch, Irish, and American whiskies, miscellaneous liquors of recognized excellence, cigars of foreign and domestic make, pipes of all kinds, including the famous "H.B.B."; these furnish some indication as to the variety of the goods carried and the company's ability to adequately supply the trade with these popular luxuries.

Mr. George Bowers is managing director and Mr. Norman A. Tulk secretary and treasurer of the company.

Mr. Bowers, formerly resident in Oregon, U.S.A., has been a resident of Vancouver for the past five years.

Mr. Tulk, who has been here for the past ten years, is a native of Ontario.

C. GARDINER JOHNSON & COMPANY

Vancouver is the field of operation of a number of large and important companies whose transactions cover unusual scope, and one of the oldest established and most prominent of these is C. Gardiner Johnson & Co., ship brokers, commission merchants and general agents, with offices at the corner of Pender and Seymour streets.

The firm is agent in Vancouver for W. Wingate & Johnson, Limited, shipping, forwarding and insurance agents, freight contractors and export packers, of London, Liverpool, Southampton, Glasgow, Manchester, Birmingham, Sheffield and Paris; Sir Charles Price & Co.'s engine, cylinder and colza oils; Taylor's safes and vault doors; Expanded Metal and Fireproofing Company, Limited, of Toronto, Ontario;

C. GARDINER JOHNSON

H. CLEVE

"Onoda" brand Portland cement; Alberta-Pacific Elevator Company, Limited, Calgary, Alberta; and Skinner's Queensland Turtle Soups.

In insurance they represent the North Queensland Insurance Company, Limited, Sydney, N.S.W.; Tokio Marine Insurance Company, Limited, Tokio, Japan; H. J. Symons & Company, Lloyd's, London; and the Dominion Fire Insurance Company of Toronto.

This company also owns extensive water frontage and docking facilities, and does a large general wharfage and storage business, for the latter purpose using three big warehouses. Mr. C. Gardiner Johnson, head of the firm of C. Gardiner Johnson & Company, is also managing director of the Johnson Wharf Company, Limited, and through that medium carries on an extensive wharfing business.

Mr. Johnson is the Canadian Pacific Railway Company's marine notary; Lloyd's agent for British Columbia, and fills the honorable position of vice-consul for the Netherlands. In addition to attending to his manifold business interests he has found time to devote to military matters and joined the British Columbia brigade of garrison artillery as provisional second lieutenant in 1894. He was subsequently promoted to higher positions successively, until in 1906 he was gazetted honorary major. He is a native of Scotland, became a resident of this city in 1885, and has been continuously engaged in the prosecution of business as mentioned above ever since. He holds membership in the Board of Trade and Vancouver Club.

H. CLEVE

The well dressed appearance of the business and professional men of Vancouver testifies to the presence of cutters of the highest skill, and among the enterprises given over to high class tailoring a prominent place must be accorded to Mr. H. Cleve, merchant tailor, 1,146 Granville street.

PITHER & LEISER, 185 WATER STREET

This enterprise has a commodious, modernly equipped establishment stocked with the latest styles of foreign and domestic fabrics in every variety of pattern and texture. Only skilled journeymen tailors are employed. Mr. Cleve is an expert cutter, and every garment turned out represents the highest expression of the sartorial art, the design, fit and workmanship being above reproach, as perfect as possible. From the very time of establishing himself in business here in 1906, Mr. Cleve has gone to the front of the custom tailoring trade of the city, a position he is likely to maintain if we may judge by the clean-cut, dressy suits he is making for a clientele that is steadily growing. He caters to a very select custom, and makes a specialty of cravenettes and evening clothes, but is ready and willing to execute anything on which he can exercise his peculiar ability for neat accuracy.

PITHER & LEISER

No department of business endeavor is without its representative houses in Vancouver, and it is noteworthy that the liquor business is in no other city conducted according to higher principles than it is here. Among the foremost wholesale houses is that of Pither & Leiser, at 185 Water street, which was established in 1901.

Pither & Leiser are importers and wholesale dealers in wines, liquors and cigars, makes a specialty of high class wines, handles Preller's Clarets and Sauternes and B. Bert's Sauternes; is agent for the popular White & Mackay's Scotch and White Horse Cellar whiskies, G. H. Mumm's Extra Dry, Kilmarnock whiskey, Lemp's St. Louis Extra Pale beer, and the celebrated mineral water, "White Rock."

Heavy importations of the finest grade Havana cigars are made, and in this line also a large and exacting wholesale trade is supplied.

The main offices of Pither & Leiser are in

Victoria. Mr. James Hunter is manager of the Vancouver House, has five employes under him, and the way he has built up the business during the two years he has had charge of it is telling evidence of his business and executive ability.

Mr. Hunter was for several years connected with the Hudson's Bay Company and has a wide acquaintance.

E. S. WILBAND

Adequate reviewal of the individual elements in commercial and industrial lines that have contributed in large measure to Vancouver's wonderful expansion must assign a place to the sheet metal works conducted by Mr. E. S. Wilband at 38-40 Cordova street east.

As jobber in everything connected with sheet metal, and manufacturer of galvanized iron, copper cornices and skylights; worker in tin, blast pipe and furnaces; asphalt, slate, tar, and gravel roofing, Mr. Wilband is one of the best known artisans in the city, and is daily adding to his custom and reputation.

He has done the metal work and roofing on a great many of the first class buildings in the city, and is at present engaged upon the contract of the St. Joseph's Hospital at Victoria. The splendid facilities he enjoys for the prompt, expeditious handling of all kinds of contracts and job work enables him to meet all competition without embarrassment. A practical sheet metal worker himself, his intelligent supervision of all operations ensures their workmanlike execution in the shortest time possible.

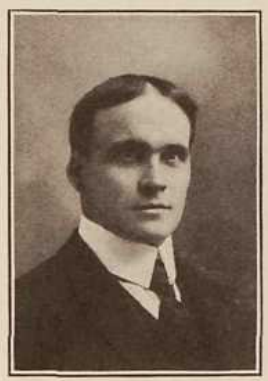
The development of this business into one of the first sheet metal shops in the city is a speaking example of what can be accomplished by sedulous attention to business, with upright methods and principles. No doubt the unusual prodigality of the city with regard to all kinds of business opportunities has much to do with his success, but it must not be overlooked that no matter what the opportunities are they are unproductive unless exploited by intelligence, experience, and application.

E. S. WILBAND, 38-40 CORDOVA STREET

NOEL HUMPHREYS

As the metropolis of British Columbia, Vancouver is headquarters of many men engaged in certain classes of pursuits whose chief field for operations is in outside parts of the country. This is particularly true in the case of many civil engineers and surveyors, some of the most talented and successful of whom have offices at the present time in the city, and foremost among those engaged in that profession is Mr. Noel Humphreys, Room 26, Imperial Block, who commenced business independently here in 1906.

Mr. Humphreys had been with Mr. W. A. Bauer, in Vancouver, for seven or eight years, during which time he had charge of the survey of nearly 100,000 acres of timber for the Canadian Pacific Sulphide Pulp Company, whose plant is now being erected at Swanson, B. C. During the past year Mr. Humphreys has been engaged principally on timber surveys at various points along the coast, and upon many land surveys all over the western part of the Province from Nicola Valley along the coast. He also completed some right-of-way work on the new line from Eburne to New Westminster for the Canadian Pacific Railway Company during the past year.



E. S. WILBAND

NOEL HUMPHREYS

Mr. Humphreys has done considerable work for private parties in Vancouver and also for the municipality.

A considerable amount of mine surveying has also been accomplished by him, and he predicts a considerable awakening in that industry the coming season as he says there are far more mineral claims being prospected now than there were a year ago, and much mine and mineral surveying is being done. With the extensive experience which he has had, and the prestige that comes when the public is aware of a man's successful work for well known concerns he finds his business steadily growing.

R. A. LAWSON

The general prosperity of Vancouver is indicated no more by the imposing appearance of its buildings than by the everyday clothing of its business men, and while it is true dress does not make a man it is nevertheless an indication of his ability to command success, and the fit, as well as the condition, is a fair insight into his personal character and high personal attainments.

Correct style, neat workmanship and perfect adaptation to the form are fully as essential as genuineness of material, and, indeed, of much more importance.

Vancouver is especially fortunate in possessing representatives of the sartorial art, than whom none other in all the country is more accomplished and expert than Mr. R. A. Lawson, whose merchant tailoring parlors are at 552 Georgia street, corner Seymour street.

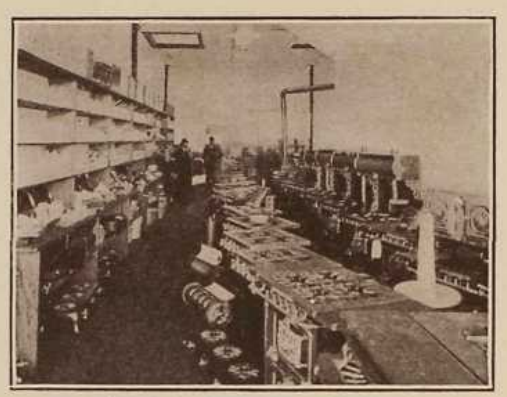
M. Lawson has been in the merchant tailoring business in this city for some years, and has ever kept abreast of the times in his profession, and ever up to the most advanced ideas of the merchant tailoring art; in fact it may be said he is an artist in clothing architecture, and is today known and appreciated as conducting Vancouver's popular tailoring establishment by all well dressed men in the city.

Style begets trade, but Mr. Lawson believes that quality holds it, and his greatest care is to secure a perfect fit, to supply the best workmanship, the best materials, and at reasonable prices.

In his sample room there is displayed a large number of patterns in piece goods, and he gives every customer the advantage of his years of successful effort in the tailoring line by aiding and advising in the selection of goods best suited to his customer's individual appearance.

THE BURNSIDE GAS APPLIANCE COMPANY

Among the newly founded enterprises established in Vancouver during the present year is The Burnside Gas Appliance Company, 1037 Granville street.



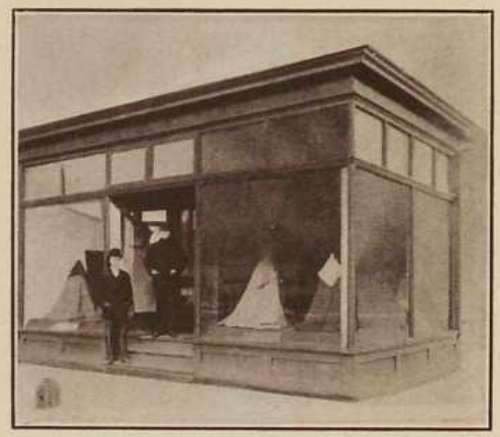
BURNSIDE GAS APPLIANCE CO.
1037 Granville Street

This company, which is composed of George Burnside and Thomas E. Clark, two energetic young business men, is estimators and contractors for all kinds of gas fittings and appliances and handles ranges, heaters, logs, radiators, water heaters, lights, mantels, engines, cooking utensils, etc., their stock being composed of such articles as have the highest reputations and are of proven value.

One of the most popular ranges which they handle is the "Success," beautiful in finish, economical in use, and reasonable in price. The "Success" range is of their own manufacture, and embodies every up-to-date advantage possible to put into the construction of a gas range.

Mr. Burnside, manager of the business, was born in Ontario. He came to Vancouver seven years ago, and was for four years connected with the Vancouver Gas Company.

Mr. Clark, secretary and treasurer of the company, was formerly a member of the firm of Clark & Sons, oil producers, grain merchants and bankers of Ontario.



LAWSON'S TAILORING EMPORIUM,
Corner of Georgia and Seymour Streets

THE BISMARCK CAFE

That Vancouver has arrived at a positive affluence is conclusively evidenced by the superior order of its cafes, and a particular instance that is very apposite in this connection is the Bismarck Cafe, at the corner of Abbott and Hastings streets.

This really first-class institution was opened about a year and a half ago. The interior is beautifully arranged, and lends an atmosphere conducive to complete relaxation from the turmoil of the street, to that gentle complacency of spirit that signifies complete surrender to soothing influences. Aiding in this effect is a full orchestra which plays during every meal. The tables and chairs are after the old Vienna style, and in the evenings the chamber is brilliantly illuminated by electric lights, and in the centre of the floor a beautiful electric fountain makes a cheerful disportment, the water prettily refracting the refulgence of the numerous lights.

The cafe has a seating capacity of one hundred and fifteen, has eight private dining-

rooms for ladies with a capacity for forty-eight people, and is kept open all day and all night. Meals are served a la carte; lunch at 11.30 a.m. to 2 p.m., dinner from 5 to 8 p.m. The service is strictly in keeping with the superior tone of the cafe, the waiters are deft, quick and polite, and the edibles of the finest quality procurable. An automobile is at the use of patrons, and two or more people will be sent for and returned to their homes.

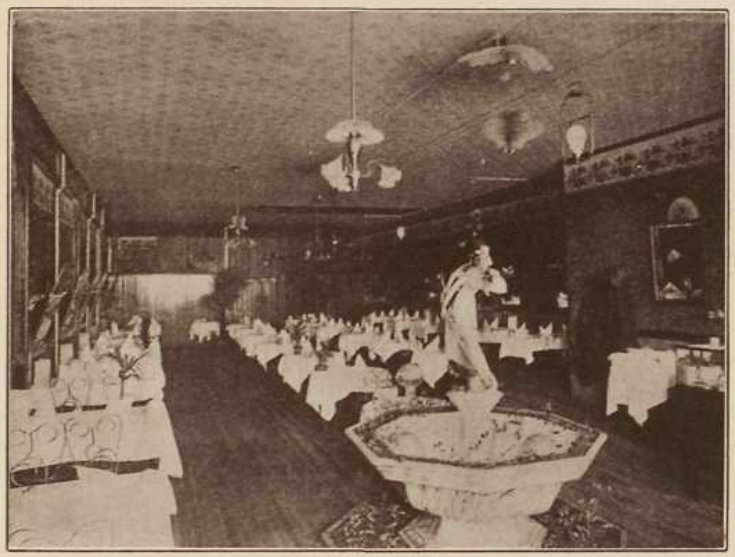
The proprietors of the Bismarck are Messrs. D. D. McKinnon, a native of Scotland, and P. Bancroft, a native of Greece. Mr. Bancroft is president of the Greek Association, and is interpreter for the city in four languages. Both are caterers of undisputed accomplishments, and the direction of this, the finest cafe in the city, could not be in better hands.

D. D. McKINNON P. BANCROFT

J. A. FLETT, LIMITED

In a city like Vancouver the restless activity in building operations necessarily involves a corresponding briskness in all the lines of enterprise associated with the building of homes and public edifices, so that we find the hardware and sheet metal workers, furnace and general heating engineers among the more important integrants of the city's commercial entity. In introducing the firm of J. A. Flett, Limited, we bring to notice an enterprise that has played a conspicuous part in the lines mentioned ever since its initiation in 1896.

The company is domiciled at 111 Hastings street, and has a branch establishment at 2,337 Westminster avenue; while the sheet metal works and furnace depot are at 748-752 Cambie street. While the firm does everything in the



BISMARCK CAFE,
Corner of Abbott and Hastings Streets

J. A. FLETT, LIMITED, HARDWARE MERCHANTS,
111 Hastings Street West

line of sheet metal work a specialty is made of cornices and roofing of all descriptions, and some of the examples of their handiwork in these directions include work on the Canadian Pacific Railway depot, Molson's bank, Carnegie library, Royal bank, and a great many others of equal importance, besides many of the finest residences.

They handle a complete line of heavy and shelf hardware, house furnishings, mechanics' tools of all kinds, granite and tin ware, and manufacture milk and garbage cans, in short, everything made in the complete sheet metal workshop.

The firm is sole agent in Vancouver for the Malleable Steel Range Co., of South Bend, Indiana; the Gurney-Tilden Co., manufacturers of stoves, ranges, and furnaces; The British-American Paint Company's Ironite Paints, and the P. & F. Corbin Lock Co.

Mr. J. A. Flett, president of the company, is a native of Canada, and has resided in Vancouver for fifteen years.

The different departments of the firm are under the management of the following gentlemen, who are also directors of the corporation: C. K. Snell is manager of the Hastings street store, and is purchasing agent for the business; W. R. Owen is manager of the Mount Pleasant store, and A. McLeod is manager of the sheet metal and heating department.

G. H. COTTRELL

In the construction of modern commercial fabric it is no inconsiderable responsibility that devolves upon the storage and forwarding broker, especially in a city circumstanced like Vancouver.

In considering this detail of the city's enterprise we cannot but realize that it is largely represented by the energy of one man—Mr. G. H. Cottrell.

Mr. Cottrell, whose offices and warehouse are at 139 Water street, has been carrying on the business of storage, forwarding, and custom brokerage for the past five years, and he has addressed himself to this activity with such conspicuous pertinacity, adroitness and foresight that the permanency of his enterprise is assured, and he himself has won the regard of the entire commercial element by the happy and efficient relations he has ever managed to maintain between himself and the public concerned.

His warehouse measures 60 x 120 feet, comprising six floors. Carload freight is distributed, and he is the forwarding and distributing agent for numerous large firms in the East.

G. H. COTTRELL'S WAREHOUSE, 139 WATER ST.

G. R. GREGG & CO., LTD.

Recognition of the advantages of Vancouver as a wholesale centre is widespread, and every year finds many additions to this important branch of commercial enterprise. It was in 1905 that the firm of G. R. Gregg & Company, Limited, of Toronto, founded headquarters here for the purpose of doing an exclusive wholesale

G. R. GREGG & COMPANY
401 Cordova Street

business in Japanese, Chinese and European silk goods, Japanese fancy goods, mattings, rugs, etc.

A large stock of these and other allied lines is carried, which includes all kinds of artistic chinaware, earthenware, jardinieres, vases, etc., baskets, screens, lacquered ware, bamboo furniture, pictures, water colors and hundreds of other articles, both ornamental and utilitarian, are carried in stock at 401 Cordova street.

There is a full corps of assistants in each department, and four traveling representatives cover the provinces of British Columbia, Alberta and Saskatchewan in the interests of the Gregg Company, while branch houses are maintained at Winnipeg and Yokohama.

Through the latter it is possible for them to make the most advantageous purchases of rare novelties and staple lines of goods for importing to this country.

It was ten years ago that Mr. W. G. O'Laughlin, manager of the Vancouver house, first became connected with G. R. Gregg & Company, and three years ago he came here to assume his present responsible position. He is a native of Canada, and is a member of the Board of Trade and the Terminal City Club.

McLACHLAN BROTHERS,
Hardware Merchants, 131 Hastings Street West

McLACHLAN BROTHERS

Among the many commercial enterprises of Vancouver that reflect by their own business expansion the vitality and extent of the city's development during recent years, that conducted by McLachlan Brothers at 131 Hastings street west is a notable example.

This business was organized four years ago, and addresses itself to the supply of kitchen furnishings, stoves, ranges, mantels, grates, tiles, shelf and heavy hardware, and the installation of hot air heating systems. Twenty experienced workmen are retained to keep pace with the demands upon the company, and the place is ranked among the largest of its kind in the city. A large sheet metal shop is in connection, where everything in the way of sheet metal is manufactured and repaired, particularly in garbage and milk cans, cornice work, roofing, etc. They carry the stoves, ranges, and furnaces of the well known Gurney Foundry Company, Stephens' famous paints, and an excellent line of mantels, grates, tiling, etc. House furnishings, mechanics' tools, granite and tin ware, shelf and heavy hardware, builders' materials, etc., also form an essential detail of the business.

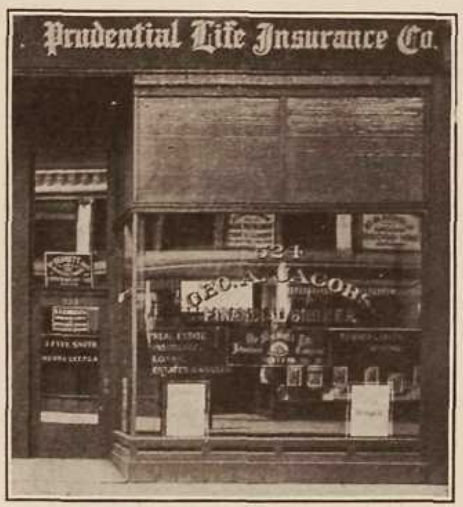
The members of the firm are Messrs. D. J., D. S., and Charles McLachlan.

GEO. A. JACOBS & CO.

Vancouver is well supplied with exponents of all forms of activity, but the business we would introduce here is that built up and conducted by Geo. A. Jacobs & Co. at 524 Pender street. This was established in 1900, and is comprised of Mr. Jacobs and Mr. C. W. Rigby.

A general real estate business is pursued, in which the high moral and financial standing enjoyed by the firm makes for confidence in the mind of the investor. Loans are negotiated on first mortgages of improved property, and outside capital advantageously placed on a sure basis of remuneration. Deals are made in timber limits, mining properties, and all legitimate enterprises. Estates are managed, rentals and collections attended to. The firm represents the Anglo-American Fire Insurance Company and the Equity Fire Insurance Company, and, besides writing a large number of policies for these companies, it does a considerable brokerage business in fire, life, accident, employers' liability, etc. As promoters of industrial and financial institutions the firm is doing a signal work, permeated with the integrity and financial acumen of the personnel, and distinctly helpful to the best progress of the city.

Mr. Jacobs is a native of Canada, and came to British Columbia ten years ago. He has been in Vancouver eight years.



G. A. JACOBS & CO., 524 PENDER STREET

CONCRETE ENGINEERING & CONSTRUCTION COMPANY, LIMITED

This corporation, which employs about thirty men, while doing all kinds of concrete designing and construction, makes a specialty of the manufacture of concrete blocks of all kinds and sizes. For this purpose a modern power machine has been installed, with auxiliary concrete mixer and rock crusher and curing kilns, giving the plant a capacity of 1,000 blocks per day. These blocks are used for all kinds of residences, apartment houses, stores, factories, theatres, churches, etc., being much cheaper than good brick and immeasurably more durable. Among the buildings constructed by this firm with blocks manufactured by them, besides numerous small residences, are the handsome residences of Mr. J. J. Miller and Mr. S. H. Moore in Grandview; two large stores and apartment houses at English Bay, and the Empress theatre, at the corner of Hastings street and Gore avenue.

