Nov. 4th, 1918.

H. B. Thomson, Esq.,
Food Controller,
Ottawa, Canada.

Dear Thomson:

I have to confirm my night letter of the 29th of October, as per copy herewith, also your reply of the 30th, and thank you for the promptness with which you got to work in this matter. I am also pleased to say that your efforts were crowned with success, as our friend Piercy immediately wired Powell to disregard the labelling instructions given by the London Office, and to put a distinguishing label on each variety. He added that this change was necessary on account of the attitude you had taken. In view of the promptness with which this was settled we of course did not follow the matter up by wiring Sir George Foster, as you suggested, although I may say that at the time I wired you I also had several of the leading English brokers wire their principals to use all possible influence to prevent the two label idea being carried into effect.

This morning I am in receipt of your wire of the 3rd with reference to this labelling matter, and also advising about the shipping arrangements mailed Powell for 3500 tons on munition ships now loading here. I am glad to see this movement commencing, and trust you will follow it up with heavy

shipments overland, because 3500 tons only represent about 90,000 cases, which is a mere drop in the bucket, when you consider there are well over a million cases to be moved.

In conversation with Powell the other day, he informed us that Sir Arthur Harris,(who was here last week) told him the monthly steamer space he had available only amounted to 15% of what was required. At this rate it would take at least seven months to move the pack, if it were all to go by water.

I do not want to get the reputation of some of our friends of deluging you with letters, and trust that this is the last occasion I will have for bothering you with this salmon question. I sincerely hope that as regards next season's requirements, you will urge upon the British Ministry of Food the necessity of getting all their shipments made early, so that prices for fish, as well as ~~fish~~ the canned commodity can be settled within the proper time, and that shipping can commence to move as early as the beginning of August, the same as would be the case if we were selling to our regular old customers.

I have to confirm wire of to-day replying to yours of the 3rd, and enclose herewith copy of same.

With kind regards.

Yours sincerely,

HD/JH
Encs.