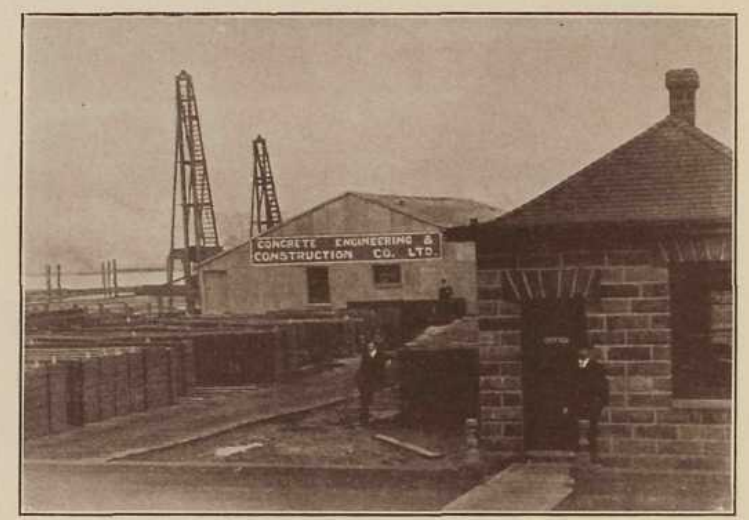
Besides the manufacture of blocks this company makes a high grade artificial stone, to match any natural stone, ornamental concrete, floor tiling, and stucco work. They have also placed on the market a new fireproof partition wall that combines cheapness with durability and economy of space.

Waterproofing is another feature of their business in which they undertake to render any concrete, brick or plaster wall entirely dampproof.

That the enterprise is appreciated by capitalists is shown by the orders which have been placed since the inception of the concern, which is doubtless destined to play an import-

ant part in the building up of Greater Vancouver.

The executive officers are eminently qualified to conduct an enterprise of this kind along remunerative channels. Mr. George W. Dunlap, who is general manager of the company, has had an extensive experience in building and construction extending over a period of several years in Vancouver. Mr. Dunlap has taken out several patents for improvements in the Perfection power block machine, enabling it to turn out a rich-face waterproof block of any design. Mr. A. E. Foreman, B. Sc. (McGill), is secretary-treasurer of the company. After graduating as gold medallist from the engineering department of McGill University, he had three years' thorough business training in Toronto before returning to Vancouver, his former home. Since Mr. Foreman became associated with the company, then the Perfection Cement Block Co., many new ideas have been introduced, resulting in a greater economy of production and the turning out of a superior class of concrete blocks. One of the new directors of the company is Mr. Fraser S. Keith, B. Sc. (McGill) who recently purchased an interest and became actively associated with the concern. Mr. Keith is an honor graduate of McGill, and after graduating was appointed to the staff of the University. Since then he has been closely associated with engineering and manufacturing interests in Eastern Canada. At the recent Buffalo convention of the National Association of Cement Users, he got in touch with all the latest developments in concrete construction, the best of which have been embodied in the manufacture of this company's concrete blocks and artificial stone.

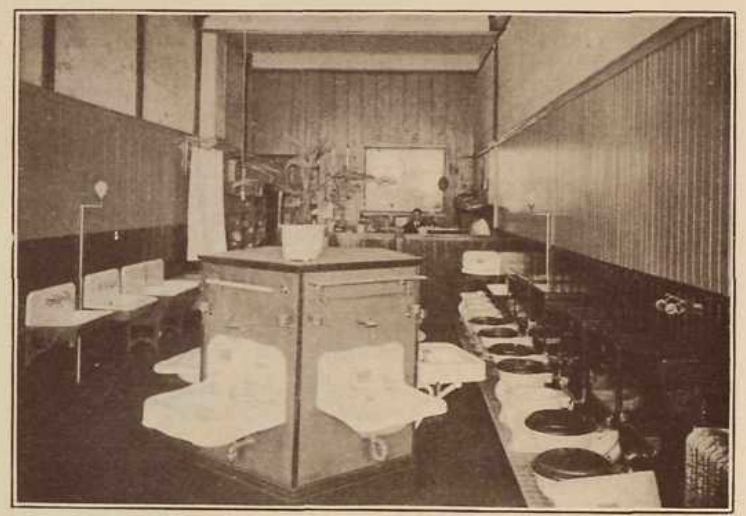


CONCRETE ENGINEERING & CONSTRUCTION CO.,
155 Front Street West

THE VANSTONE HEATING & PLUMBING COMPANY, LIMITED

In a city like Vancouver, with its extensive building operations, the consequent closing up of space makes the matter of plumbing and heating an enterprise of special importance. Many responsible representatives of up-to-date methods in this particular activity are to be found in the city, and among them is the Vanstone Heating and Plumbing Company, Limited, whose headquarters are in New Westminster, but which has also an office at 888 Granville street, this city.

This well known concern was established a number of years ago, and almost immediately thereafter took a leading part in the plumbing and heating work of the city, being retained for many of the more important contracts and



VANSTONE HEATING & PLUMBING CO., LIMITED
888 Granville Street

doing very considerable residence work. Scientific principles and latest improved methods are used, promptitude with finished workmanship is the watchword of the company, and as a consequence the establishment is widely and favorably known wherever superior domestic sanitary engineering is appreciated.

From forty to fifty experienced workmen are steadily employed, and the bulk of the company's operations is concerned with contracts. They did all the plumbing and heating on the Dominion Trust building, Tait block, Rogers' block, and have many instances of similar importance to their credit. A patent is carried on the "Vanstone" hot water boiler, an invention of rare merit, and one that is rapidly finding its way into the well regulated homes of the province. They are the agents for the American Radiator company, a concern of continental reputation. The company has recently contracted to install in the Central and High Schools at New Westminster the blower system of Induced Heating Apparatus, a most modern method of heating.

Plans and estimates are submitted on heating, plumbing and ventilating installations, and the figures therefor will be found to be extremely competitive, while standing for absolute value and prompt performance.

HIGGINS & COOK

Vancouver's prosperity is indicated as much by the dress of its citizens as by its public buildings, and it is a well-known fact that the dress of the average man is higher in point of elegance in Vancouver than in the average large city. This undoubtedly points to the presence here of cutters of the highest class, a presumption that is substantiated when we come to consider the firm of Messrs. Higgins & Cook, merchant tailors, 420 Hastings street.

The members of this company, Steve Higgins and Jack Cook, are endowed with the best qualifications for fashionable cutting. Mr. Higgins is from Prince Edward Island, and Mr. Cook from Ontario. Both have had broad experience in the elite cities of the east, Mr. Cook

STEVE HIGGINS JACK COOK
Firm of Higgins & Cook

spending fifteen years in New York and other eastern centres.

Although they have but just entered the business field here they have already made their presence known by the attractive fabrics

HIGGINS & COOK, 420 HASTINGS ST. WEST

handled, and the perfect garments they have turned out. Their jump into recognition is really marvellous considering the short time they have had in which to prove themselves, but looking at the quality of their goods and the faultless *make-up of the clothes they turn out* it is not such a wonder after all. A positive individuality distinguishes clothes made by Higgins & Cook, and it is this that has gained them the support of so many of the well dressed men of the city.

A. EARLE & SON

The rapid growth of Vancouver affords splendid opportunities for enterprising business concerns, and a firm that has conclusively demonstrated this fact is A. Earle & Son, paper hangers, grainers, painters, hardwood finishers, sign painters, piano and furniture refinishers, and general polishers, with office and workrooms at 987 Granville street. The business was established three years ago, under every auspice of success, the senior member having spent a lifetime in the business in some of the foremost establishments in the principal cities of the East, which experience he substantiated with a keen business insight, tempered with abiding principles of just dealings.

The business is now a representative one in its line in the city, and its performances may *be seen in many of the best specimens of the* painter's art of which the city can boast.

Ten expert workmen are employed, and these execute all general and contract work with the finesse that stamps the thorough workman and entails a satisfied customer. Many of the best residences, hotels, and restaurants of the city bear the insignia of this firm in the interior decorations, and a large number of the commercial signs stand as similar evidence. All kinds of standard wall paper are handled, also paints of different kinds; these are retailed at standard prices.

Mr. Earle is a native of Canada, and came to Vancouver three years ago, when he organized his present business.

PORTION OF J. C. CHRISTIAN'S EXCAVATING EQUIPMENT
(See article on opposite page)

J. C. CHRISTIAN

No department of enterprise is more closely associated with the development of Vancouver in its present structural character of massiveness and elegance than those who are engaged in the preparation and constructing the many modern edifices which are being erected in all parts of the city.

To the excavating contractor falls the first work to be done when a building of importance is started, and this department of enterprise has a number of representatives, and while it might seem a thankless and delicate undertaking to single out any particular representative of this craft as deserving special attention in an industrial review of this description, we do not hesitate to accord this distinction to Mr. J. C. Christian, whose headquarters are at the Clarendon Hotel on Westminster avenue.

Among work done in the excavating line in this city by him are the following contracts: The basement for the building at the corner of Dunsmuir and Richards streets; another for the building at the corner of Davie and Drake streets; another for the building at the corner of Pender and Seymour streets; these being but three of scores of contracts he has carried through.

Mr. Christian employs at times fifty men and twenty teams, and is equipped in a manner much superior to any other man in his line in the city. He started in this business on his own account two years ago, prior to which he was in the same line under the firm name and style of Brooks & Christian, and prior to that he had been for a time engaged in the teaming business at Natlin, in the northern part of British Columbia, also at Dawson, Alaska, where he undertook contracts for heavy work in his line which no other man in that section could hope to carry to a successful completion.

Mr. Christian is a native of Germany, but has resided in British Columbia for the past fifteen years; is a self-made man, and has accumulated a competency by his strict attenti n to business and carrying out all contracts undertaken in strict accordance with the terms thereof.

J. C. CHRISTIAN R. EVANS

R. EVANS

Many influences have combined to forward Vancouver to its present position as the metropolis of Western Canada, but none has been or is more potent than that exerted by the real estate and financial agents, and among the energetic and progressive members of this profession is Mr. R. Evans, who established himself in the business here five years ago.

R. EVANS BLOCK, 2115 GRANVILLE STREET

Mr. Evans deals extensively in Fairview real estate, and has sold many thousands of dollars' worth in that vicinity within the past few years. He does not by any means confine his operations to that vicinity, however, but handles all classes of property, improved or unimproved, in the various business and residential districts where values are advancing. He also buys and sells farm and fruit lands, in fact can satisfy the wants of anyone who is in the market for real estate of any description in British Columbia. He has a complete list of properties, many of which can be sold at bargain prices.

Mr. Evans also manages estates for non-residents or for those who for any reason are unable or do not care to manage their own.

His office is at 2115 Granville street, in his own business block.

R. HOFFMEISTER

An enterprise that has kept well abreast of the rapid expansion of this part of the country is that conducted by Mr. R. Hoffmeister, electrical engineer and contractor, 1271 Granville street.

Mr. Hoffmeister specializes in contract work in the line of wiring, setting up and making motors of all sizes; and carries a comprehensive line of electrical machinery and supplies. He does a large amount of marine electrical work, and almost every building in the city contains examples of his genius for the placing of electrical appliances.

A fully equipped repair shop is maintained, where a staff of expert electricians are ready to perform all kinds of technical repairs, expeditiously and efficiently. Mr. Hoffmeister himself is dominated by a passion for electricity, and his studies in this direction have been most exhaustive; he keeps a very careful managerial eye on every detail of his establishment, so that everything emanating from his salesroom or repair shop may be relied upon as being in first-class order, and contract work of

R. HOFFMEISTER, 1271 GRANVILLE STREET

any description entrusted to his care is consummated with the same jealous regard for superior excellence of execution down to the minutest detail.

He is a native of Ontario, but has made Vancouver his home for twenty-one years.

THE BARBER MATTRESS COMPANY

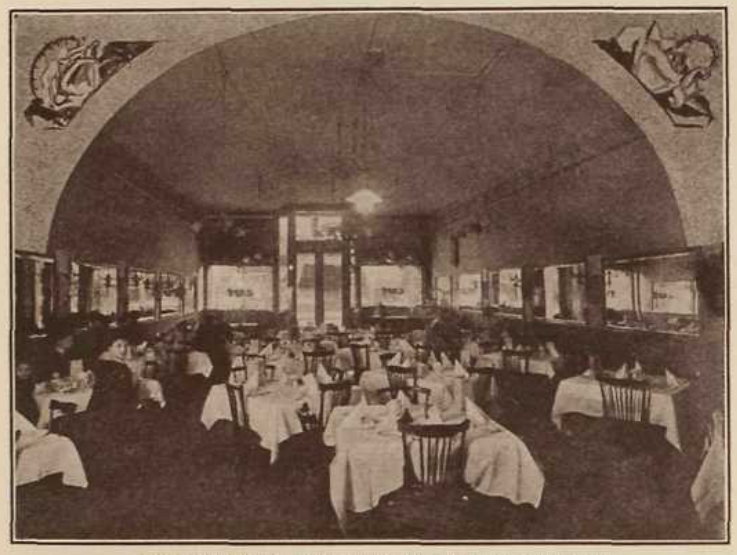
In reviewing the industrial integrants of Vancouver we are confronted with many notable examples of successful enterprise, the evolvement of the city and the province from potential to actual commercial status affords unusual opportunities for intelligent and aggressive business talent, and, as the attraction of a new city invariably brings to itself the resolute spirits of other cities, we find in Vancouver a great many business concerns that reflect this admirable characteristic in an eminent degree.

An enterprise that well illustrates these remarks is the Barber Mattress Co., manufacturers of mattresses, springs, cots, pillows, cushions, and all kinds of upholstery, with offices and factory at 46-56 Dufferin street. This company, organized four years ago, is the largest mattress plant in the province, and one of the best equipped in the Dominion. It has a splendid connection, does a wholesale and retail business, and makes shipments to all parts of British Columbia and Alberta. The city trade is very extensive, many of the leading hotels and apartment houses having been supplied with mattresses, cots, cushions, etc.

In the manufacture of all its commodities the company is extremely careful to see that only the best material enters into the making; every department is under the watchful eye of an expert; no single detail is neglected in order to secure the best possible results; and the guarantee that goes with each article is strictly bona fide.

Mr. F. H. Barber, the proprietor, is a native of Canada, and has been in Vancouver ten years.

THE BARBER MATTRESS COMPANY, 46-56 DUFFERIN STREET



McINTYRE'S CAFE, 439 GRANVILLE STREET

McINTYRE'S CAFE

The busy commercial district, and the large permanent and floating population of Vancouver have not been lost sight of by professional caterers, and the city has long enjoyed a system of cafes that reflects the general prosperity in a special degree. Vancouver today is attracting more than ever the enterprising talent of the country, and the cafes are receiving a full quota of the same, a particular instance being supplied in the popular resort known to every one who knows the city at all, McIntyre's Cafe, at 439 Granville street.

This well-known establishment was initiated only last year, but it is one of the really pleasant places of its kind in the city, and is under the management of Messrs. McIntyre and Rose, gentlemen who have been in the city a number of years and who enjoy a deserved popularity.

The capacity of the dining room is seventy-two people. The proprietors cater more especially to the business trade, and in the season have a large tourist following, the cafe being the most centrally located in the city. Service may be had from 7 a.m. to 12 midnight; everything is a la carte; prices are according to the popular standard and bring a value that cannot be improved upon at any other such establishment in the city.

Mr. McIntyre is a native of Canada, and Mr. Rose a native of England.

THE W. J. MASSEY AUTOMOBILE & BICYCLE CO.

THE W. J. MASSEY AUTOMOBILE & BICYCLE COMPANY

One of the many proofs of Vancouver's prosperity is found in the large number of automobiles that are seen upon the streets, and their advent has necessitated the establishment of enterprises to supply the cars and the necessary accessories, and to repair the machines when accidents happen to them. One of the leading enterprises of this character is The W. J. Massey Automobile & Bicycle Company, occupying garage and store room 50 x 120 feet in dimensions at 833-837 Pender street.

This business was established in 1907, and the company is exclusive representative in British Columbia for Rambler pleasure vehicles and the Rapid commercial cars and heavy trucks for commercial purposes.

The company sells, rents, repairs and stores automobiles, the capacity of their garage enabling them to accommodate thirty cars at a time. The repair department is fully equipped to do all work in that line in the best and quickest manner, only expert workmen being employed therein.

In addition to handling autos and supplies for them this company carries a large stock of bicycles and accessories, and does a profitable business in that line of goods.

The executive head of this enterprising firm is Mr. W. J. Massey, a native of Canada, who has for the past ten years resided in Vancouver.

THE HINTON ELECTRIC COMPANY, LIMITED

Vancouver is well in the forefront of modern cities, and conspicuous among its component enterprises are several substantial concerns engaged in the electrical business. The enterprise we have to introduce here is the Hinton Electric Company, Limited, 606 Granville street. This company was established here in 1897, and since then has been a leading factor in the electrical work of the city. Today it gives employment to thirty-six people, specializes in contract work, does a vast amount of jobbing, repairing, and armature winding, and installs the largest electrical machinery. A fine line of electrical accessories is always on hand.

The capacity of the company to consummate any job or contract in their indicated lines is well recognized, as may be gathered by a glance at some of the important contracts with which they are identified. These include The Canadian Bank of Commerce, Kelly Bros. & Mitchell, all the large lumber concerns here, lumber concerns at Enderby and Kamloops, electric periods for the Canadian Pacific Sulphite Company, all the electric work on the great New Westminster bridge across the Fraser river, and a great amount of other work throughout the province.

The head office of the Hinton Electric Company is in Victoria, B.C., where Mr. John A. Hinton officiates as managing director. Mr. George C. Hinton and Mr. C. A. Routh are located in the Vancouver office in the capacity of director and manager respectively.

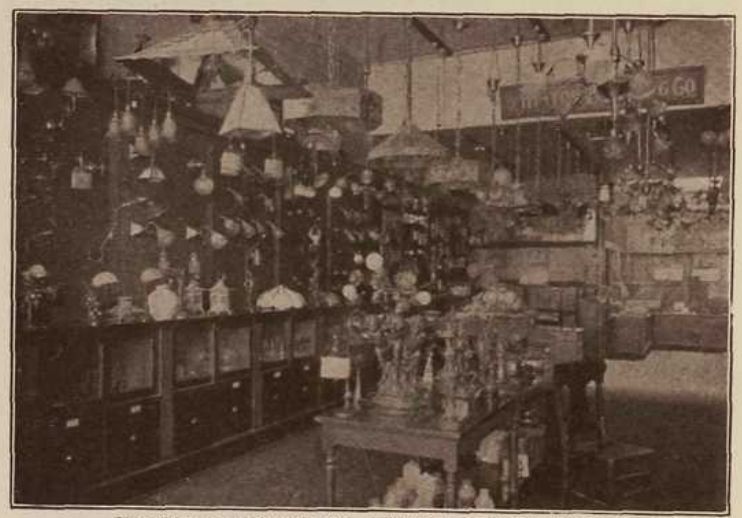
ROBERT PORTER & SONS

As wholesale and retail dealers in meats of all kinds this firm keeps the finest assortment of any butcher in the city. The best class of island or mainland beef and mutton is always on hand. The market is look d upon as of the most reliable character, and it enjoys a splendid business with the leading families, hotels, restaurants and boarding houses; and also does a majority of the business of supplying the ships. The company is the appointed purveyor of meat to His Majesty's navy and the Dominion government.

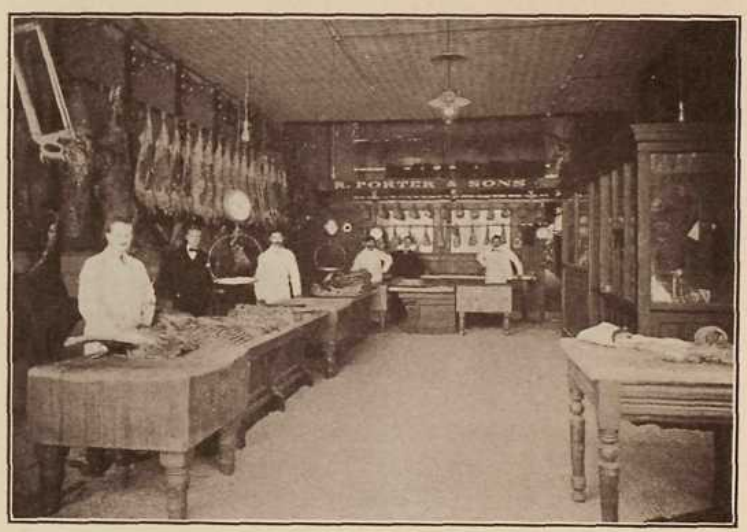
The premises at 136 Cordova street comprise a store 132 x 30 feet, with an ammonia cold storage plant in connection. The slaughter house is at South Vancouver, and covers thirty acres of ground.

Every precaution is taken by the company to secure absolute cleanliness in the handling of the product, and on this ground alone it is entitled to special indulgence, since it is now so well known that cleanliness is of such vital importance in the handling of all food stuffs.

The parent house of this enterprise is at Victoria, the manager of the Vancouver establishment being Mr. C. A. Porter, a son of the founder of the business.

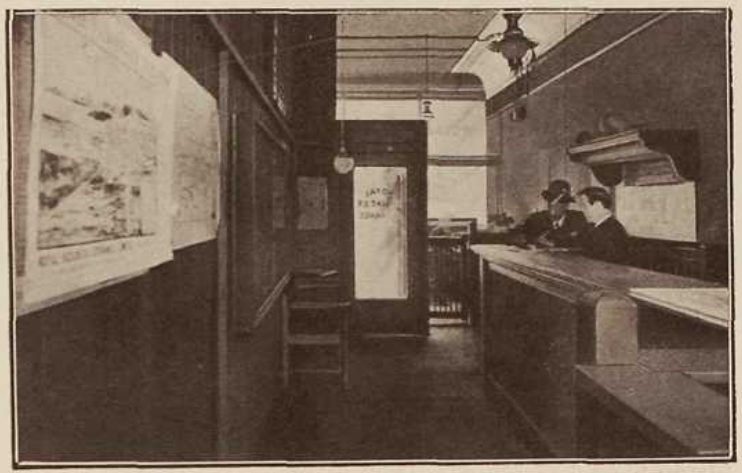


HINTON ELECTRIC CO., 606 GRANVILLE STREET



ROBERT PORTER & SONS, 136 CORDOVA STREET

OFFICES OF JOHNSON & RICHARDSON, 314 HASTINGS ST. WEST



OFFICES ROYAL BUSINESS EXCHANGE, 413 HASTINGS ST. WEST

JOHNSON & RICHARDSON

In considering the enterprises that have materially assisted the general development of Vancouver, we find many with a substantial bearing thereon, but none so closely related as those interests that are devoted to the exploitation of city property, farm and timber lands.

Foremost among the worthy exponents of this kind of activity must be reckoned the firm of Johnson & Richardson, whose offices are at 314 Hastings street west.

They handle everything in the way of real estate; estates are managed for non-residents, funds are invested for outside capitalists, and legitimate industrial enterprises and stock companies are financed.

In the insurance department a very considerable business is done. The companies represented are: St. Paul Fire & Marine Insurance Company, Rimouski Fire Insurance Company, Ontario Accident Company, and the Dominion Guarantee Company.

The individual members, J. B. Johnson and G. W. Richardson, are both natives of Canada, and have been in Vancouver for two years. Both are members of the Terminal City and Vancouver clubs.

ROYAL BUSINESS EXCHANGE, LIMITED

Vancouver has numerous representatives of almost every important branch of commercial activity, some of no particular distinction, and some that stand out conspicuously and constitute a power in the life of the city. A company that belongs to the latter class is the Royal Business Exchange, Limited, real estate and business brokers, 413 Hastings street.

This corporation handles everything in the line of real estate, both inside and residence property, acts as executor, administrator and trustee, handles estates for non-resident owners, invests money for outside capitalists in real estate or any other legitimate proposition, lends money on first mortgages on improved property, deals in farm, timber and mining property, and finances and promotes industrial enterprises and stock corporations. They handle a great deal of their own property in their real estate transactions, besides doing a general brokerage business in that line.

The managing director, Mr. F. Tuhten, is a business man of unusually wide experience, and has been in the brokerage business all his life. He is also managing director of the Royal Loan & Trust Company.

G. A. BARRETT & COMPANY.

No section has been able to offer capitalists more alluring opportunities than has Vancouver and vicinity, and today it still holds the premier position. Operating on a large scale as real estate and financial agents in this city

EMPRESS THEATRE
Construction financed by G. A. Barrett & Co.

is G. A. Barrett & Company, 538 Westminster Avenue, which is composed of Evans B. Deane, Harry Muscow and G. A. Barrett. These gentlemen have carried on a real estate and financial business since Vancouver was a town of some 18,000 population, and have seen many changes take place in the city that is now boasting a population of nearly 85,000.

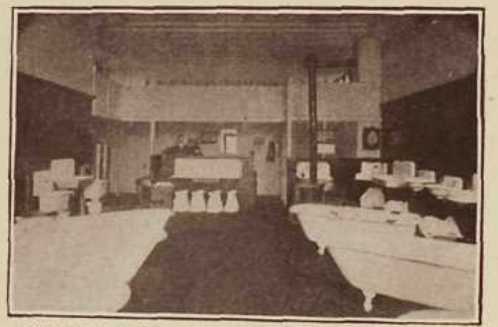
They have been the channel through which some of the largest real estate deals in British Columbia have been completed. They invite correspondence from all over the world, and endeavor at all times to give the fullest and most accurate information regarding British Columbia and Vancouver.

As financial agents G. A. Barrett & Company are also very successful. Among the offerings they are now interested in is that of the Canadian Pacific Trust & Investment Company, Limited, and they are meeting with splendid success in their promotion work relative thereto. This company is incorporated with a capital of $500,000, and is designed to afford means whereby a person of small capital may purchase, so far as that capital will allow, property in the heart of the business centre of any city in the Dominion of Canada. This will be accomplished by joining together and forming a pool of certain stated amounts and put the man of limited capital in position to compete, if necessary, with capitalists of large means in the purchase of gilt edge, value-raising, rent-producing property. The company has already purchased a property in Vancouver on Hastings street and is erecting upon it a four-storey brick apartment house, and shares in this project are now for sale. This company also financed the construction of the Empress theatre, on the corner of Hastings street and Gore avenue, an illustration of which appears herewith.

ALEXANDER SMITH & COMPANY

In the hands of no one class of men is the growth and development of a section so entirely vested as in the real estate and financial agents, and that Vancouver has been especially favored in this respect is demonstrated by the fact that the realty conditions of the city are normal and the values not exorbitant, and at the present time there is no safer investment, and none more sure of remunerative returns in the near future than investments in Vancouver real estate, and particularly does this apply to North Vancouver.

A leading firm engaged in handling North Vancouver realty and securities is Alexander Smith & Company, whose offices are in the Junction Block.



WEEKS & CO., LIMITED, 923 Pender Street

ALEXANDER SMITH & COMPANY
Junction Block, North Vancouver

This company, in the real estate department, undertake all transactions that come under that heading; buying and selling both on their own account and for others; making exchanges and all else that has to do with a general real estate business. They have innumerable opportunities to offer, and we advise intending investors or settlers to give them a call or write for their lists. In the loan department they are especially well equipped, and can supply funds in any amount upon good real estate security or for building improvements, while as insurance brokers, they are prepared to write fire risks in leading companies at the lowest rates of premium. They also conduct a department devoted to rentals, and list a goodly share of the best rental properties in that suburb.

WEEKS & CO., LIMITED

The firm we shall here consider is one of the best known exponents of practical plumbing, steam fitting, gas and hot water fitting the city has; it has been in active business here for the past eight years.

The company is incorporated for $10,000.00; the personnel is made up of business men of high standing in the community, Mr. A. C. J. Weeks, manager, being a native of Toronto, but resident in Vancouver for the past eleven years. Mr. F. E. Weeks, secretary and treasurer, is equally well known with the manager. He is a member of the Vancouver Athletic Club.

The company has been very successful in securing big plumbing contracts. They were retained for the entire plumbing, steam and other kindred fitting for the three isolation hospitals, the Nurses' home, and are and have been particularly active in connection with the larger apartment houses.

The work is characterized by finished workmanship, and is conducted under the watchful eye of a fully qualified person. The finest materials are used in all cases, and a job done once does not require a second attention.

KILROY, MORGAN COMPANY, LIMITED

The popular enterprises of every city are those that cater to the everyday needs of the people, and in the department of trade that attends to the supply of high-class wearing apparel for men, Vancouver possesses an eminent exponent in the shape of the Kilroy Morgan Company, Limited, 37 Hastings street west, an establishment that was formed four years ago, and has since played a leading part in its particular kind of activity.

KILROY MORGAN COMPANY, LIMITED

WM. KILROY F. W. MORGAN
Firm of Kilroy, Morgan Co., Limited.

This firm occupies very commodious premises, neatly and tastefully furnished, and containing a stock of first class goods covering the entire wants of patrons relative to personal clothing. The celebrated Northway clothing is carried, the famous Stetson and Mallory hats, the W. G. & R. shirts, Dent's gloves, leather goods of all kinds, such as grips, suit cases, hand bags, trunks; fine foreign fabrics in underwear, steamer blankets and rugs, dressing and lounging robes, smoking jackets; all the finest neck wear, suspenders, and accessories of all descriptions.

The prices that obtain here are very reasonable, and distinctly competitive. Suits can be had at from $10 to $35, splendid value, and other articles are sold on the same basis.

The trade is growing in a very satisfactory manner, a fact that goes to show the firm is in close sympathy with the public.

J. J. MILLER

Every line of business is ably represented in this progressive city, and every character of service for which there may be demand in a growing community is available, furnished by experienced experts.

Mr. J. J. Miller makes a specialty in the real estate line, of property in the east end, Grandview, Hastings, Cedar Cottage and right through to the city of New Westminster. He has secured homes for hundreds of new residents in these sections, and advised a large number of clients who have made investments there that proved exceedingly profitable.

As an auctioneer Mr. Miller has no peer. Most of the subdivisions in Grandview, Hastings and Cedar Cottage have been auctioned by him. His Auction Mart is situated in the centre of the city, at 44 Hastings street west, where not only real estate, but household furniture and general merchandise are sold by auction and privately. He is president of the Exhibition Association and is a strong advocate for an annual fair for Vancouver.

KILROY MORGAN COMPANY, LIMITED

THE ABERCROMBIE HARDWARE COMPANY

That Vancouver is engaging the earnest attention of the whole Dominion is inferable from the fact that every year, nay, every month, sees the formation of new businesses in almost every department of commercial activity, and these new arrivals are of a nature to lend dignity and substantiality to any city, as may be judged from a survey of the firm known as the Abercrombie Hardware Company, 781 Granville street, a concern which was established so recently as the past year, yet is in every way a credit to the city in its standing as the metropolis of the great Canadian West.

The Abercrombie Hardware Company conducts a general business in hardware, and carries complete lines of builders' materials, house furnishings, stoves, ranges, garden implements of all kinds, wire fencing, gates, paints, oils, and a large variety of sundries. The company does a wholesale business as well as a retail in stoves, ranges, garden implements of all kinds, wire fencing, gates, paints, oils, and a large variety of sundries. They also have the agency of the celebrated whetstone "Carborondum," an article vastly superior to anything of a similar character on the market today.

The Canadian Heating & Ventilating Co. have invested this concern with the agency for their goods in British Columbia, a circumstance that speaks eloquently for the energy of the local concern in being considered worthy to represent this large eastern corporation.

Another department is devoted to all kinds of sheet metal work and tinning. Repairs in this as well as the other departments are executed with dispatch and finish, and the large and growing custom of the company is but the logical result of sedulous attention to business combined with a thorough working knowledge of all that the trade involves gained in a lifetime of experience.

The members are Messrs. N. C. and T. E. Abercrombie. They are natives of Canada, and during their residence in the city have earned the highest regard of a large and growing circle of citizens.

N. C. ABERCROMBIE

T. E. ABERCROMBIE

ILLUSTRATIONS OF SIGNS MADE AND ERECTED BY BOND & RICKETTS, LIMITED, 420 CAMBIE ST.

BOND & RICKETTS, LIMITED

Vancouver is up-to-date and progressive in every feature of its business and industrial life, and its citizens are always quick to adopt new ideas of value that promise to assist them in extending business and trade. While advertising has been reduced to a science within the past decade in all of its departments, there is probably no class of advertising that has made greater advancement and proven of higher value to its users than outdoor advertising. In this field of work, Vancouver is fortunate in being headquarters of one of the largest and most complete outdoor advertising concerns in Canada—Bond & Ricketts, Limited. This concern established itself here two years ago, as the Bond Sign Company, and lately was incorporated as Bond & Ricketts, Limited, and it has been so successful in all of its work that today it handles fully ninety per cent of all the outdoor advertising in this section, and covers Vancouver, Victoria, Nanaimo, New Westminster, and all points in British Columbia with its signs, bulletins and billboards.

The firm has a score or more of designers and workmen at its office and works at 420 Cambie street, and is prepared to execute the most effective signs on short notice. They make anything in the line of advertising signs, large or small, board, steel, electrical, etc., have bulletin and billposting plants in Vancouver and Victoria, and are originators of many of the most striking advertising novelties in use in British Columbia.

The company makes brass signs in all styles, and are sole makers of the Chriss patent electric signs. Electric signs enjoy a wide popularity among progressive business men at the present time, and Bond & Ricketts, Limited, are now at work on a large number of these for Vancouver and New Westminster concerns.

Mr. I. N. Bond is the executive head of this company, and the business men of Vancouver are largely indebted to him for the assistance he has been to them in extending their trade through the use of up-to-date advertising methods and effective signs. He is a native of England, resident in Vancouver since 1891.

W. F. HUNTTING LUMBER COMPANY, LTD.

British Columbia timber lands are contributing largely to the world's lumber supply, and since its establishment four years ago, starting only with the manufacture of shingles in a small way, the W. F. Huntting Lumber Company, Limited, has extended its scope of operations until they now output all classes of lumber, as well as lath and shingles, and make a specialty of mixed car shipments which now go to a widely extended circle of customers.

The story of the growth of this firm could not be told more eloquently than it is in the simple record of the sales of shingles made for the past four years. In 1903 they totaled 16,144,500; in 1904 that amount was more than doubled, and 34,507,250 were cut and sold; 1905 saw another great increase, with sales of 54,646,000; and in 1906 the volume reached the immense total of 76,136,500, to say nothing of the output in other lines of lumber.

A new saw mill just completed enables them to cut 100,000 feet more of lumber daily. A fully equipped planing mill is operated in connection with the saw mills, and all kinds of interior finish made.

The company owns 150,000,000 feet of standing timber and have their own wharf from which cargoes are loaded for foreign points, have railway connections with two railroads for despatching carloads to eastern and middle sections of Canada, as well as to the United States, the company enjoying a large trade in the latter country.

Mr. W. F. Huntting, president of the company, was born at McGregor, Iowa, in 1879, and prior to coming to Vancouver was a member of the Huntting Elevator Co., of Iowa.

Mr. J. A. McKercher, manager of the enterprise, has been connected with the lumber industry his entire business life; he has resided in Vancouver for the past four years.

HOTEL NORTH VANCOUVER

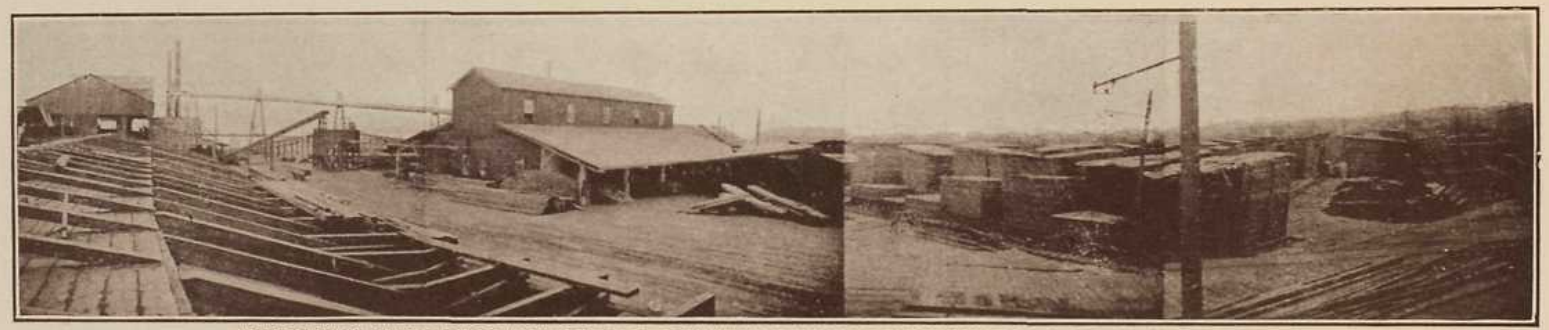
HOTEL NORTH VANCOUVER

Visitors, tourists, and others seeking first class accommodations for a permanent residence or a temporary stay will find at the Hotel North Vancouver very desirable rooms in one of the most beautiful locations in the city, and with the most pleasant surroundings.

Hotel North Vancouver is the famous tourists' headquarters of the city, it is conducted on the American plan, with rates from $2.00 per day up, and no hotel in the city gives more for the money than this one.

In connection with the hotel there is a large pleasure ground with free access to the bathing beach, boats and launches are provided, in addition to which an up-to-date livery is operated, where either rigs or saddle horses are available at all times to visitors to see the beautiful Capilano Canyon.

Mr. P. Larson is the proprietor. Mr. Larson has had considerable experience in conducting high class hotels; is a large owner of real estate in North Vancouver, being practically the man who founded that city. He has taken an active part in all of its municipal affairs, and was the first Mayor of that prosperous city.



BIRD'S EYE VIEW OF PLANT OF W. F. HUNTTING LUMBER COMPANY, LIMITED, VANCOUVER, B. C.

PALACE HOTEL

In preparing for the reception and entertainment of the large annual swarms of visitors and tourists, Vancouver has given much attention to the hospitable part, and has provided a class of hotels such as no city in the Dominion can be more proud of. In the Palace hotel, an ornamental three storey structure at North Vancouver, visitors and tourists will find a hotel well suited to their many special wants. In the first place the location is excellent for people who like quiet and pleasant surroundings while having all the requisite conveniences, there being a half hour ferry service to the city proper. The house is new and contains one hundred rooms, all handsomely furnished and provided with all requisite and modern conveniences with hot and cold water in each room, return call bells, and every other feature which has been found available to modern hotels. Rooms may be engaged en suite with private bath, and no more desirable hotel for sojourn could be found in the city, and we recommend the house as one meeting the demands of an exacting people.

L. Reda and C. Andruss are the proprietors of this excellent hostelry. Both have had a lengthy term of experience in conducting modern hotels, and are admirably equipped to care for guests.

PALACE HOTEL

THE TERMINAL LUMBER & SHINGLE COMPANY, LIMITED

The enormous wealth contained in the forests of British Columbia has led to the establishment, within comparatively recent years, of a large number of enterprises that have for their object the conversion of the vast forest resources into money. The Terminal Lumber & Shingle Company, Limited, is such an enterprise, and one that takes a prominent place among the enterprises of its kind by reason of the variety and amount of its output.

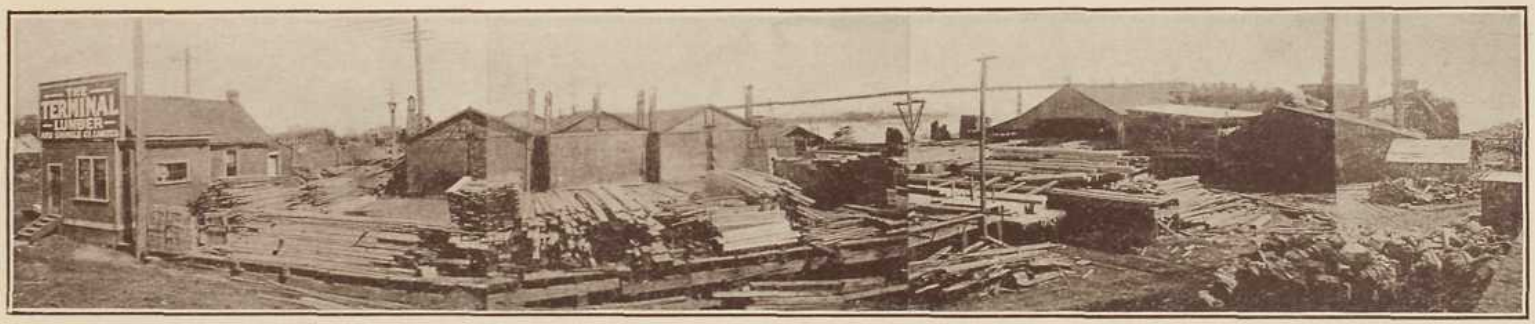
This company was established several years ago, and now operates a plant with lumber capacity of 60,000 feet, and 100,000 shingles daily. A fully equipped planing mill is run in connection and turns out large quantities of finishing materials, while the plant has kiln capacity for 150,000 feet of lumber.

Some of the company's specialties are edge grain flooring, clear fir and cedar finish, casings and base mouldings. The timber from which materials are manufactured in the sawmills comes from the company's own forests in British Columbia, which contain millions of feet of the best classes of wood.

The high grade products manufactured and sold, the reasonable prices asked, and the prompt filling of all orders have been and are important factors in building up and holding the large and steadily increasing volume of business enjoyed by them.

The offices, saw mill, planing mill and shingle mill occupy premises 180 x 700 feet one block east of the north end of Cambie street bridge, while uptown offices are maintained at 417 Seymour street.

W. B. Cooke, president and manager; W. J. Paterson, vice-president, and T. F. Paterson, secretary-treasurer, comprise the official personnel of the company.



BIRD'S EYE VIEW OF TERMINAL LUMBER & SHINGLE COMPANY, LIMITED, VANCOUVER, B. C.

MAINLAND IRON WORKS, 309 ALEXANDER STREET

WAREHOUSE OF W. G. MORRISON & COMPANY

MAINLAND IRON WORKS

In reviewing the industrial integrants of Vancouver we must lay a proper emphasis upon the significant part played by those large concerns more directly implicated with the true development of the city, and in this close relationship with the vital interests we find the Mainland Iron Works, manufacturers of marine, saw mill and mining machinery; engineers and machinists; manufacturers also of washing machines, laundry machines, and laundry-marking machines.

The Mainland Iron Works was established in 1907; a very short time ago, but it already fills a positive place in the industrial economy of the city, and has grown so rapidly that the present quarters are totally inadequate to cope with the business presenting. A very substantial extension of facilities is under way, and when completed the company will be enabled to occupy a larger sphere of usefulness than heretofore.

They now employ six men; when the improvements are made they will employ twenty-five.

In addition to the lines of output already mentioned the Mainland Iron Works do an extensive business in automobile repairing. They have several patents on logging machines which are confidently expected to revolutionize the logging world, but which cannot be exploited until the added facilities are in effect. When they do begin to manufacture on these patents they will be in a position to make a telling competition against existing machines.

Messrs. R. and D. Fowler, the proprietors, are natives of Ireland. They have been in the business all their lives, and their identification with the industrial concerns of Vancouver is looked upon as a matter for complacent regard. They are members of the Employers' Association and the Pacific Coast Metal Trades Association of British Columbia.

W. G. MORRISON & COMPANY

The phenomenal business activity that has characterized Vancouver the past few years has made it an unusually profitable field for operations of those engaged in the sale of building materials of all kinds. Three years ago W. G. Morrison & Co., with offices at 519 Pender street, began business as manufacturers' agents, making a specialty of all kinds of standard building materials and fittings, and has enjoyed a very large business from the first opening of headquarters here.

This firm represents the Vancouver Fire Clay Co., Limited; the Architectural Decorating Company; Berger Manufacturing Company; Goheen Manufacturing Company; Great Western Plaster Company; General Fire-Proofing Company; United States Steel Company; American System of Re-inforcing; Pressed Steel Radiator Company; Tiffany Enameled Brick Company; Mound City Roofing & Tile Company; E. J. Johnson Company; New York Prism Company; Union Metal & Corner Company; J. W. Coulson & Company; Rinald Bros.; Sedgwick Machine Works; S. W. R. Daily; Baum Safe & Lock Company, and many other well known manufacturers whose products are of the highest character and greatest value.

A list of the materials handled includes virtually everything that enters into the construction of a modern building, and anyone having

building work in contemplation, or who are engaged as contractors, would find it advantageous to consult with them before making purchases of materials through other mediums. Prices are right, deliveries are made promptly, and goods are always found to be exactly as represented. They have supplied the materials for a large number of buildings in Vancouver and have a host of well satisfied customers throughout this section.

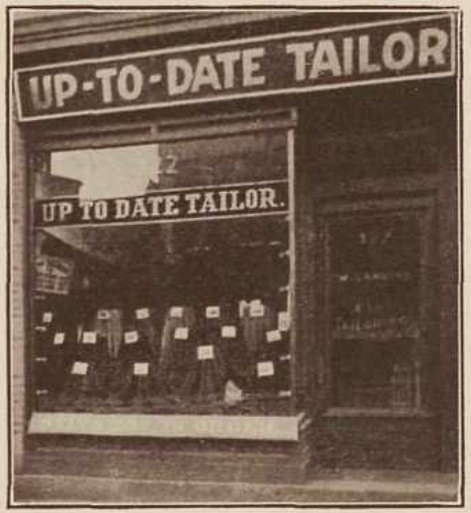
LITTLE BROTHERS

Among the many enterprises that evidence by their individual business expansion, the vitality and extent of the development of the city and the province generally, a notable example is furnished us by the firm known as Little Brothers, wholesale commission merchants and brokers, with well appointed offices at 24 Cordova street east.

The company's specialty is the handling of butter, biscuits, and confectionery. They represent the following well-known manufacturers: Alberta Grain Company, Limited; Oak Lake flour; Perrin's biscuits and confectionery; Buffalo brand rolled oats; Chilliwack Creamery butter; International Stock Food; Fletcher Manufacturing Company, bakers' supplies; Meadow Sweet Cheese; Pacific Vinegar and Pickle Works; and several others. In each of the various lines, a comprehensive stock is kept on hand.

The brothers, J. T. and G. E. Little, are natives of Canada, and have been in Vancouver for the past ten years. They are both well-known and highly respected in the community, both as business men and private citizens. Mr. G. E. is a director of the Vancouver Athletic Club, and his brother has a like responsibility in connection with the Young Men's Christian Association.

LITTLE BROTHERS, 24 CORDOVA ST. EAST



M. LANGTRY

Filling an important place in the general scheme of development which characterizes Vancouver is the business of tailoring, which derives added importance from the fact that our citizens have a laudable desire to excel in dress as they do in all other particulars, and here it is that Mr. M. Langtry deserves mention as being representative of the best cutting and workmanship to be found in the city. Mr. Langtry conducts the most up-to-date tailoring establishment in the city, and is located at No. 322 Hastings street west, where everything in the way of artistic suits, dress suits and uniforms are cut and made up, each of which combines perfection of fit, style and appearance with most reasonable prices.

Mr. Langtry also maintains a branch establishment at New Westminster, where he does a large business and a large number of the best dressed men in both cities owe their prepossessing appearance to the genius and skill of this craftsman, and the increasing custom of this popular tradesmen shows the public's appreciation of a well made suit of clothes.

COLONIAL PORTABLE HOUSE COMPANY, LIMITED

In a review of Vancouver's industrial enterprises space must be allotted to the Colonial Portable House Company, Limited, manufacturers of portable buildings of all descriptions.

The plant at 746 Beach avenue is equipped with modern machinery, which enables them to build all manner of structures, perfectly adapted to the climate of the locality for which they are intended, and equal, if not superior, to the

COLONIAL PORTABLE HOUSE CO., LIMITED

structures built in the ordinary way on the spot. The buildings constructed by the company are suitable for settlers, homesteaders, ranchers, contractors, miners, townsite owners, sportsmen, summer cottages, hospitals, churches, schools, stores, garages, fruit and confectionery stands, club houses, bathing houses, photograph galleries, annexes for hotels, suburban waiting rooms, shooting galleries, barns, etc. The principles of construction involved in the various kinds of buildings dealt in receive expert attention, and the perhaps natural prejudice the company had to contend with regarding their ability to satisfactorily meet the peculiar requirements demanded in certain structures has been completely abolished.

The "Canada" cottage, the standard model, is demonstrating its fitness in Alaska, the prairies, the fruit districts of British Columbia, South Africa, and the tropical islands of the Pacific.

DAVIDSON & LABSIK

All trades and all industries are well represented in Vancouver, and among the important enterprises that have grown to eminence is that conducted by Davidson & Labsik, contractors, whose offices and factory are at 610 Seymour street.

The individual members of the firm comprise W. B. Davidson and H. Labsik, who have always made it a policy in all their contracts to install the best workmanship and material.

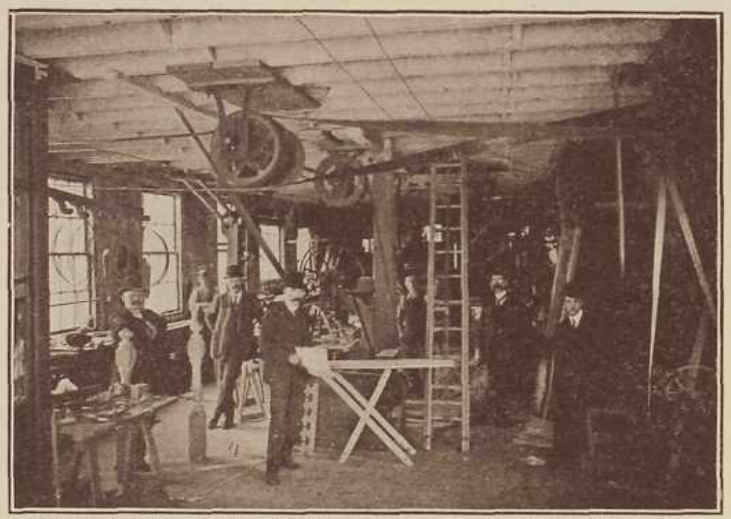
The line of operations carried on covers the field of the manufacturers of store fixtures, show cases, etc, besides which they manufacture the Alright extension ladders, step and fire ladders, painters' trestles and swings, ironing and pastry boards, lawn seats and swings, besides which they do turning and scroll work, in fact, general mill work of all kinds, making a specialty of sash and doors.

The premises occupied are 25 x 150 feet in dimensions, in which there has been installed a full complement of wood working machinery and on the average a score of workmen are kept busy in order to keep pace with the demands which are made upon the firm.

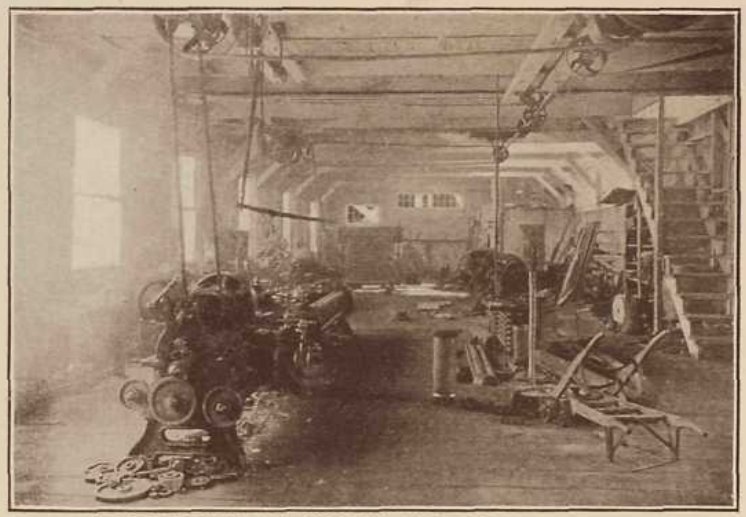
S. HALLANDER

Among the varied industries that are making Vancouver a centre of activity a conspicuous place must be assigned to Mr. S. Hallander, machinist, 1,025 Westminster avenue, who has been following his calling in Vancouver for the past nineteen years, catering to first class clientele, and daily strengthening his reputation as a thorough, reliable, intelligent, and conscientious workman.

Mr. Hallander employs fifteen experienced machinists in his well-appointed shops and foundry, and the manifold facilities he employs makes his establishment complete and up-to-date as can be, and in the matters of



DAVIDSON & LABSIK, CONTRACTORS, 610 SEYMOUR STREET



S. HALLENDER, MACHINIST, 1025 WESTMINSTER AVENUE

pattern making, brass and iron castings, forgings, and all kinds of general machine work he is the equal of any in the city. As a specialty he manufactures the Hallander Pipe Boiler, an invention which he has patented in the United States and Canada, and which is steadily winning the appreciation and endorsement of practical machine men throughout the country.

Mr. Hallander has a thorough knowledge of his business, and prosecutes it with sedulity and intelligence, his prime object being to execute good work.

VANCOUVER FLORAL COMPANY

VANCOUVER FLORAL COMPANY

This company has immense greenhouses located at the corner of Burrard and Melville streets, the expanse of glass utilized by them equalling fully 80,000 square feet. Here are grown a long list of beautiful flowers and varieties of ornamental foliage plants. From these greenhouses are supplied the plants and cut flowers displayed for sale at the company's store at 512 Granville street.

At the latter place are shown the choicest flowers, decorations and designs, clever artists and professional decorators being employed to arrange flowers artistically and fashion designs for decorative effects. They make a specialty of decorations for particular occasions, and also of funeral decorations, the effects attained in conventional designs for this purpose being very beautiful.

Mr. A. H. Woodward is proprietor of this business, and Mr. C. Hillman has it in charge as manager. They employ fifteen people in the conduct of the enterprise, and the patronage grows at a steady pace.

PEOPLE'S RENOVATORY AND MASQUERADE COSTUME ROOMS

A business which illustrates the heterogeneity of Vancouver's enterprise is that conducted by Miss G. Hunt, and known as the People's Renovatory and Masquerade Costume Rooms. It is located at 817 Granville, and although established so recently as 1906, enjoys a large and steadily growing custom. The specialty of the business is in fancy costumes and theatrical accessories, but considerable trade is done in the cleaning and dyeing of feathers and gloves, and the cleaning and pressing of ladies' and gentlemen's suits and general wearing apparel. Miss Hunt is the first costumier to establish business in the city. She has a very comprehensive assortment of costumes for masquerade purposes. These she makes to order, and also does a large business in renting. She furnished the complete wardrobe for the production of "David Garrick" by the Vancouver Amateur Dramatic Club, and the comments on her work are of a very commendatory nature, the several costumes being adjudged the most correct and elegant ever seen in the city. Contracts of this character are her forte. She has been in the business all her life, and has given particular study to historic costumes of every period and country.

NORTH VANCOUVER REAL ESTATE EXCHANGE

North Vancouver, directly opposite Vancouver on Burrard Inlet, is a young city of great promise. Five years ago a forest, today it is a thriving young city with a population of 3,000. It has an excellent street car service and electric lighting and telephone systems, and with its saw-mills, shipbuilding yards and other industrial institutions, promises a future which few cities, if any, can offer.

It is connected with Vancouver by a first-class ferry service, and is the ultimate goal of the Grand Trunk Pacific Railway, its miles of unoccupied water-front offering the only hope of wharfage accommodation in the present congested state of the waterfront of the Vancouver side of the Inlet.

North Vancouver real estate is a most ex-

NORTH VANCOUVER REAL ESTATE EXCHANGE

cellent investment, and specialists in that department of enterprise is the North Vancouver Real Estate Exchange, of which Henry T. E. Eves is manager, with offices in the Thompson Block on Lonsdale Avenue. Mr. Eves is the genuine North Vancouver specialist in real estate and has been the means of bringing much capital to North Vancouver, which has been of great value in the upbuilding of same.

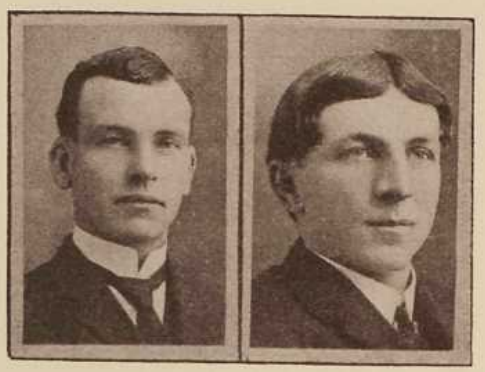
His operations embrace every department, his books listing a large amount of desirable property specially adapted for either speculative or investment purposes. He also makes loans and underwrites insurance, and all else that comes within the scope of a general real estate business.

CAMPBELL & GRILL

This firm operates as manufacturers of cornice and architectural sheet metal work, galvanized iron, tin, tar, and slate roofing, skylights, etc., and make a specialty of hot air heating apparatus, with workshops at 1046 Westminster Avenue.

The firm commenced business last September, a matter of a few months ago, a remarkably short time in which to gain any decided hold upon the business of the city, and yet this energetic couple have labored to such conspicuous advantage that they now occupy an established position in the industrial life of the city, and are even now entering upon plans whereby their standing will be vastly strengthened. They are going to branch out into more commodious premises and set up a business that will challenge all existing competitors to the leadership of the sheet metal trade in Vancouver.

Mr. Campbell is a native of Northwest Scotland, and frankly asserts that "you can't hold the right kind of Scotchmen down." Mr. Grill is a native of Hespeler, Ontario, and in matters of consistency and determination to succeed very ably seconds his partner.



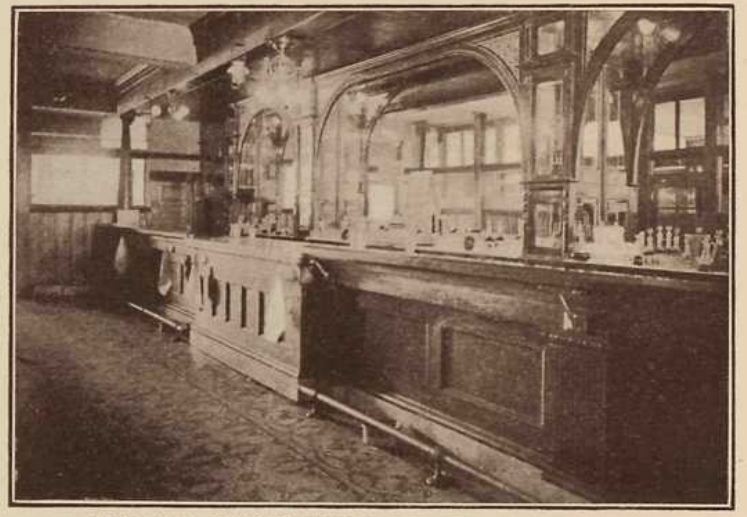
J. A. CAMPBELL A. GRILL
Firm of Campbell & Grill

BETTSCHEN & HIGGINS

It takes very little study to see that Vancouver is destined to become a much larger city than it is at present; the inevitable expansion creates splendid commercial openings, the one we shall now consider being that occasioned by the continual establishment of new stores, offices, etc., and consisting of the manufacture of fixtures for these new enterprises. This is an important field of activity, and has many able exponents in the city, but none more able than Messrs. Bettschen & Higgins, 1261 Powell street.

This progressive firm was organized two years ago, since when it has firmly established

CAMPBELL & GRILL, 1046 WESTMINSTER AVENUE



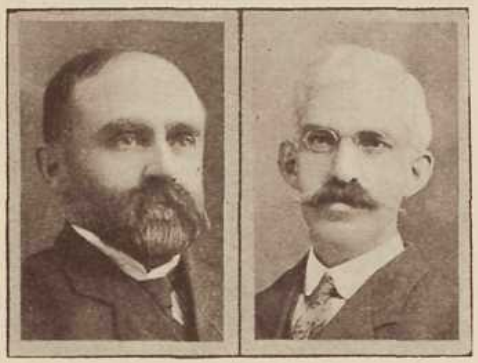
ASTOR BAR, MANUFACTURED BY BETTSCHEN & HIGGINS

itself as a foremost factor in the manufacture of store, office and bar fixtures, all kinds of scroll work, band sawing, grill work, and articles of general furniture. These are made in Australian and domestic woods, which, by means of a special process, are rendered insusceptable to checking and warping, and so become infinitely better adapted for all manner of wood fixtures than material lacking the consistency thus secured. The large number of important contracts successfully carried out by the firm in the short time of its activity proves the estimation accorded it by the influential element of city enterprise. Among some of the work it has performed may be mentioned the Vancouver Clearing House, Drysdale's Department store, Astor Hotel (bar and fixtures), Oxford Hotel, Sweeney's Store, Vancouver, Prince Rupert Meat Shop (glass refrigerators), Geschelt Jewelry Store, Canadian Jewelry Store, British Columbia Jewelry Company, and many others, too numerous to mention.

Messrs. F. Bettschen and W. H. Higgins, the proprietors, are natives of Canada, and have been in Vancouver five and four years respectively.

E. B. MORGAN & COMPANY

No class of men need a surer judgment, together with power to make men who are uninformed, see things as they see them than do those who are engaged as investment brokers and agents and advisers to those who own capital. In this respect Vancouver has from the beginning of her growth been exceedingly fortunate, and E. B. Morgan & Co., the personnel of which comprises E. B. Morgan and J. Reynolds Tite, rank among the foremost in this department of enterprise. The firm has offices in the Imperial Block, and operates in every department of real estate and investments, and is manager of the interests of the British Columbia Land & Investment Agency, Limited, one of the oldest and best known financial institutions operating in British Columbia. The company's transactions further covers the buying and selling of real estate, manages estates for non-residents, loans money on approved security and writes fire insurance policies.

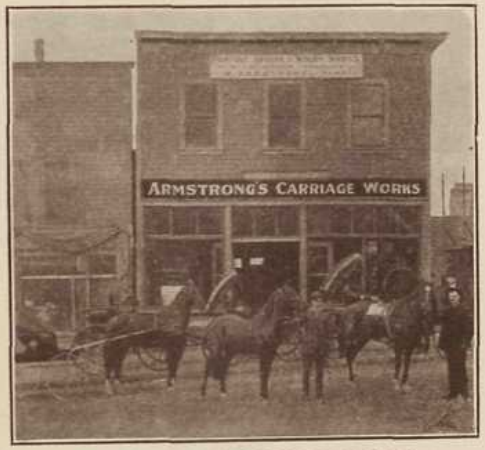


E. B. MORGAN J. R. TITE
Firm of E. B. Morgan & Company

Their list of properties is complete and comprehensive, including all classes of property, both improved and unimproved, in business and residential sections.

As city agents the firm represents the Phoenix Fire Assurance Co., of London, one of the staunchest insurance corporations underwriting risks here.

Mr. Morgan and Mr. Tite are both of English birth and long time residents in British Columbia. They have been influential in attracting large amounts of capital to this point, and are counted as among the most potent factors in promoting the best interests of this section.



ARMSTRONG CARRIAGE WORKS

ARMSTRONG CARRIAGE WORKS

The manufacture of carriages of all sorts constitutes an important fraction of Vancouver's total industry, and an enterprise that comes in for an unusual amount of attention in this regard is the Armstrong Carriage Works, of which Mr. William Armstrong is the proprietor.

These works make everything in the line of carriages, trucks, buggies, delivery and express wagons; has a finely equipped blacksmithing and repair shop in connection; and facilities for fitting rubber tyres on new or old wheels.

The offices of the company, as also the retail and wholesale repository, are at 153 Cordova street, where there are many exquisite examples of the carriage makers' art, representing all the fine classes of vehicles, as well as those of a more utilitarian description. All carriage accessories, such as whips, harness, blankets, girths, etc., etc., are also on hand in excellent variety.

A large business is done in the city and all over the province, and this is growing steadily all the time.

Mr. Armstrong has been in the business all his life; and his valuable experience, aided by his intelligent application and consistent integrity, is amply rewarded by the highly satisfactory condition of his enterprise. Mr. Armstrong is a great lover of horses, and owns a number of the best bred horses in the Province, among which is his noted pacer, Billy Brino, with a record of 2.20; a very handsome colt, Diablo, and the fast thoroughbred gelding Dr. Scharff,

winner of many valuable purses in California and elsewhere, among which was one for $18,000. For years Mr. Armstrong's son, Henry, has been widely known for his fine horses, and he can be seen driving one or more of his thoroughbreds almost daily in the streets of Vancouver.

RESIDENCE OF WM. J. IRWIN,
North Vancouver

IRWIN & BILLINGS COMPANY, LIMITED

North Vancouver's rapidity of growth and the solid character of its development is the logical sequence of its magnificent situation, surroundings, immediate proximity to the business centre of Vancouver, and more particularly the unexcelled commercal possibilities because of its possessing some twelve miles of deep water harbor frontage on Burrard Inlet, thus providing for future use ample wharfage and other facilities fully adequate for the requirements of some four or five transcontinental railroad terminals.

The city and the suburbs continue to grow and develop, and no portion of the Dominion is in a more prosperous condition. Realty in this city and section have doubled in price in the last few years, but home seekers and investors still have an opportunity to secure realty and acreage at bottom prices and on terms that are never likely to be quoted again.

Home seekers and investors will do well to consult Irwin & Billings Company, Limited, specialists in North Vancouver realty, whose offices are at the corner of Lonsdale Avenue and Fifth street in that city.

The company has for sale choice residence lots, close in acreage; business lots, water front industrial sites, and invite all prospective buyers and investors to confer with them before purchasing elsewhere.

HAYWOOD BROTHERS & COMPANY

These brokers and fiscal agents, from their offices at 452 Seymour street, handle a very extensive practice in all departments of real estate, loans and insurance, devoting special attention to the care of property for non-resident owners and to placing investments to the best advantage in property that promises a sure appreciation in value. In the loan department, the company is well equipped by its connection to supply any sum of money on good real estate security, while in the insurance department it has facilities for underwriting fire risks in the best companies at the lowest rates of premium. Another department of the business is devoted to timber lands and mines and mining properties of this section.

The company has for sale Crown grants from $20.00 to $40.00 per acre. Dominion leases from $15.00 to $30.00 per acre. Provincial leases from $8.00 to $25.00 per acre, and Provincial licenses from 25c. to $10.00 per acre, while the mining department lists many opportunities for investment.

In each of the duties which the company's operations cover it is especially efficient, a statement substantiated by the large clientele it is serving, a clientele which has been made by faithful attention to customers' interests and business management and methods of the highest character. William D. Haywood, Victor W. Haywood, and W. H. Whitty comprise the individual members of the company.

HOTEL ALEXANDRA

A popular hotel, and one that has a splendid following, is the Hotel Alexandra, at the corner of Carrall and Water streets. It is modern in every detail, the fifty rooms are all airy, spacious and well lighted, with hot and cold water, and an appropriate, cozy, and comfortable system of furnishing. It is run on both the American and European plans, the former at $1.25 per day, and the latter at 50c per day. These prices are the minimum; the accommodation they command is first class, but if better is desired it may be secured at higher rates. The cafe in connection is conducted on efficient lines, and in its working shows the management of an experienced caterer. The same extraordinary success that has attended the hotel has been accorded the cafe.

HOTEL ALEXANDRA
Carrall and Water Streets

The proprietor is Mr. J. West, a hotel man of over fifteen years' experience.

The manager is Mr. John Johnson, a native of Manitoba, and resident here for the past three years.

WILLIAM KIRKBRIDE & SON

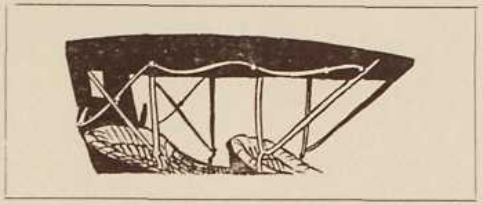
The manufacture of wagons is a prominent feature of Vancouver's aggregate of industry, and the enterprise undeniably entitled to special attention in a review of this character is that conducted by Messrs. William Kirkbride & Son at 826 Westminster avenue.

The business embraces carriage building, painting, horseshoeing, and general blacksmithing, and furnishes employment to a staff of five

FACTORY OF WM. KIRKBRIDE & SON,
826 Westminster Avenue

experienced workmen, all union men, who are thoroughly imbued with the desire to excel in their several departments. The prices that go with the firm's superior services are extremely reasonable, and compare favorably with any of its competitors.

This business was established two years ago. It has grown wonderfully. When the firm entered this field it did so with absolutely no footing. Mr. Kirkbride, however, is an artizan of exceptional ability; he has been in the blacksmithing and carriage building business ever since he was sixteen years old; he is endowed with a capacity for untiring labor, has an intelligent grasp of all matters bearing on his daily work, and it was not long before he began to make himself felt as a business man to be reckoned with.



VANCOUVER CARRIAGE GOODS & BUGGY TOP COMPANY

A notable example of Vancouver's trade expansion is that known as the Vancouver Carriage Goods & Buggy Top Company, of which Mr. L. B. Titsworth is manager, and which is domiciled at 109-111 Cordova street east. It employs nine people, specializes in buggy tops and carriage trimmings, and does a general blacksmithing business and repairs of all kinds, including automobiles, all kinds of vehicles, and light machinery. It also supplies boat and launch cushions, carpets, rugs, mats, etc., etc.

The success that has waited upon the efforts of this concern has been largely due to the consummate knowledge of the business possessed by Mr. Titsworth, who is a native of the United States, and resident in Vancouver for the past three years.

FRASER & GARROW

The attraction which Vancouver exerts upon human talent seems to operate with the inexorability of a natural law. The city is now well advanced upon its second stage of development, which makes for solidity and beauty in buildings and public institutions of all sorts, and the talent necessary to the fulfillment of this aspiration has duly arrived and is actively engaged. For the purpose of this article we adduce the firm of Fraser & Garrow, architectural sculptors and modelers, whose business premises are at 648 Howe street.

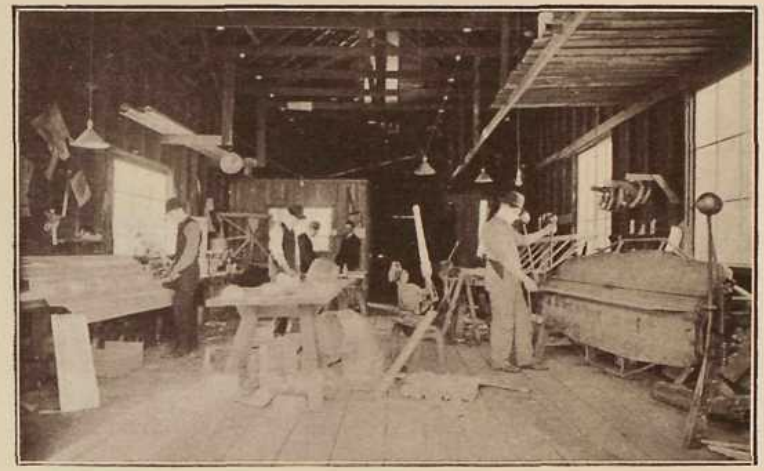
This enterprise has been existing since 1907, but it would seem that the shortness of public service has been no obstacle to the firm's advancement in public favor, for they have completed work upon the Pantages theatre and the addition to the Bank of Montreal, and are now engaged upon the contract with the Bri-

PERMANENT LOAN & SAVINGS BUILDING
Built by Fraser & Garrow

tish Columbia Permanent Loan & Savings Company, for the construction of their new home on Pender street, and have other contracts on hand for the decoration of many of the prominent buildings and residences of the city.

The firm does marble, stone and wood carving, plaster modelling, and all kinds of architectural designing and work, and are perfectly at home in any manner of work that makes for the embellishment of interiors or exteriors.

PEASE, SCOTT & BLIGH COMPANY'S BARNS, 649 SEYMOUR ST.



WORKSHOP OF THE MARTIN WHITESIDE CO., 868 GRANVILLE ST.

PEASE, SCOTT, BLIGH & COMPANY

One of the noteworthy instances of Vancouver's rapid and constant business extension is to be found in the record of the enterprise conducted by Pease, Scott, Bligh & Company, which ranks among the leading enterprises in its line in the city. The personnel of the firm comprises A. M. Pease, David Scott, and Herbert Bligh, who from their offices at No. 423 Richards street, carry on a most extensive business covering all kinds of express and trucking, as also draymen, transferring goods and commodities of all kinds between commercial houses and depots and to and from all points in the city and vicinity, the handling of pianos, safes and heavy machinery, as well as household effects, being a leading specialty.

The requirements of the business necessitate the services of twenty-five men, while fifteen teams are in constant use in order to keep pace with the demands made upon it, and this delivery force insures prompt service.

A storage warehouse is included in the company's business, and affords facilities for storing household goods and merchandise at a low rate of cost, while special rooms are provided for the storage and care of furniture, pianos and other household articles for those who may require. In addition the firm has a large sales stable at No. 649 Seymour street.

THE MARTIN-WHITESIDE COMPANY

Adequate reviewal of the individual elements that have contributed in a large measure to Vancouver's wonderful growth and development must assign a conspicuous place to The Martin-Whiteside Co., architectural sheet metal and roofing workers, whose office and shop are at 868 Granville street. This business was established in 1906, by Mr. K. V. Martin, and was recently changed to the present title, and though of so recent arrival upon the field, the energy and business ability so markedly displayed have wrought wonders, and today it is a very important factor is all that pertains to architectural sheet metal and roofing work, as well as hot air heating and tinsmithing, which are specialties of the concern's working. The output covers the field of the manufacture of cornices and skylights, as well as a lengthy list of sheet metal specialties which have a wide local reputation; besides which the business is largely involved in gravel and slate roofing; and in all of its activities the house stands in the forefront of this section for workmanlike finish and dispatch in execution. A very generous connection is also enjoyed in the matter of heating, especially in hot air heating, in the installation and repair of which special facilities are at command. The company enjoys a high class of trade, and much of the finest metal work in private and public buildings is exemplary of this shop's finished methods. From here was done all the sheet metal work on the Tait block, a great deal of residence work, and a large number of smaller contracts on buildings about the city.

CASCADE WOOD & COAL COMPANY

An enterprise that is notably exemplary of the surging activity that is taking Vancouver on to greater heights of prosperity every year is that known now as the Cascade Wood & Coal Company, 536 Hastings street west, opposite Molson's bank. Previous to November 30th of last year the company dealt in wood only, but securing the sole agency of the city for the Vancouver & Nanaimo Coal Mining Company, Limited, the title was changed to accommodate it to the addition.

The product of this company is exactly similar to the original Wellington coal which gave so much satisfaction years ago. The wood supplied is of every description and size. Both commodities are hauled to the consumer upon a small margin of profit with the smallest possible loss of time.

The company was a large one before the acquisition of the mine agency, and it is today one of the representative concerns of the city. Business is carried on at The Cascade Wood Yard, False Creek, The People's Fuel Company, 155 Powell street, and the Coal Depots, Harris street wharf and elsewhere. A better idea of the company's extensive operations may be gathered from the fact that forty-five men are employed, and twenty teams are in daily use.

The company's large business has been built up by sedulous and intelligent attention to the closest detail of the system, and by approaching the people with open methods, reasonable prices, and a desire to please.

VANCOUVER PIPE & FOUNDRY COMPANY

The expansion in every department of endeavor in Vancouver is the direct outgrowth of an almost insatiable demand, and the Vancouver Pipe & Foundry Company, organized four years ago, is doing its share in supplying the demand for products in which it specializes.

This company has a large and well equipped foundry and plant at 1827 Georgia street, where twenty-two expert mechanics are regularly engaged in manufacturing pipe, pipe fittings and plumbers' supplies. The plant is equipped with one of the best furnaces on the Pacific coast, and uses approximately 8,500 pounds of iron daily. The machines used are of the latest improved patterns and run by electric dynamos, and the large output of the factory is of the highest grade it is possible to produce.

Plumbers and contractors pronounce their pipes and fittings the best and most durable on the market, and orders therefore are larger than ever before.

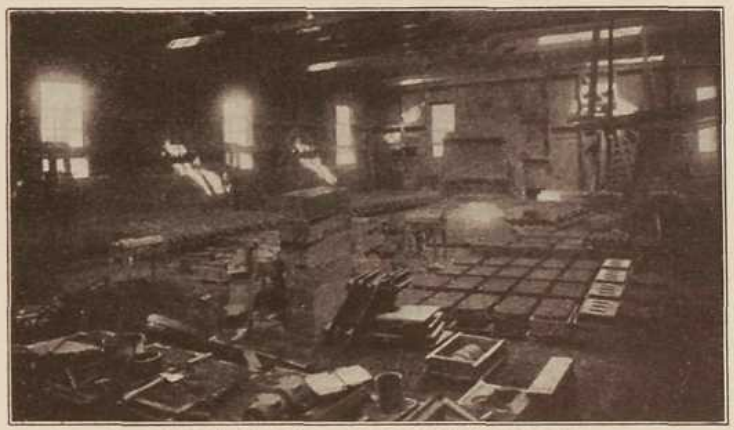
The individual members of the company are Mr. George Wharton and Mr. Arthur Grey. Mr. Wharton learned the moulders' trade at Toronto and Mr. Grey in Scotland.

MAINLAND TRANSFER COMPANY, LIMITED

In all prominent business centres there is steady and active demand for the services of those engaged in the transfer and storage business, and this demand, which increases year by year as the city grows in commercial importance, is being admirably filled in the local field by the Mainland Transfer Company, Limited, corner of Beatty and Pender streets.

This is easily the largest and best equipped transfer company in Western Canada, and its

TEAMS OF CASCADE WOOD & COAL COMPANY



VANCOUVER PIPE & FOUNDRY COMPANY

MAINLAND TRANSFER COMPANY

CARTAGE AGENTS

business includes every class of service usually handled by the most comprehensive companies, the requirements of their business necessitating the employment of seventy men, while fifty-eight teams are in constant use.

They are contractors for the delivery and collection of the Canadian Pacific Railway freight, are mail contractors, and are agents for the Transcontinental Freight Company, the Western Freight and Forwarding Company, and A. F. Post & Company, of New York, Chicago, and Seattle. Special attention is given to distributing, forwarding, transferring, shipping and storage. Goods and all classes of freight are received from Eastern Canada, the United States, and Europe, for distribution in British Columbia, Yukon territory, Alaska, or for transhipment to the Orient and Antipodes. Either bonded or free storage is provided, all classes of goods are stored in a brick built block, and the storage facilities have recently been materially increased by the erection of a new fireproof warehouse.

The company carries on a heavy business in the city in light and heavy teaming and trucking, transferring goods and commodities of all kinds between commercial houses and depots, and to and from all points in the city and vicinity.

A feature of this company's equipment is found in its own wagon and blacksmith shop, wherein they make the wagons that they use, do their own horse-shoeing, make their own harness, and do all necessary repairing.

Mr. F. D. Gross, a native Canadian, and for twenty-one years a resident of this city, is manager, and Mr. W. Dalton, of English birth, is secretary-treasurer of the company.

VANCOUVER FURNACE COMPANY

THE VANCOUVER FURNACE COMPANY, LIMITED

Vancouver's growth attracted the business talent which formed the Vancouver Furnace Company, Limited, established in 1906, and already a power in the city in matters relating to furnaces, sheet metal, blow pipes, fans, and all kinds of iron and brass castings.

The premises are at 135 Powell street, and are splendidly equipped with all modern requisitions for speedy and reliable work. The company's specialty is the manufacture of the "Empress" furnace. Sheet metal work also receives the expert attention of the concern, and all varieties are manipulated with the sole exception of cornices. The blow pipes of the company can be used for hydraulic purposes.

The prices for furnaces range from $80 to $125, according to the amount of piping to be done. Plans and estimates are furnished on the shortest notice, and the figures quoted are in every case conservative and strictly competitive.

Mr. N. C. Kaufmann, the managing direc-

tor, is a native of the United States, and has been in the city for the past six years. He is a member of the Pacific Coast Metal Trades' Association of British Columbia, and the Employers' Association.

R. THORBURN

Rapid growth and constant change has created a demand for those engaged in the removal of household effects to and from points in the city and near by, and one of the most efficiently equipped of these enterprises is that conducted by Mr. R. Thorburn, whose headquarters are at 646 Hornby street.

Mr. Thorburn has been engaged in this business for a number of years, and has the most perfect equipment for handling furniture and pianos of any mover in the Canadian West. His padded vans are of sufficient size to receive the contents of a cottage or a small house. He employs only skilled and careful workmen, and guarantees every job he undertakes to be handled with promptness, precision and dispatch, and guarantees satisfaction in all he undertakes, while his charges are based on the minimum of cost.

Mr. Thorburn is a great lover of horses and fine rigs; his horses are admired wherever seen, his two and three-horse equipments being unmatched by any mover in the Dominion.

At the recent horse show Mr. Thorburn won a number of prizes and blue ribbons, his six-horse team winning the P. Burns & Company's cup, his four-horse team the Stanley Park Livery cup, and his three-horse team the Standard Furniture Company's cup.

Those contemplating the removal of goods from the East should consign their shipment to Mr. Thorburn, who will care for same until they arrive and locate, as in connection with his moving business he maintains a storage for household goods and pianos, providing private rooms for those who desire.

SHIPLEY HEATING APPLIANCE COMPANY LIMITED

Vancouver is the home of many new enterprises, and one to which we desire to direct the attention of our readers is The Shipley Heating Appliance Company, Limited, whose office is at 1072 Westminster avenue.

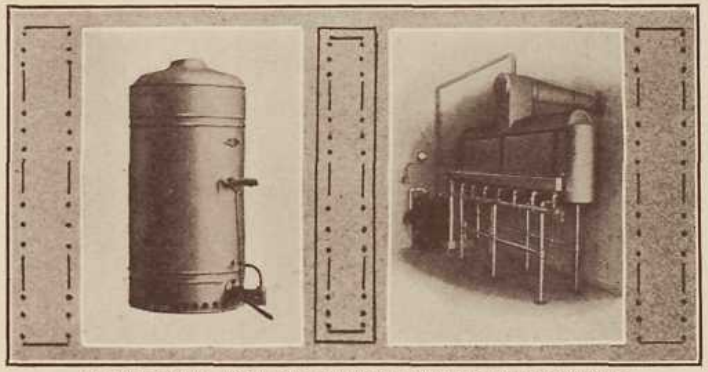
Mr. A. E. Shipley, the inventor of this superior appliance, has long made a study of gas heating, and finding appliances wasteful and slow in accomplishing their work, resolved to so improve them as to overcome these defects. His success was pronounced, and he now has perfected the Shipley heating appliance, which has been patented in the United States and Canada, and patents have been applied for in England and all other foreign countries.

The Shipley Heating Appliance Company, Limited, has been incorporated, with A. E. Shipley, W. Thomas, Alex. J. Kerr, P. W. Meacher, and W. W. Walsh, directors, to manufacture these heaters on a large scale, and place them on the market in all parts of the civilized world.

The first one of these devices was made by Mr. Shipley in Nelson, B. C., when he was employed there by the Nelson Coke & Gas Company, and since coming to Vancouver he has installed one of his heaters in the Vancouver Athletic Club which will heat twenty-four thousand gallons of water in twelve hours.

Mr. Shipley is a highly educated engineer, and has had wide practical experience. He was born in Cheltenham, Ontario, took an engineering course at the University of Toronto, graduating in 1899, and subsequently worked in the engineering department of various big steel works in the United States and Canada. In 1902 he became identified with the gas industry in New York city and Pittsburg, and later came to Canada.

A THREE-HORSE MOVING VAN OF R. THORBURN, 646 HORNBY ST.
A familiar sight in Vancouver's streets



"DOMESTIC" AND "MAMMOTH" TYPES OF HEATERS
Manufactured by Shipley Heating Appliance Company

THE MUTUAL LIFE OF CANADA

(Organized 1869)

In modern business, life insurance plays an exceedingly important part, and an accurate gauge whereby the financial strength and general prosperity of a community may be judged is through consideration of the character and stability of the insurance companies receiving the support of its citizens. In this field The Mutual Life of Canada, which established a general agency here five years ago, is a leader, and is steadily gaining popularity with all classes. The Mutual Life of Canada is a thoroughly sound and progressive company, confining its business to the Dominion of Canada, and Newfoundland, and its expense and death rate are the lowest of all Canadian companies.

The company was organized thirty-eight years ago and has its head offices in Waterloo, Ontario. The plan under which it is managed is such that every dollar accumulated from whatever source is the sole property of its policyholders, and is under direct control of the board elected by the policyholders to manage the company and direct its affairs in the sole interest and for the sole benefit of the policyholders alone. In this respect, it is unique in Canada.

OFFICES OF THE MUTUAL LIFE OF CANADA
Fee Block, 570 Granville Street

The assets of the company are over $12,000,000, with business in force of over $51,000,000, and policy holders secure protection at the actual net cost, a fact most interesting to all looking for life insurance. Its policies are clear, liberal, straight-forward and world-wide, and the company has never been known to dispute a just claim, but always makes immediate and honorable settlements. Men and women are insured at the same rates, in this progressive Canadian company.

The Vancouver agency, which is conducted under the efficient management of Mr. W. J. Twiss, gives its attention to the Mainland of British Columbia, and has agents at every important point in that section. During 1907 Mr. Twiss succeeded in bringing the total volume of business transacted by his office up to fourth on the list of the Company's agencies in the Dominion—a feat of which he is justly proud. Mr. Twiss is a talented business man and an insurance expert of wide experience. He has been connected with the Mutual Life of Canada for eight years, five of which he has been manager of the Vancouver branch, with offices at 570 Granville street, in the Fee block.

A native of Ireland, Mr. Twiss came to British Columbia in September, 1888, and has at all times been identified with its leading interests.

NEW EUROPE HOTEL

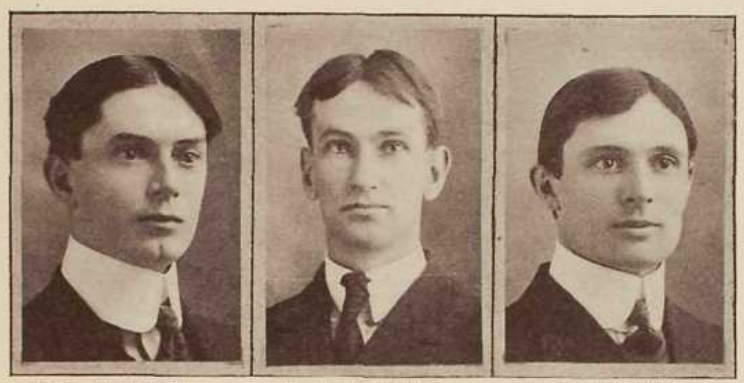
Mr. Angelo Calori, the proprietor of this hotel, is the pioneer hotel keeper of Vancouver. When he started business in the wooden building which first occupied the present site of the Europe hotel, Water street was the principal street of the city, extending at that time only from Carrall to Cambie streets. Hastings street was then in the bush, and the place where the Hotel Vancouver now stands was in the forest, a favorite place for hunting. The first brick building was erected in 1890. In 1895 another brick building was added, and today Parr & Fee, the architects, are calling for tenders for the erection of the handsome seven-story building pictured herein, to extend from the present structures to the extremity of the gore formed by Alexander and Powell streets, and which will have a total street frontage of over 260 feet.

NEW EUROPE HOTEL
Corner Alexander and Powell Streets

A spacious hall, with handsome staircase and elevator will form the main entrance to the new hotel, the dining room and restaurant with the kitchen will be to the west of this hall and the bar to the right, all of which will be well lighted, ventilated and warmed. The rooms throughout the building will be large and comfortable, there will be parlors, bathrooms and other conveniences on every floor, and the arrangement of the building will be modern and convenient, and the service, if one may judge by the past, will be all that can be desired.

A spacious basement will extend under the entire building, and surrounding sidewalks, a portion of which will be devoted to the heat-

ANGELO CALORI
Prop., Europe Hotel



E. E. TEETZEL R. M. DAWSON A. L. TEETZEL
Firm of Teetzel, Dawson & Teetzel

ing plant, baths and cold storage, while at the western end it will form a spacious hall, lighted and ventilated by sashes at the sidewalk and further assisted by pavement prisms. It will be entered at the extreme west end by a broad marble staircase. This portion of the building may be let to a separate tenant.

The old buildings are to be altered and connected with the new, and will form a very extensive and certainly the most historical hotel in Vancouver.

That the Europe has grows into so large an establishment and that it stands pre-eminently first among the commercial hotels of its class in the city is due to the personal attention that Mr. and Mrs. Calori give to all matters affecting the comfort of their guests.

TEETZEL, DAWSON & TEETZEL

Among the reliable firms that have recently begun business in Vancouver, both to its own profit and the inestimable benefit of this section, is that known as Teetzel, Dawson & Teetzel, financial and general brokers in real estate, mining, insurance and timber. The personnel of the company is particularly strong. Mr. E. E. Teetzel, the senior member, is a native of Ontario, has been in Vancouver for the past eleven years, and is properly regarded as one of its leading business men. Mr. R. M. Dawson has been in Vancouver two years. He is from Ontario, an experienced broker, and a valuable acquisition to the company. Mr. A. L. Teetzel is also from Ontario, and as a financial broker admirably supports the high business character the concern has earned.

The company owns a large amount of city property and does considerable brokerage business in farm, fruit, and timber lands. Is is especially interested in South Vancouver, and has done not a little to stimulate investment in that thriving suburb.

THE JOHN McLEOD CO.

In considering the factors that have considerably advanced the commercial and general standing of Vancouver and the province generally we find many enterprises with a substantial bearing thereon, but none so vitally responsible as those exploiting real estate and promoting and developing enterprise by a trained administration of financial operations. In this two-fold activity we find a firm that has done a great deal to enliven wholesome business venture, the John McLeod Company, realty brokers and financial agents, 516 Pender street.

This firm was established in 1905, and comprises Mr. John McLeod and Mr. W. T. Stein, gentlemen of high standing in the community, and well-known to be associated with only bona fide interests.

They handle both inside and outside property, loan on first mortgages, handle estates for non-residents, invest funds for outside capitalists, look after rentals and collections, are interested in farm and fruit lands to a very considerable extent, and have listed some splendid properties in the Chilliwack, Langley, and Lulu Islands and the Delta district, well adapted for farming and fruit raising. They organize and finance all kinds of legitimate industrial enterprises, and carry on a general brokerage in bonds, debentures, etc.

Insurance is also an important detail, and in this line the company represents the Pacific Coast Fire Insurance Company, and the Empire Accident and Surety Co.

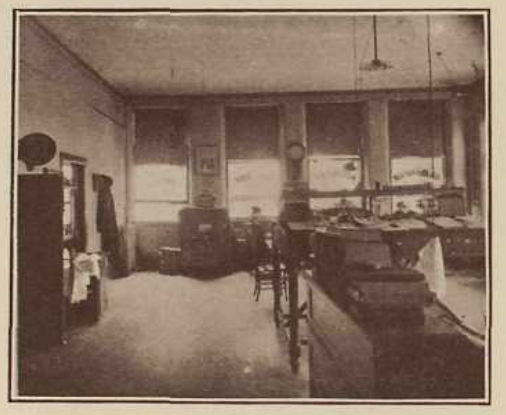
THE JOHN McLEOD COMPANY
516 Pender Street

D. C. McGREGOR & CO., LTD.

This company, whose offices are at 633 Hastings street west, issues policies on fire, marine, casualty, and all classes of insurance, representing corporations as general agents whose aggregate capital mounts far into the millions, among which are the Union Assurance Society of London, England; Western Assurance Company of Toronto; Employers' Liability Assurance Corporation, Limited, of London, England. Policies are issued covering accident, sickness, life, cargoes, hulls, etc.

In addition to the Vancouver office the firm has agents in nearly every town in the province. As regards employers' liability it covers most of the concerns in the city, making special representations in this particular direction.

Besides insurance, loans are made of first mortgages, the financial training and acumen of the partners enabling them to pursue this department with the same signal success that marks their efforts in the insurance line.



D. C. McGREGOR & COMPANY, LIMITED
633 Hastings Street West

PARR & FEE.

This firm is one of the oldest firms of architects in the city, and enjoys a very large patronage among men of business.

Messrs. Parr & Fee have built up their connection upon a strictly commercial basis, and

OFFICES OF PARR & FEE, ARCHITECTS
570 Granville Street

while they welcome any incident that gives expression or beauty to their work their chief endeavor is the production of buildings that will pay. "Utilitas" is their motto and revenue their aim: a larger number of buildings has been erected from their designs than from the

Mr. FEE'S HORSE AND GIG

designs of any other single firm of architects in the Province, and the large size and varied purpose of their buildings and the excellent revenues they produce attest their ability and success, a success that has been built up by their thorough knowledge of local conditions, assisted by an efficient staff.

Among the clients of this firm, beside men of business in the city, are a number of wealthy men both in England and the United States, and any one coming to Vancouver with larger sums to invest in building could not do better than to consult these thoroughly practical and experienced men.

M. J. HENRY

Vancouver has attracted every department of enterprise demanded by a prosperous and cultivated people, hence florists prosper here, one of the leading of which is the enterprise conducted by Mr. M. J. Henry at No. 3010 Westminster avenue.

Mr. Henry's greenhouses on Westminster avenue covers four acres of ground, in addition to which ten acres are utilized on Knight road; he having approximately fifty thousand squares of glass in his greenhouses. The entire fourteen acres of ground are under a high state of

M. J. HENRY, FLORIST

cultivation, the flowers grown filling the space at all times.

A specialty is made of choice cut flowers, decorations, designs, etc., clever artists and professional decorators being engaged in arranging the flowers artistically and furnishing designs for decorative effects, also beautiful funeral pieces in conventional designs. Mr. Henry sells roses, and fruit and ornamental trees throughout the length and breadth of the Dominion, in addition to which he has a constantly growing trade with China and Japan.

VANCOUVER DROP FORGE COMPANY

There is no other one thing which gives Vancouver such a high standing in the eyes of the country as its large manufacturing interests, and conspicuous among the important industries are those connected with the manufacture of supplies for sawmills and for lumbering and timbering operations carried on in this vicinity, and one of the most important interests in this line is The Vancouver Drop Forge Company, whose modernly equipped plant is located on Princess street, below Woodland Drive.

This company manufactures a lengthy list of drop forge goods, but makes a particular specialty of saw teeth and shanks, and is the only plant outputting these supplies in Western Canada. The plant is modernly equipped and employment is furnished a dozen men. All the company's output is of the highest quality, and that the trade appreciates the advantage of

VANCOUVER DROP FORGE COMPANY
Princess Street, Below Woodland Drive

being able to buy its supplies in these lines from a strictly local company is evidenced by the large orders that are constantly received. Mr. J. Hattely is the manager of the company.

Mr. Hattely is a native of Connecticut and has been engaged in the saw business his entire business life, having been connected with the Disston Saw Works in Philadelphia, Pa., with the Atkins Saw Works at Indianapolis, Ind., two of the largest saw firms in the world, and also with the Fox Saw Works in Seattle, Washington. He established the business here recently because of the opportunities which were presented in this line.

HENRY HOLTZ

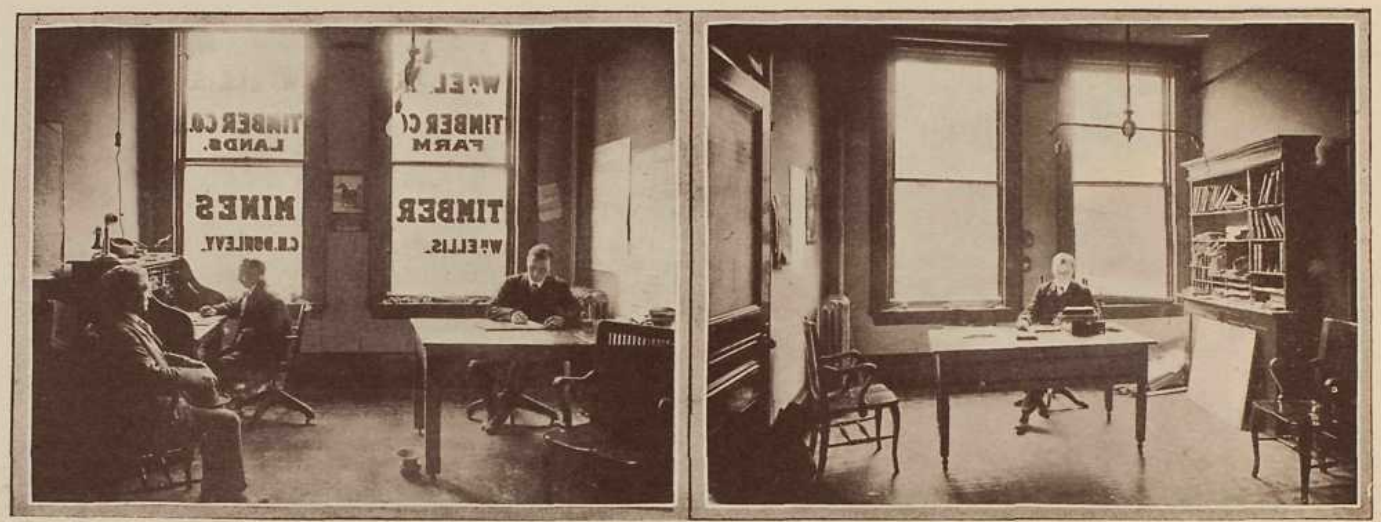
Among the large commercial enterprises that contribute so materially to the development and prosperity of Vancouver a prominent place must be accorded to Henry Holtz, flour, feed, and grain merchant, 906 Granville street.

Mr. Holtz enjoys a very heavy city connection both in wholesale and retail, and ships vast quantities of his commodities to points all over the province. A very complete line of flour, feed, hay and grain is carried, and the specialties he has introduced in these are meeting with every appreciation.

The hay handled is the product of native ranches, a fact which cannot but suggest the idea that here is an enterprise which lends a full countenance to an important home industry.

Mr. Holtz is a native of Minnesota.

HENRY HOLTZ, FLOUR, FEED, ETC.,
906 GRANVILLE STREET



OFFICES OF WILLIAM ELLIS TIMBER COMPANY, ROOMS 5 & 6, FLACK BUILDING

WILLIAM ELLIS TIMBER COMPANY

As an industrial and commercial centre Vancouver occupies a front rank, while as an investment centre it is attracting the attention of capitalists and investors in all parts of the country.

One of the largest investment opportunities afforded is in the timber lands of British Columbia, and one of the foremost concerns making a specialty of this form of investment is the Wm. Ellis Timber Company, the individual members of which are Wm. Ellis and C. H. Dunlevy, with offices occupying suites 5 and 6 Flack Block, corner of Hastings and Cambie streets.

These gentlemen operate in all departments of the timber land business, and list thousands of the best lands in the Province, and secure for clients Crown grants, Dominion leases, Provincial leases and Provincial licenses.

They keep a corps of five cruisers constantly in the woods inspecting and estimating the timber limits, and personally investigate all propositions, with the result that they are thoroughly informed on locations, the amount and varieties of trees, the value of the standing timber, how it can be handled to the greatest advantage and profit, and the advice they give clients is based on absolute knowledge and is of the most reliable and dependable character in every way.

The firm's operations further include mining investments, and in this department their organization is as complete as in the timber department, and they are possessed of a knowledge of the best mineral sections in the best prospects in the Province, and know of mining properties for sale, and others which need more money for development purposes, which, when done, is bound to bring returns a hundred fold.

Mr. Ellis is the timber expert, and attends to that department. He has spent forty years in the same line of business, and has been in the timber business in British Columbia longer than any other man in the Province.

Mr. Dunlevy is the mining expert, and has spent years in the line, and knows British Columbia's mineral resources equally as well, if not better, than any other man here.

The Wm. Ellis Timber Co. is of recent organization, but, as has been shown, its principals have had years of experience, and for each of the duties which their operations cover they are especially fitted, a statement substantiated by the large clientele the firm has so quickly gained, and which is being held and added to by faithful attention to clients' interests and by business methods of the highest order, backed by an experience which enables them to act intelligently and efficiently in all matters entrusted to them.

O. B. ALLAN

Vancouver has lately seen much development in its retail trade, and especially is this apparent in the jewelry line, the prosperous times we have been experiencing being seen and felt in the purchasing power of the people for jewelry and ornaments for the home and person as never before.

One of the most complete stores in this line is that conducted by O. B. Allan, at 440 Granville street, an establishment the finishing and fittings of which, as also the stock displayed, bearing out our statement.

This stock, shown in handsome show cases on the ground floor, covers every item that can be properly classed as belonging to that of an up-to-date jewelry store, and consists of watches, clocks, cut glass, silverware, precious stones, fancy goods and ornaments, bric a brac as applied to the jewelry line, and a comprehensive assortment of articles entirely too numerous to mention, and arranged in a manner which makes the store one of the show places of the city.

A department is devoted to optical goods, and the stock embraces everything to be found in an up-to-date optical house, a specialty being made of spectacles and eyeglasses, which are made to fit because attention in this department is given by a graduate optician with years of experience at his command.

Among wholesale and manufacturing jewelers Mr. Allan enjoys the very highest financial rating, and is enabled to secure the finest stocks at the lowest prices, which enables him to quote the minimum prices in his sales department.

ASTOR GRILL

Vancouver's prosperity is manifested in a score of ways, of which probably the most striking evidence is to be seen in the eating places which have recently been opened. One of the most perfectly equipped and magnificently furnished of these is the Astor Grill.

The floors are inlaid mosaics and the walls are tiled nearly five feet. The ventilation of the place is perfect, air shafts being provided generously for this purpose. The pillars in the grill room are studded with mirrors, the ceiling is decorated in cream, blue and gold, the furniture is weathered oak and the tables have plate glass tops, enabling the maintenance of scrupulous cleanliness. The grill has seating capacity for one hundred and twenty people.

The kitchen is fitted up in the most modern manner and is kept perfectly clean.

The Astor Grill gives table d'hote and a la carte service. Select dinners are prepared for private parties on short notice, and there are three private dining rooms available for those who wish to use them.

A peerless orchestra renders the best of music at evening dinners.

O. B. ALLAN, 440 GRANVILLE STREET

ASTOR GRILL, A. N. PRENTICE, PROPRIETOR

The proprietor is Mr A. N. Prentice, who, since assuming charge of same a few months ago, has made many improvements, with the intention of making it the finest grill in the Canadian West, and that he has succeeded admirably in his purpose will be proven by a glance at same, and is attested by the liberal patronage the grill now enjoys.

E. G. PARNELL

The elements composing the commercial fabric of Vancouver are of such character as give it strength and high standing, and as a result its premier position from this standpoint is easily maintained. No line of business or trade is without its worthy representatives, and among the foremost in his particular line we find Mr. E. G. Parnell, manufacturers' agent, grain broker and commission merchant.

Mr. Parnell's operations are of a comprehensive character, his business covering a wide scope and including trade in many important lines, as will be noted by a glance at the list of companies he represents. He is agent for the Canadian Office & School Furnishing Company, Preston, Ont., which makes a specialty of bank fittings, school desks, and opera chairs; The Victor Safe & Lock Co., the largest safe manufacturers in the world; Western Cash Registers, Quality First; Canada Flakes, king of breakfast foods; T. J. Hammond, raisins and figs, Fresno, California; J. B. Jackson, egg shippers, Simcoe; C. D. Procter & Co., "Beaver" brand hops, Montreal; Ellison Milling & Elevator Co., Raymond, Alta., makers of Our Best Flour, unexcelled for bread making; Royal Grain Co., Calgary, Alta., shippers of oats, wheat and barley; Hammond Milling Co., Seattle, Wash., manufacturers Red Seal & Queen Anne Pastry flour.

It was in 1904 that Mr. Parnell commenced business here, and during the past four years he has made very rapid gain in the volume of orders he handles, his sales of grain alone amounting to one hundred and fifty thousand bushels within the past year. He employs four

E. G. PARNELL, 513 HAMILTON STREET

assistants in the work, and his headquarters are at 513 Hamilton street.

The liberal manner in which Mr. Parnell treats all his customers and the straightforward, up-to-date methods he employs give complete satisfaction to all whom he serves, as is convincingly attested in the steadily increasing patronage he enjoys.

Mr. Parnell, previous to taking up his present line, was for fourteen years a leading grocer of New Westminster. He came originally from St. Johns, Newfoundland, but during the past eighteen years has been an active promoter of the interests of this section of the Dominion.

VANCOUVER TRANSFER COMPANY,
564 Cambie Street

VANCOUVER TRANSFER COMPANY, LIMITED

Vancouver is especially fortunate in regard to its transfer facilities, there being here a number of reputable transfer companies in service, one of the most important of which is the Vancouver Transfer Company, Limited, with office headquarters at 564 Cambie street.

This is the largest and most up-to-date carriage and baggage transfer company west of Winnipeg, and is prepared to furnish hacks, carriages, Victorias, hotel omnibuses and baggage wagons at all hours. Carriages are furnished for funerals, weddings, balls, theatres, etc., and a specialty is made of providing comfortable conveyances for city and park driving. Handsome Victorias with "liveried drivers," very suitable for ladies calling or driving, are furnished on short notice.

Their carriages, busses and wagons meet all trains and boats and rubber-tired Tally-ho coaches make daily trips through the parks and to the various points of interest, affording tourists excellent opportunities to see the attractions of the city.

Baggage is called for and delivered to any part of the city, and in fact every kind of service in transfer lines is afforded, the firm being splendidly equipped to handle the immense business which annually passes through its hands. They have forty-eight teams and employ fifty men. Large storage space is provided for baggage.

Mr. F. C. Tingley is the able and efficient manager of this business, and C. H. Tingley is secretary of the concern.

C. M. BRYANT & CO.

The tremendously rich mineral deposits throughout British Columbia and the Yukon territory are being rapidly exploited, and a splendid field herein presents itself for the metallurgical expert, and since Vancouver is the headquarters for all activity that bears on the entire province, we find it the home of the company we would introduce as being foremost exponents of assaying, mining engineering, and metallurgical chemistry, to wit, C. M. Bryant & Company at 723 Pender street.

This enterprise was formed in 1890, and during the whole of that time has addressed itself to its engagements with such intelligent sedulity that the reputation it now enjoys among the men interested in the mineral output of the province is second to none, the various tests being considered by knowing men to be the most expert in the country. The assay and testing works are fitted with the most approved devices for securing scrupulous accuracy; the engagements of the company include the official assayership of a large number of the biggest mining concerns of this part of the country; and a vast amount of work has been done, not only in connection with the mines of the province, but also in Alaska and the Yukon territory.

Mr. C. M. Bryant, the sole proprietor, is bountifully endowed for his work by complete academical training, supported by an unusually valuable practical experience in every branch of the science. He is an A. R. S. M. and A. I. M. M.; also a member of the Canadian Mining Institute.

WEST END WOODYARD

This business was established in 1907, and in the comparatively short time it has been in the field has achieved a wonderful success; it employs eight people, operates five wagons, and delivers wood to any part of the city at rates ranging from $2.00 to $3.25 per load.

The splendid business built up in so short a time is the direct result of the assiduous attention to business on the part of the proprietors, R. and E. Robinson, who made a point from the very start of being eminently worthy of patronage by preserving a discreet address to customers and observing the strictest promptitude in all their deliveries.

The yard is at 1803 Georgia street, and it is the repository of vast quantities of wood of the best igniferous quality at all times.

C. M. BRYANT & COMPANY,
723 Pender Street

WEBBER & McCONNELL

Vancouver's growth and development, and the resources of British Columbia, have resulted in attracting the attention of capitalists and investors in all parts of the country, and nowhere are opportunities for investment and enterprise more numerous or returns more remunerative.

The vast timber lands of the Province is one of its chief sources of wealth, and is one of the most attractive forms of investment, and a leading firm engaged in this department of enterprise is Webber & McConnell, whose offices occupy rooms 40 and 41 Flack Block.

This firm is in a position to sell you choice tracts of British Columbia timber lands at exceedingly low prices, and upon terms which make them the best investment in America today. They own or control several good properties, which they have cruised and which they can guarantee.

They keep a corps of cruisers in the woods at all times, and personally investigate all propositions before presenting them to clients, and in this way save much delay and unnecessary expense to those who secure their timber holdings through them.

Mill sites and logging opportunities are also included in the firm's dealings.

H. L. Webber, senior member of the firm, is among the most prominent business men of the Terminal City, while his co-partner, J. Q. McConnell, is known as one of the best timber experts in the entire country, he having had twenty years' experience in timber dealing in British Columbia.

THE BRITISH COLUMBIA MODEL ENGINEERING WORKS

Figuring largely in the column of Vancouver's industrial expansion and occupying a distinctive place among the valued factors of the city's productive power, such an enterprise as that conducted by the British Columbia Model Engineering Works must rightfully be accorded no obscure space in a review of the causes of the development of this thriving community and its material prestige as a centre of manufacturing output.

The office of this company is located at No. 3 Arcade, while the works are in the basement of Arcade Block.

WORKROOMS OF BRITISH COLUMBIA MODEL ENGINEERING WORKS

The equipment of these works comprise a machine shop equipped with the best facilities for designing and building special machinery of all kinds, as also the repairing of same; besides which they do brass finishing and are model builders, and install and repair all kinds of machinery, as well as manufacture and repair engineers and surveyors' instruments.

In its facilities, capacity and methods, these works are conceded even by rival concerns to be one of the best equipped plants in Western Canada, and the trade now extending all over this section grows at a rate which suggests the concern's prices are as reasonable as its service is prompt, efficient and satisfactory in each department. The company does the work for the Canadian Pacific Railway on its instruments used on the Western Division.

Mr. W. Stanwell Boxer and Ernest A. Pooley comprise the individual members of the firm, the management of which is vested in the hands of Mr. Boxer.

VANCOUVER FURNITURE AND MANUFACTURING COMPANY

Among the many enterprises that evidence by their own rapid business expansion the vitality and extent of the development of Vancouver and the Northwest, we must give a prominent place to the concern known as the Vancouver Furniture and Manufacturing Company, whose well equipped premises are at 130 Dufferin street west.

This enterprise was launched only last year, but the splendid position it occupies as a manufacturing and distributing factor might justify an activity covering ten times that period. A specialty is made of office, store, and bank fixtures, besides which they make everything in the line of furniture in both hard and soft woods, although they do most of their work in native fir and spruce. They intend also to make the very finest of weathered oak furniture in all the accepted styles, including, of course, German, English and Mission. In the manufacture of screen doors and windows they stand alone in the entire province.

There is an upholstery department in connection with the establishment, where a corps of skilled assistants manufacture and repair all that appertains to this detail.

This is a large and influential concern. Besides enjoying a large patronage in the city the company ships large quantities all over the

province. Their goods are becoming favorably known for their exquisite finish and thoroughness in manufacture.

The personnel of the enterprise comprises T. Bennett and T. Todhunter. Both have been in the furniture business all their lives, and in addition to this long and valuable experience they are able to put into their work an intelligent energy, a combination that is irresistible and cannot but make for worldly success.

VANCOUVER BRIQUETTE COAL COMPANY, LIMITED

The manufacturing industries being established in Vancouver constitute one of the primary causes of its growth and development, and one of the most important of these, from many points of view, is the Vancouver Briquette Coal Co., Limited, whose offices are at 800 Hastings street west.

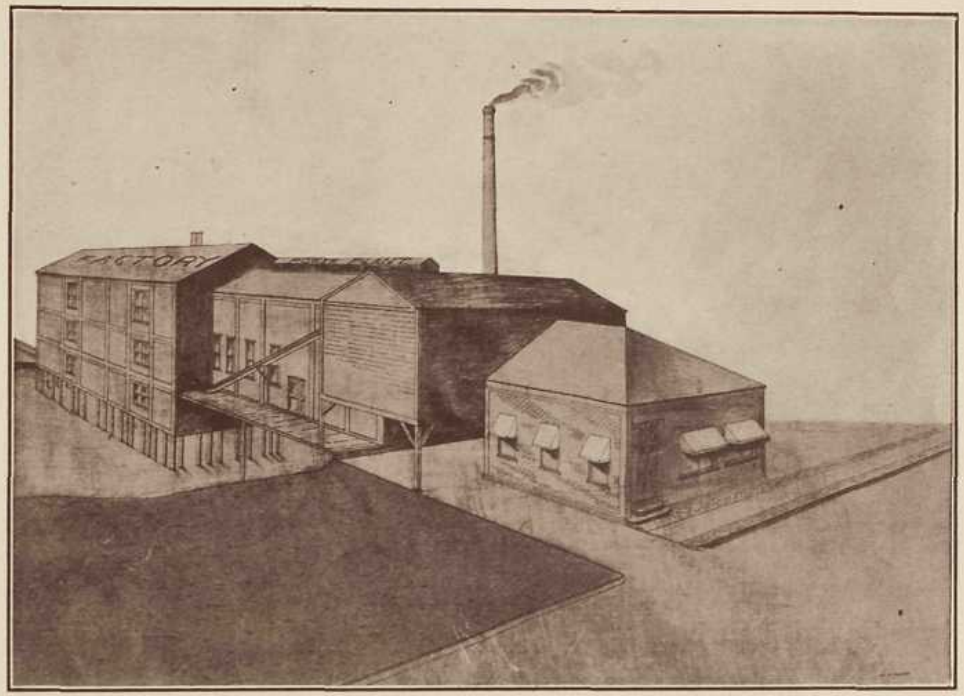
This company's product is made from the waste of coal mines, known as slack, and is manufactured in the form of Briquette and Eggette fuel, which is vastly superior to lump coal as a fuel and is much cheaper in cost.

The process is Nature's process, but what it has taken Nature thousands of years to do by heat and pressing this company will do in a second by machinery.

The process has long since passed the experimental stage, nearly every kind and grade of coal in the world having been briquetted and the products subjected to the most severe test both in the laboratory and under the boiler, with the uniform result that it has given satisfaction in every instance.

The qualities of Briquettes and Eggettes are manifold and may be summed up as follows: they are clinkerless, dustless, smokeless, sootless, wasteless, are cleaner, cheaper, handier, hotter, harder and equal to anthracite coal and are guaranteed to give forty per cent more fuel for the same weight.

The Vancouver Briquette Coal Co., Limited, has been organized, with a capital of $150,000, to manufacture and market this superior product in British Columbia, and are offering for sale a block of stock to equip a plant and in doing so present an investment in which there are no speculative features.



PLANT, VANCOUVER BRIQUETTE COAL COMPANY, LIMITED

There is no prospecting for an unknown quantity, the product being the necessity of the age, with a market awaiting it.

The company is officered by some of the best known business men in the city, who are as follows: W. J. B. Kerfoot, president; J. G. Hanby, vice-president and general manager; Thomas Wilson, secretary and treasurer, who with B. F. Dickens and James A. Chambers, constitute the board of directors.

Vice-President and General Manager Hanby is a briquette expert with years of experience to guide him; he has installed plants in many of the leading cities of the United States, all of which have proven dividend payers of the first class and which are outputting a product for which there is an ever-increasing demand.

W. E. O'BRIEN'S RESIDENCE

O'BRIEN'S DANCING ACADEMY

PENDER HALL

O'BRIEN'S DANCING ACADEMY

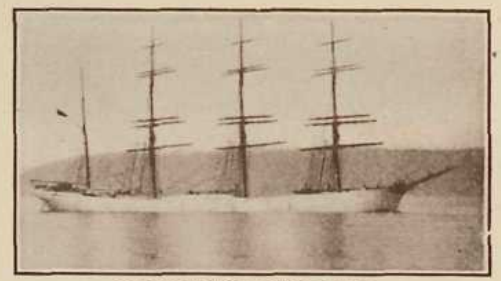
Vancouver has many institutions which the uninformed sometimes believe are found only in larger and older cities. For instance, there is O'Brien's Dancing Academy, at the corner of Hastings and Homer streets.

Professor O'Brien first opened his school in Vancouver in 1892, since which date he has instructed thousands of people in the graceful art of dancing. In addition to ball-room dancing he also teaches step, stage and fancy dancing, and is himself a skilful executor in all these lines, as well as a remarkably successful teacher.

Whether one may wish to acquire ease and grace in the ball-room or take up professional dancing for the stage, Professor O'Brien is prepared to undertake instruction in this art.

He is a member of the American Association of Dancing Masters, and spends the summer vacation season attending the annual convention of that association, and in visiting the leading dancing teachers of the large eastern cities.

Pender Hall, corner of Pender and Howe streets, is comparatively a new hall, having been erected five years ago to meet the requirements of the increase of growth of the city. This splendid hall is spacious enough to accommodate a dance of five hundred people, and has a large dining room on same floor, balcony for spectators, and is equipped with a full sized grand Knabe piano, which cost $1,500. The hall has a seating capacity of eight hundred people, and is much in demand for concerts, lectures, etc., as well as for dances. Prof. O'Brien, of the O'Brien Hall and Dancing Academy, also controls this hall.



MACGOWAN & COMPANY

MACGOWAN & COMPANY.

Among the most important business enterprises, and one that contributes greatly to the eminence of this city as a metropolitan centre, with every class of service available necessary to twentieth century business operations, is that of Macgowan & Co., shipping and commission merchants and insurance agents, whose offices are in the Kelly-Douglas Building, 365 Water street.

This firm is representative in Vancouver for the Consumers' Cordage Company, Limited; Dominion Bag Company, Limited; Sun Insurance Office of London; Insurance Company of North America; Firemen's Fund Insurance Company of San Francisco; Lloyd's Underwriters of London, and St. Paul Fire and Marine Insurance Company of St. Paul, Minnesota.

Careful attention is given to the forwarding and insuring of shipments to Yukon points, and marine, fire and specie insurance is effected at the lowest current rates.

The company are general agents for the Alley Steamship line, giving direct service between Canada and New Zealand (under subsidies from the Canadian and New Zealand gov-

ernments), and vessels sailing every month call at Suva, Auckland, Wellington, Lyttleton, Dunedin, Titmarn, Bluff and other points as inducements offer. Rates and particulars are cheerfully furnished by these agents in regard to shipping matters.

The individual members of the firm are Alex. H. B. Macgowan, Max Macgowan and Roy Macgowan.

ROBERT WARD & CO., LIMITED

The business conducted by this firm was established in Victoria in 1860, and in Vancouver in 1890; it operates as commission merchants, shipping, insurance, real estate and financial agents, and has a London office at 70 Basinghall street, E.C.

OFFICES OF ROBERT WARD & COMPANY
Corner of Hastings and Homer Streets

The business is as large as it is varied; in the shipping department a very select connection is kept up; in insurance the following well-known companies are represented, Royal Insurance Company Limited, of Liverpool; London Lancashire Fire, of Liverpool; Northern Assurance Company, London; Ocean Accident & Guarantee Corporation, Limited; London and Provincial Marine & General Insurance Company, Limited; London Assurance Corporation (Marine); Ocean Marine Insurance Company, Limited; Western Assurance Company, Toronto. It also represents the following canneries: Skeena River Commercial Company, Limited, at Port Essington; and the Great West Packing Company, Limited, on the Fraser river. Complete outfits for canneries may be had on short notice, as well as the following goods: Wilkins' celebrated English mining and logging ropes, Curtis & Harvey's sporting and blasting powders, White's English Portland cement, Scotch fire brick, fire clay, bar and pig iron, bar copper, terne plate, Canada plate, tin plate, pig iron, sheet and pig lead, Liverpool coarse and fine salt, bluestone, caustic soda, oxalic acid, vitrified sewer pipe, grain bags, Pilcher's genuine linseed oil, white lead, Stockholm tar, and steel rails, and a lengthy list of other articles.

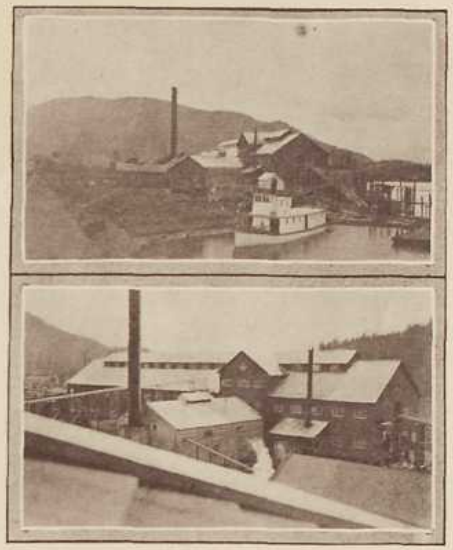
The Vancouver office is in charge of R. V. Winch, president, and C. B. Stahlschmidt, assistant general manager.

THE RAT PORTAGE LUMBER CO., LIMITED

This concern established its mills here in 1903, and now has a plant employing about one hundred and forty people, and with modern machinery equipment to give it a capacity for cutting 80,000 feet of lumber, 50,000 shingles, and 20,000 lath daily. There is also a big planing mill operated in connection with the sawmill, from which is turned out all classes of finishing materials, while they also handle sashes, doors, windows, etc. The premises devoted to the mills and yards here are fourteen acres in extent, and are supplied with shipping facilities by the Canadian Pacific, which has built tracks into the yards and to the doors of the mills.

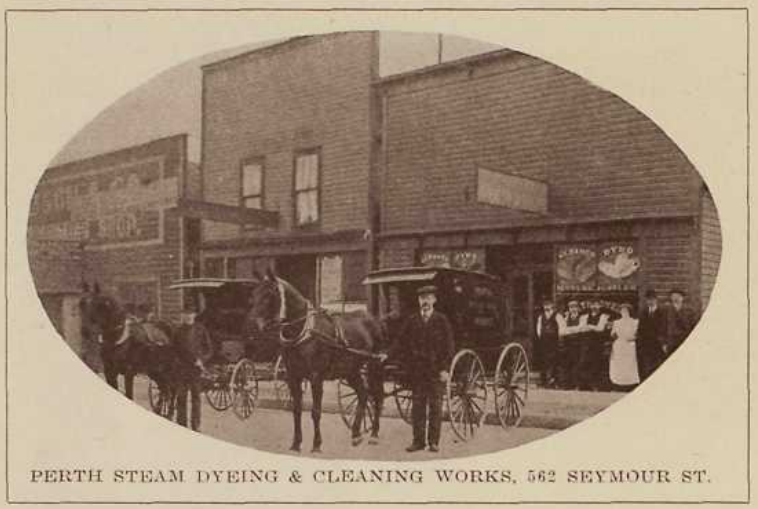
The influence the Rat Portage Lumber Company wields in the lumber trade of North America it will be recognized is very considerable, when it is known that their entire output from all the branch mills is many times that of the Vancouver plant alone. At Benning, Ont., they have mills with capacity of 60,000 feet of lumber; Harrison, B.C., 150,000 feet; Winnipeg, 75,000 feet; Rainy River, Ont., 100,000 feet, and at Kenora, Ont., 150,000 feet, while in addition to this each of these plants has an immense output of shingles and lath, and operates large planing mills in connection also.

They are prepared to fill the largest orders for rough or finished lumber and materials, and can ship mixed car loads of shingle and lumber to those whose orders so specify.

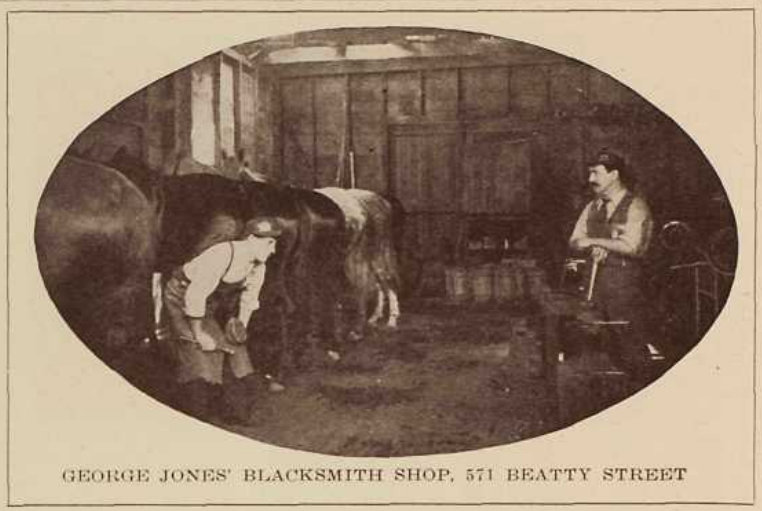


HARRISON, B. C., MILL OF THE RAT PORTAGE LUMBER COMPANY

Mr. D. C. Cameron, of Winnipeg, Manitoba, is president of the Rat Portage Lumber Company, and Mr. J. F. McRae is manager of the Vancouver plant and business. Mr. McRae came to this city in 1904. He is a member of the British Columbia Lumber and Shingle Manufacturers', Limited, and of the Employers' Association.



PERTH STEAM DYEING & CLEANING WORKS, 562 SEYMOUR ST.



GEORGE JONES' BLACKSMITH SHOP, 571 BEATTY STREET

PERTH STEAM DYEING & CLEANING WORKS

Among the many important enterprises that evidence by their individual expansion the reality and extent of the city's development, a notable place is assigned to the Perth Steam Dyeing and Cleaning Works, 562 Seymour street, of which Mr. A. Inglis is the proprietor.

The plant is splendidly equipped for the approved handling of all kinds of wearing apparel, employs ten people, and operates two wagons.

All cleaning is done by the dry process. The repairing and renovating of clothes is also largely engaged in. The prices for all work performed are coincident with the standard that obtains in this department of trade, and what is more to the point, stand for prime value. A claim put forward by Mr. Inglis is to say that his company is the only one in the entire province where work is done to the customer's complete satisfaction; and knowing Mr. Inglis' restless reaching out for what is best, his tireless attention to all that makes for efficiency in his business, and his unqualified capacity to faithfully substantiate such a claim, we do not hesitate to record that Mr. Inglis' statement is strictly bona fide.

GEORGE JONES

Nearly every business man in the city has one, two or three horses for his own private use, for riding and driving, to say nothing of the thousands of other animals which are in daily use here.

This condition naturally creates a demand for those skilled in the care of these animals, and an important position is held by the horse shoer, in which department of enterprise Mr. Geo. Jones without any question of a doubt holds the premier position.

Mr. Jones has under his supervision the shoeing of more high class horses than any other man in his profession in the city. He is thoroughly skilled in the scientific points which make perfection in same, is a graduate in his profession and guarantees that all horses entrusted to him will receive the best care and attention. He pays special attention to lame and interfering horses, and can show results which cannot be duplicated in the Canadian West in the care of same.

His shops are at 571 Beatty street, where he has every up-to-date facility and requisite to conduct his business upon thoroughly scientific methods, carries in stock the latest improved stock of trotting shoes and all kinds of running plates, toe plates, etc.

MEIKLE BROS. & CO., LTD.

An enterprise contributing largely to Vancouver's activity is that known as Meikle Bros. & Co., Ltd., 719 Gore avenue, manufacturers of eleven kinds of aerated waters and carbonated beverages.

The works are fitted out with the latest improvements in machinery for the expeditious and cleanly manufacture of this product, and have a capacity of 800 bottles of soda water per day, besides large quantities of syrups and soft drinks of all kinds. The business has increased to such an extent that it has been deemed necessary to make substantial enlarge-

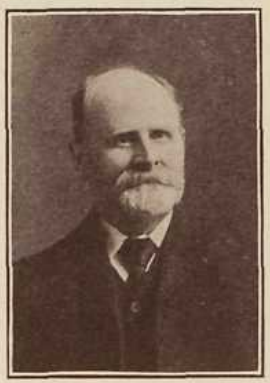
ments to the plant, and these will be commenced immediately. When these improvements are completed the premises will consist of a fine two-storey building, 80 x 50 feet.

The standard brand of the company is the "Black bear" brand. This is immensely popular in the city and is rapidly gaining a permanent footing in the province generally. Other well-known commodities sold are Belfast Ginger ale, brewed stone ginger beer, and the celebrated apple cider made by "Allens," Ontario.

Mr. C. F. Taylor, president, and holder of most of the stock, is a gentlemen universally looked up to, and a prominent figure in the commercial and social life of the city.

He is a native of England, is a member of the Elks, the Australian Club and the Vancouver Licensed Vintners' Association, and the wagons of the company, one of which is pictured herewith, have become familiar sights in all parts of the city.

H. CLEVE



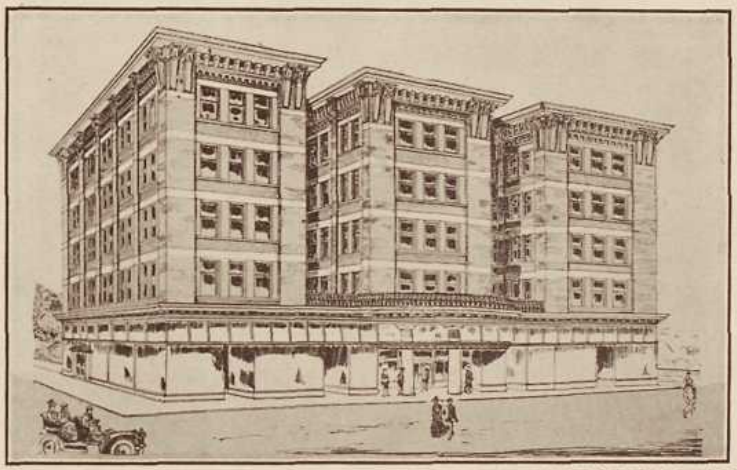
DAVID GIBB

DAVID GIBB & SON

Vancouver's growth has created a large field of usefulness for the skilled contractor, and one of the foremost firms in this line is David Gibb & Son, whose office is at 1,259 Robson street.

Mr. Gibb, senior, left Glasgow, Scotland, in 1879, and after spending ten years in New York and Chicago, became a resident of this city in August, 1889. Since that date he has been actively engaged in cut stone contracting, and the following is a partial list of buildings he has been connected with: Delbenet Block, now occupied by the Strand hotel; Poulder building, Bank of British Columbia (now Canadian Bank of Commerce, Post Office (corner of Granville and Pender streets), Fairfield building, High school, DeBeck block, Christ church, Commercial hotel, Pither & Leizer building, Buttimer building, Harris building, Burrard hotel, Bank of Hamilton, St. John's church, and the present building under construction at the corner of Dunsmuir and Richards streets.

DELIVERY WAGON, MEIKLE BROS. & COMPANY, 719 GORE AVE.
A familiar sight in the city's streets.



APARTMENT HOUSE, CORNER OF DUNSMUIR & RICHARDS STREETS
Under construction by David Gibb & Son

As further evidence of the valued aid Mr. Gibb has been in building up this city, it may be mentioned that he has erected a large number of residences for his own account, notable instances being the rows which he owns on Georgia and Homer streets, and he is now at work on others.

The firm is prepared to give estimates on all kinds of brick, cement and cut stone work, and guarantee satisfactory results on every contract taken.

ROYAL BREWING COMPANY, LIMITED

Among the enterprises which illustrate by their individual expansion and prosperity Vancouver's rapid rise to metropolitan eminence may be cited the well known Royal Brewing Co., Limited, manufacturer of ale and porter.

This concern was established in 1902, since when it has always maintained a prominent position not only among similar enterprises in the city, but among the manufacturing element of this Province.

The plant of the company is situated at 725 Chilco street, in the west end of the city, near beautiful Stanley Park.

The many improvements that have of late years been introduced into the production of ale and porter find ample expression in the elaborate equipment of this company and since it is the policy of the company to keep abreast of inventions the public may rest assured that The Royal Brewing Co. will be up-to-date and scientific in its every equipment.

The company operates not only as brewers but as bottlers, and both their ale and porter enjoy a remarkable popularity not only in Vancouver and immediate points, but far afield.

W. A. & J. R. LIGHTHEART

This firm was established in 1904, since which time it has been a very real factor in the wood-finish trade, and today occupies a foremost place amongst all such in the city.

The factory at 1102 Seymour street is well equipped with all modern improvements in machinery, and gives regular employment to twenty people. The output of this factory is of uniformly superior quality, the cedar doors in particular being looked upon as one of the best products of the province. Every kind of article for interior finish is manufactured, in fact everything that enters into house construction except the rough lumber.

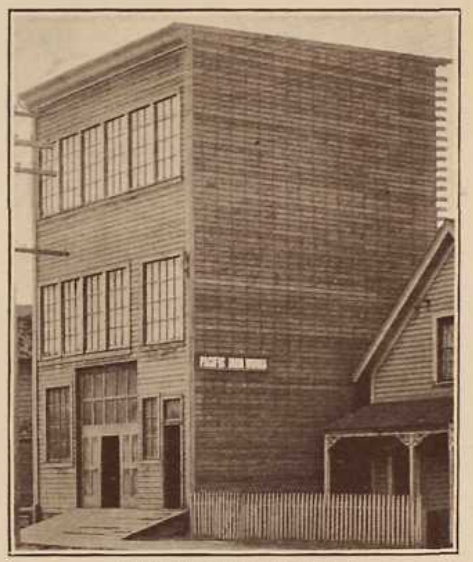
PACIFIC IRON WORKS

The claim of Vancouver to a first place among the large commercial and industrial centres of the Dominion is based on a solid foundation, one of the strongest components of which is the Pacific Iron Works, an institution that has been one of the most influential factors in the growth and development of the Far West since its formation in 1896.

Its products include marine engines, hoists, winches, logging machines, mining outfits, and general machinery; and it handles all kinds of logging and mining supplies, and does all manner of repair work, both marine and terrene.

The plant is well equipped with all the modern contrivances for the expeditious and workmanlike execution of general and contract work, and is situated at 232 Prior street. Expert mechanics are retained, and all operations are under the trained eye of the proprietor, Mr. J. B. Houston, an engineer of lifelong experience.

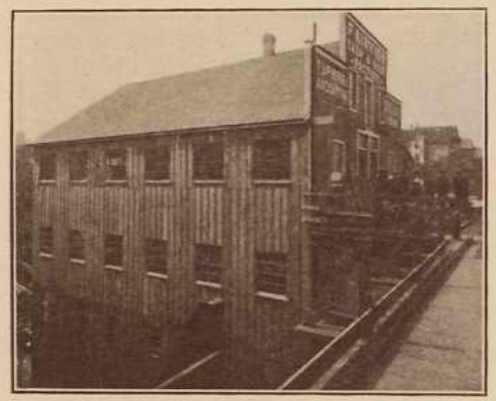
The Pacific Iron Works have new and



PACIFIC IRON WORKS

secondhand machinery for sale at all times, and the durability and working qualities of the same are guaranteed. Drawings and estimates are furnished on the shortest notice.

Mr. Houston is native of Scotland, and he has all the Celt's genius for machinery. He is a valued member of the Pacific Coast Metal Trades Association of British Columbia.



D. M. FRASER & CO.'S FACTORY
654 Seventh Avenue

D. M. FRASER & CO.

In summing up in this review of Vancouver the men who by honest endeavor and financial support have contributed to the advancement and prominence thus far attained, a prominent place must be given to the firm of D. M. Fraser & Co., who are contractors of skill and ability, as well as dealers in sash, door, turning, scroll-sawing, grille and stain work, also all kinds of jobbing and repairing.

As contractors the firm is one of the most popular and trustworthy here, and mention of some of the buildings they have erected will suffice to illustrate forcibly the esteem in which they are held by the building public. Among the many fine structures which they have to their credit are the City Hospital, First Presbyterian Church, Mount Pleasant School, East End School, Henderson's Wholesale Block, Ralph Block, Terminal City Club Building, Buscombe Block, Electric Tramway Offices and many other business buildings, as well as a host of modern residences throughout the city.

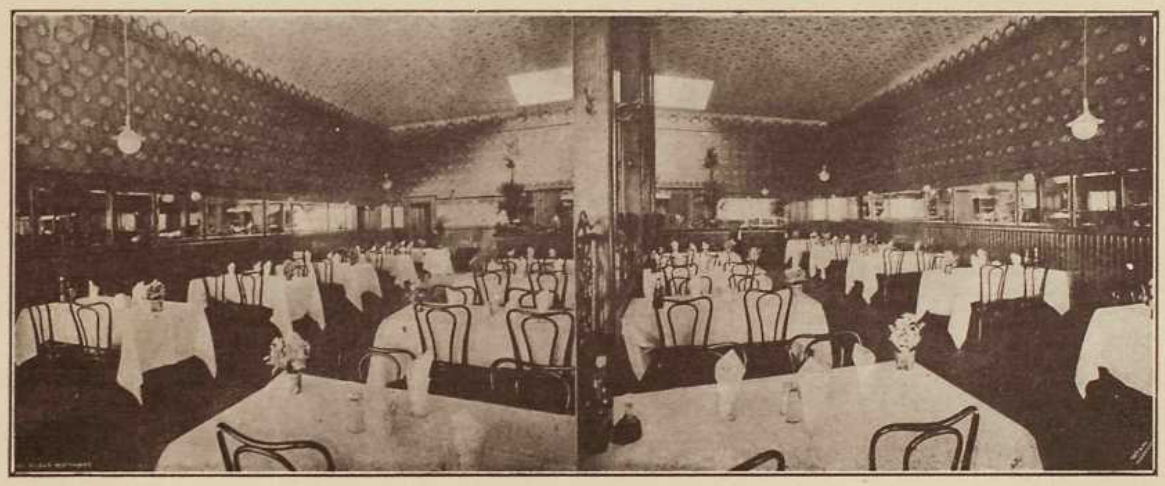
The firm is admirably equipped with supplies of every description pertaining to its craft, and at its factory, located at 654 Seventh Avenue, has a well-equipped plant, provided with modern machinery of every kind necessary for the manufacture of finished products, as all kinds of office fixtures, sash, doors, wood-turned articles of all kinds, interior finishings, mouldings, etc.

Mr. D. M. Fraser is the executive head of the firm.

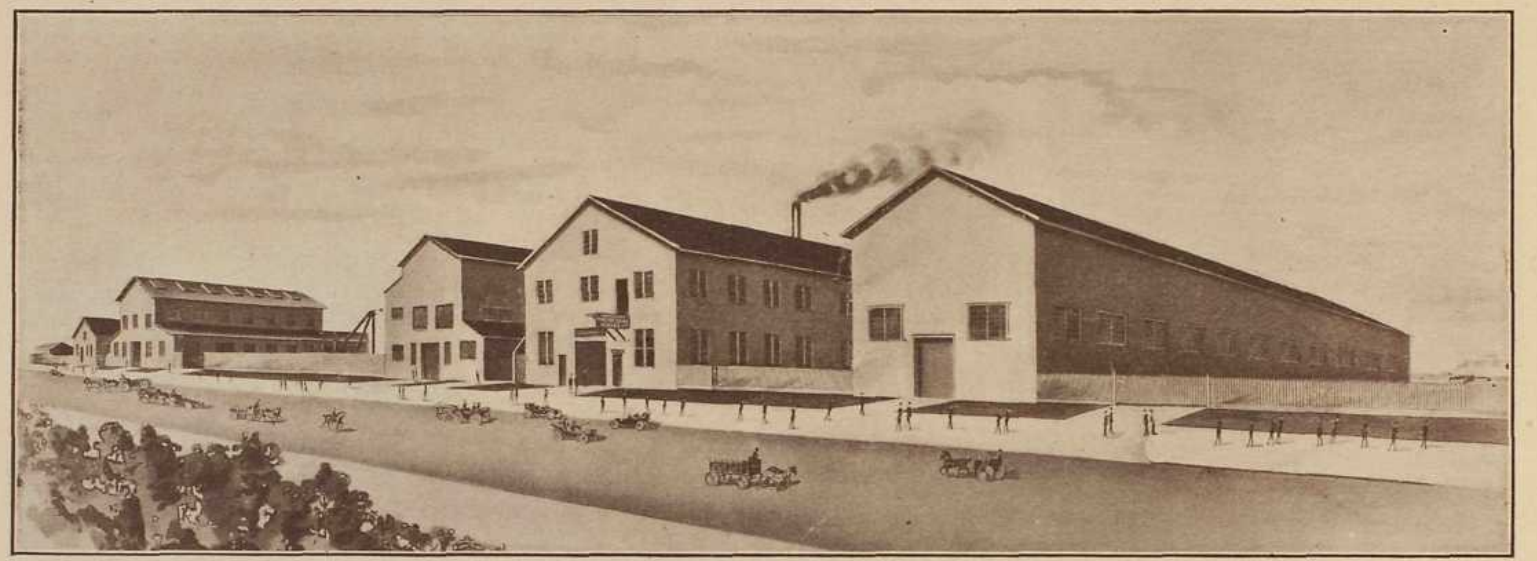
ALLEN'S RESTAURANT

The prosperity of Vancouver is reflected in the various enterprises that go to make up the commercial entity of the city, and is conspicuously so as regards the restaurants.

Allen's restaurant at 55 to 59 Hastings street, sets a commendable standard in point of service and edibles. It has been in existence since 1904, and from the very beginning it scored a success. Mr. R. A. Allen, the proprietor and manager, is an experienced caterer, and in entering the field in Vancouver put himself at the head of a really first class establishment, and made a point at the outset of furnishing a select service at reasonable prices, and having everything in connection, cooks, equipment, etc., the very best he could afford. The dining room is tastefully furnished, and has a seating capacity of one hundred people. The cooks are all white men, and the materials that enter into the various dishes are the best on the market.



ALLEN'S RESTAURANT, 55, 57 AND 59 HASTINGS STREET WEST



VANCOUVER ENGINEERING WORKS, SIXTH AVENUE AND BRIDGE STREET

VANCOUVER ENGINEERING WORKS, LIMITED

Vancouver, remarkable for the rapidity of its growth, is fully as remarkable for the solid character of its development, and at no time in its history has there been greater and more substantial progress than is in evidence today.

Ranking as this city does, as the chief supply centre for an extensive tributary country, there must be and are many large manufactories and foundries situated here, and it is a matter for pardonable pride that these institutions are amply able to compete successfully with the largest eastern establishments.

The Vancouver Engineering Works, Limited, engineers, iron founders and boilermakers, with plant at Sixth avenue and Bridge street covering nearly three acres of ground, has a hundred and fifty expert workmen engaged in the various departments necessary to the manufacture of all kinds of logging and hoisting engines, saw mill and mining machinery, riveted steel pipe for hydraulic and other purposes, castings of the largest kind, vertical, horizontal and marine boilers, hydraulic monitors, smoke stacks, structural steel for buildings, marine repair work, etc., etc., the works being equipped to handle any contract, however large and exacting, with credit to themselves and satisfaction to customers.

The plant in operation at the present time includes foundry, boiler shop, blacksmith shop, machine shop, power house, pattern shop, pattern storage warehouse, draughting rooms, offices, and extensive warehouse accommodation in which a large and well assorted stock of steel plates, bars, angles, shafting, pulleys, leather belting, and every description of engineers' supplies is carried. The facilities for handling material and despatching goods are of the most complete description, as the works are provided with sidings in direct connection with the Canadian Pacific Railway system, and a wharf on False Creek.

Those engaged in promoting large industrial and development enterprises in this section, requiring the best, heaviest and most modern machinery and appliances are fortunate in being

able to satisfy their wants on short notice from so complete and high-class a source.

The manager of the works is Mr. George Giles, while Mr. Francis L. Leighton is general manager of the company. They are members of the Canadian Manufacturers' Association and the Metal Trades' Association of British Columbia, and are known as gentlemen of broad guage, liberal and progressive in their ideas and methods, who are imbued with just pride in the undertaking of which they are in charge, and who are confident of the still further development and upbuilding of this city and section, and the expansion of their commercial influence and prosperity.

BRITISH COLUMBIA MARINE RAILWAYS COMPANY, LIMITED

Scores of vessels make Vancouver their home port or terminus, and besides this the fleet of local vessels required to handle the commerce of this section is large, and naturally calls for facilities for caring for same which resulted in the British Columbia Marine Railways Company, Limited, establishing a plant here.

This company at Cedar Cove occupies 200 feet of water frontage and is 400 feet deep, and is connected with the city by a rapid tram service.

Iron and wooden vessels are built, docked, painted and repaired; naval stores, paints, and anti-fouling composition are kept in stock, and every facility is at hand for promptly repairing any marine breakdowns of any nature whatsoever, an adequate force of skilled workmen being at the company's command at all times, the company having recently established extensive machine shops in connection with the plant here.

The company has marine railways and repair plants at Esquimalt, Victoria and Vancouver, and has facilities for docking vessels up to a capacity of 3,500 tons gross at their own plants and have arrangements whereby vessels of a greater tonnage are docked in the government dry dock at Esquimalt.

Closely affiliated with this company is the British Columbia Salvage Company, which maintains a fully equipped salvage steamer in this port with steam up at all times.

Mr. George G. Bushby is in charge of the plant in this city.

R. E. C. HOOPER ROBERT SWORDS
Amber Tea Company

THE AMBER TEA COMPANY

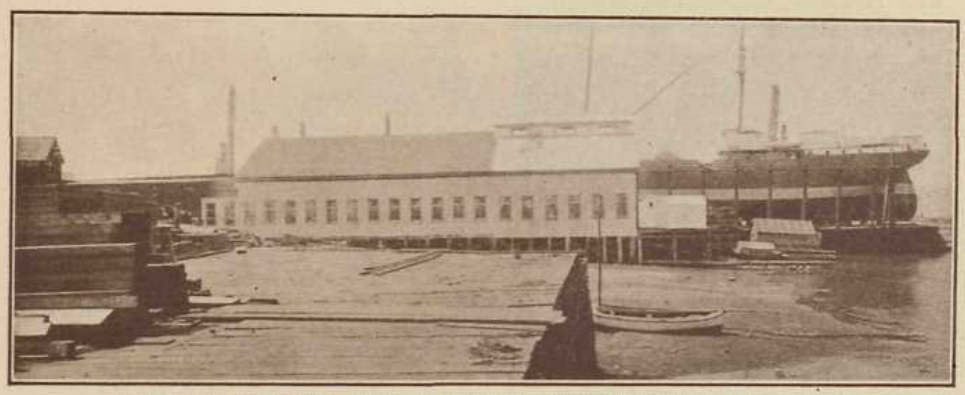
Ranked amongst the latest and most progressive business enterprises in the city, is the Amber Tea Company, whose temporary offices are situated at 548 Westminster Avenue.

Although being in business a comparatively short time, they have had phenomenal success in placing Amber tea on the market, and have succeeded in placing their product in a great many of the country stores, as well as a large number of the principal grocers in the city.

The head of the firm is Mr. R. E. C. Hooper, who has been for many years identified as being a man of long experience in the retail of teas and coffees.

Another important member of the firm is Mr. Robt. Swords, who holds the position of advertising manager, and is considered one of the best in that line, having been connected with some of the largest departmental stores of the east, latterly being with David Spencer, Limited, Victoria, B. C.

Coupled with this experience and the progressive ability of these two gentlemen, and the quality of their goods, the future of the Amber Tea Co. is indeed bright.



PARTIAL VIEW OF PLANT AT CEDAR COVE OF BRITISH COLUMBIA MARINE RAILWAYS COMPANY, LIMITED

VANCOUVER MAP & BLUE PRINT COMPANY

There is in Vancouver adequate representation of those enterprises that are regarded as apart from the ordinary scale of activity, and in this category we find the Vancouver Map & Blue Print Company, specialists in electric blue printing and draft tracing, 441 Seymour street.

The map of the city published by this company is considered the most complete ever issued; it has the publishing of the official map of South Vancouver, and is extensively retained for the mapping of timber tracts, townships, sections, ranges and maps showing proposed extensions of railroads, roads, irrigation ditches, etc. In short, the company is eminently capable of filling any requirement in the line of work it professes.

A staff of seven experienced draughtsmen are employed.

W. L. Keate is managing director, while E. C. Panton is manager of the map department.

MARRIOTT & COMPANY
VANCOUVER, BRITISH COLUMBIA

Dealers in Fir, Cedar and Spruce Lumber and Columbia Brand Shingles

SELLING AGENTS FOR

SWANSON BAY MILLS
SWANSON BAY, BRITISH COLUMBIA

RAIL OR WATER SHIPMENTS

THE H. T. SHELTON FURNITURE COMPANY, LIMITED

Very conclusive evidence of Vancouver's commercial progressiveness is afforded by the handsome retail establishments that lend such an agreeable atmosphere to the business section of the city. An establishment that does a great deal to uphold this gratifying tone is the H. T. Shelton Furniture Company, at 782 and 786 Granville street. This company deals in furniture, carpets, linoleums, window blinds, baby carriages, rugs, office desks, etc., and is well known, not alone in the city, but all over the province as well. The foundation of the business was established in 1888 and the dignity and reliability of the house are such that the public has implicit confidence in its management. Many of the finest residences in the city have been furnished throughout by this company, as have been also some of the best class of hotels and apartment houses.

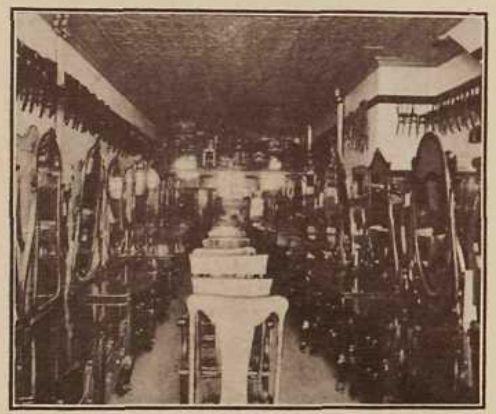
Mr. H. T. Shelton was born in England, but has been in Canada since 1871, and in Vancouver since 1888.

W. T. WHITEWAY

Vancouver must be reckoned among the great progressive capitals of commerce of the Dominion, for the architecture, and particularly that part of it which one sees in the business district, and especially that of recent construction is notably striking and remarkably modern and effective.

A large number of these recent improvements are the creation of Mr. W. T. Whiteway, one of the leading architects of the city, whose office is in the Molsons' Bank Building.

This designer and engineer, for the present day architect must be both, designed and superintended the construction of such modern buildings as Woodward's Department Store, the New High, Roberts, Seymour, McDonald and Cedar Cove schools, the new No. 1 and No. 2 fire halls, the Lovell building, Senator Reid's building, Kelly Douglas building, City Market, Winter's hotel and Woods' hotel, these few being merely mentioned as illustrating his skill and capacity in his undertakings.



H. T. SHELTON FURNITURE CO., LIMITED
782-786 Granville Street

H. T. SHELTON FURNITURE CO., LIMITED
782-786 Granville Street

B. C. ANCHOR FENCE COMPANY, LIMITED

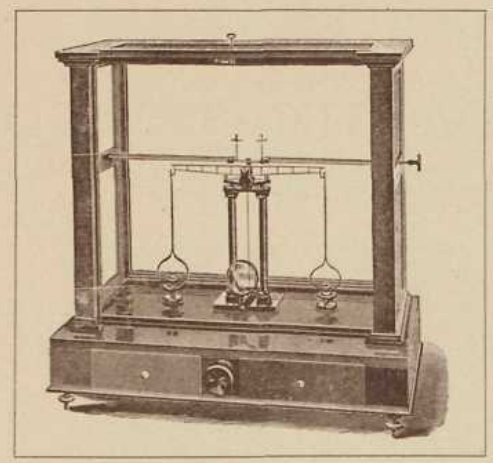
This company manufactures farm fencing, ornamental fences, gates, screens, etc., and has its plant at 743 Pender street.

The distinctive feature of Anchor fences is found in its patented clamp which may be used on any kind of wire, smooth or barbed, and by its use it is possible to build a safe fence that will not allow animals to break through and will not cut and injure them when they come in contact with it.

Hundreds of miles of Anchor fencing may be seen in British Columbia. One of the largest purchasers is the Canadian Pacific Railway Company, they having put up three hundred and fifty miles of it during the past two years. The public park officials selected Anchor fence for use in making inclosures in the parks, examples of which are seen in the buffalo, deer and elk fences in Stanley Park.

The Anchor firm has within the past year introduced in its plant wire crimping machines for making wire screen and all classes of wire grille and basket work. The venture has proven a paying one from the first, and in this as in other departments of the business there is steady expansion.

B. C. ANCHOR FENCE CO., LIMITED
743 Pender Street



THE B. C. ASSAY & CHEMICAL SUPPLY COMPANY, LIMITED

In reviewing the important elements comprising Vancouver's business interests a prominent and distinctive place must be given to The B. C. Assay & Chemical Supply Company, Limited, 513 Pender street, importers and dealers in assayers' supplies and headquarters for laboratory apparatus, chemicals, chemical glassware, and commercial acids, platinum, potassium, and sodium cyanide, quicksilver, and all heavy chemicals.

Space does not permit our attempting to enumerate all of the articles kept in stock by this company, but sufficient have been named to convey an idea of the large variety and high class character of the goods, and the extensive trade catered to is significant of the fact that the quality of supplies and reasonable prices charged for them are known and appreciated by the buying public.

The business of the B. C. Assay & Chemical Supply Company, Limited, is conducted under the management of Mr. E. C. B. Cave, who has had extended experience in this line of endeavor.

STEIN IMPORT & EXPORT COMPANY

Judging from the manifest standing of this concern we can only infer that it is conducted upon the most approved methods of modern business procedure. During the past year alone, the second of the company's activity, it distributed two hundred and fifty cash registers, besides a large number of safes of all kinds and office ladders. The company's specialty is the "Hallwood" cash register. This machine has been on the market for fifteen years, handicapped by the bitter competition of trusts, but its adoption today is so universal, and it is giving such unqualified satisfaction, that its emergence into such gratifying public indulgence is nothing short of a triumph. Thousands of merchants throughout the country are using the Hallwood. The favorite model, "Leader," is sold for $250 f.o.b. at Vancouver.

The office and sales room of the company are at 510 Richards street, and S. B. F. Stein is the general manager. Three men are kept on the road covering the territory of British Columbia and Alberta. Other specified goods carried are the Schwab safes, and those of the Dominion Safe Company.

STEIN IMPORT AND EXPORT COMPANY
510 Richards Street

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